##### SECTION 5 – BID RESPONSE FORM

###### Vendor Information Form

The Vendor must use the following form to quote its price:

TO: The Mobile County School Board of Education, Mobile, AL

VENDOR:

*Name of Firm:*

*Mailing Address:*

*City, State, Zip Code:*

*Telephone:*

*Fax:*

*E-rate Service Provider Identification Number (SPIN):*

*NUMBER OF YEARS IN BUSINESS:*

Operating as an individual corporation organization and existing under the laws of Alabama, or a Partnership, or a joint venture consisting of

Printed Name, Signature and Title of Authorized Representative of the Vendor Printed Name:

\*Signature: Date:

Title:

*\*Signature certifies the proposed products and services meet all requirements in this document and the Vendor will comply with all specified requirements unless exceptions are noted in the Specification Variance Sheet.*

#### Group I. Network Equipment, Components, and Associated Services:

The equipment listed below is currently installed throughout the Customer’s sites or is an example of the types of equipment requested. The Customer is requesting bids FOR EQUIVALENT “OR EQUIVALENT”. Vendors are also asked to include any/all associated components necessary for operation of proposed equipment (even if not listed), that provide the same function as those listed below (All manufacturers/models will be considered).

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
|
|
| **Current/ Example of Requested** | **C9300-48H-E** | Catalyst 9300 48-port UPoE+, Network Essentials | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-NW-E-48 | C9300 Network Essentials, 48-port license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-SPS-NONE | No Secondary Power Supply Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-SSD-NONE | No SSD Card Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | STACK-T1-50CM | 50CM Type 1 Stacking Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-SPWR-30CM | Catalyst Stack Power Cable 30 CM | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | NM-BLANK-T1 | Cisco Catalyst Type 1 Network Module Blank | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-DNA-E-48 | C9300 DNA Essentials, 48-Port Term Licenses | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-DNA-E-48-5Y | C9300 DNA Essentials, 48-Port, 5 Year Term License | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9300-NM-NONE | No Network Module Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PWR-C1-1100WAC-P | 1100W AC 80+ platinum Config 1 Power Supply | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-C15-CBN | Cabinet Jumper Power Cord, 250 VAC 13A, C14-C15 Connectors | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | SC9300UK9-176 | Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **PWR-C1-1100WAC-P=** | 1100W AC 80+ platinum Config 1 Power Supply Spare | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-C15-CBN | Cabinet Jumper Power Cord, 250 VAC 13A, C14-C15 Connectors | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9300-NM-2Y=** | Catalyst 9300 2 x 25GE Network Module, spare | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C9300-NM-8X=** | Catalyst 9300 8 x 10GE Network Module, spare | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **SFP-10/25G-LR-S=** | 10/25GBASE-LR SFP28 Module | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **SFP-25G-AOC2M=** | 25GBASE Active Optical SFP28 Cable, 2M | % | $ | $ | % |
| **Current/ Example of Requested** | **C9300-24H-E** | Catalyst 9300 24-port UPoE+, Network Essentials | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-NW-E-24 | C9300 Network Essentials, 24-port license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | SC9300UK9-176 | Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PWR-C1-1100WAC-P | 1100W AC 80+ platinum Config 1 Power Supply | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-SPS-NONE | No Secondary Power Supply Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-TA-NA | North America AC Type A Power Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9300-SSD-NONE | No SSD Card Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | STACK-T1-50CM | 50CM Type 1 Stacking Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-SPWR-30CM | Catalyst Stack Power Cable 30 CM | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | NM-BLANK-T1 | Cisco Catalyst Type 1 Network Module Blank | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | PWR-C1-BLANK | Config 1 Power Supply Blank | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-DNA-E-24 | C9300 DNA Essentials, 24-Port Term Licenses | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-DNA-E-24-5Y | C9300 DNA Essentials, 24-Port, 5 Year Term License | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-NM-NONE | No Network Module Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9300-48H-A** | Catalyst 9300 48-port UPoE+, Network Advantage | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-NW-A-48 | C9300 Network Advantage, 48-port license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | SC9300UK9-176 | Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | PWR-C1-1100WAC-P | 1100W AC 80+ platinum Config 1 Power Supply | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-SPS-NONE | No Secondary Power Supply Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-TA-NA | North America AC Type A Power Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-SSD-NONE | No SSD Card Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | STACK-T1-50CM | 50CM Type 1 Stacking Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-SPWR-30CM | Catalyst Stack Power Cable 30 CM | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | NM-BLANK-T1 | Cisco Catalyst Type 1 Network Module Blank | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PWR-C1-BLANK | Config 1 Power Supply Blank | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | TE-C9K-SW | TE agent for IOSXE on C9K | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-DNA-A-48 | C9300 DNA Advantage, 48-Port Term Licenses | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-DNA-A-48-5Y | C9300 DNA Advantage, 48-Port, 5 Year Term License | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PI-LFAS-T | Prime Infrastructure Lifecycle & Assurance Term - Smart Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | PI-LFAS-AP-T-5Y | PI Dev Lic for Lifecycle & Assurance Term 5Y | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | D-DNAS-EXT-S-T | Cisco DNA Spaces Extend Term License for Catalyst Switches | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | D-DNAS-EXT-S-5Y | Cisco DNA Spaces Extend for Catalyst Switching - 5Year | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | TE-EMBEDDED-T | Cisco ThousandEyes Enterprise Agent IBN Embedded | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | TE-EMBEDDED-T-5Y | ThousandEyes - Enterprise Agents | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-NM-NONE | No Network Module Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9300-24H-A** | Catalyst 9300 24-port UPoE+, Network Advatege | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | CON-SSSNT-C930210E | SOLN SUPP 8X5XNBD Catalyst 9300 24-por | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-NW-A-24 | C9300 Network Advantage, 24-port license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | SC9300UK9-176 | Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PWR-C1-1100WAC-P | 1100W AC 80+ platinum Config 1 Power Supply | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9300-SPS-NONE | No Secondary Power Supply Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-TA-NA | North America AC Type A Power Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-SSD-NONE | No SSD Card Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | STACK-T1-50CM | 50CM Type 1 Stacking Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | CAB-SPWR-30CM | Catalyst Stack Power Cable 30 CM | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PWR-C1-BLANK | Config 1 Power Supply Blank | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | TE-C9K-SW | TE agent for IOSXE on C9K | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-DNA-A-24 | C9300 DNA Advantage, 24-port Term Licenses | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9300-DNA-A-24-5Y | C9300 DNA Advantage, 24-Port, 5 Year Term License | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CON-SSTCM-C93A24 | SOLN SUPP SW SUBC9300 DNA Advantage | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PI-LFAS-T | Prime Infrastructure Lifecycle & Assurance Term - Smart Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PI-LFAS-AP-T-5Y | PI Dev Lic for Lifecycle & Assurance Term 5Y | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | D-DNAS-EXT-S-T | Cisco DNA Spaces Extend Term License for Catalyst Switches | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | D-DNAS-EXT-S-5Y | Cisco DNA Spaces Extend for Catalyst Switching - 5Year | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | TE-EMBEDDED-T | Cisco ThousandEyes Enterprise Agent IBN Embedded | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | TE-EMBEDDED-T-5Y | ThousandEyes - Enterprise Agents | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | NM-BLANK-T1 | Cisco Catalyst Type 1 Network Module Blank | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-NM-NONE | No Network Module Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9300L-24P-4G-E** | Catalyst 9300L 24p PoE, Network Essentials ,4x1G Uplink | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9300L-NW-E-24 | C9300L Network Essentials, 24-port license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PWR-C1-BLANK | Config 1 Power Supply Blank | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300L-STACK-BLANK | Catalyst 9300L Blank Stack Module | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | FAN-T2 | Cisco Type 2 Fan Module | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | PWR-C1-715WAC-P | 715W AC 80+ platinum Config 1 Power Supply | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300L-SPS-NONE | No Secondary Power Supply Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-TA-NA | North America AC Type A Power Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300L-SSD-NONE | No SSD Card Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9300L-DNA-E-24 | C9300L Cisco DNA Essentials, 24-port license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300L-DNA-E-24-5Y | C9300L Cisco DNA Essentials, 24-port, 5 Year Term license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | S9300LUK9-176 | Cisco Catalyst 9300L XE 17.6 UNIVERSAL | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **PWR-C1-715WAC-P=** | 715W AC 80+ platinum Config 1 Power Supply Spare | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-TA-NA | North America AC Type A Power Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9300L-48P-4G-E** | Catalyst 9300L 48p PoE, Network Essentials ,4x1G Uplink | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300L-NW-E-48 | C9300L Network Essentials, 48-port license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | PWR-C1-BLANK | Config 1 Power Supply Blank | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300L-STACK-BLANK | Catalyst 9300L Blank Stack Module | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | FAN-T2 | Cisco Type 2 Fan Module | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | S9300LUK9-176 | Cisco Catalyst 9300L XE 17.6 UNIVERSAL | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | PWR-C1-715WAC-P | 715W AC 80+ platinum Config 1 Power Supply | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300L-SPS-NONE | No Secondary Power Supply Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-TA-NA | North America AC Type A Power Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300L-SSD-NONE | No SSD Card Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9300L-DNA-E-48 | C9300L Cisco DNA Essentials, 48-port license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300L-DNA-E-48-5Y | C9300L Cisco DNA Essentials, 48-port, 5 Year Term license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **PWR-C1-1100WAC-P=** | 1100W AC 80+ platinum Config 1 Power Supply Spare | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | CAB-TA-NA | North America AC Type A Power Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9500-24Y4C-A** | Catalyst 9500 24x1/10/25G and 4-port 40/100G, Advantage | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CON-SSSNT-C95024YA | SOLN SUPP 8X5XNBD Catalyst 9500 24-port 25/100G only, Adva | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9K-PWR-650WAC-R | 650W AC Config 4 Power Supply front to back cooling | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | CAB-9K12A-NA | Power Cord, 125VAC 13A NEMA 5-15 Plug, North America | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9500-NW-A | C9500 Network Stack, Advantage | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9K-F1-SSD-240G | Cisco pluggable SSD storage | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9K-T1-FANTRAY | Catalyst 9500 Type 4 front to back cooling Fan | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PI-LFAS-T | Prime Infrastructure Lifecycle & Assurance Term - Smart Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PI-LFAS-AP-T-5Y | PI Dev Lic for Lifecycle & Assurance Term 5Y | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | SC9500HUK9-176 | Cisco Catalyst 9500H XE.17.6 UNIVERSAL | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9K-PWR-C5-BLANK | Catalyst 9500 power supply blank cover | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9500-SPS-NONE | No Secondary Power Supply Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9500-DNA-24Y4C-A | C9500 DNA Advantage, Term License | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9500-DNA-L-A-5Y | DNA Advantage 5 Year License | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | CON-SSTCM-C9512QA | SOLN SUPP SW SUBC9500 DNA Advantage | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **QSFP-100G-SR4-S=** | 100GBASE SR4 QSFP Transceiver, MPO, 100m over OM4 MMF | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9K-PWR-650WAC-R=** | 650W AC Config 4 Power Supply front to back cooling | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-9K12A-NA | Power Cord, 125VAC 13A NEMA 5-15 Plug, North America | % | $ | $ | % |
| **Current/ Example of Requested** | **C9300X-12Y-A** | Catalyst 9300X 12x25G Fiber Ports, modular uplink Switch | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | SC9300UK9-176 | Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PWR-C1-715WAC-P | 715W AC 80+ platinum Config 1 Power Supply | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-SPS-NONE | No Secondary Power Supply Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-TA-NA | North America AC Type A Power Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9300X-NW-A-12 | C9300 Network Advantage, 12-port license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | STACK-T1-3M | 3M Type 1 Stacking Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-SPWR-150CM | Catalyst Stack Power Cable 150 CM - Upgrade | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-SSD-NONE | No SSD Card Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | PWR-C1-BLANK | Config 1 Power Supply Blank | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300X-NM-BLANK | Catalyst 9300 Network Module Blank Module | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | TE-C9K-SW | TE agent for IOSXE on C9K | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300X-DNA-12Y-A | C9300 DNA Advantage, Term License | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9300-DNA-L-A-5Y | DNA Advantage 5 Year License | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | TE-EMBEDDED-T | Cisco ThousandEyes Enterprise Agent IBN Embedded | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | TE-EMBEDDED-T-5Y | ThousandEyes - Enterprise Agents | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PI-LFAS-T | Prime Infrastructure Lifecycle & Assurance Term - Smart Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | PI-LFAS-AP-T-5Y | PI Dev Lic for Lifecycle & Assurance Term 5Y | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300X-NM-NONE | Catalyst 9300 No-Network Module Selection | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9300X-24Y-A** | Catalyst 9300X 24x25G Fiber Ports, modular uplink Switch | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | SC9300UK9-176 | Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PWR-C1-715WAC-P | 715W AC 80+ platinum Config 1 Power Supply | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-SPS-NONE | No Secondary Power Supply Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-TA-NA | North America AC Type A Power Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9300X-NW-A-24 | C9300 Network Advantage, 24-port license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | STACK-T1-3M | 3M Type 1 Stacking Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-SPWR-150CM | Catalyst Stack Power Cable 150 CM - Upgrade | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-SSD-NONE | No SSD Card Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | PWR-C1-BLANK | Config 1 Power Supply Blank | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300X-NM-BLANK | Catalyst 9300 Network Module Blank Module | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | TE-C9K-SW | TE agent for IOSXE on C9K | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300X-DNA-24Y-A | C9300 DNA Advantage, Term License | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9300-DNA-L-A-5Y | DNA Advantage 5 Year License | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | TE-EMBEDDED-T | Cisco ThousandEyes Enterprise Agent IBN Embedded | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | TE-EMBEDDED-T-5Y | ThousandEyes - Enterprise Agents | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PI-LFAS-T | Prime Infrastructure Lifecycle & Assurance Term - Smart Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | PI-LFAS-AP-T-5Y | PI Dev Lic for Lifecycle & Assurance Term 5Y | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300X-NM-NONE | Catalyst 9300 No-Network Module Selection | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9300X-12Y-E** | Catalyst 9300X 12x25G Fiber Ports, modular uplink Switch | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | SC9300UK9-176 | Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PWR-C1-715WAC-P | 715W AC 80+ platinum Config 1 Power Supply | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-SPS-NONE | No Secondary Power Supply Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-TA-NA | North America AC Type A Power Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9300X-NW-E-12 | C9300 Network Essentials, 12-port license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | STACK-T1-3M | 3M Type 1 Stacking Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-SPWR-150CM | Catalyst Stack Power Cable 150 CM - Upgrade | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-SSD-NONE | No SSD Card Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | PWR-C1-BLANK | Config 1 Power Supply Blank | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300X-NM-BLANK | Catalyst 9300 Network Module Blank Module | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300X-DNA-12Y-E | C9300 DNA Essentials, Term License | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-DNA-L-E-5Y | DNA Essentials 5 Year License | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9300X-NM-NONE | Catalyst 9300 No-Network Module Selection | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9300X-24Y-E** | Catalyst 9300X 24x25G Fiber Ports, modular uplink Switch | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | SC9300UK9-176 | Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | PWR-C1-715WAC-P | 715W AC 80+ platinum Config 1 Power Supply | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-SPS-NONE | No Secondary Power Supply Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-TA-NA | North America AC Type A Power Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300X-NW-E-24 | C9300 Network Essentials, 24-port license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | STACK-T1-3M | 3M Type 1 Stacking Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-SPWR-150CM | Catalyst Stack Power Cable 150 CM - Upgrade | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-SSD-NONE | No SSD Card Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PWR-C1-BLANK | Config 1 Power Supply Blank | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9300X-NM-BLANK | Catalyst 9300 Network Module Blank Module | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300X-DNA-24Y-E | C9300 DNA Essentials, Term License | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-DNA-L-E-5Y | DNA Essentials 5 Year License | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300X-NM-NONE | Catalyst 9300 No-Network Module Selection | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9300X-48HX-A** | Catalyst 9300 48-port mGig UPoE+, Network Advantage | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-NW-A-48 | C9300 Network Advantage, 48-port license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | SC9300UK9-176 | Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | PWR-C1-1100WAC-P | 1100W AC 80+ platinum Config 1 Power Supply | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-SPS-NONE | No Secondary Power Supply Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-TA-NA | North America AC Type A Power Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-SSD-NONE | No SSD Card Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | STACK-T1-50CM | 50CM Type 1 Stacking Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-SPWR-30CM | Catalyst Stack Power Cable 30 CM | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PWR-C1-BLANK | Config 1 Power Supply Blank | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | TE-C9K-SW | TE agent for IOSXE on C9K | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9300X-NM-BLANK | Catalyst 9300 Network Module Blank Module | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-DNA-A-48 | C9300 DNA Advantage, 48-Port Term Licenses | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-DNA-A-48-5Y | C9300 DNA Advantage, 48-Port, 5 Year Term License | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PI-LFAS-T | Prime Infrastructure Lifecycle & Assurance Term - Smart Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | PI-LFAS-AP-T-5Y | PI Dev Lic for Lifecycle & Assurance Term 5Y | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | TE-EMBEDDED-T | Cisco ThousandEyes Enterprise Agent IBN Embedded | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | TE-EMBEDDED-T-5Y | ThousandEyes - Enterprise Agents | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | D-DNAS-EXT-S-T | Cisco DNA Spaces Extend Term License for Catalyst Switches | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | D-DNAS-EXT-S-5Y | Cisco DNA Spaces Extend for Catalyst Switching - 5Year | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300X-NM-NONE | Catalyst 9300 No-Network Module Selection | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9300X-48HX-E** | Catalyst 9300 48-port mGig UPoE+, Network Essentials | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9300-NW-E-48 | C9300 Network Essentials, 48-port license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | SC9300UK9-176 | Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PWR-C1-1100WAC-P | 1100W AC 80+ platinum Config 1 Power Supply | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-SPS-NONE | No Secondary Power Supply Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | CAB-TA-NA | North America AC Type A Power Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-SSD-NONE | No SSD Card Selected | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | STACK-T1-50CM | 50CM Type 1 Stacking Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-SPWR-30CM | Catalyst Stack Power Cable 30 CM | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | PWR-C1-BLANK | Config 1 Power Supply Blank | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300X-NM-BLANK | Catalyst 9300 Network Module Blank Module | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-DNA-E-48 | C9300 DNA Essentials, 48-Port Term Licenses | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9300-DNA-E-48-5Y | C9300 DNA Essentials, 48-Port, 5 Year Term License | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9300X-NM-NONE | Catalyst 9300 No-Network Module Selection | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9300X-NM-2C=** | Catalyst 9300 2 x 40G/100G Network Module QSFP+/QSFP28 | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9300X-NM-4C=** | Catalyst 9300 4 x 40G/100G Network Module QSFP+/QSFP28 | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C9300X-NM-8Y=** | Catalyst 9300 8 x 10G/25G Network Module SFP+/SFP28 | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9300X-NM-8M=** | Catalyst 9300 8 x mGig Network Module | % | $ | $ | % |
| **Current/ Example of Requested** |  |  | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9200L-24P-4G-E** | Catalyst 9200L 24-port PoE+, 4 x 1G, Network Essentials | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CON-SW-C920L24G | SNTC-NO RMA Catalyst 9200L 24-port PoE+, 4 x 1G, Net | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9200L-NW-E-24 | C9200L Network Essentials, 24-port license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-TA-NA | North America AC Type A Power Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PWR-C5-BLANK | Config 5 Power Supply Blank | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9200-STACK-BLANK | Catalyst 9200 Blank Stack Module | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9200L-DNA-E-24 | C9200L Cisco DNA Essentials, 24-port Term license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9200L-DNA-E-24-5Y | C9200L Cisco DNA Essentials, 24-port, 5 Year Term license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9200L-48P-4G-E** | Catalyst 9200L 48-port PoE+, 4 x 1G, Network Essentials | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | CON-SW-C92004GE | SNTC-NO RMA Catalyst 9200L 48-port PoE+, 4 x 1G, Net | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9200L-NW-E-48 | C9200L Network Essentials, 48-port license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-TA-NA | North America AC Type A Power Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | PWR-C5-BLANK | Config 5 Power Supply Blank | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9200-STACK-BLANK | Catalyst 9200 Blank Stack Module | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9200L-DNA-E-48 | C9200L Cisco DNA Essentials, 48-port Term license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9200L-DNA-E-48-5Y | C9200L Cisco DNA Essentials, 48-port, 5 Year Term license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C9200L-STACK-KIT=** | Cisco Catalyst 9200L Stack Module | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9200-STACK | Catalyst 9200 Stack Module | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | STACK-T4-50CM | 50CM Type 4 Stacking Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **PWR-C5-1KWAC=** | 1KW AC Config 5 Power Supply | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | CAB-TA-NA | North America AC Type A Power Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **PWR-C5-600WAC=** | 600W AC Config 5 Power Supply | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-TA-NA | North America AC Type A Power Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C1000-8P-2G-L** | Catalyst 1000 8port GE, POE, 2x1G SFP | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | CON-SSSNT-C1008PLG | SOLN SUPP 8X5XNBD Catalyst 1000 8port GE, POE, 2x1G SFP, L | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-16AWG-AC | AC Power cord, 16AWG | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9200CX-12T-2X2G-E** | Catalyst 9000 Compact Switch 12-port Data Only, Essentials | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | SCAT9200CXUK9-178 | UNIVERSAL | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9200CX-NW-E-12 | C9200CX Network Essentials, 12-port license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9200CX-DNA-E-12 | C9200CX Cisco DNA Essentials, 12-Port Term Licenses | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9200CX-DNAE12-5Y | C9200CX Cisco DNA Essentials, 5Y Term License, 12P | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C9200CX-12P-2X2G-E** | Catalyst 9000 Compact Switch 12-Port PoE+, 240W, Essentials | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9200CX-NW-E-12 | C9200CX Network Essentials, 12-port license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-TA-NA | North America AC Type A Power Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | SCAT9200CXUK9-178 | UNIVERSAL | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9200CX-DNA-E-12 | C9200CX Cisco DNA Essentials, 12-Port Term Licenses | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9200CX-DNAE12-5Y | C9200CX Cisco DNA Essentials, 5Y Term License, 12P | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9200CX-8P-2X2G-E** | Catalyst 9000 Compact Switch 8 port PoE+, 240W, Essentials | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9200CX-NW-E-8 | C9200CX Network Essentials, 8-port license | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | CAB-TA-NA | North America AC Type A Power Cable | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | SCAT9200CXUK9-178 | UNIVERSAL | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | C9200CX-DNA-E-8 | C9200CX Cisco DNA Essentials, 8-Port Term Licenses | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | C9200CX-DNAE8-5Y | C9200CX Cisco DNA Essentials, 5Y Term License, 8P | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **MS250-24P-HW** | Meraki MS250-24P L3 Stck Cld-Mngd 24x GigE 370W PoE Switch | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS250-24P-1YR** | Meraki MS250-24P Enterprise License and Support, 1YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **LIC-MS250-24P-3YR** | Meraki MS250-24P Enterprise License and Support, 3YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS250-24P-5YR** | Meraki MS250-24P Enterprise License and Support, 5YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS250-24P-7YR** | Meraki MS250-24P Enterprise License and Support, 7YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS250-24P-10YR** | Meraki MS250-24P Enterprise License and Support, 10YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **MS250-48FP-HW** | Meraki MS250-48FP L3 Stck Cld-Mngd 48x GigE 740W PoE Switch | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS250-48FP-1YR** | Meraki MS250-48FP Enterprise License and Support, 1YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS250-48FP-3YR** | Meraki MS250-48FP Enterprise License and Support, 3YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS250-48FP-5YR** | Meraki MS250-48FP Enterprise License and Support, 5YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **LIC-MS250-48FP-7YR** | Meraki MS250-48FP Enterprise License and Support, 7YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS250-48FP-10Y** | Meraki MS250-48FP Enterprise License and Support, 10YR | % | $ | $ | % |
| **Current/ Example of Requested** | **MS225-24P-HW** | Meraki MS225-24P L2 Stck Cld-Mngd 24x GigE 370W PoE Switch | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS225-24P-1YR** | Meraki MS225-24P Enterprise License and Support, 1YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS225-24P-3YR** | Meraki MS225-24P Enterprise License and Support, 3YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **LIC-MS225-24P-5YR** | Meraki MS225-24P Enterprise License and Support, 5YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS225-24P-7YR** | Meraki MS225-24P Enterprise License and Support, 7YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS225-24P-10YR** | Meraki MS225-24P Enterprise License and Support, 10YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **MS225-48FP-HW** | Meraki MS225-48FP L2 Stck Cld-Mngd 48x GigE 740W PoE Switch | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **LIC-MS225-48FP-1YR** | Meraki MS225-48FP Enterprise License and Support, 1YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS225-48FP-3YR** | Meraki MS225-48FP Enterprise License and Support, 3YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS225-48FP-5YR** | Meraki MS225-48FP Enterprise License and Support, 5YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS225-48FP-7YR** | Meraki MS225-48FP Enterprise License and Support, 7YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **LIC-MS225-48FP-10Y** | Meraki MS225-48FP Enterprise License and Support, 10YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **MS210-24P-HW** | Meraki MS210-24P 1G L2 Cld-Mngd 24x GigE 370W PoE Switch | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS210-24P-1YR** | Meraki MS210-24P Enterprise License and Support, 1 Year | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS210-24P-3YR** | Meraki MS210-24P Enterprise License and Support, 3 Year | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **LIC-MS210-24P-5YR** | Meraki MS210-24P Enterprise License and Support, 5 Year | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS210-24P-7YR** | Meraki MS210-24P Enterprise License and Support, 7 Year | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS210-24P-10YR** | Meraki MS210-24P Enterprise License and Support, 10 Year | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **MS210-48FP-HW** | Meraki MS210-48FP 1G L2 Cld-Mngd 48x GigE 740W PoE Switch | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **LIC-MS210-48FP-1YR** | Meraki MS210-48FP Enterprise License and Support, 1 Year | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS210-48FP-3YR** | Meraki MS210-48FP Enterprise License and Support, 3 Year | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS210-48FP-5YR** | Meraki MS210-48FP Enterprise License and Support, 5 Year | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-MS210-48FP-7YR** | Meraki MS210-48FP Enterprise License and Support, 7 Year | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **MA-PWR-1025WAC** | Meraki 1025WAC PSU | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **MA-PWR-CORD-US** | Meraki AC Power Cord for MX and MS (US Plug) | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **MA-CBL-40G-50CM** | Meraki 40GbE QSFP Cable, 0.5 Meter | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **MA-CBL-40G-1M** | Meraki 40GbE QSFP Cable, 1 Meter | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **MA-CBL-40G-3M** | Meraki 40GbE QSFP Cable, 3 Meter | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **CON-SNT-C98008KC** | SNTC-8X5XNBD Cisco Catalyst 9800-80 Wireless Controll | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **SC980080K9-173** | Cisco Catalyst 9800-80 Wireless Controller | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9800-BLANK** | Cisco 9800 Wireless Controller Module Blank | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C9800-AC-1100W** | Cisco Catalyst Wireless Controller 1100W AC Power Supply | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **CAB-AC** | AC Power Cord (North America), C13, NEMA 5-15P, 2.1m | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **NETWORK-PNP-LIC** | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9800-40-K9** | Cisco Catalyst 9800-40 Wireless Controller | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CON-SNTP-C98004KA** | SNTC-24X7X4 Cisco Catalyst 9800-40 Wireless Controll | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **SC980040K9-173** | Cisco Catalyst 9800-40 Wireless Controller | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9800-PWR-BLANK** | Cisco 9800 Wireless Controller PS Blank | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9800-AC-750W-R** | Cisco Catalyst 9800-40 750W AC Power Supply | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CAB-L620P-C13-US** | Power Cord, 250VAC, 15A, NEMA L6-20 to C13, US | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **NETWORK-PNP-LIC** | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9800-L-F-K9** | Cisco Catalyst 9800-L Wireless Controller\_Fiber Uplink | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **CON-SNT-C9800LFL** | SNTC-8X5XNBD Cisco Catalyst 9800-L Wireless Controlle | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **SC9800LK9-173** | Cisco Catalyst 9800-L Wireless Controller | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9800-AC-110W** | Cisco Catalyst 9800 L Wireless Controller Power Supply | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **CAB-AC-C5-BR** | AC Power Cord, Type C5, Brazil | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **NETWORK-PNP-LIC** | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C9800-CL-K9** | Cisco Catalyst 9800-CL Wireless Controller for Cloud | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **CON-ECMUS-C9800CLC** | SOLN SUPP SWSS Cisco Catalyst 9800-CL Wireless Controll | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **SC9800CLGCPK9-173** | Cisco Catalyst 9800-CL Wireless Controllers - GCP | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **EDU-C9800-CL-K9** | EDU SKU\_Cisco Catalyst 9800-CL Wireless Controller for Cloud | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CON-ECMU-EDUC98C9** | SWSS UPGRADES EDU SKUCisco Catalyst 9800-CL Wireless | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **SC9800CLGCPK9-173** | Cisco Catalyst 9800-CL Wireless Controllers - GCP | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **LIC-C9800L-PERF=** | Cisco C9800 Series Wireless Controller upgrade license-Spare | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9800-AC-750W-R=** | Cisco Catalyst 9800-40 750W AC Power Supply, Reverse Air | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C9800L-RMNT=** | Spare C9800 Wireless Controller Rack Mount Tray | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9800-10X10GE=** | Cisco Catalyst 9800-80 10GE Module | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9800-2X40GE=** | Cisco Catalyst 9800-80 2 Port 40GE Module | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9800-18X1GE=** | Cisco Catalyst 9800-80 1GE Module | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C9800-1X100GE=** | Cisco Catalyst 9800-80 1 Port 100GE Module | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9800-1X40GE=** | Cisco Catalyst 9800-80 1 Port 40GE Module | % | $ | $ | % |
|  | **Group Name: Catalyst AP** |  |  |  |  |  |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-DNA** | CISCO DNA for Wireless - CHOOSE ONLY QTY 1 HERE | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-DNA-TRK-5Y** | CISCO DNA Wireless Term Tracker 5Y | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C9105AXI-B** | Cisco Catalyst 9105AX Series | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **CON-SNT-C9105AIB** | SNTC-8X5XNBD Cisco Catalyst 9105AX Series | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **NETWORK-PNP-LIC** | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-AP-T-RAIL-R** | Ceiling Grid Clip for APs & Cellular Gateways-Recessed | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **AIR-AP-BRACKET-8** | AP Mounting Bracket | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **SW9105AXI-CW-K9** | Capwap software for Catalyst 9105AXI | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **CDNA-E-C9105** | Wireless Cisco DNA On-Prem Essentials, 9105 Tracking | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **DNA-E-3Y-C9105** | C9105AX Cisco DNA On-Prem Essential,3Y Term,Trk Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **AIR-DNA-E** | Wireless Cisco DNA On-Prem Essential, Term Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-DNA-E-3Y** | Wireless Cisco DNA On-Prem Essential, 3Y Term Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **PI-LFAS-AP-T** | Prime AP Term Licenses | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **PI-LFAS-AP-T-3Y** | PI Dev Lic for Lifecycle & Assurance Term 3Y | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **AIR-DNA-E-T-3Y** | Wireless Cisco DNA On-Prem Essential, 3Y Term, Tracker Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-DNA-NWSTACK-E** | AIR CISCO DNA Perpetual Network Stack | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9115AXI-B** | Cisco Catalyst 9115AX Series | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **CON-SSSNT-C915AXIB** | SOLN SUPP 8X5XNBD Cisco Catalyst 9115AX Series | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **SW9115AX-CAPWAP-K9** | Capwap software for Catalyst 9115AX | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-AP-BRACKET-1** | 802.11 AP Low Profile Mounting Bracket (Default) | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-AP-T-RAIL-R** | Ceiling Grid Clip for APs & Cellular Gateways-Recessed | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9115AX-DNA-OPTOUT** | CISCO DNA SUBSCRIPTION OPTOUT for C9115AX | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **NETWORK-PNP-LIC** | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9115AXI-SINGLE** | C9115AXI SINGLEPACK OPTION | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9115-OVER** | C9115AX OVER OPTION | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9115AXE-B** | Cisco Catalyst 9115AX Series | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CON-SNT-C9115BXE** | SNTC-8X5XNBD Cisco Catalyst 9115AX Series | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **SW9115AX-CAPWAP-K9** | Capwap software for Catalyst 9115AX | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-AP-BRACKET-1** | 802.11 AP Low Profile Mounting Bracket (Default) | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-AP-T-RAIL-R** | Ceiling Grid Clip for APs & Cellular Gateways-Recessed | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C9115AX-DNA-OPTOUT** | CISCO DNA SUBSCRIPTION OPTOUT for C9115AX | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **NETWORK-PNP-LIC** | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9115AXE-SINGLE** | C9115AXE SINGLEPACK OPTION | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9115-OVER** | C9115AX OVER OPTION | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C9120AXI-B** | C9120AX Internal 802.11ax 4x4:4 MIMO;IOT;BT5;mGig;USB;RHL | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **CON-SNT-C9120BIX** | SNTC-8X5XNBD Cisco Catalyst 9120AX Series | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **SW9120AX-CAPWAP-K9** | Capwap software for Catalyst 9120AX | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-AP-BRACKET-1** | 802.11 AP Low Profile Mounting Bracket (Default) | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **AIR-AP-T-RAIL-R** | Ceiling Grid Clip for APs & Cellular Gateways-Recessed | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9120AX-DNA-OPTOUT** | CISCO DNA SUBSCRIPTION OPTOUT for C9120AX | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **NETWORK-PNP-LIC** | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9120AXI-SINGLE** | SINGLE PACK OPTION | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C9120-OVER** | C9120AX OVERPACK OPTION | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9120AXE-B** | C9120AX External 802.11ax 4x4:4 MIMO;IOT;BT5;mGig;USB;RHL | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **CON-SNT-C120AXE9** | SNTC-8X5XNBD Cisco Catalyst 9120AX Series | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **SW9120AX-CAPWAP-K9** | Capwap software for Catalyst 9120AX | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **AIR-AP-BRACKET-1** | 802.11 AP Low Profile Mounting Bracket (Default) | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-AP-T-RAIL-R** | Ceiling Grid Clip for APs & Cellular Gateways-Recessed | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9120AX-DNA-OPTOUT** | CISCO DNA SUBSCRIPTION OPTOUT for C9120AX | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **NETWORK-PNP-LIC** | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C9120AXE-SINGLE** | SINGLE PACK OPTION | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9120-OVER** | C9120AX OVERPACK OPTION | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9120AXP-B** | Cisco Catalyst 9120 Series | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **CON-SSSNT-C9120XPB** | SOLN SUPP 8X5XNBD Cisco Catalyst 9120 Series | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **SW9120AX-CAPWAP-K9** | Capwap software for Catalyst 9120AX | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-AP-BRACKET-1** | 802.11 AP Low Profile Mounting Bracket (Default) | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-AP-T-RAIL-R** | Ceiling Grid Clip for APs & Cellular Gateways-Recessed | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **CDNA-E-C9120** | Wireless Cisco DNA On-Prem Essentials, 9120 Tracking | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **DNA-E-3Y-C9120** | C9120AX Cisco DNA On-Prem Essential,3Y Term,Trk Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-DNA-E** | Wireless Cisco DNA On-Prem Essential, Term Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-DNA-E-3Y** | Wireless Cisco DNA On-Prem Essential, 3Y Term Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **CON-SSTCM-AIRDNAE** | SOLN SUPP SW SUBAironet CISCO DNA Es | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **PI-LFAS-AP-T** | Prime AP Term Licenses | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **PI-LFAS-AP-T-3Y** | PI Dev Lic for Lifecycle & Assurance Term 3Y | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-DNA-E-T** | Wireless Cisco DNA On-Prem Essential, Term, Tracker Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-DNA-E-T-3Y** | Wireless Cisco DNA On-Prem Essential, 3Y Term, Tracker Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **AIR-DNA-NWSTACK-E** | AIR CISCO DNA Perpetual Network Stack | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **NETWORK-PNP-LIC** | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9120AXE-SINGLE** | SINGLE PACK OPTION | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9120-OVER** | C9120AX OVERPACK OPTION | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C9124AXI-B** | Wi-Fi 6 Outdoor AP, Internal Ant, -B Regulatory Domain | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **CON-SNT-C9124AXI** | SNTC-8X5XNBD Wi-Fi 6 Outdoor AP, Internal Ant, -B Reg | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **NETWORK-PNP-LIC** | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-AP-NO-BRACKET** | AP Bracket not shipped | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **SW9124AX-CAPWAP-K9** | Capwap software for Catalyst 9124AX | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9124AXI-DNA-OPTOT** | CISCO DNA SUBSCRIPTION OPTOUT for C9124AX | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9124AXE-B** | Wi-Fi 6 Outdoor AP, External Ant, -B Regulatory Domain | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **CON-SNT-C9BB4AXE** | SNTC-8X5XNBD Wi-Fi 6 Outdoor AP, External Ant, -B Reg | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **NETWORK-PNP-LIC** | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **SW9124AXE-CW-K9** | Capwap software for Catalyst 9124AX | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-MNT-VERT1** | Vertical pole/wall mounting kit for Catalyst APs | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C9124AXE-DNA-OPTOT** | CISCO DNA SUBSCRIPTION OPTOUT for C9124AX | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9130AXI-B-EDU** | Cisco Catalyst 9130AX Series - EDU | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **CON-SNT-C9130EDI** | SNTC-8X5XNBD Cisco Catalyst 9130AX Series - EDU | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **SW9130AX-CAPWAP-K9** | Capwap software for Catalyst 9130AX | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **AIR-AP-BRACKET-1** | 802.11 AP Low Profile Mounting Bracket (Default) | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-AP-T-RAIL-R** | Ceiling Grid Clip for APs & Cellular Gateways-Recessed | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **NETWORK-PNP-LIC** | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9130-SINGLE** | SINGLE PACK OPTION | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C9130-OVER** | C9130AX OVER OPTION | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **CDNA-E-C9130** | Wireless Cisco DNA On-Prem Essentials, 9130 Tracking | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **DNA-E-3Y-C9130** | C9130AX Cisco DNA On-Prem Essential,3Y Term,Trk Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-DNA-EDU-E** | Wireless Cisco DNA On-Prem Essential, Term, EDU Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **EDU-DNA-E-3Y** | Wireless Cisco DNA On-Prem Essential,3Y Term, EDU Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **PI-LFAS-AP-T** | Prime AP Term Licenses | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **PI-LFAS-AP-T-3Y** | PI Dev Lic for Lifecycle & Assurance Term 3Y | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-DNA-E-T** | Wireless Cisco DNA On-Prem Essential, Term, Tracker Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **AIR-DNA-E-T-3Y** | Wireless Cisco DNA On-Prem Essential, 3Y Term, Tracker Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-DNA-NWSTACK-E** | AIR CISCO DNA Perpetual Network Stack | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9136I-B** | Cisco Catalyst 9136I Series, Internal Antennas,-B Regulator | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **CON-SNT-C9136IBX** | SNTC-8X5XNBD Cisco Catalyst 9136I Series, Internal A | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **SW9136-CAPWAP-K9** | Capwap software for Catalyst 9136I | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-AP-T-RAIL-R** | Ceiling Grid Clip for APs & Cellular Gateways-Recessed | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **AIR-AP-BRACKET-1** | 802.11 AP Low Profile Mounting Bracket (Default) | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9136I-DNA-OPTOUT** | CISCO DNA SUBSCRIPTION OPTOUT for C9136AX | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **NETWORK-PNP-LIC** | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9136I-SINGLE** | SINGLE PACK OPTION | % | $ | $ | % |
| **New** |  |  | % | $ | $ | % |
| **Current/ Example of Requested** | **C9136I-OVER** | C9136I OVER OPTION | % | $ | $ | % |
|  | **Group Name: CW Wireless AP** |  |  |  |  |  |
| **Current/ Example of Requested** | **CW9166I-B** | Catalyst 9166I AP (W6E, tri-band 4x4, XOR) w/Reg-B | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CON-SNT-CW911B66** | SNTC-8X5XNBD Catalyst 9166I AP (W | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **SW9166-CAPWAP-K9** | Capwap software for Catalyst 9166I | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-AP-T-RAIL-R** | Ceiling Grid Clip for APs & Cellular Gateways-Recessed | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-AP-BRACKET-1** | 802.11 AP Low Profile Mounting Bracket (Default) | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CDNA-E-C9166** | Wireless Cisco DNA On-Prem Essential, 9166 Tracking | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **DNA-E-3Y-C9166** | C166I Cisco DNA On-Prem Essential,3Y Term,Trk Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-DNA-E** | Wireless Cisco DNA On-Prem Essential, Term Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-DNA-E-3Y** | Wireless Cisco DNA On-Prem Essential, 3Y Term Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **PI-LFAS-AP-T** | Prime AP Term Licenses | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **PI-LFAS-AP-T-3Y** | PI Dev Lic for Lifecycle & Assurance Term 3Y | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-DNA-E-T** | Wireless Cisco DNA On-Prem Essential, Term, Tracker Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-DNA-E-T-3Y** | Wireless Cisco DNA On-Prem Essential, 3Y Term, Tracker Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **AIR-DNA-NWSTACK-E** | AIR CISCO DNA Perpetual Network Stack | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **NETWORK-PNP-LIC** | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **CW9166I-SINGLE** | SINGLE PACK OPTION | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **CW9166I-OVER** | C9166I OVER OPTION | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CW9164I-B** | Catalyst 9164I AP (W6E, tri-band 4x4) w/Reg-B | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **CON-SNT-CW9164IB** | SNTC-8X5XNBD Catalyst 9164I AP (W6E, tri-band 4x4) w/ | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **SW9164-CAPWAP-K9** | Capwap software for Catalyst 9164I | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-AP-T-RAIL-R** | Ceiling Grid Clip for APs & Cellular Gateways-Recessed | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **AIR-AP-BRACKET-1** | 802.11 AP Low Profile Mounting Bracket (Default) | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **CDNA-E-C9164** | Wireless Cisco DNA On-Prem Essential, 9164 Tracking | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **DNA-E-3Y-C9164** | C164I Cisco DNA On-Prem Essential,3Y Term,Trk Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-DNA-E** | Wireless Cisco DNA On-Prem Essential, Term Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **AIR-DNA-E-3Y** | Wireless Cisco DNA On-Prem Essential, 3Y Term Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **PI-LFAS-AP-T** | Prime AP Term Licenses | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **PI-LFAS-AP-T-3Y** | PI Dev Lic for Lifecycle & Assurance Term 3Y | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-DNA-E-T** | Wireless Cisco DNA On-Prem Essential, Term, Tracker Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **AIR-DNA-E-T-3Y** | Wireless Cisco DNA On-Prem Essential, 3Y Term, Tracker Lic | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-DNA-NWSTACK-E** | AIR CISCO DNA Perpetual Network Stack | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **NETWORK-PNP-LIC** | Network Plug-n-Play Connect for zero-touch device deployment | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **CW9164I-SINGLE** | SINGLE PACK OPTION | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CW9164I-OVER** | C9164I OVER OPTION | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **CW9166I-MR** | Catalyst 9166I AP (W6E, tri-band 4x4) w/MERAKI | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **CW9164I-MR** | Catalyst 9164I AP (W6E, tri-band 4x4) w/Meraki | % | $ | $ | % |
|  | **Group Name: Meraki AP** |  |  |  |  |  |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MR36-HW** | Meraki MR36 Wi-Fi 6 Indoor AP | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **MR36H-HW** | Meraki MR36H Wi-Fi 6 Cloud Managed AP | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MR44-HW** | Meraki MR44 WiFi 6 Indoor AP | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MR46-HW** | Meraki MR46 Wi-Fi 6 Indoor AP | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MR56-HW** | Meraki MR56 Wi-Fi 6 Indoor AP | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **MR57-HW** | Meraki MR57 Wi-Fi 6E Indoor AP | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MR70-HW** | Meraki MR70 Cloud Managed AP | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MR76-HW** | Meraki MR76 Wi-Fi 6 Outdoor AP | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MR86-HW** | Meraki MR86 Wi-Fi 6 Outdoor AP | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **LIC-ENT-1YR** | Meraki MR Enterprise License, 1YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **LIC-ENT-3YR** | Meraki MR Enterprise License, 3YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **LIC-ENT-5YR** | Meraki MR Enterprise License, 5YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **LIC-ENT-7YR** | Meraki MR Enterprise License, 7YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **LIC-ENT-10YR** | Meraki MR Enterprise License, 10YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MX68-HW** | Meraki MX68 Router/Security Appliance | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MX75-HW** | Meraki MX75 Router/Security Appliance | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MX85-HW** | Meraki MX85 Router/Security Appliance | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **MX95-HW** | Meraki MX95 Router/Security Appliance | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MX105-HW** | Meraki MX105 Router/Security Appliance | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MX250-HW** | Meraki MX250 Router/Security Appliance | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MX450-HW** | Meraki MX450 Router/Security Appliance | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **LIC-MX68-SEC-1YR** | Meraki MX68 Advanced Security License and Support, 1YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **LIC-MX68-SEC-3YR** | Meraki MX68 Advanced Security License and Support, 3YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **LIC-MX68-SEC-5YR** | Meraki MX68 Advanced Security License and Support, 5YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **LIC-MX68-SEC-7YR** | Meraki MX68 Advanced Security License and Support, 7YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **LIC-MX68-SEC-10YR** | Meraki MX68 Advanced Security License and Support, 10YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **LIC-VMX-S-ENT-1Y** | Meraki vMX Enterprise License, Small, 1 Year | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **LIC-VMX-S-ENT-3Y** | Meraki vMX Enterprise License, Small, 3 Year | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **LIC-VMX-S-ENT-5Y** | Meraki vMX Enterprise License, Small, 5 Year | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **LIC-VMX-M-ENT-1Y** | Meraki vMX Enterprise License, Medium, 1 Year | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **LIC-VMX-M-ENT-3Y** | Meraki vMX Enterprise License, Medium, 3 Year | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **LIC-VMX-M-ENT-5Y** | Meraki vMX Enterprise License, Medium, 5 Year | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **LIC-VMX-L-ENT-1Y** | Meraki vMX Enterprise License, Large, 1 Year | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **LIC-VMX-L-ENT-3Y** | Meraki vMX Enterprise License, Large, 3 Year | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **LIC-VMX-L-ENT-5Y** | Meraki vMX Enterprise License, Large, 5 Year | % | $ | $ | % |
|  | **Group Name: Catalyst Wireless Accessories** |  |  |  |  |  |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-ANT2513P4M-N=** | 2.4 GHz/5 GHz 13 dBi Patch Antenna.,4 port, N conn. | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-ANT2524DW-R=** | 2.4 GHz 2 dBi/5 GHz 4 dBi Dipole Ant., White, RP-TNC | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **AIR-ANT2524DB-R=** | 2.4 GHz 2 dBi/5 GHz 4 dBi Dipole Ant., Blk, RP-TNC | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-ANT2524DG-R=** | 2.4 GHz 2 dBi/5 GHz 4 dBi Dipole Ant., Gray, RP-TNC | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-ANT2524DW-R=** | 2.4 GHz 2 dBi/5 GHz 4 dBi Dipole Ant., White, RP-TNC | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-PWRINJ6=** | Power Injector (802.3at) for Aironet Access Points | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **AIR-PWR-CORD-NA** | AIR Line Cord North America | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-PWR-CORD-NA=** | AIR Line Cord North American Spare | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-CHNL-ADAPTER=** | T-Rail Channel Adapter for Cisco Aironet Access Points | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-ACC1530-PMK2=** | Pole Mount Kit for AP1530 Series with tilt adjustment | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **AIR-ACC1560-PMK1=** | 1530/1560 Series Pole/Wall Mount Kit w/Power Adpater Mount | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-PWRINJ-60RGD1=** | Power Injector, 60W, outdoor, North America plug | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-PWRINJ-60-PMK=** | Pole Mount kit for AIR-PWRINJ-60 | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-PWRINJ6=** | Power Injector (802.3at) for Aironet Access Points | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **AIR-PWR-CORD-NA** | AIR Line Cord North America | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-PWRADPT-RGD1=** | Power Adapter for AP1530/1560 Series, no AC connector | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-ACC15-SFP-GLD=** | Outdoor-AP1570, SFP Port Gland, Bag of 5 units | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **GLC-LX-SM-RGD=** | 1000Mbps Single Mode Rugged SFP | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **GLC-SX-MM-RGD=** | 1000Mbps Multi-Mode Rugged SFP | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-PWR-C=** | Power Adapter (AC/DC) - Indoor AP700W | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-PWR-CORD-NA** | AIR Line Cord North America | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-PSU1-770W=** | 770W AC Hot-Plug Power Supply for 5520 Controller | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CAB-9K12A-NA** | Power Cord, 125VAC 13A NEMA 5-15 Plug, North America | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-CAB010LL-N=** | 10 ft LOW LOSS CABLE ASSEMBLY W/N CONNECTORS | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-PWR-CORD-NA=** | AIR Line Cord North American Spare | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-ACC245LA-N=** | 2.4 and 5 GHz Lightning Arrestor, N Connector | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **AIR-ACC15-DC-PLGS=** | Outdoor-AP, DC-Power connector, Bag of 10 units | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-ACC15-N-CAP=** | Outdoor-AP, Cover-cap for N-connector, Bag of 10 units | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-ACCAMK-2=** | 1560 External Directional Antenna Mount Kit | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-ACC1560-CVR=** | Cover and Solar Shield for AP1560 Series | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **AIR-ACC1530-KIT1=** | Spare accessory kit for AP1530 Series | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-ANT2568VG-N=** | 2.4 GHz 6dBi/5 GHz 8dBi Dual Band Omni Ant., Gray, N conn. | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-ANT2547VG-N=** | 2.4 GHz 4dBi/5 GHz 7dBi Dual Band Omni Ant., Gray, N conn. | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-ANT2547V-N=** | 2.4 GHz 4dBi/5 GHz 7dBi Dual Band Omni Antenna, N connector | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **AIR-ANT2588P3M-N=** | 2.4 GHz 8 dBi/5 GHz 8 dBi Directional Ant., 3 port, N conn. | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-ANT2513P4M-N=** | 2.4 GHz/5 GHz 13 dBi Patch Antenna.,4 port, N conn. | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-ANT2450VG-N=** | 2.4 GHz 5dBi Omni, Vertical Pol. Antenna, Gray, N conn. | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-ANT2480V-N=** | 2.4 GHz, 8 dBi Omni with N Connector | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **AIR-ANT2450V-N=** | 2.4 GHz, 5.0 dBi Omni Ant. with N Connect | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-ANT2413P2M-N=** | 2.4 GHz 13 dBi Directional Antenna , 2 port , N connectors | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-ANT5150VG-N=** | 5 GHz 5dBi Omni, Vertical Pol. Antenna, Gray, N conn. | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-ANT5150HG-N=** | 5 GHz 5dBi Omni, Horizontal Pol. Antenna, Gray, N conn. | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **AIR-ANT5180V-N=** | 4.9 GHz-5.8 GHz, 8.0 dBi Omni with N Connector | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **AIR-ANT5114P2M-N=** | 5 GHz 14 dBi Directional Antenna , 2 port , N connectors | % | $ | $ | % |
|  | **Group Name: Meraki Wireless Accessories** |  |  |  |  |  |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MA-ANT-20** | Meraki Dual-band Omni Antennas | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MA-ANT-25** | Meraki Dual Band Patch Antenna | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MA-ANT-27** | Meraki Dual Band Sector Antenna | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MA-PWR-30W-US** | Meraki AC Adapter for MR Wireless Access Points (US Plug) | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MA-INJ-4** | Meraki MR 802.3at PoE Injector (Power Cord Not Included) | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MA-PWR-CORD-US** | Meraki AC Power Cord for MX and MS (US Plug) | % | $ | $ | % |
|  | **Group Name: Meraki Cellular Gateways** |  |  |  |  |  |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MG21E-HW-NA** | Meraki MG21E Cellular Gateway External Antennas - N America | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **MG41E-HW** | Meraki MG41 Cellular Gateway External Antennas | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MA-ANT-C1-A** | Meraki MG21E Dipole Antenna (1 pair) | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **MA-ANT-C1-B** | Meraki MG21E Patch Antenna | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **LIC-MG21-ENT-1Y** | Meraki MG21 Enterprise License and Support, 1Y | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **LIC-MG21-ENT-3Y** | Meraki MG21 Enterprise License and Support, 3Y | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **LIC-MG21-ENT-5Y** | Meraki MG21 Enterprise License and Support, 5Y | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **LIC-MG21-ENT-7Y** | Meraki MG21 Enterprise License and Support, 7Y | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **LIC-MG21-ENT-10Y** | Meraki MG21 Enterprise License and Support, 10Y | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **LIC-MG41-ENT-1Y** | Meraki MG41 Enterprise License and Support, 1YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **LIC-MG41-ENT-3Y** | Meraki MG41 Enterprise License and Support, 3YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **LIC-MG41-ENT-5Y** | Meraki MG41 Enterprise License and Support, 5YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
| **Current/ Example of Requested** | **LIC-MG41-ENT-7Y** | Meraki MG41 Enterprise License and Support, 7YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **LIC-MG41-ENT-10Y** | Meraki MG41 Enterprise License and Support, 10YR | % | $ | $ | % |
| **New** |  |  | % | $ | $ |  |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Group I - Percentage off of List for Any Equipment Not Listed Above: % --- for Any Associated Manufacturer Maintenance: %**  **Please Specify any Exceptions where the Specified Percentage off List Would NOT Apply:** | | | | | | |
| **Hourly Rate for Configuration & Installation of Any Network Equipment Not Listed Above:**  **$ Hourly** | | | | | | |
| **Additional Proposed Network Equipment and Components or equivalent, if any. Include Configuration, Installation & Training and Manufacturer Maintenance, as appropriate (attach additional pages if needed):** | | | | | | |
|  | **Model** | **Description** | **Disc**  **% off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify**  **% E-**  **rate Eligible** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
|  | **Model** | **Description** | **Disc**  **% off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify**  **% E-**  **rate Eligible** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |

**(Group I - Continued) Patch Cords, Cables, & Connectors:** The items listed below are currently installed throughout the Customer’s sites or an example of the types of items being sought. The Customer is requesting bids FOR EQUIVALENT “OR EQUIVALENT” items that provide the same function as those listed below (All manufacturers/ models will be considered.)

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | **Model** | **Description** | **Product Manufacturer** | **Unit Cost** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** |  | LC to ST Fiber Jumpers, SM, Duplex, 3mtr |  |  |  |
| **New** |  |  |  | **$** | **%** |
| **Current/ Example of Requested** |  | ST to ST coupler for Single mode |  |  |  |
| **New** |  |  |  | **$** | **%** |
| **Current/ Example of Requested** |  | ST to SC single mode duplex patch cord, 1 meter |  |  |  |
| **New** |  |  |  | **$** | **%** |
| **Current/ Example of Requested** |  | ST to LC multimode duplex patch cord, 1 meter |  |  |  |
| **New** |  |  |  | **$** | **%** |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | **Model** | **Description** | **Product Manufacturer** | **Unit Cost** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** |  | ST to SC multimode duplex patch cord, 3 meter |  |  |  |
| **New** |  |  |  | **$** | **%** |
| **Current/ Example of Requested** |  | ST to LC multimode duplex patch cord, 3 meter |  |  |  |
| **New** |  |  |  | **$** | **%** |
| **Current/ Example of Requested** |  | Duplex SC-LC MM 62.5 10Mtr Cord |  |  |  |
| **New** |  |  |  | **$** | **%** |
| **Current/ Example of Requested** |  | Duplex LC-LC MM62.5 10Mtr Cord |  |  |  |
| **New** |  |  |  | **$** | **%** |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Group I (Cont’d) - Percentage off of List for Any Patch Cords Not Listed (Include Product Manufacturer): %** | | | | |
| **Additional Proposed Patch Cords & Connectors, if any (attach additional pages if needed):** | | | | |
| **Model** | **Description** | **Product Manufacturer** | **Unit Cost** | **Specify % E-rate Eligible** |
|  |  |  | **$** | **%** |
|  |  |  | **$** | **%** |
|  |  |  | **$** | **%** |
|  |  |  | **$** | **%** |
|  |  |  | **$** | **%** |
|  |  |  | **$** | **%** |
|  |  |  | **$** | **%** |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Model** | **Description** | **Product Manufacturer** | **Unit Cost** | **Specify % E-rate Eligible** |
|  |  |  | **$** | **%** |
|  |  |  | **$** | **%** |
|  |  |  | **$** | **%** |
|  |  |  | **$** | **%** |
|  |  |  | **$** | **%** |
|  |  |  | **$** | **%** |
|  |  |  | **$** | **%** |
|  |  |  | **$** | **%** |
|  |  |  | **$** | **%** |

#### Group II. Network Video or Other Equipment, Components, and Associated Services:

The equipment listed below is currently installed throughout the Customer’s sites or is an example of the types of equipment requested. The Customer is requesting bids FOR EQUIVALENT “or equivalent”, with all associated components necessary for operation of equipment (even if not listed), that provides the same function as those listed below (All manufacturers/models will be considered).

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CS-DESKPRO-K9** | **Cisco Webex Desk Pro** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SSSNT-CS0YK9DE** | **Cisco Webex Desk Pro SOLN SUPP 8X5XNBD** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **PWR-CORD-USA-B** | **Power Cord for United States of America 2m 10A** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-PWR-CUBE-7-** | **Power transformer for the Desk Pro series** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CAB-USBC-1.8M-** | **USB C - USB C Cable, 1.8 meters long** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CAB-2HDMI-1.5M-GR-** | **1.5m GREY HDMI 2.0** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-DESKPRO-STYLUS-** | **Cisco Webex Desk Pro Stylus** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CAB-ETH-3M-GR-** | **CAB 3m GREY ETHERNET** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CS-DESKPRO-STAND-** | **Desk Stand & Connector Cover for Webex Desk Pro Series** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-DESKPRO-FG-** | **Fabric Speaker Grille for Webex Desk Pro Series** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-DESK-K9** | **Cisco Webex Desk - First Light (White)** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SSSNT-CS9NK9DE** | **Cisco Webex Desk - First Light SOLN SUPP 8X5XNBD** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **PWR-CORD-USA-B** | **Power Cord for United States of America 2m 10A** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CAB-USBC-1.8M-** | **USB C - USB C Cable, 1.8 meters long** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CAB-ETH-3M-GR-** | **CAB 3m GREY ETHERNET** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-DESK-FG-** | **Fabric Speaker Grille for Webex Desk Series** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CS-DESK-STAND-** | **Desk Stand for Webex Desk Series** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **PSU-12VDC-70W-GR-** | **Powersupply - AC/DC, 12V, 6.25A, grey** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-DESKMINI-K9** | **Cisco Webex Desk Mini** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SSSNT-CS7VK9DE** | **Cisco Webex Desk Mini SOLN SUPP 8X5XNBD** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **PWR-CORD-USA-B** | **Power Cord for United States of America 2m 10A** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CAB-USBC-1.8M-** | **USB C - USB C Cable, 1.8 meters long** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-BAR-T-K9** | **Cisco Webex Room Bar w/Table Stand Navigator** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SNT-CSTBARGT** | **SNTC-8X5XNBD Cisco Webex Room Bar w/Table Stand Navig** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **PWR-CORD-USA-B** | **Power Cord for United States of America 2m 10A** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CAB-2HDMI-1.5M-GR-** | **1.5m GREY HDMI 2.0** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CAB-ETH-5M-GR-** | **CAB (16,4 feet / 5m) GREY ETHERNET** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **PSU-12VDC-86W-** | **Powersupply - AC/DC, 12.3V, 7A, grey** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CS-KITMIN-CAM-COV-** | **Camera cover for Room Kit Mini** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-BAR-MOUNT-KIT-** | **Mounting Kit for Cisco Webex Room Bar** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-T10-TS-G-** | **Webex Room Navigator - Table stand version BASE PID GREY** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CAB-DV10-8M-** | **8 meter flat grey Ethernet cable for Touch 10** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CS-MIC-TABLE-J=** | **Cisco Table Microphone with Jack plug spare** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SNT-CS5HEJMI** | **Cisco Table Microphone with Jack plug SNTC-8X5XNBD** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-KIT-K9** | **Room Kit with integrated microphone, speakers and Navigator** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SNT-CS6EK9KI** | **Room Kit with integrated microphone, speakers and Navigator** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **PWR-CORD-USA-B** | **Power Cord for United States of America 2m 10A** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CAB-2HDMI-1.5M-GR-** | **1.5m GREY HDMI 2.0** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CAB-ETH-5M-GR-** | **CAB (16,4 feet / 5m) GREY ETHERNET** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **PSU-12VDC-70W-GR-** | **Powersupply - AC/DC, 12V, 6.25A, grey** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CS-KIT-WMK-** | **Wall Mount for Cisco Spark Kit** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-KIT-SMK-** | **Screen Mount for Cisco Spark Kit** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CAB-DV10-8M-** | **8 meter flat grey Ethernet cable for Touch 10** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-POE-INJ+** | **Touch PoE power injector** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CS-T10-TS+** | **Cisco Webex Room Navigator - Table stand version** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-KITPLUS-K9** | **Room Kit Plus w/Codec Plus, Quad Camera and Room Navigator** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SNT-CS7ZK9KI** | **Room Kit Plus w/Codec Plus, Quad Camera and Room Navigator S** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **PWR-CORD-USA-B** | **Power Cord for United States of America 2m 10A** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CS-QUADCAM+** | **Cisco Quad Camera** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **PSU-12VDC-70W-GR+** | **Powersupply - AC/DC, 12V, 6.25A, grey** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **BRKT-QCAM-WMK-** | **Wall mounting bracket for Quad Camera** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CAB-DV10-8M+** | **Network cable (ethernet) 8 meter** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CS-CODEC-PLUS+** | **Cisco Webex Codec Plus** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-T10-TS+** | **Cisco Webex Room Navigator - Table stand version** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-KITPRO-K9** | **Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SNT-CS0CK9KI** | **Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL SNTC-8X** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CS-CODEC-PRO+** | **Codec Pro for Auto Expand** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-QUADCAM+** | **Cisco Quad Camera** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **PSU-12VDC-70W-GR+** | **Powersupply - AC/DC, 12V, 6.25A, grey** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **BRKT-QCAM-WMK-** | **Wall mounting bracket for Quad Camera** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CAB-DV10-8M+** | **Network cable (ethernet) 8 meter** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-CPRO-ANT+** | **Antennas for Codec Pro** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-T10-TS+** | **Cisco Webex Room Navigator - Table stand version** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **PWR-CORD-USA-B** | **Power Cord for United States of America 2m 10A** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CS-CPRO-RACKEARS** | **Rackears for Cisco Spark Codec Pro** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CTS-MIC-CLNG-G2=** | **Cisco Ceiling Microphone Gen 2 stand alone kit** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SNT-CT2CG2SM** | **Cisco TelePresence Ceiling Microphone Generation 2 SNTC-8X5X** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CTS-MIC-CLNG-DNG-** | **Ceiling Mic. dongles, RJ45-Euroblock and RJ45-MiniJack** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CTS-MIC-CLNG-ELM-** | **Microphone element for Ceiling Microphone** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CTS-MIC-CLNG-PLT-** | **Ceiling Microphone parts - Top and Back plates** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CTS-MIC-CLNG-WRK-** | **Ceiling Microphone parts - Ceiling mounting wire kit** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CTS-MIC-CLNG2** | **Cisco Ceiling Microphone unit BOM** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CS-CAM-PTZ4K=** | **Pan-Tilt-Zoom 4K 20x Camera** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SNT-CS1F4KCA** | **Pan-Tilt-Zoom 4K 20x camera SNTC-8X5XNBD** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-PTZ4K-BRKT=** | **Bracket for wall mounting of PTZ 4K camera (Spare)** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-PTZ4K-CLNGMNT=** | **Bracket for ceiling mounting of PTZ 4K camera (Spare)** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **PSU-12VDC-40W2=** | **Power Supply 12 VDC 40W** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **PWR-CORD-USA-F=** | **Power Cord for United States of America 4.5m 10A** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-T10-TS-K9=** | **Cisco Webex Room Navigator - Table stand version - Spare** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SNT-CS6MK9T1** | **Cisco Webex Room Navigator - Table stand version SNTC-8X5XNB** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CS-T10-WM-K9=** | **Cisco Webex Room Navigator - Wall mount version** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SNT-CS7NK9T1** | **Cisco Webex Room Navigator - Wall mount version SNTC-8X5XNBD** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-BRD55P-K9** | **Cisco Webex Board Pro 55** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SNT-CS5PK9BR** | **Cisco Webex Board Pro 55 SNTC-8X5XNBD** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CS-BRD55P-WMK** | **Cisco Webex Board Pro 55 Wall Mount Kit** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **PWR-CORD-USA-F** | **Power Cord for United States of America 4.5m 10A** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-BRDP-ACTSTYL+** | **Cisco Webex Board Pro Active Stylus** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-BRDP-LFTHNDL-** | **Webex Board Pro Lifting Handles** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CS-BRD55P-FS=** | **Cisco Webex Board Pro 55 Floor stand - Spare** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-BRD55P-WUK=** | **Cisco Webex Board Pro 55 Wheel Upgrade Kit - Spare** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-BRD75P-K9** | **Cisco Webex Board Pro 75** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SNT-CS5ZK9BR** | **Cisco Webex Board Pro 75 SNTC-8X5XNBD** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CS-BRD75P-WMK** | **Cisco Webex Board Pro 75 Wall Mount Kit** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **PWR-CORD-USA-F** | **Power Cord for United States of America 4.5m 10A** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-BRDP-ACTSTYL+** | **Cisco Webex Board Pro Active Stylus** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-BRDP-LFTHNDL-** | **Webex Board Pro Lifting Handles** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CS-BRD75P-FS=** | **Cisco Webex Board Pro 75 Floor stand - Spare** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CS-BRD75P-WUK=** | **Cisco Webex Board Pro 75 Wheel Upgrade Kit - Spare** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CTI-CMS1KM52BUN-K9** | **CMS 1000 M5v2 Server bundle** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **R-HMN-K9** | **Spark Hybrid Media Node support** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
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| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CTI-CMS-1K-M5V2-K9** | **CMS 1000 M5v2 Server** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SNT-CTICMSM5** | **SNTC-8X5XNBD CMS 1000 M5 Server** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CAB-9K12A-NA** | **Power Cord, 125VAC 13A NEMA 5-15 Plug, North America** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CIT3-RAID-M5** | **Cisco 12G Modular RAID controller with 2GB cache** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CIT3-PSU1-770W** | **770W AC Hot-Plug Power Supply for 1U C-Series Rack Server** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CIT3-CPU-I6240** | **Intel 6240 2.6GHz/150W 18C/24.75MB DCP DDR4 2933 MHz** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CIT3-MR-X16G1RT-H** | **16GB DDR4-2933-MHz RDIMM/1Rx4/1.2v** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CIT3-SD960G61X-EV** | **960GB 2.5 inch Enterprise Value 6G SATA SSD** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CIT3-TPM2-002** | **Trusted Platform Module 2.0 for UCS servers** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **BE6/7K-VIRTENH-7X** | **Cisco BE Embedded Virt. Enhanced 7x, BE6K/7K/CMS1K only** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-ECMU-BE67KVHX** | **SWSS UPGRADES Cisco BE Embedded Virt. Enhanced 7x, BE6** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CMS1K-SW-HMN** | **Cisco Meeting server 1000 HMN sw preload** | **%** | **$** | **$** | **%** |

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| --- | --- | --- | --- | --- | --- | --- |
| **Group II - Percentage off of List for Any Equipment Not Listed Above: % --- for Any Associated Manufacturer Maintenance: %**  **Please Specify any Exceptions where the Specified Percentage off List Would NOT Apply:** | | | | | | |
| **Hourly Rate for Configuration & Installation of Any Network Equipment Not Listed Above:**  **$ Hourly** | | | | | | |
| **Additional Proposed Network Equipment and Components or equivalent, if any. Include Configuration, Installation & Training and Manufacturer Maintenance, as appropriate (attach additional pages if needed):** | | | | | | |
|  | **Model** | **Description** | **Disc**  **% off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify**  **% E-**  **rate Eligible** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |

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|  | **Model** | **Description** | **Disc**  **% off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify**  **% E-**  **rate Eligible** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |

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| --- | --- | --- | --- | --- | --- | --- |
|  | **Model** | **Description** | **Disc**  **% off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify**  **% E-**  **rate Eligible** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |

#### Group III. IP Communications Equipment, Components, and Associated Services:

The equipment listed below is currently installed throughout the Customer’s sites or is an example of the types of equipment requested. The Customer is requesting bids FOR EQUIVALENT “OR EQUIVALENT” EQUIPMENT, with all associated components necessary for operation of equipment (even if not listed), that provides the same function as those listed below (All manufacturers/models will be considered).

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CP-8832-K9** | **Cisco 8832 in Charcoal with accessories for North America** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-8841-K9=** | **Cisco IP Phone 8841** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-8811-K9=** | **Cisco IP Phone 8811 Series** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-8845-K9=** | **Cisco IP Phone 8845** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CP-8851-K9=** | **Cisco IP Phone 8851** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-8861-K9=** | **Cisco IP Phone 8861** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-8865-K9=** | **Cisco IP Phone 8865** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-8875-L-K9=** | **Cisco Video Phone 8875, First Light White** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CP-8821-K9=** | **Cisco Unified Wireless IP Phone 8821, World Mode Spare only** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-8800-A-KEM=** | **8800 Series Audio KEM, 28 Button** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-8800-WMK=** | **Wall Mount Kit for Cisco IP Phone 8800 Series** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-8800-V-KEM=** | **8800 Series Video KEM, 28 Button** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CP-7811-K9=** | **Cisco UC Phone 7811** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-7821-K9=** | **Cisco UC Phone 7821** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-7841-K9=** | **Cisco UC Phone 7841** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-7861-K9=** | **Cisco UC Phone 7861** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CP-7832-K9=** | **Cisco 7832 IP Conference Station** | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **ISR4431-V/K9** | **Cisco ISR 4431 UC Bundle, PVDM4-64, UC License** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SNTP-ISR4431V** | **SNTC-24X7X4 Cisco ISR 4431 UC Bu** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **MEM-4400-4GU8G** | **4G to 8G DRAM Upgrade (4G+4G) for Cisco ISR 4400** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **PWR-4430-AC** | **AC Power Supply for Cisco ISR 4430** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **PWR-4430-AC/2** | **AC Power Supply (Secondary PS) for Cisco ISR 4430** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CAB-AC** | **AC Power Cord (North America), C13, NEMA 5-15P, 2.1m** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **SL-44-IPB-K9** | **IP Base License for Cisco ISR 4400 Series** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **SL-44-UC-K9** | **Unified Communication License for Cisco ISR 4400 Series** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **MEM-FLSH-8G** | **8G eUSB Flash Memory for Cisco ISR 4430** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **MEM-4400-DP-2G** | **2G DRAM (1 DIMM) for Cisco ISR 4400 Data Plane** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **NIM-BLANK** | **Blank faceplate for NIM slot on Cisco ISR 4400** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **SISR4400UK9-173** | **Cisco ISR 4400 Series IOS XE Universal** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **PVDM4-64** | **64-channel DSP module** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **ISR4331-VSEC/K9** | **Cisco ISR 4331 Bundle w/UC & Sec Lic, PVDM4-32** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SSSNC-ISR431VE** | **SOLN SUPP NCDCisco ISR 4331 Bundle with UC Sec Lic** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **SL-4330-IPB-K9** | **IP Base License for Cisco ISR 4330 Series** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **SL-4330-UC-K9** | **Unified Communication License for Cisco ISR 4330 Series** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **PWR-4330-AC** | **AC Power Supply for Cisco ISR 4330** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CAB-AC** | **AC Power Cord (North America), C13, NEMA 5-15P, 2.1m** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **SL-4330-SEC-K9** | **Security License for Cisco ISR 4330 Series** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **MEM-FLSH-4G** | **4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **PVDM4-32** | **32-channel DSP module** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **NIM-BLANK** | **Blank faceplate for NIM slot on Cisco ISR 4400** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **MEM-43-4G** | **4G DRAM (1 x 4G) for Cisco ISR 4300** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **SM-S-BLANK** | **Removable faceplate for SM slot on Cisco 2900,3900,4400 ISR** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **SISR4300UK9-173** | **Cisco ISR 4300 Series IOS XE Universal** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **C8200-1N-4T** | **Cisco Catalyst C8200-1N-4T Router** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SSSNT-C82001N4** | **SOLN SUPP 8X5XNBD Cisco Catalyst C8200** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **MEM-C8200-8GB** | **Cisco Catalyst 8200 Edge 8GB memory** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **M2USB-16G** | **Cisco Catalyst 8000 Edge M.2 USB 16GB** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CAB-AC** | **AC Power Cord (North America), C13, NEMA 5-15P, 2.1m** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **C-RFID-1R** | **Cisco Catalyst 8000 Edge RFID - 1RU** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C8200-RM-19-1R** | **Cisco Catalyst 8200 Rack mount kit - 19" 1R** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **NETWORK-PNP-LIC** | **Network Plug-n-Play Connect for zero-touch device deployment** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **C8200-PIM-BLANK** | **Cisco Catalyst 8200 Edge PIM Blank** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **IOSXE-AUTO-MODE** | **IOS XE Autonomous boot up mode for Unified image** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **SC8KBEUK9-174** | **UNIVERSAL** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **C8000-HSEC** | **U.S. Export Restriction Compliance license for C8000 series** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **DNA-P-T1-A-3Y** | **Cisco DNA Advantage On-Prem Lic 3Y - upto 200M (Aggr, 400M)** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **SVS-PDNA-T1-A3Y** | **Solution Support for SW - DNA Advantage OnPrem Lic, T1, 3Y** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **DSTACK-T1-A** | **Cisco DNA Advantage Stack - upto 200M (Aggr, 400M)** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **NWSTACK-T1-A** | **Cisco Network Advantage Stack - upto 200M (Aggr, 400M)** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **SDWAN-UMB-ADV** | **Cisco Umbrella for DNA Advantage** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **DNAC-ONPREM-PF** | **Cisco DNA Center On Prem Deployment Option for WAN** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C8200-NIM-BLANK** | **Cisco Catalyst 8200 Edge NIM Blank** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **C8300-1N1S-4T2X** | **Cisco Catalyst C8300-1N1S-4T2X Router** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SNTP-C8304T2X** | **SNTC-24X7X4 Cisco Catalyst C8300** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **MEM-C8300-8GB** | **Cisco Catalyst 8300 Edge 8GB memory** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **M2USB-16G** | **Cisco Catalyst 8000 Edge M.2 USB 16GB** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **C-RFID-1R** | **Cisco Catalyst 8000 Edge RFID - 1RU** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **C8300-RM-19-1R** | **Cisco Catalyst 8300 Rack mount kit - 19" 1R** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **C8300-SM-BLANK** | **Cisco Catalyst 8300 Edge SM Blank** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C8300-PIM-BLANK** | **Cisco Catalyst 8300 Edge PIM Blank** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **NETWORK-PNP-LIC** | **Network Plug-n-Play Connect for zero-touch device deployment** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **IOSXE-AUTO-MODE** | **IOS XE Autonomous boot up mode for Unified image** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **SC8KBEUK9-173** | **UNIVERSAL** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **PWR-CC1-250WAC** | **Cisco C8300 1RU 250W AC Power supply** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CAB-AC** | **AC Power Cord (North America), C13, NEMA 5-15P, 2.1m** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **DNAC-ONPREM-PF** | **Cisco DNA Center On Prem Deployment Option for WAN** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **DNA-P-T0-A-3Y** | **Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **DSTACK-T0-A** | **Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **NWSTACK-T0-A** | **Cisco Network Advantage Stack - upto 25M (Aggr, 50M)** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **SDWAN-UMB-ADV** | **Cisco Umbrella for DNA Advantage** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **SVS-PDNA-ADV** | **Embedded Support for SW - Tiered DNA Advantage On-Prem** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C8300-NIM-BLANK** | **Cisco Catalyst 8300 Edge NIM Blank** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **C8300-1N1S-6T** | **Cisco Catalyst C8300-1N1S-6T Router** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SNTP-C830IN6T** | **SNTC-24X7X4 Cisco Catalyst C8300** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **MEM-C8300-8GB** | **Cisco Catalyst 8300 Edge 8GB memory** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **M2USB-16G** | **Cisco Catalyst 8000 Edge M.2 USB 16GB** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **C-RFID-1R** | **Cisco Catalyst 8000 Edge RFID - 1RU** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **C8300-RM-19-1R** | **Cisco Catalyst 8300 Rack mount kit - 19" 1R** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **C8300-SM-BLANK** | **Cisco Catalyst 8300 Edge SM Blank** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C8300-PIM-BLANK** | **Cisco Catalyst 8300 Edge PIM Blank** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **NETWORK-PNP-LIC** | **Network Plug-n-Play Connect for zero-touch device deployment** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **IOSXE-AUTO-MODE** | **IOS XE Autonomous boot up mode for Unified image** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **SC8KBEUK9-173** | **UNIVERSAL** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **PWR-CC1-250WAC** | **Cisco C8300 1RU 250W AC Power supply** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CAB-AC** | **AC Power Cord (North America), C13, NEMA 5-15P, 2.1m** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **DNA-P-T0-A-3Y** | **Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **SVS-PDNA-ADV** | **Embedded Support for SW - Tiered DNA Advantage On-Prem** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **DSTACK-T0-A** | **Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **NWSTACK-T0-A** | **Cisco Network Advantage Stack - upto 25M (Aggr, 50M)** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **SDWAN-UMB-ADV** | **Cisco Umbrella for DNA Advantage** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **DNAC-ONPREM-PF** | **Cisco DNA Center On Prem Deployment Option for WAN** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **C8300-NIM-BLANK** | **Cisco Catalyst 8300 Edge NIM Blank** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **NIM-2FXO=** | **2-port Network Interface Module - FXO (Universal)** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **NIM-4FXO=** | **4-port Network Interface Module - FXO (Universal)** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **NIM-2FXSP=** | **2-Port Network Interface Module - FXS, FXS-E and DID** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **NIM-4FXSP=** | **4-Port Network Interface Module - FXS, FXS-E and DID** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **NIM-2FXS/4FXOP=** | **2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **SM-X-8FXS/12FXO=** | **Fixed Port High Density Analog Voice ServiceModule for ISR4K** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **SM-X-16FXS/2FXO=** | **High Density Analog Voice Module for ISR4K - 16FXS and 2FXO** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CP-8832-K10** | **Cisco 8832 in Charcoal with accessories for North America** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-8841-K9=** | **Cisco IP Phone 8842** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-8811-K9=** | **Cisco IP Phone 8811 Series** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-8845-K9=** | **Cisco IP Phone 8845** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CP-8851-K9=** | **Cisco IP Phone 8851** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-8861-K9=** | **Cisco IP Phone 8861** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-8865-K9=** | **Cisco IP Phone 8865** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-8875-L-K9=** | **Cisco Video Phone 8875, First Light White** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CP-8821-K9=** | **Cisco Unified Wireless IP Phone 8821, World Mode Spare only** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-8800-A-KEM=** | **8801 Series Audio KEM, 28 Button** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-8800-WMK=** | **Wall Mount Kit for Cisco IP Phone 8800 Series** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-8800-V-KEM=** | **8801 Series Video KEM, 28 Button** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CP-7811-K9=** | **Cisco UC Phone 7811** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-7821-K9=** | **Cisco UC Phone 7821** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-7841-K9=** | **Cisco UC Phone 7841** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CP-7861-K9=** | **Cisco UC Phone 7861** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CP-7832-K9=** | **Cisco 7832 IP Conference Station** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **ISR4431-V/K10** | **Cisco ISR 4431 UC Bundle, PVDM4-64, UC License** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SNTP-ISR4431V** | **SNTC-24X7X4 Cisco ISR 4431 UC Bu** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **MEM-4400-4GU8G** | **4G to 8G DRAM Upgrade (4G+4G) for Cisco ISR 4401** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **PWR-4430-AC** | **AC Power Supply for Cisco ISR 4431** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **PWR-4430-AC/3** | **AC Power Supply (Secondary PS) for Cisco ISR 4431** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CAB-AC** | **AC Power Cord (North America), C13, NEMA 5-15P, 2.1m** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **SL-44-IPB-K10** | **IP Base License for Cisco ISR 4400 Series** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **SL-44-UC-K10** | **Unified Communication License for Cisco ISR 4400 Series** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **MEM-FLSH-8G** | **8G eUSB Flash Memory for Cisco ISR 4431** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **MEM-4400-DP-2G** | **2G DRAM (1 DIMM) for Cisco ISR 4400 Data Plane** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **NIM-BLANK** | **Blank faceplate for NIM slot on Cisco ISR 4401** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **SISR4400UK9-174** | **Cisco ISR 4400 Series IOS XE Universal** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **PVDM4-65** | **64-channel DSP module** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **ISR4331-VSEC/K10** | **Cisco ISR 4331 Bundle w/UC & Sec Lic, PVDM4-33** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CON-SSSNC-ISR431VE** | **SOLN SUPP NCDCisco ISR 4331 Bundle with UC Sec Lic** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **SL-4330-IPB-K10** | **IP Base License for Cisco ISR 4330 Series** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **SL-4330-UC-K10** | **Unified Communication License for Cisco ISR 4330 Series** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **PWR-4330-AC** | **AC Power Supply for Cisco ISR 4331** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **CAB-AC** | **AC Power Cord (North America), C13, NEMA 5-15P, 2.1m** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **SL-4330-SEC-K10** | **Security License for Cisco ISR 4330 Series** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **MEM-FLSH-4G** | **4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **PVDM4-33** | **32-channel DSP module** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **NIM-BLANK** | **Blank faceplate for NIM slot on Cisco ISR 4401** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **MEM-43-4G** | **4G DRAM (1 x 4G) for Cisco ISR 4301** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **SM-S-BLANK** | **Removable faceplate for SM slot on Cisco 2900,3900,4400 ISR** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **SISR4300UK9-174** | **Cisco ISR 4300 Series IOS XE Universal** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **C8200-1N-4T** | **Cisco Catalyst C8200-1N-4T Router** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
|  |  |  |  |  |  |  |
| **Current/ Example of Requested** | **Model** | **Description** | **Disc % off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify % E-rate Eligible** |
| **Current/ Example of Requested** | **CON-SSSNT-C82001N5** | **SOLN SUPP 8X5XNBD Cisco Catalyst C8201** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **MEM-C8200-8GB** | **Cisco Catalyst 8200 Edge 8GB memory** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |
| **Current/ Example of Requested** | **M2USB-16G** | **Cisco Catalyst 8000 Edge M.2 USB 16GB** | **%** | **$** | **$** | **%** |
| **New** |  |  | **%** | **$** | **$** | **%** |

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| --- | --- | --- | --- | --- | --- | --- |
| **Group III. - Percentage off of List for Any Equipment Not Listed Above: % --- for Any Associated Manufacturer Maintenance: %**  **Please Specify any Exceptions where the Specified Percentage off List Would NOT Apply:** | | | | | | |
| **Hourly Rate for Configuration & Installation of Any Network Equipment Not Listed Above:**  **$ Hourly** | | | | | | |
| **Additional Proposed Network Equipment and Components or equivalent, if any. Include Configuration, Installation & Training and Manufacturer Maintenance, as appropriate (attach additional pages if needed):** | | | | | | |
| **Model** | | **Description** | **Disc**  **% off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify**  **% E-**  **rate Eligible** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |

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| **Model** | | **Description** | **Disc**  **% off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify**  **% E-**  **rate Eligible** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
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| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |

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| **Model** | | **Description** | **Disc**  **% off of List Price** | **Unit Cost (after discount)** | **Cost of Configuration, Installation & Training, as appropriate** | **Specify**  **% E-**  **rate Eligible** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |
|  | |  | **%** | **$** | **$** | **%** |
| **Associated Manufacturer Maintenance** |  |  | **%** | **$** | **$** | **%** |

Note: E-rate eligibility of the listed items (all Groups) is determined by the SLD Eligible Services List and USAC/SLD’s eligibility interpretation and is subject to change each funding year. Additionally, all items are conditionally eligible based on the eligibility of the location, the use of the item, and whether or not the location is included in a current year E-rate application. Therefore, the items listed in the “eligible” list are subject USAC/SLD eligibility determination changes and to the other use and location factors and may be ineligible based on these additional factors.

##### BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & SERVICES - AS NEEDED BASIS

### SPECIFICATION VARIANCE SHEET

(Attach additional pages, if needed)

### ITEM # EXPLANATION

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