

AGENDA

REGULAR SCHOOL BOARD MEETING

GADSDEN COUNTY SCHOOL BOARD
MAX D. WALKER ADMINISTRATION BUILDING
35 MARTIN LUTHER KING, JR. BLVD.
QUINCY, FLORIDA

March 26, 2024

6:00 P.M.

THIS MEETING IS OPEN TO THE PUBLIC

1. CALL TO ORDER
2. OPENING PRAYER
3. PLEDGE OF ALLEGIANCE
4. RECOGNITIONS
5. CITIZEN COMMENTS AND CONCERNS

ITEMS FOR CONSENT

6. REVIEW OF MINUTES – **SEE ATTACHMENT**
 - a. February 12, 2024, 4:00 p.m. – School Board Workshop
 - b. February 27, 2024, 4:30 p.m. – School Board Financial Workshop
 - c. February 27, 2024, 6:00 p.m. – Regular School Board Meeting
 - d. March 14, 2024, 9:-00 a.m. – Master Board Training
ACTION REQUESTED: The Superintendent recommends approval.
7. PERSONNEL MATTERS (resignations, retirements, recommendations, leaves of absence, terminations of services, volunteers, and job descriptions)
 - a. Personnel 2023 – 2024 – **SEE PAGE #4**
ACTION REQUESTED: The Superintendent recommends approval.
 - b. Personnel 2024 – 2025 – **SEE PAGE #9**
ACTION REQUESTED: The Superintendent recommends approval.
 - c. 2024 – 2025 School Year Calendars – **SEE PAGE #10**
ACTION REQUESTED: The Superintendent recommends approval.
 - d. 2025 – 2026 School Year Calendars – **SEE PAGE #15**
ACTION REQUESTED: The Superintendent recommends approval.

- e. ESSER III Stipend of \$3,500 for all District Employees – **SEE PAGE #20**

Fund Source: ESSER III

Amount: \$2,583,000.00

ACTION REQUESTED: The Superintendent recommends approval.

8. AGREEMENTS/CONTRACT/PROJECT APPLICATIONS

- a. TCC Early College Program Agreement - **SEE PAGE #24**

Fund Source: N/A

Amount: N/A

ACTION REQUESTED: The Superintendent recommends approval.

- b. Yolanda Doyle YDATA Solutions – **SEE PAGE #39**

Fund Source: Head Start/PreK

Amount: \$16,313.00

ACTION REQUESTED: The Superintendent recommends approval.

9. STUDENT MATTERS – **SEE ATTACHMENT**

- a. Student Expulsion – See back-up material

Case #99-2324-0051

ACTION REQUESTED: The Superintendent recommends approval.

- b. Student Expulsion – See back-up material

Case #100-2324-0051

ACTION REQUESTED: The Superintendent recommends approval.

- c. Student Expulsion – See back-up material

Case #101-2324-0051

ACTION REQUESTED: The Superintendent recommends approval.

- d. Student Expulsion – See back-up material

Case #102-2324-0051

ACTION REQUESTED: The Superintendent recommends approval.

- e. Student Expulsion – See back-up material

Case #103-2324-0051

ACTION REQUESTED: The Superintendent recommends approval.

10. SCHOOL FACILITY/PROPERTY

- a. New Playground Equipment for District Schools – **SEE PAGE #46**

Fund Source: ESSER III

Amount: Not to Exceed \$1,250,000.00

ACTION REQUESTED: The Superintendent recommends approval.

- b. Furniture for District Schools – **SEE Page #89**

Fund Source: ESSER III

Amount: Not to Exceed \$7,000,000.00

ACTION REQUESTED: The Superintendent recommends approval.

11. EDUCATIONAL ITEMS BY THE SUPERINTENDENT

12. SCHOOL BOARD REQUESTS AND CONCERNS

13. ADJOURNMENT



Elijah Key, Superintendent of Schools

35 Martin Luther King, Jr. Blvd Quincy, Florida 32351

Main: (850) 627-9651 or Fax: (850) 627-2760

www.GadsdenSchools.org

March 26, 2024

The School Board of
Gadsden County, Florida
Quincy, Florida 32351

Dear School Board Members:

I am recommending that the attached list of personnel actions be approved, as indicated. I further recommend that all appointments to grant positions be contingent upon funding.

Item 7A Instructional and Non-Instructional Personnel 2023-2024

Item 7B Instructional and Non-Instructional Personnel 2024-2025

The following reflects the total number of full-time employees in this school district for the 2023-2024 school term, as of March 26, 2024.

<u>Description Per DOE Classification</u>	<u>DOE Object#</u>	<u>#Employees March 2024</u>
Classroom Teachers and Other Certified	120 & 130	310.00
Administrators	110	57.00
Non-Instructional	150, 160, & 170	<u>371.00</u>
		738.00
Part Time Instructional		4.00
Part Time Non Instructional		<u>4.00</u>
Total		8.00
100% Grant Funded		229.00
Split Grant Funded		<u>26.00</u>
Total Grant Funded of 738 Employees		255.00

Sincerely,

Elijah Key, Jr.
Superintendent of Schools

Cathy S. Johnson
DISTRICT NO. 1
Havana, FL 32333
Midway, FL 32343

Steve Scott
DISTRICT NO. 2
Quincy, FL 32351
Havana, FL 32333

Leroy McMillan.
DISTRICT NO. 3
Chattahoochee, FL 323324
Greensboro, FL 32330

Charlie D. Frost
DISTRICT NO. 4
Gretna, FL 32332
Quincy, FL 32352

Karema D. Dudley
DISTRICT NO. 5
Quincy, FL 32351

AGENDA ITEM 7A INSTRUCTIONAL AND NON INSTRUCTIONAL 2023/2024**INSTRUCTIONAL**

<u>Name</u>	<u>Location</u>	<u>Position</u>	<u>Effective Date</u>
Hardemon, Kaitlyn	GWM	Teacher	02/20/2024
Layne Lawrence, Lois	SSES	Teacher	02/21/2024
Loresca, Irena	SSES	Teacher	03/01/2024
Pamplona, Maryjean	GWM	Teacher	03/01/2024

NON INSTRUCTIONAL

<u>Name</u>	<u>Location</u>	<u>Position</u>	<u>Effective Date</u>
Boyd, Katina	Headstart/PreK	PreK Program Assistant	03/04/2024
Bibb-Mitchell, Dahlia	District Office/Support Services	Administrative Assistant	03/01/2024

REQUESTS FOR LEAVE, RESIGNATION, TRANSFERS, RETIREMENTS, TERMINATIONS OF EMPLOYMENT:**LEAVE**

<u>Name</u>	<u>Location/Position</u>	<u>Beginning Date</u>	<u>End Date</u>
Alls, Deondra	GWM/Teacher	02/01/2024	05/03/2024
Brown, Kyaira	GEMS/Teacher	02/16/2024	03/15/2024
Henry, Felita	District/ESE/School Psy.	02/12/2024	05/14/2024
Jackson, Willie	GCHS/SFS Worker	02/07/2024	03/15/2024
Jessie, Cassandra	Transportation/Bus Aide	02/01/2024	05/03/2024
Williams, Whitney	HMS/Custodial Assistant	03/25/2024	04/30/2024

RESIGNATION

<u>Name</u>	<u>Location</u>	<u>Position</u>	<u>Effective Date</u>
Bibb-Mitchell, Dahlia*	SSES	Office Manager	02/29/2024
Barnes, Ericka	GCHS	Secretary	02/23/2024
Butler, Martha	District/Support Services	Administrative Assistant	02/29/2024
Green, Thaddius	SSES	Assistant Principal	02/20/2024
McCloud, Terika	SSES	Educational Paraprofessional	02/16/2024
Parker, Jennifer	JASMS	Teacher	03/15/2024

*Resigned to accept another position within the District

TERMINATION

<u>Name</u>	<u>Location</u>	<u>Position</u>	<u>Effective Date</u>
Hicks, Jhamyicianna	JASMS	ESE Self Help Aide	02/20/2024
Imani, Shabakara	JASMS	Teacher	02/29/2024

OUT OF FIELD

<u>Name</u>	<u>Location</u>	<u>Area out of Field</u>	<u>Number of Periods</u>
Alexander, Kieara	HMS	Reading Endorsement	All Periods
Alexander, Maresha	GCHS	School Counseling	All Periods
Allen, Sandra	GBES	ESOL and Reading Endorsement	All Periods
Alls, Deondra	GWM	ESOL and Reading Endorsement	All Periods
Alston, Miriam	GEMS	Reading Endorsement	All Periods
Anderson, Martha	GCHS	Educational Media Specialist	All Periods
Anderson, Martha	GCHS	ESOL Endorsement	All Periods
Arnold, Angel	GCHS	English, ESOL Endorsement	All Periods
Ash, Gakeira	GBES	Reading Endorsement	All Periods
Baker, Carlicia	GWM	ESOL and Reading Endorsement	All Periods
Bavose Campos Seabra, Carla	GEMS	ESOL and Reading Endorsement	All Periods
Bell, Stanley	HMS	Elementary Education	All Periods
Bell, Stanley	HMS	ESOL and Reading Endorsement	All Periods
Bell-Key, Twanda	SSES	ESOL Endorsement	All Periods
Bork, Ronald	GCHS	ESOL Endorsement	All Periods
Bradley, Jihan	HMS	ESOL and Reading Endorsement	All Periods
Branch, Whitney	SSES	ESOL and Reading Endorsement	All Periods
Brannon, Jada	HMS	ESOL and Reading Endorsement	All Periods
Bryant, Antionette	GBES	ESOL Endorsement	All Periods
Brown, Nailah	SSES	ESOL and Reading Endorsement	All Periods

Brown, James	WGMS	Reading Endorsement	All Periods
Bullock, Gino	GCHS	Physical Education	All Periods
Burney, Michaela	HMS	ESOL and Reading Endorsement	All Periods
Canidate, Tyeise	CES	ESOL and Reading Endorsement	All Periods
Carter, Joycelyn	GEMS	ESOL and Reading Endorsement	All Periods
Chandler, Tamaria	WGMS	ESOL Endorsement	All Periods
Chisolm, Terrance	HMS	ESOL and Reading Endorsement	All Periods
Commodore, Shirley	JASMS	ESOL Endorsement	All Periods
Critelli, Susan	GEMS	PreK/Primary Education	All Periods
Curry, Qvaunda	GCHS	Reading Endorsement	All Periods
Dantley, Rechelle	HMS	Reading Endorsement	All Periods
Davis, Dionne	GWM	ESOL and Reading Endorsement	All Periods
Davis, Latheria	GEMS	Elementary Education	All Periods
Davis, Lynda	GWM	ESOL Endorsement	All Periods
Davis, Stephan	HMS	ESOL Endorsement	All Periods
Dawson, Lydia	WGMS	ESOL and Reading Endorsement	All Periods
Denton, April	WGMS	ESOL Endorsement	All Periods
Dix, Dante	GWM	ESOL and Reading Endorsement	All Periods
Donaldson, Nekitrae	JASMS	Exceptional Student Education	All Periods
Donaldson, Nekitrae	JASMS	ESOL and Reading Endorsement	All Periods
Dowdell, Shannon	SSES	Reading Endorsement	All Periods
Dunlap, Alesha	GCHS	ESOL Endorsement	All Periods
Ennels, Brandi	GCHS	Reading Endorsement	All Periods
Evans, Lee	GCHS	ESOL Endorsement	All Periods
Fitzgerald, Tamra	JASMS	ESOL and Reading Endorsement	All Periods
Ford, Nedra	JASMS	English	All Periods
Ford, Nedra	JASMS	ESOL and Reading Endorsement	All Periods
Francis, Linda	SSES	Reading Endorsement	All Periods
Franklin, Onyx	WGMS	ESOL Endorsement	All Periods
Franklin, Stone	GCHS	ESOL Endorsement	All Periods
Gaines, Alpha	GCHS	ESOL Endorsement	All Periods
Gee, Wendy	JASMS	ESOL Endorsement	All Periods
Gibbs, Kim	GWM	Reading Endorsement	All Periods
Grandison, Sophia	CES	ESOL and Reading Endorsement	All Periods
Gray, John	GCHS	Reading Endorsement	All Periods
Gray, Valeria	GCHS	Reading Endorsement	All Periods
Green, Erica	CES	ESOL and Reading Endorsement	All Periods
Gunn, Miracle	HMS	Reading Endorsement	All Periods
Hahn, Elizabeth	SSES	Reading Endorsement	All Periods
Hall, Amber	HMS	Reading Endorsement	All Periods
Harden, Victoria	HMS	ESOL and Reading Endorsement	All Periods
Harris, Ahja	GCHS	ESOL Endorsement	All Periods
Harris, Curlie	GWM	Reading Endorsement	All Periods
Harris, Ronte	GCHS	ESOL Endorsement	All Periods
Hatfield, Daren	GBES	Reading Endorsement	All Periods
Heaven, Keith	GCHS	ESOL Endorsement	All Periods
Hendley, Natasha	GWM	ESOL Endorsement	All Periods
Henry, Joelle	SSES	Reading Endorsement	All Periods
Hill, Brandon	GWM	ESOL and Reading Endorsement	All Periods
Highman, Kesandra	HMS	ESOL Endorsement	All Periods
Hill, Dinesha	HMS	Reading Endorsement	All Periods
Hinson, Candace	GBES	Reading Endorsement	All Periods
Hobbs, Charles	HMS	ESOL Endorsement	All Periods
Horne, Shyrelle	GCHS	ESOL Endorsement	All Periods
Howard, Darrell	GCHS	ESOL Endorsement	All Periods
Hutley-Figgers, Latisha	GWM	Reading Endorsement	All Periods
Inniss, Shennia	SSES	ESOL and Reading Endorsement	All Periods
Ivory, Dwayne	WGMS	ESOL and Reading Endorsement	All Periods
Jackson, Barbara	GEMS	ESOL Endorsement	All Periods
Jackson, Deshaundra	GCHS	Exceptional Student Education	All Periods
Jackson, Deshaundra	GCHS	ESOL and Reading Endorsement	All Periods
Jackson, Kadijah	GCHS	English	All Periods
Jackson, Kadijah	GCHS	ESOL and Reading Endorsement	All Periods
Jackson, Tameshia	GBES	Reading Endorsement	All Periods
James, Pearlean	CES	Reading Endorsement	All Periods

Jeffery, Olivia	SSES	Reading Endorsement	All Periods
Jiles, Sonya	GWM	ESOL Endorsement	All Periods
Johnson, Brandon	HMS	ESOL Endorsement	All Periods
Johnson, Marlon	GCHS	ESOL and Reading Endorsement	All Periods
Johnson, Ni Jah	SSES	Exceptional Student Education	All Periods
Johnson, Ni Jah	SSES	Reading Endorsement	All Periods
Johnson, Roosevelt	HMS	Reading Endorsement	All Periods
Johnson, Wineisha	SSES	Elementary Education	All Periods
Johnson, Wineisha	SSES	ESOL and Reading Endorsement	All Periods
Joiner, Athanasia	GCHS	ESOL and Reading Endorsement	All Periods
Jones, Heather	GWM	ESOL and Reading Endorsement	All Periods
Joseph, Deandrea	GCHS	ESOL Endorsement	All Periods
Joseph, Sandra	GBES	Reading Endorsement	All Periods
Kelly, Tracy	GWM	ESOL and Reading Endorsement	All Periods
King, Marcelte	JASMS	ESOL and Reading Endorsement	All Periods
Kirkland, Nahketah	JASMS	ESOL Endorsement	All Periods
Knight, Anthony	GCHS	ESOL Endorsement	All Periods
Knight, Devonta	GCHS	ESOL Endorsement	All Periods
Knight, Nishani	HMS	Reading Endorsement	All Periods
Kornegay, Mikhal	GCHS	ESOL Endorsement	All Periods
Lawrence, Lillie	WGMS	ESOL and Reading Endorsement	All Periods
Lee, Hannah	JASMS	ESOL Endorsement	All Periods
Lee, Rachelle	HMS	ESOL Endorsement	All Periods
Lee, Sharron	CES	Reading Endorsement	All Periods
Leprell, John	JASMS	ESOL Endorsement	All Periods
Lindsey, Jada	GBES	ESOL and Reading Endorsement	All Periods
Linnen, Tiffany	HMS	ESOL and Reading Endorsement	All Periods
Luckey, Anthony	JASMS	ESOL Endorsement	All Periods
Lowe, Demetrius	WGMS	ESOL Endorsement	All Periods
Maddox, Jameson	SSES	Reading Endorsement	All Periods
Mandela, Judith	JASMS	ESOL Endorsement	All Periods
Madry, Cecelia	WGMS	ESOL Endorsement	All Periods
Martin, Felecia	GWM	Reading Endorsement	All Periods
McFadden, Tiffany	HMS	ESOL Endorsement	All Periods
McGlockton, Timothy	HMS	ESOL Endorsement	All Periods
McMillon, Tamita	JASMS	Reading Endorsement	All Periods
Mitchell, Cedric	JASMS	ESOL Endorsement	All Periods
Moss, Johnika	GCHS	School Counseling	All Periods
Murray, Wanda	SSES	ESOL Endorsement	All Periods
Murray-McMillon, Shannon	SSES	Reading Endorsement	All Periods
Nelson, Davia	GWM	Reading Endorsement	All Periods
Pace, Cornelius	JASMS	ESOL Endorsement	All Periods
Parker, Jennifer	JASMS	ESOL and Reading Endorsement	All Periods
Parrish, Bobby	JASMS	ESOL Endorsement	All Periods
Peoples, Twyla	CES	ESOL Endorsement	All Periods
Polite, Blair	GCHS	ESOL Endorsement	All Periods
Ray, Michael	GWM	ESOL Endorsement	All Periods
Ricketts, Dejon	HMS	ESOL and Reading Endorsement	All Periods
Roberts, Devan	JASMS	General Science, ESOL Endorsement	All Periods
Robinson, Patricia	JASMS	ESOL Endorsement	All Periods
Robinson, Tony	WGMS	ESOL Endorsement	All Periods
Salter, Jasmine	WGMS	ESOL and Reading Endorsement	All Periods
Satchell, Verona	HMS	ESOL Endorsement	All Periods
Shields, Erin	GCHS	ESOL Endorsement	All Periods
Simmons, Venetta	GBES	Reading Endorsement	All Periods
Spells, Jordan	GCHS	ESOL Endorsement	All Periods
Spencer- Auber, Eric	JASMS	ESOL Endorsement	All Periods
Stephenson, Ciara	GCHS	ESOL Endorsement	All Periods
Summerwell, Rochelle	JASMS	ESOL Endorsement	All Periods
Taylor, Michelle	WGMS	ESOL Endorsement	All Periods
Thomas, Marvin	JASMS	ESOL Endorsement	All Periods
Thames, Shemaiah	WGMS	General Science, ESOL Endorsement	All Periods
Thomas, Raneceia	SSES	Educational Media Specialist	All Periods
Toussiant, Eric	GCHS	ESOL Endorsement	All Periods
Toussaint, John	GCHS	Reading Endorsement	All Periods

Uchebo, Ashley	HMS	ESOL Endorsement	All Periods
Uribe, Rueben	GCHS	ESOL Endorsement	All Periods
Vickers, Annette	WGMS	ESOL Endorsement	All Periods
Walker, Kyshada	SSES	ESOL and Reading Endorsement	All Periods
Walker, Keenan	GCHS	ESOL Endorsement	All Periods
Walker, Victor	WGMS	ESOL Endorsement	All Periods
Washington, Angela	HMS	ESOL Endorsement	All Periods
Weaver, Karen	HMS	ESOL and Reading Endorsement	All Periods
West, Pauline	WGMS	ESOL Endorsement	All Periods
White, Burnell	SSES	Exceptional Student Education	All Periods
White, Burnell	SSES	Reading Endorsement	All Periods
White, Christopher	HMS	ESOL Endorsement	All Periods
White, Diane	CES	Reading Endorsement	All Periods
Whitt, Ayesha	GCHS	ESOL and Reading Endorsement	All Periods
Williams, Aaliyah	JASMS	ESOL Endorsement	All Periods
Williams, Adrian	HMS	Elementary Education	All Periods
Williams, Adrian	HMS	ESOL and Reading Endorsement	All Periods
Williams, Charles	GEMS	English	All Periods
Williams, Kiara	GWM	ESOL and Reading Endorsement	All Periods
Williams, Marshall	HMS	Reading Endorsement	All Periods
Williams, Sarah	JASMS	ESOL and Reading Endorsement	All Periods
Williams, Shereka	WGMS	ESOL and Reading Endorsement	All Periods
Williams, Sonja	GWM	ESOL Endorsement	All Periods
Wilson, Lacreteria	SSES	Reading Endorsement	All Periods
Wymes, Daryl	WGMS	ESOL Endorsement	All Periods
Zackery, Velma	HMS	ESOL and Reading Endorsement	All Periods

SUBSTITUTES

Teacher

Barkely, Jimmie
Campbell, Annekqauh
Jackson, Rolanda

Custodial/SFS Worker

Mathis, Emma
Moye, Dianetha

AGENDA ITEMS 7B, INSTRUCTIONAL 2024/2025
INSTRUCTIONAL- PS

Allen, Sandra
Bates-Jackson, Erica
Bell-Key, Twanda
Brockman, Dena
Bryant, Antionette
Bryant, Pamela
Chapman-Thomas, Tylisa
Clarke, Jonnie
Davis, Torrey
Denington, William
Green, Kimi
Harris, Curlie
Harris, Robert
Howard, Darrell
Hutley-Figgers, Latisha
Gunn, Jeanne
Ivory, Dwayne
Jackson, Barbara
Joseph, Sandra
Kenon-Franklin, Bridget
Kirkland, Nahketah
Knight, Anthony
McGlockton, Shaundra
Pace, Cornelius
Piawah, Helen
Rollinson, Latonya
Washington, Angela
Weeks, Dawn
Wright, Jo Lynda

SUMMARY SHEET

RECOMMENDATION TO SUPERINTENDENT FOR SCHOOL BOARD AGENDA

AGENDA ITEM NO. 7c

Date of School Board Meeting: March 26, 2024

TITLE OF AGENDA ITEM: 2024 – 2025 School-Year Calendars

DIVISION: Academic Services

_____ This is a CONTINUATION of a current project, grant, etc.

PURPOSE AND SUMMARY OF ITEM:

Approval of the student, teacher, 11 and 12-month staff calendars for the 2024-2025 school year.

FUND SOURCE: N/A

AMOUNT: N/A

PREPARED BY: Tammy McGriff

POSITION: Assistant Superintendent, Academic Services PreK - 12

INSTRUCTIONS TO BE COMPLETED BY PREPARER

_____ Number of ORIGINAL SIGNATURES NEEDED by preparer.

SUPERINTENDENT'S SIGNATURE: page(s) numbered _____

CHAIRMAN'S SIGNATURE: page(s) numbered _____

TM 3/26/2024

GADSDEN COUNTY SCHOOL DISTRICT

STUDENT CALENDAR

SCHOOL YEAR 2024 - 2025

2024	
AUGUST 12	Students First Day of School
SEPTEMBER 2	Labor Day (District Holiday)
OCTOBER 11	End of the First Grading Period
OCTOBER 18	Half Day
NOVEMBER 1	Half Day
NOVEMBER 11	Veterans' Day (District Holiday)
NOVEMBER 22	Students Out – Planning/Professional Learning Day
NOVEMBER 25-29	Thanksgiving Holidays/Fall Break
DECEMBER 20	End of Second Grading Period – Half Day
DECEMBER 23-JAN 3	Christmas/Winter Break
2025	
JANUARY 1	New Year's Day
JANUARY 6	Students Out – Planning/Professional Learning Day
JANUARY 7	Students Return
JANUARY 20	Martin Luther King, Jr. Day (District Holiday)
FEBRUARY 14	Half Day
FEBRUARY 17	Presidents' Day (District Holiday)
MARCH 7	End of Third Grading Period
MARCH 10 - 14	Spring Break (District-wide)
MARCH 17	Students Out – Planning/Professional Learning Day
APRIL 18	Half Day
MAY 23	Students Last Day of School – Half Day/ End of Fourth Grading Period

Board Approved - March 26, 2024

GADSDEN COUNTY SCHOOL DISTRICT

TEACHER CALENDAR (196 DAYS)

SCHOOL YEAR 2024-2025

2024	
AUGUST 5	Teachers Report
AUGUST 5-9	Pre-Planning Days
AUGUST 12	Students Return
SEPTEMBER 2	Labor Day Holiday (District Holiday) (Teacher Paid Holiday #1)
OCTOBER 7-11	FTE Survey Week
OCTOBER 11	End of the First Grading Period
OCTOBER 18	Half Day - PL/Planning Day
NOVEMBER 1	Half Day - PL/Planning Day
NOVEMBER 11	Veterans' Day Holiday (District Holiday)
NOVEMBER 22	PL/Planning Day (No School for students)
NOVEMBER 25-28	Thanksgiving Holidays/Fall Break
NOVEMBER 29	Teacher Paid Holiday #2
DECEMBER 20	Half Day - PL/Planning Day /End of Second Grading Period
DECEMBER 23-JAN 3	Christmas/Winter Break
DECEMBER 25	Christmas/Teacher Paid Holiday #3
2025	
JANUARY 1	New Year's Day
JANUARY 6	Teachers/Staff Return - PL/Planning Day
JANUARY 7	Students Return
JANUARY 20	Martin Luther King, Jr. Day (District Holiday) (Teacher Paid Holiday #4)
FEBRUARY 3-7	FTE Survey Week
FEBRUARY 14	Half Day - PL/Planning Day
FEBRUARY 17	Presidents' Day Holiday (District Holiday) (Teacher Paid Holiday #5)
MARCH 7	End of Third Grading Period
MARCH 10 - 14	Spring Break (District-wide)
MARCH 17	Students Out – Planning/Professional Learning Day
APRIL 18	Half Day - PL/Planning
MAY 23	Students Last Day - Half Day - PL/Planning Day/ End of 4 th Grading Period
MAY 27-30	Post Planning Days
MAY 30	Last Day

Board Approved - March 26, 2024

GADSDEN COUNTY SCHOOL DISTRICT

ELEVEN MONTH CALENDAR (214 DAYS)

**ASSISTANT PRINCIPALS
11 MONTH SECRETARIES, PSYCHOLOGISTS, THERAPISTS, ASSISTANT CUSTODIANS**

SCHOOL YEAR 2024-2025

2024	
JULY 15	Employees Return
AUGUST 12	First Day of School
SEPTEMBER 2	Labor Day (District Holiday)
NOVEMBER 11	Veterans' Day (District Holiday)
NOVEMBER 25-29	Thanksgiving Holidays/Fall Break
DECEMBER 23-JANUARY 3	Christmas/Winter Break
2025	
JANUARY 1	New Year's Day (District Holiday)
JANUARY 6	Employees Return
JANUARY 20	Martin Luther King, Jr. Day (District Holiday)
FEBRUARY 17	Presidents' Day (District Holiday)
MARCH 10-14	Spring Break (District-wide)
MAY 26	Memorial Day (District-wide)
JUNE 12	Last Day of Work

COUNTY SCHOOL DISTRICT
TWELVE MONTH CALENDAR (240 DAYS)
SCHOOL YEAR 2024-2025

2024	
JULY 4	Independence Day (District Holiday)
AUGUST 12	First Day of School
SEPTEMBER 2	Labor Day (District Holiday)
NOVEMBER 11	Veterans' Day (District Holiday)
NOVEMBER 28-29	Thanksgiving Holidays/Fall Break
DECEMBER 24-31	Christmas/Winter Break
2025	
JANUARY 1	New Year's Day (District Holiday)
January 2	Employees Return
JANUARY 20	Martin Luther King, Jr. Day (District Holiday)
FEBRUARY 17	Presidents' Day (District Holiday)
MARCH 10-14	Spring Break (District-wide)
MAY 26	Memorial Day (District Holiday)
JUNE 19	Juneteenth (District Holiday)

SUMMARY SHEET

RECOMMENDATION TO SUPERINTENDENT FOR SCHOOL BOARD AGENDA

AGENDA ITEM NO. 7d

Date of School Board Meeting: March 26, 2024

TITLE OF AGENDA ITEM: 2025 – 2026 School-Year Calendars

DIVISION: Academic Services

_____ This is a CONTINUATION of a current project, grant, etc.

PURPOSE AND SUMMARY OF ITEM:

Approval of the student, teacher, 11 and 12-month staff calendars for the 2025-2026 school year.

FUND SOURCE: N/A

AMOUNT: N/A

PREPARED BY: Tammy McGriff

POSITION: Assistant Superintendent, Academic Services PreK - 12

INSTRUCTIONS TO BE COMPLETED BY PREPARER

_____ Number of ORIGINAL SIGNATURES NEEDED by preparer.

SUPERINTENDENT'S SIGNATURE: page(s) numbered _____

CHAIRMAN'S SIGNATURE: page(s) numbered _____

TM 3/6/2024

GADSDEN COUNTY SCHOOL DISTRICT

STUDENT CALENDAR

SCHOOL YEAR 2025 - 2026

2025	
AUGUST 11	Students First Day of School
SEPTEMBER 1	Labor Day (District Holiday)
OCTOBER 10	End of the First Grading Period
OCTOBER 31	Half Day
NOVEMBER 11	Veterans' Day (District Holiday)
NOVEMBER 21	Students Out – Planning/Professional Learning Day
NOVEMBER 24-28	Thanksgiving Holidays/Fall Break
DECEMBER 19	End of Second Grading Period – Half Day
DECEMBER 22-JAN 2	Christmas/Winter Break
2026	
JANUARY 1	New Year's Day
JANUARY 5	Students Out – Planning/Professional Learning Day
JANUARY 6	Students Return
JANUARY 19	Martin Luther King, Jr. Day (District Holiday)
FEBRUARY 13	Half Day
FEBRUARY 16	Presidents' Day (District Holiday)
MARCH 13	End of Third Grading Period / Half Day
MARCH 16 - 20	Spring Break (District-wide)
APRIL 17	Half Day
MAY 22	Students Last Day of School – Half Day/ End of Fourth Grading Period

GADSDEN COUNTY SCHOOL DISTRICT

TWELVE MONTH CALENDAR (240 DAYS)

SCHOOL YEAR 2025-2026

2025	
JULY 4	Independence Day (District Holiday)
AUGUST 11	First Day of School
SEPTEMBER 1	Labor Day (District Holiday)
NOVEMBER 11	Veterans' Day (District Holiday)
NOVEMBER 27-28	Thanksgiving Holidays/Fall Break
DECEMBER 24-JANUARY 2	Christmas/Winter Break
2026	
JANUARY 1	New Year's Day (District Holiday)
JANUARY 5	Employees Return
JANUARY 19	Martin Luther King, Jr. Day (District Holiday)
FEBRUARY 16	Presidents' Day (District Holiday)
MARCH 16-20	Spring Break (District-wide)
MAY 25	Memorial Day (District Holiday)
JUNE 19	Juneteenth (WORKDAY)

GADSDEN COUNTY SCHOOL DISTRICT

TEACHER CALENDAR (196 DAYS)

SCHOOL YEAR 2025-2026

2025	
AUGUST 4	Teachers Report
AUGUST 4-8	Pre-Planning Days
AUGUST 11	Students First Day
SEPTEMBER 1	Labor Day Holiday (District Holiday) (Teacher Paid Holiday #1)
OCTOBER 6-10	FTE Survey Week
OCTOBER 10	End of the First Grading Period
OCTOBER 31	Half Day - PL/Planning Day
NOVEMBER 11	Veterans' Day Holiday (District Holiday)
NOVEMBER 21	PL/Planning Day (No School for students)
NOVEMBER 24-28	Thanksgiving Holidays/Fall Break
NOVEMBER 28	Teacher Paid Holiday #2
DECEMBER 19	Half Day - PL/Planning Day /End of Second Grading Period
DECEMBER 22-JAN 2	Christmas/Winter Break
DECEMBER 25	Christmas/Teacher Paid Holiday #3
2026	
JANUARY 1	New Year's Day
JANUARY 5	Teachers/Staff Return - PL/Planning Day
JANUARY 6	Students Return
JANUARY 19	Martin Luther King, Jr. Day (District Holiday) (Teacher Paid Holiday #4)
FEBRUARY 2-6	FTE Survey Week
FEBRUARY 13	Half Day - PL/Planning Day
FEBRUARY 16	Presidents' Day Holiday (District Holiday) (Teacher Paid Holiday #5)
MARCH 13	End of Third Grading Period / Half Day
MARCH 16 - 20	Spring Break (District-wide)
APRIL 17	Half Day - PL/Planning
MAY 22	Students Last Day - Half Day - PL/Planning Day/ End of 4 th Grading Period
MAY 25	Memorial Day (District Holiday) (Teacher Paid Holiday #6)
MAY 26-29	Post Planning Days
MAY 29	Last Day

GADSDEN COUNTY SCHOOL DISTRICT

ELEVEN MONTH CALENDAR (214 DAYS)

**ASSISTANT PRINCIPALS
11 MONTH SECRETARIES, PSYCHOLOGISTS, THERAPISTS, ASSISTANT CUSTODIANS**

SCHOOL YEAR 2025-2026

2025	
JULY 14	Employees Return
AUGUST 11	First Day of School
SEPTEMBER 1	Labor Day (District Holiday)
NOVEMBER 11	Veterans' Day (District Holiday)
NOVEMBER 24-28	Thanksgiving Holidays/Fall Break
DECEMBER 23-JANUARY 2	Christmas/Winter Break
2026	
JANUARY 1	New Year's Day (District Holiday)
JANUARY 5	Employees Return
JANUARY 19	Martin Luther King, Jr. Day (District Holiday)
FEBRUARY 16	Presidents' Day (District Holiday)
MARCH 16-20	Spring Break (District-wide)
MAY 25	Memorial Day (District-wide)
JUNE 11	Last Day of Work

SUMMARY SHEET

RECOMMENDATION TO SUPERINTENDENT FOR SCHOOL BOARD AGENDA

AGENDA ITEM NO. 7e

DATE OF SCHOOL BOARD MEETING: March 26, 2024

TITLE OF AGENDA ITEM: ESSER III Stipend of \$3500 for all district employees

DIVISION: Human Resources

 This is a CONTINUATION of a current project, grant, etc.

PURPOSE AND SUMMARY OF ITEM:

This memorandum is to state that all district employees will receive a stipend of \$3500 from the ESSER III grant upon approval of the amendment to the ESSER III grant.

FUND SOURCE: ESSER III

AMOUNT: \$2,583,000

PREPARED BY: Dr. Sonya Jackson

POSITION: Director of Human Resources

INTERNAL INSTRUCTIONS TO BE COMPLETED BY PREPARER

 Number of ORIGINAL SIGNATURES NEEDED by preparer.

SUPERINTENDENT'S SIGNATURE: page(s) numbered _____

CHAIRMAN'S SIGNATURE: page(s) numbered _____

REVIEWED BY: _____



THE SCHOOL BOARD OF GADSDEN COUNTY

Educating Every Student Today, Making Gadsden Stronger Tomorrow

Elijah Key, Superintendent of Schools


35 Martin Luther King, Jr. Blvd Quincy, Florida 32351

Main: (850) 627-9651 or Fax: (850) 627-2760

www.GadsdenSchools.org

MEMORANDUM

DATE: March 26, 2024

TO: Gadsden County School Board Members
Elijah Key, Superintendent of Schools 

FROM: Dr. Sonya Jackson, Director of Human Resources
Chief Negotiator

SUBJECT: ESSER Stipend

This memorandum is to state that all district employees will receive a stipend of \$3500 from the ESSER III grant upon approval of the amendment to the ESSER III grant.

Cathy Johnson
DISTRICT NO. 1
HAVANA, FL 32333
MIDWAY, FL 32343

Steve Scott
DISTRICT NO. 2
QUINCY, FL 32351
HAVANA, FL 32333

Leroy McMillian
DISTRICT NO. 3
CHATTAHOOCHEE, FL 32324
GREENSBORO, FL 32330

Charlie Frost
DISTRICT NO. 4
GRETNA, FL 32332
QUINCY, FL 32352

Karema Dudley
DISTRICT NO. 5
QUINCY, FL 32351

MEMORANDUM OF UNDERSTANDING

Between

The Gadsden County School District


And

The Gadsden County Classroom Teacher Association


A proposal by the Gadsden County Classroom Teacher Association was presented to the Gadsden County School District for a stipend of \$5000 for the teachers for the 2023-2024 school year. On February 27, 2024, the Gadsden County School Board approved a stipend of \$3500 for currently employed instructional staff in the Gadsden County School District for the 2023-2024 school year.

This agreement shall be final upon final approval by the FLDOE amendment and the Gadsden County School Board.

 3/4/24
Elijah Key
Superintendent

 29 Feb. 2024
Devonta Knight
President, GCCTA

 2/29/24
Dr. Sonya Jackson
Chief Negotiator

 03/15/24
Dr. Chris Segal
Service Unit Director, Florida Education Association

SUMMARY SHEET

RECOMMENDATION TO SUPERINTENDENT FOR SCHOOL BOARD AGENDA

AGENDA ITEM NO. 8a

DATE OF SCHOOL BOARD MEETING: March 26, 2024

TITLE OF AGENDA ITEM: TCC Early College Program Agreement

DIVISION:

X
_____ This is a CONTINUATION of a current project, grant, etc.

PURPOSE AND SUMMARY OF ITEM:

The Early College Program Contract, as required by Section 1007.273(3), Florida Statutes, is annually made by and between the District Board of Trustees of Tallahassee Community College and the District School Board of Gadsden County. This agreement allows Gadsden County School District students to enroll in the **Summer 2024 B Session**. The term of this Agreement shall be June 1, 2024 until May 31, 2025.

TCC will not charge tuition to the School Board for summer dual enrollment students. TCC also will not limit participation based upon capacity, F.S. 1007.271(4) in any term. The College will provide textbooks, during the Summer June Express term.

FUND SOURCE: NA

AMOUNT: NA

PREPARED BY: Dr. Sylvia R. Jackson

POSITION: Assistant Superintendent for Support Services

INTERNAL INSTRUCTIONS TO BE COMPLETED BY PREPARER

1
_____ Number of ORIGINAL SIGNATURES NEEDED by preparer.

SUPERINTENDENT'S SIGNATURE: page(s) numbered _____

CHAIRMAN'S SIGNATURE: page(s) numbered _____

EARLY COLLEGE PROGRAM

Tallahassee Community College and Gadsden County School Board

Introduction

The Early College Program Contract, as required by Section 1007.273(3), Florida Statutes, is made by and between the District Board of Trustees of Tallahassee Community College, hereinafter referred to as TCC, and the District School Board of Gadsden County, hereinafter referred to as the School Board.

The term of this Agreement shall be June 1, 2024 until May 31, 2025. Students may enroll in the Summer 2024 B Session.

The local Articulation Committee shall consist of the following: Committee members from the School Board will be appointed by the Superintendent of the School Board or designee. Committee members from TCC will be appointed by the President of TCC or designee.

I. A ratification or modification of all existing early college agreements

This agreement replaces any existing agreement with TCC and the School Board regarding the Early College Program Contract.

II. Identify grade levels to be included in the early college program

Eligible grades 11 and 12 students shall have access to the **Early College Program**. Qualified students may begin taking courses during the Summer B term immediately following the conclusion of their sophomore year. Other grade levels would need written permission from the Superintendent or designee.

III. Description of the early college program, including the delineation of courses and industry certifications offered, including online course availability; high school and college credits earned for each postsecondary course completed and industry certifications earned; student eligibility criteria; and the enrollment process and relevant deadlines

The program will allow eligible students to complete a minimum of 30 credit hours. All TCC courses listed on the 2023-2024 State Board of Education Dual Enrollment Equivalency List are available to students. [Florida Department of Education](#) lists all the courses available to students, high school credit, and college credit earned for each course. Students may take courses on the main campus of TCC, on the High School campus, and/or online.

Student Eligibility

- Students must have a 3.5 unweighted high school GPA at the completion of their sophomore year. A GPA waiver will be given to students with a 3.25 to 3.49 unweighted high school GPA at the discretion of the high school principal or designee. The GPA waiver form must be completed and signed by the high school principal or designee at the time the **Early College Program** application is submitted.
- Students must be college ready in reading, writing, and mathematics based on eligible scores on the PERT, ACT, or SAT. Scores must be less than two years old at the time of enrollment.
- Students must maintain a 3.5 unweighted high school GPA to remain in the program. Students with a GPA waiver form must maintain an unweighted high school GPA between 3.25 and 3.49 to remain eligible. A waiver form is required each semester a student's high school GPA falls below 3.5.
- Students must maintain a 3.0 TCC GPA and a 75% successful completion rate in order to remain in the program. There are no exceptions. A collaborative planning meeting with school counselor, TCC advisor, student and parent/guardian is required before enrollment of the next semester for students who fall below 100% successful completion.

Enrollment Process

- Students must submit a TCC College Application.
- Students must submit a TCC **Early College Program** Application.
- Students must submit an official high school transcript.
- Students must submit official PERT, ACT, or SAT test scores.
- Students must submit a signed student performance contract.
- Students and parents must complete an advising session with TCC.

Deadline

- Applications and supporting documents are due by May 24, 2024.

IV. Description of the methods, medium, and process by which students and their parents are annually informed about the availability of the early college program, the return on investment associated with participation in the program, and the information described in paragraphs (I) and (II)

TCC will work collaboratively with the School Board to jointly provide information to students and their parents through information sessions. TCC will also provide information via the TCC website. TCC shall work with the high school to communicate directly with parents and students about the **Early College Program**.

The return on investment associated with participation in the program will be listed on TCC's website. The website will show that students have the opportunity to earn 30 credit hours at no cost to the student. Traditional college students pay \$100.83 per credit hour which is \$3,024.90 for a total of 30 credit hours. The average cost of textbooks is \$150.00 per course which is covered by the high school for fall and spring courses, the College covers textbook costs during Summer B session.

V. Identification of the delivery methods for instruction and the instructors for all courses

All online courses and main campus courses listed in Appendix A and listed in the TCC Catalog are available to the **Early College Program** students. All TCC instructors teaching online and main campus courses will be eligible to deliver instruction to the **Early College Program** students.

Courses that are offered on the high school campus will be taught by high school instructors who meet TCC's faculty credentials for teaching college level courses and have been interviewed by and approved by the appropriate TCC Dean or in some cases by TCC instructors. Specific instructors may not be established at the time of this Agreement. Thus, an addendum to this Agreement will be added for each semester to specify high school course instructors.

VI. Identification of student advising services and progress monitoring mechanisms

TCC shall provide advising services to students participating in the **Early College Program**. TCC will designate a specific advisor to work with each student in the **Early College Program**. TCC will also work collaboratively with high school guidance counselors to provide guidance to students. TCC and the high school guidance counselors will jointly work to monitor the progress of students. TCC will use its Pathways to Persistence (P2P) early alert system to provide early alerts and progress surveys for students in the **Early College Program**. Both TCC and the School Board will ensure that students and their parents understand the amount of work necessary to succeed in college courses.



VII. Description of a program review and reporting mechanism regarding student performance outcomes

TCC's Office of Institutional Effectiveness will provide an annual program review. TCC's Office of Institutional Effectiveness will also provide relevant data regarding student performance outcomes annually to appropriate college and high school personnel. TCC's Office of Academic Affairs will monitor and ensure quality and consistency.

TCC's Office of Academic Affairs will ensure that all faculty are evaluated during the academic year. An academic dean or designee will make a classroom visit after which a written evaluation will be provided to the **Early College Program** faculty member for his/her signature. The evaluation will be maintained on file by TCC.

VIII. Terms of funding arrangements to implement the early college program

Early College Program students shall be exempt from paying tuition/registration, matriculation, and laboratory fees.

Textbook Costs & ADA Accommodation Costs
Textbooks will be provided to students by the School Board during both the Fall and Spring semesters. Textbooks will be provided by the College during the Summer June Express term. Textbooks purchased by the School Board shall remain the property of the School Board as specified in Section 1007.271 (17), F.S. TCC will continue its efforts to reduce the cost of textbooks and materials to the School Board. The costs of ADA accommodations for dual enrollment students with disabilities taking courses on TCC's campus will be covered by TCC. The costs of ADA accommodations for dual enrollment students with disabilities taking courses on the high school campus will be covered by the School Board.

Standard Tuition Rate
According to 1007.273(6) and 1007.271, F.S., the School Board is required to pay the standard tuition rate per credit hour to TCC for instruction taking place on the college campus for dual-enrolled students. The approved standard tuition for FY 2023-2024 is \$71.98 per credit hour and \$2.33 per contact hour for career certificate programs. The rate will be charged for courses taking place on TCC's main campus, TCC's educational centers, and distance learning courses.

TCC will not charge tuition to the School Board for Summer dual enrollment students. TCC will not limit participation based upon capacity, F.S. 1007.271(4), in any term.

TCC will use the fees collected to enhance the **Early College Program**. TCC will

promote **Early College** Program participation, increase capacity, and enrich the quality of services associated with the **Early College** Program. The School Board's payment of tuition to TCC will increase the number of counselors available to the **Early College** Program in order to help prepare students for the transition to college, counsel students on degree maps and programs of study, and track and provide feedback to students on their progress. TCC will also provide high school faculty and counselor training for dual enrollment.

Instructional Costs

It is the responsibility of the School Board to provide full instructional costs for **Early College** Program courses occurring on the high school site. For instruction occurring on the high school sites by college faculty, the School Board must reimburse TCC for the costs associated with the proportion of salary and benefits.

TCC cannot guarantee the availability of instructors for the **Early College** Program offered at the high school. Schools can assist TCC by recommending qualified School Board instructors for consideration for teaching **Early College** Program courses offered at the high school.

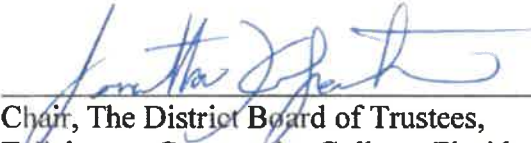
TCC regularly uses high school faculty to teach both dual enrollment and regular TCC courses and incorporates training, mentoring, and assessment of these faculty into its regular adjunct program. Therefore, TCC's costs associated with instruction occurring on the high school site by TCC-approved high school faculty who are paid by the School Board will be considered a normal part of TCC's obligation to its faculty for training and mentoring; no costs will be assessed.

Invoicing for Financial Obligations

TCC will invoice the School Board for financial obligations within 10 business days of TCC's Census date which is normally the 5th day of class each semester.

IN WITNESS WHEREOF, the School Board of Gadsden County, Florida and The District Board of Trustees, Tallahassee Community College, Florida have adopted this agreement and caused it to be executed by their respective chairs and chief executive officers, in accordance with Section 1007.273, F.S., **Early College** Program Contract.

2/19/24
Date


Chair, The District Board of Trustees,
Tallahassee Community College, Florida

2/19/24
Date


President, Tallahassee Community College

Date

Chair, Gadsden County School Board

Date

Superintendent, Gadsden County School District

Appendix A

2024-2025 Dual Enrollment Course – High School Subject Area Equivalency List for Tallahassee Community College Courses

***** Students will choose courses based on their graduation requirements which will be different for various cohorts.*****

This list should not be interpreted as the total number of dual enrollment courses available. Current law allows for any course in the Statewide Course Numbering System, with the exception of remedial courses and Physical Education skills courses, to be offered as dual enrollment. Three-credit (or equivalent) postsecondary courses taken through dual enrollment that are not listed below shall be awarded at least 0.5 high school credits (postsecondary courses offered for fewer than three (3) credits may earn less than 0.5 high school credit), either as an elective or subject area credit as designated in the local dual enrollment articulation agreement.

Any upper-level (3000-4000) postsecondary course that uses as a prerequisite one of the courses on this list that are awarded 1.0 high school credit shall also receive 1.0 high school credit.

ENGLISH

TCC Course	TCC Course Title	TCC Credit Hours	High School Graduation Subject Requirement Satisfied	High School Credit Awarded
AML2301	Major American Writers	3	English	1.0
ENC1101	College Composition	3	English	1.0
ENC1101C	College Composition w/Corequisite	3	English	1.0
ENC1102	Argument and Persuasion	3	English	1.0
ENC2210	Technical Communications	3	English	0.5
ENL2000	British Literature	3	English	1.0
LIT2100	Masterpieces of World Literature	3	English	1.0

FOREIGN LANGUAGE

Foreign Language Courses: All four-credit foreign language courses (including American Sign Language), shall be awarded one full high school elective credit. Courses offered for three credits are awarded at least 0.5 high school elective credit.

TCC Course	TCC Course Title	TCC Credit Hours	High School Graduation Subject Requirement Satisfied	High School Credit Awarded
FRE1120	Elementary French I	4	Elective: Foreign Language	1.0
FRE1121	Elementary French II	4	Elective: Foreign Language	1.0
GER1120	Elementary German I	4	Elective: Foreign Language	1.0
GER1121	Elementary German II	4	Elective: Foreign Language	1.0
ITA1120	Beginning Italian I	4	Elective: Foreign Language	1.0
ITA1121	Beginning Italian II	4	Elective: Foreign Language	1.0
LAT1120	Beginning Latin I	4	Elective: Foreign Language	1.0
LAT1121	Beginning Latin II	4	Elective: Foreign Language	1.0
SPN1120	Elementary Spanish I	4	Elective: Foreign Language	1.0
SPN1121	Elementary Spanish II	4	Elective: Foreign Language	1.0
SPN2220	Intermediate Spanish	4	Elective: Foreign Language	1.0
SPN2240	Intermediate Conversational Spanish I	3	Elective: Foreign Language	1.0

MATHEMATICS

TCC Course	TCC Course Title	TCC Credit Hours	High School Graduation Subject Requirement Satisfied	High School Credit Awarded
MAC1105	College Algebra	3	Mathematics	1.0
MAC1105C	College Algebra w/corequisite	3	Mathematics	1.0
MAC1114	Precalculus Trigonometry	3	Mathematics	1.0
MAC1140	Precalculus Algebra	3	Mathematics	1.0
MAC1147	Precalculus Algebra and Trigonometry	5	Mathematics	1.0
MAC2233	Calculus for Management	3	Mathematics	1.0
MAC2311	Calculus with Analytic Geometry I	5	Mathematics	1.0

MAC2312	Calculus with Analytic Geometry I	5	Mathematics	1.0
MAC2313	Calculus with Analytic Geometry I	4	Mathematics	1.0
MAP2302	Differential Equations	3	Mathematics	1.0
MGF1106	Mathematics for Liberal Arts I	3	Mathematics	1.0
MGF1107	Mathematics for Liberal Arts II	3	Mathematics	1.0
STA2023	Introductory Statistics	3	Mathematics	1.0
STA2122	Introduction to Applied Statistics	4	Mathematics	1.0

PERFORMING AND FINE ARTS

Subject area credit in Performing/Fine Arts is awarded for approved courses regardless of whether a lab is taken with the course.

All performing fine arts courses must be taken for 3.0 or more college credit hours in order to be guaranteed 0.5 high school credits.

TCC Course	TCC Course Title	TCC Credit Hours	High School Graduation Subject Requirement Satisfied	High School Credit Awarded
ARH2050	Introduction to Art History and Art Criticism I	3	Performing/Fine Arts	0.5
ARH2051	Introduction to Art History and Art Criticism II	3	Performing/Fine Arts	0.5
ARH2500	Non-Western Art History	3	Performing/Fine Arts	0.5
ART1150C	Introduction to Jewelry Making	3	Performing/Fine Arts	0.5
ART1202C	Design I	3	Performing/Fine Arts	0.5
ART2203C	Introduction to Design II	3	Performing/Fine Arts	0.5
ART1205C	Color: Theory and Practice	3	Performing/Fine Arts	0.5
ART1300C	Drawing I	3	Performing/Fine Arts	0.5
ART2301C	Drawing II	3	Performing/Fine Arts	0.5
ART1330C	Figure Drawing	3	Performing/Fine Arts	0.5

ART1340C	Beginning Illustration	3	Performing/Fine Arts	0.5
ART2400C	Introduction to Printmaking	3	Performing/Fine Arts	0.5
ART2500C	Painting I	3	Performing/Fine Arts	0.5
ART2501C	Painting II	3	Performing/Fine Arts	0.5
FIL2000	Film Appreciation	3	Performing/Fine Arts	0.5
FIL1031	History of Film I	3	Performing/Fine Arts	0.5
GRA1103C	Computer Based Design I	3	Performing/Fine Arts	0.5
MUH2011	Introduction to Music History	3	Performing/Fine Arts	0.5
MUL1110	Music Appreciation	3	Performing/Fine Arts	0.5
PGY2401C	Darkroom Photography	3	Performing/Fine Arts	0.5
PGY2801C	Photoshop	3	Performing/Fine Arts	0.5
SPC1017	Fundamentals of Interpersonal Communication	3	Performing/Fine Arts	0.5
SPC1062	Business and Professional Speaking	3	Performing/Fine Arts	0.5
SPC2608	Public Speaking	3	Performing/Fine Arts	0.5
THE1000	Introduction to the Theatre	3	Performing/Fine Arts	0.5
TPP2110	Fundamentals of Acting	3	Performing/Fine Arts	0.5
TPP2111	Advanced Acting	3	Performing/Fine Arts	0.5
DAA1100	Contemporary Dance	1	Performing/Fine Arts	0.5
DAA1101	Contemporary Dance II	1	Performing/Fine Arts	0.5
DAA1200	Ballet I	1	Performing/Fine Arts	0.5
DAA01201	Ballet II	1	Performing/Fine Arts	0.5
MUN1310	College Choral	1	Performing/Fine Arts	0.5
MUN1340	Vocal Ensemble	1	Performing/Fine Arts	0.5

SCIENCE

Criteria for Awarding High School Subject Area Credit in Science:

- Since all high school science courses (with lab) are awarded 1.0 high school science credits, then all college-level dual enrollment science courses (with lab) will be awarded 1.0 high school science credits.

- College-level dual enrollment science course **taken without a lab component** will be awarded 0.5 high school science credits.

- Note: Section 1003.428(2)(a)3, Florida Statutes, states that high school graduation requirements include successful completion of “Three credits in science, two of which must have a laboratory component.” Regardless of the number of science credits earned through dual enrollment, the requirement of two sciences **with a lab component** must be met to graduate.

Section 1003.428, Florida Statutes, requires three credits in science. One of the three credits must be Biology I or a series of courses equivalent to Biology I, one credit must be chemistry or physics or a series of courses equivalent to chemistry or physics, and one credit must be an equally rigorous course.

Biology I. Faculty reviewers have determined that the content in the sequence of BSCx010 and BSCx011 is comparable to the standards for Biology I and therefore may be used as preparation for the associated End-of-Course (EOC) assessment. BSCx010 and BSCx011 each may be assigned as an “equally rigorous” science course, but both must be completed for equivalency to Biology I and as preparation for Biology I EOC.

TCC Course	TCC Course Title	TCC Credit Hours	High School Graduation Subject Requirement Satisfied	High School Credit Awarded
AST1002	Introduction to Astronomy	3	Equally Rigorous	0.5
BOT1000	Plant Science	3	Equally Rigorous	0.5
AST1002	Introduction to Astronomy	3	Equally Rigorous	0.5
BSC1005	Introduction to the Biological Sciences	3	Equally Rigorous	0.5
BSC1005/ BSC1005L	Introduction to the Biological Sciences plus Lab	4	Equally Rigorous	1.0
BSC2010	Biology for Science Majors I	3	Biology I (with BSCX011) or Equally Rigorous	0.5

BSC2010/ BSC2010L	Biology for Science Majors I plus Lab	4	Biology I (with BSCX011) or Equally Rigorous	1.0
BSC2011	Biology for Science Majors II	3	Biology I (with BSCX010) or Equally Rigorous	0.5
BSC2011/ BSC2011L	Biology for Science Majors II plus Lab	4	Biology I (with BSCX010) or Equally Rigorous	1.0
BSC1020	Introduction to Human Biological Sciences	3	Equally Rigorous	0.5
BSC1050	Environmental Systems	3	Equally Rigorous	0.5
BSC1084C	Human Biology: Essentials of Anatomy and Physiology	4	Equally Rigorous	1.0
BSC2085	Anatomy and Physiology I	3	Equally Rigorous	0.5
BSC2085/ BSC2085L	Anatomy and Physiology I plus Lab	4	Equally Rigorous	1.0
BSC2086	Anatomy and Physiology II	3	Equally Rigorous	0.5
BSC2086/ BSC2086L	Anatomy and Physiology II plus Lab	4	Equally Rigorous	1.0
BSC2250C	Field Biology of Florida with Lab	4	Equally Rigorous	1.0
CHM1020	Chemistry for General Education	3	Equally Rigorous	0.5
CHM1030	General Chemistry for Allied Health	3	Equally Rigorous	0.5
CHM1030/ CHM1030L	General Chemistry for Allied Health plus Lab	4	Equally Rigorous	1.0
CHM1045	General Chemistry I	3	Equally Rigorous	0.5
CHM1045/ CHM1045L	General Chemistry I plus Lab	4	Equally Rigorous	1.0
CHM1046	General Chemistry II	3	Equally Rigorous	0.5
CHM1046/ CHM1046L	General Chemistry II plus Lab	4	Equally Rigorous	1.0
CHM2210	Organic Chemistry I	3	Equally Rigorous	0.5
CHM2210/ CHM2210L	Organic Chemistry I plus Lab	4	Equally Rigorous	1.0
CHM2211	Organic Chemistry II	3	Equally Rigorous	0.5
CHM2211/ CHM2211L	Organic Chemistry II plus Lab	4	Equally Rigorous	1.0
ESC1000	Earth and Its Environment	3	Equally Rigorous	0.5
ESC1000/ ESC1000L	Earth and Its Environment plus Lab	4	Equally Rigorous	1.0

EVR1001	Introduction to Environmental Sciences	3	Equally Rigorous	0.5
GLY1030	Environmental Geology	3	Equally Rigorous	0.5
GLY2010	Physical Geology	3	Equally Rigorous	0.5
GLY2010/ GLY2010L	Physical Geology plus Lab	4	Equally Rigorous	1.0
MCB2004	General Microbiology	3	Equally Rigorous	0.5
MCB2004/ MCB2004L	General Microbiology plus Lab	4	Equally Rigorous	1.0
MET1010	Meteorology	3	Equally Rigorous	0.5
OCE1001	Introduction to Oceanography	3	Equally Rigorous	0.5
PHY1020	Energy and Its Environmental Effects	3	Equally Rigorous	0.5
PHY1053	Elementary College Physics	3	Equally Rigorous	0.5
PHY1053/ PHY1053L	Elementary College Physics plus Lab	4	Equally Rigorous	1.0
PHY1054	Elementary College Physics II	3	Equally Rigorous	0.5
PHY1054/ PHY1054L	Elementary College Physics II plus Lab	4	Equally Rigorous	1.0
PHY2048	General Physics I	4	Equally Rigorous	0.5
PHY2048/ PHY2048L	General Physics I plus Lab	5	Equally Rigorous	1.0
PHY2049	General Physics II	4	Equally Rigorous	0.5
PHY2049/ PHY2049L	General Physics II plus Lab	5	Equally Rigorous	1.0
PSC1121	Introduction to Physical Sciences	3	Equally Rigorous	0.5

SOCIAL STUDIES

Social studies requirements for high school graduation in Florida are prescribed by statute. Unless indicated on the list below, **all college social science courses taken through dual enrollment receive elective credit.**

United States History. Faculty reviewers have determined that the content in the sequence of AMHx010 and AMHx020 is comparable to the standards for United States History and, therefore, may be used as preparation for the associated End-Of-Course (EOC) assessment. For any other AMH course or set of courses taken through dual enrollment, the school district and postsecondary institution may determine if that course or set of courses may be used as preparation for the U.S. History EOC. The AMH courses on this list, or those designated by the school district, may each satisfy 0.5 U.S. History credits toward high school graduation.

Economics. Section 1003(4282(3)(d), FS, requires one-half credit in economics, which must include financial literacy. The district and college will determine if the local postsecondary economics course meets this requirement.

TCC Course	TCC Course Title	TCC Credit Hours	High School Graduation Subject Requirement Satisfied	High School Credit Awarded
AMH2010	History of the United States I	3	Social Studies: United States History (EOC)	0.5
AMH2020	History of the United States II	3	Social Studies: United States History (EOC)	0.5
AMH1041	American Experience I	3	Social Studies: United States History	0.5
AMH1050	American Experience II	3	Social Studies: United States History	0.5
POS1041	National Government	3	Social Studies: United States Government	0.5
WHO2012	History of Civilization I	3	Social Studies: World History	0.5
WHO2022	History of Civilization II	3	Social Studies: World History	0.5

SUMMARY SHEET

RECOMMENNDATION TO SUPERINTENDENT FOR SCHOOL BOARD AGENDA

AGENDA ITEM NO. 8b

Date of School Board Meeting: March 26, 2024

TITLE OF AGENDA ITEM: Yolanda Doyle. YDATA Solutions

DIVISION: Academic Services

This is a CONTINUATION of a current project, grant, etc.

PURPOSE AND SUMMARY OF ITEM: YDATA Solution will provide training and technical assistance with ChildPlus Data Management System, Data Management Monitoring Plan, Ongoing Monitoring and Preparation for Going Paperless through virtual channels.

FUND SOURCE: Head Start/PreK

AMOUNT: \$16,313.00

PREPARED BY: Valencia Denson *VD*

POSITION: Head Start Director

INSTRUCTIONS TO BE COMPLETED BY PREPARER

_____ Number of ORIGINAL SIGNATURES NEEDED by preparer.

SUPERINTENDENT'S SIGNATURE: page(s) numbered _____

CHAIRMAN'S SIGNATURE: page(s) numbered _____

DM
3/10/2024

**School Board of Gadsden County,
Florida CONTRACTUAL AGREEMENT -
RENEWAL Fiscal Year: 2023-2024**

This contractual agreement is made between the School Board of Gadsden County, Florida, a school district, referred to as the "DISTRICT", organized and existing under the laws of the State of Florida, with its principal place of business at 35 Martin Luther King., Jr. Blvd, City of Quincy, County of Gadsden, State of Florida, herein referred to as the Board, (also referred to as the District) and Yolanda Doyle/DBA YData Solutions a private consultant with his/her principal place of business at 320 W Lanier Ave Suite 200, Fayetteville, GA 30214 for the purposes of providing professional Data Management (Database System Analysis, Database Training, Database Monitoring) and Consulting for Gadsden County Head Start/Pre-K program, herein referred to as "CONSULTANT". The contractual agreement will establish uniform administrative requirements for the Consultant and the School Board of Gadsden County.

NOW, THEREFORE, the parties agree as follows:

ARTICLE 1. ENGAGEMENT OF THE CONSULTANT

The DISTRICT agrees to engage the CONSULTANT and the CONSULTANT agrees to continue to perform the functions as outlined in the Scope of Services of this contract for services to Gadsden County. The CONSULTANT understands and agrees that all services contracted for are to be performed solely by the CONSULTANT and may not be subcontracted for or assigned without the prior written consent of the DISTRICT.

The DISTRICT and the CONSULTANT understand and agree that this AGREEMENT is valid only if approved and funds awarded for the same by the Department of Health and Human Services Administration for Children and Families. In addition, the DISTRICT and CONSULTANT understand and agree that continuation of this AGREEMENT through November 30, 2024, is contingent upon continued funding of the Head Start Grant by the Department of Health and Human Services Administration for Children and Families.

ARTICLE 2. SCOPE OF SERVICES

The CONSULTANT agrees to provide Data Management services for Head Start/Pre-K Administrative staff. The CONSULTANT will provide these services from **January 1, 2024, until November 30, 2024. The services include:**

The CONSULTANT will offer a cumulative of 2 hours of service per week. This duration encompasses TT&A, Data Management Monitoring Plan, Ongoing Monitoring and Preparation for Going Paperless through virtual channels. The total service contract is **8 hours per month (\$1,483)** and includes in-kind services as needed. The virtual total contractual amount is **\$16,313**. The hours can be used for project goals and database technical support.

The CONSULTANT Project Proposal outlines the database modules that will be facilitated during project.

The CONSULTANT will work under the direct supervision of the director of Head Start to provide the above listed services.

The CONSULTANT will keep daily time and effort logs that will bear the signature of the CONSULTANT and the director of Head Start.

The DISTRICT agrees to the following:

To make prompt payment for the above services at the rate of \$1483/month the total contractual agreement of **\$16, 313 for approximately 11 months**. Additional services provided (upon prior approval) will be reimbursed at the above rate. Any changes to the services above must be made by mutual AGREEMENT in writing with the Superintendent, Area Directors, and the director of Head Start, not to exceed the contracted number of days.

The CONSULTANT agrees that all data relating to DISTRICT'S business affairs and other information identified as confidential by DISTRICT remain confidential information of the DISTRICT. Any other information identified as confidential by CONSULTANT, is confidential information of CONSULTANT. Each party shall use confidential information of the other party which is disclosed to it only for the purposes of this contract and shall not disclose such confidential information to any third party, without the other party's prior written consent, other than to each other's employees on a need-to-know basis.

ARTICLE 3. DURATION OF AGREEMENT

This AGREEMENT shall begin on **January 1, 2024, and end on November 30, 2024**, contingent upon the approval and funding by the Superintendent and the Department of Health and Human Services Administration for Children and Families as stated in Article 1 above.

ARTICLE 4.

DEFINITIONS Term

Definition

- Award** means financial assistance that provides support or stimulation to accomplish a public purpose.
- Contract** means a procurement contract under an award under the district's sub-recipient award. A contract shall be used when the principal purpose is acquisition of products, reports, property or services for the direct benefit or use of the district to meet their obligations to the state and/or federal government.
- Date of Completion** means the date on which all work under an award is completed or the date on the award document, or any supplement or amendment thereto, on which
- Project costs** District or Federal sponsorship ends. means all allowable costs, as established in the applicable Federal and State cost principles, incurred by a recipient and the value of the contributions made by third parties in accomplishing the objectives of the award during the project period.
- Project period** means the period established in the award document during which the Federal and/or State sponsorship begins and ends.
- Recipient** means an organization receiving financial assistance directly from the Federal Government to carry out a project or program. The term includes public and private institutions of higher education, public and private hospitals and other quasi-public and private non-profit organizations as the federal government may dictate.
- Sub-recipient** means the legal entity to which a sub-award is made, and which is accountable to the recipient for the use of the funds provided through monitoring and reporting. CONSULTANT is not a sub-recipient but is operating as a vendor.
- Vendor Award** means an award of financial assistance in the form of money, or property in lieu of money, made under an award by a recipient or sub-recipient

to an eligible vendor. The term includes financial assistance when provided by any legal agreement, even if the agreement is called a contract, but does not include procurement of goods and services nor does it include any form of assistance which is excluded from the definition of "vendor award". A CONSULTANT is a vendor, not a sub-recipient.

Termination

means the cancellation of vendor award, in whole or in part, under an agreement at any time prior to the date of completion.

Working Capital

means a procedure whereby funds are advanced to the recipient or sub-recipient to cover its estimated disbursement needs for a given initial period.

ARTICLE 5. PAYMENT

This is a professional services contract not to exceed **\$16, 313** (sixteen thousand three hundred thirteen dollars) for responsibilities as outlined in this contract. In consideration for the work performed by the CONSULTANT, the DISTRICT shall pay the CONSULTANT at **\$1,483.00** per month for approximately **11 months period**. The CONSULTANT will submit time and effort logs to the director of Head Start to document services provided. The DISTRICT shall pay the CONSULTANT upon the receipt of invoices from the CONSULTANT that include full documentation describing the services that were rendered by the CONSULTANT and deliverables completed in support of the project for the period that the invoice covers. Invoices will require a minimum of fourteen (14) days to be processed for payment after an invoice has been approved for payment by School Board of Gadsden County. In full and complete compensation for all services provided by the CONSULTANT under this Agreement, the DISTRICT shall pay to **Yolanda Doyle/DBA YData Solutions LLC** no more than **\$16, 313** (sixteen thousand three hundred thirteen dollars). Invoices will be provided by CONSULTANT upon completion of each deliverable period. Payments cannot occur any more often than monthly. Invoices shall be prepared and addressed to Ms. Valencia Denson, Director of Head Start for Gadsden County Schools. The invoices should be sent in by the 15th of the month following completion of deliverables. The invoices will document the services provided and deliverables completed including sign in sheets and other documentation of services as required by the deliverables above.

(b). The CONSULTANT shall not pledge the DISTRICT'S credit or make the DISTRICT a guarantor of payment or surety for any contract, debt, obligation, judgment, lien, or any form of indebtedness.

(c) The total cost of the AGREEMENT is no more than **\$16,313**. with deliverables payable based on submission of time sheets aligned with approved schedule that are approved by school principal and DISTRICT.

ARTICLE 6. PUBLIC RECORDS

Where applicable, documents prepared pursuant to this Agreement may be subject to Florida's Public Records Law. Refusal of the CONSULTANT to allow public access to such records shall constitute grounds for cancellation of this AGREEMENT.

ARTICLE 7. ACCESS AND RETENTION OF RECORDS

The DISTRICT shall have access to all CONSULTANT'S records that are directly pertinent to this AGREEMENT. The CONSULTANT shall retain all required records for five (5) years

after the DISTRICT makes the final payment and all other pending matters are closed. The CONSULTANT shall maintain accurate, current, and complete disclosure of all financial and/or activity results/records of the project in accordance with established Federal, State, and District requirements

ARTICLE 8. TERMINATION OF AGREEMENT

The parties hereto contemplate this contract to run for the duration of the grant award as required by law. Any party wishing to terminate this contract prior to its expiration date shall provide the other party with sixty (60) days written notice. Upon termination, the DISTRICT shall be5

responsible for payment of all costs incurred by CONTRACTOR in the performance of the Agreement prior to termination.

ARTICLE 9. AMENDMENTS

Any changes must be mutually agreed upon and incorporated in written amendments to this AGREEMENT.

ARTICLE 10. ON-SITE CANCELATION

The DISTRICT agrees to pay any cancelation fees for Flight, Hotel and Rental Car due to a late On-Site Cancelation. A late On-site cancelation is cancelling a training less than 30 days of the actual training date.

ARTICLE 10. INDEPENDENT CONTRACTOR

The CONSULTANT is an independent CONSULTANT and not an employee or agent of the DISTRICT. CONSULTANT agrees to comply with all requirements of the Jessica Lunsford Act. CONSULTANT shall be acting as independent CONSULTANT in the performance of this Agreement and shall be responsible for the payment of claims for loss, personal injury, death, property damage, or otherwise arising out of any act or omission of their respective employees or agents in connection with the performance of the Services for which they may be held liable under applicable law. Each party shall maintain at its sole expense adequate insurance or self-insurance coverage to satisfy its obligations under this Agreement. CONTRACTOR shall not have any conflict of interest that would impact the provision of services for this contract.

ARTICLE 11. NONDISCRIMINATION AND COMPLIANCE

The CONSULTANT shall comply with all federal, state and local laws and ordinances applicable to the work and shall not discriminate on the grounds of race, color, religion, gender, national origin, or age in the performance of work.

ARTICLE 12. ADMINISTRATION OF AGREEMENT

- (a) The CONSULTANT'S contract administrator and contact is YData Solutions LLC and/or his/her designee.
- (b) The DISTRICT'S contract administrator and contact is Ms. Valencia Denson, Director of Head Start and/or her designee.
- (c) All written and verbal approvals must be obtained from the parties' contract administrator or their designees.
- (d) This contract shall be governed by and construed under the laws of the State of Florida.

ARTICLE 13. AGREEMENT AS INCLUDING ENTIRE AGREEMENT

This instrument, including any attachments, embodies the entire AGREEMENT of the parties. There are no other provisions, terms, conditions, or obligations. This AGREEMENT supersedes all previous oral or written communications, representations, or agreements on this subject.

CONFLICT OF INTEREST: As of the date of this Agreement, the CONSULTANT is not a party to any oral or written contract or understanding or legal or regulatory obligation that will in any way limit or conflict with her ability to fulfill the terms of the Agreement.

ARTICLE 14. ENFORCEMENT

Jurisdiction for enforcement of this agreement shall lie in the courts of Gadsden County, Florida. Any action by a party for enforcement of this agreement shall be maintained in Gadsden County.

IN WITNESS WHEREOF, the School Board of Gadsden County, Florida, and YData Solutions, have executed this AGREEMENT.



Yolanda Doyle
Data Management Consultant/Owner
YData Solutions

01/03/24
Date

Executive Director
Elijah Key

Date

SUMMARY SHEET

RECOMMENDATION TO SUPERINTENDENT FOR SCHOOL BOARD AGENDA

AGENDA ITEM NO. 10a

DATE OF SCHOOL BOARD MEETING: March 26, 2024

TITLE OF AGENDA ITEM: New Playground Equipment for District Schools

DIVISION: Facilities and Maintenance

X

_____ This is a CONTINUATION of a current project, grant, etc.

PURPOSE AND SUMMARY OF ITEM:

The Facilities Department seeks Board approval to contract with Pro Playgrounds for the replacement of District playground equipment. This request is predicated by FSBIT safety citations of the unsafe conditions of the district's playground equipment.

FUND SOURCE: ESSER III

AMOUNT: Not to Exceed \$1,250,000.00

PREPARED BY: Brenton Hudson *BEH*

POSITION: Director of Facilities

INTERNAL INSTRUCTIONS TO BE COMPLETED BY PREPARER

NA Number of ORIGINAL SIGNATURES NEEDED by preparer.

SUPERINTENDENT'S SIGNATURE: page(s) numbered _____

CHAIRMAN'S SIGNATURE: page(s) numbered _____

REVIEWED BY:  _____



The Play & Recreation Experts

Samantha Roche
Account Executive
sroche@proplaygrounds.com

3725 Apalachee Parkway
Tallahassee, FL 32311
Phone: 1-800-573-PLAY (Ex 117)
Email: info@proplaygrounds.com
Web: www.proplaygrounds.com

LENGTH OF TIME IN BUSINESS

Our family-owned firm was founded in 2009 and in June of this year will celebrate our fifteenth anniversary. Our in-house staff of 30 leverages over 250 years of combined experience in the recreation and construction industry. While our firm has grown tremendously during that time, our mission statement has remained the same: *"To create amazing, affordable recreational spaces, expertly crafted, that bring people and communities together."* I am confident we will live up to the core principles of this statement with the design, pricing, and top-quality service we intend to provide should we be awarded this project. Our firm now completes over 200 playground projects a year, but we treat each customer as if it was our first. Thank you for your time and consideration of our company for this fantastic project.

INSURANCE CARRIER, BONDING CAPACITY, LITIGATION AND SETTLEMENTS

Our company maintains a variety of insurance coverages, all from carriers with an AM Best rating of "A" or higher, including:

- Commercial General Liability (\$1,000,000/\$2,000,000)
- Excess General Liability Umbrella (\$2,000,000)
- Workers Compensation (\$1,000,000)
- Commercial Automobile (\$1,000,000)
- Contractor' Pollution (\$1,000,000/2,000,000)
- Rented Equipment (\$250,000)

In addition to our array of commercial insurance coverage, we also carry a bonding capacity of \$5,000,000.

PAST PERFORMANCE - FIVE (2) PREVIOUS 5-12 CLIENTS

We are proud to say that we have designed and installed over 2,000 commercial playgrounds across the United States, with over 500 of them being for various schools and school districts. We have substantial project and client history in the K-12 Space. Below are a few recent examples of our K-12 Clients we have provided services to:

1. Leon County Schools
 - a. Completed over 20 projects successfully.
2. Hillsborough County Schools
 - a. Completed 7 projects successfully.
3. Charter Schools USA
 - a. Completed over 30 projects successfully.
4. Patel Elementary School
 - a. Completed 3 projects successfully.
5. Ontario School District
 - a. Completed 2 projects successfully.
6. Marianna K-8
 - a. Completed multiple projects successfully.



TRUST
— the —
EXPERTS

For over a decade our customers have entrusted us to provide safe and affordable playground and recreational equipment. Our team of Certified General Contractors and Playground Safety Inspectors will ensure that your project is completed to perfection. We provide truly turnkey service with every step of the process from planning, budgeting, and installation being managed all under one roof.



1-800-573-7529 | www.proplaygrounds.com

PLAYGROUND - Playground Project includes but is not limited to the following

PLAYGROUND EQUIPMENT

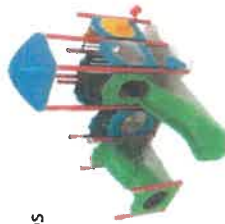
- Stamford Playground System
- Ketchum Playground System
- Barrington Ridge Playground System
- Camp Walden Playground System
- 1 Bay 2 Cantilever Swing Set

PLAYGROUND INFORMATION

STAMFORD PLAYGROUND SYSTEM

SKU: PKP177

Age Range: 6-23 mos



KETCHUM PLAYGROUND SYSTEM

SKU: PKP260

Age Range: 2-5 yrs



BARRINGTON RIDGE

Part Number: PMF035

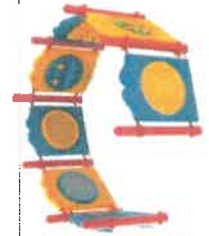
Age Group: 2 to 12 Years



CAMP WALDEN

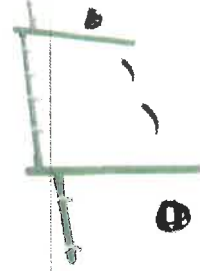
SKU: PKP025

Age Group: 6 mos to 12 Years



1 BAY 2 CANTILEVER SWING SET

SKU: PSW120



Site Ammenities

Benches/Picnic Tables

- 6' UltraLeisureStandard Bench with Back, Portable
- 6' UltraLeisureRectangular Portable Table
- 6' UltraLeisureAccessible Rectangular Portable Table

PLAYGROUND INFORMATION

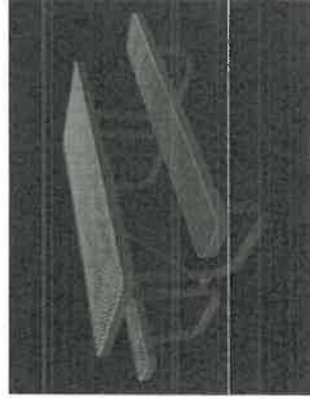
6' UltraLeisureStandard Bench with Back, Portable

SKU: B6WBULP



6' UltraLeisureRectangular Portable Table

SKU: T6UL



6' UltraLeisureAccessible Rectangular Portable Table

SKU: T6ULHDCP





CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
02/05/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Doug Croley Insurance Services P.O. Box 13619 Tallahassee FL 32317	CONTACT NAME: Stanley J Pincus PHONE (A/C No, Ext): (850) 386-1922 E-MAIL ADDRESS: stanpincus@dougcroleyins.com	FAX (A/C, No): (850) 385-1685
	INSURER(S) AFFORDING COVERAGE	
INSURED Legacy Construction Services Group, Inc. DBA Pro Playgrounds 8490 Cabin Hill Road Tallahassee FL 32311 (800) 573-7529	INSURER A: Technology Insurance Company, In	42376
	INSURER B: Evanston Insurance Company	35378
	INSURER C: Auto-Owners Insurance Company	18988
	INSURER D: Security National Insurance Co	33120
	INSURER E: Southern-Owners Insurance Comp	10190
	INSURER F: Starstone Specialty Insurance Co	44776

COVERAGES CR **CERTIFICATE NUMBER:** Cert ID 13472 (116) **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSP WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
D	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Owners & Contr. Prot. GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:		SES179970101	09/16/2023	09/16/2024	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ excluded PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
C	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS NON-OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY		5073416100	05/20/2023	05/20/2024	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ PIP \$ 10,000
F	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000		77356W230ALI	10/18/2023	09/16/2024	EACH OCCURRENCE \$ 2,000,000 AGGREGATE \$ 2,000,000
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input type="checkbox"/> N/A	TWC4250189	05/01/2023	05/01/2024	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
B	Contractor's Pollution		CPLM01118022	06/27/2023	09/16/2024	Each Claim/Aggregate \$ 1 mil/2 mil
E	Property - Commercial		78337223	11/26/2023	11/26/2024	Rented Equipment \$ 250,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

Gadsden County School District
35 Martin Luther King Jr Blvd
Quincy FL 32351

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE
Stanley J Pincus



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date:	Estimate #
2/8/2024	25692

Project Name
Gadsden County SD - Carter Par...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Carter Parramore Academy Johnny Riley 631 S Stewart St. Quincy, FL 32351

WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total:
	<p>Furnish labor and materials to:</p> <p>**KINDERGARTEN/PRE-K PLAYGROUND SCOPE OF WORK** Age range - 2-5 years old</p> <p>1.) Install 1x Ketchum Playground System</p> <p>2.) Install 1x 1 Bay 2 Cantilever Swing Set</p> <p>2.) Remove 1,596 square feet of sod</p> <p>3.) Install 33 tons of aggregate rock subbase at a 4" depth</p> <p>3.) Install 572 square feet of poured in place rubber surfacing with a 1.5" SBR thickness (4' fall height compliance) with a 50% color tpv and 50% black tpv .5" granule mix (2" total rubber thickness) over an aggregate rock subbase *UNDER PLAYGROUND EQUIPMENT*</p> <p>4.) Install 1,024 square feet of poured in place rubber surfacing with a 3" SBR thickness (8' fall height compliance) with a 50% color tpv and 50% black tpv .5" granule mix (3.5" total rubber thickness) over an aggregate rock subbase *UNDER SWING SET*</p> <p>4.) Install 1x 30'x24'x10' Hip Shade with Glide (inground mount)</p> <p>**NOTES**</p>			

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25692

Project Name
Gadsden County SD - Carter Par...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Carter Parramore Academy Johnny Riley 631 S Stewart St. Quincy, FL 32351

WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total:
	-Surfacing area is 26'x22' for Playground Equipment -Surfacing area is 32'x32 for swing set -Total square footage is 1,596 square feet **INFANT PLAYGROUND SCOPE OF WORK** Age range - 6-23 months 1.) Install 1x Stamford Playground System 3.) Remove 288 square feet of sod 4.) Install 6 tons of aggregate rock subbase at a 4" depth 5.) Install 288 square feet of poured in place rubber surfacing at a 1.5" SBR thickness (4' fall height compliance) with a 50% color tpv and 50% black tpv .5" granule mix (2" total rubber thickness) over an aggregate rock subbase 6.) Install 1x 20'x18'x10' Hip Shade with Glide (inground mount) **NOTES** -Surfacing area is 18'x16' -Total square footage is 288 square feet **GENERAL SCOPE OF WORK** 1.) Assemble 2x Metal Outdoor Bench 2.) Assemble 1x 6' Regal ADA Picnic Table			

Subtotal:
Sales Tax: (7.5%)
Total:



The Play & Recreation Experts

Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25692

Project Name
Gadsden County SD - Carter Par...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Carter Parramore Academy Johnny Riley 631 S Stewart St. Quincy, FL 32351

WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total:
	3.) Assemble 1x 6' Regal Picnic Table			
	NOTES -There is no equipment removal at this site. -Total square footage for both playground areas is 1,884 square feet			
	KINDERGARTEN/PRE-K PLAYGROUND EQUIPMENT			
23-PKP260	Ketchum - child capacity is 14	1	9,153.00	9,153.00
QS-23-PSW120...	1 Bay 2 Cantilevers - Frame w/ Hangers, 1 Bay Belt Seat Package, 1 Bay Bucket Package	1	1,699.00	1,699.00
	INFANT PLAYGROUND			
23-PKP177	Stamford - child capacity is 34	1	12,811.00	12,811.00
Shipping	Combined Shipping and Freight Charges	1	3,125.00	3,125.00
	SHADE/SHELTER			
22-RD243010IG	10' Height -INGROUND - WITH GLIDE - RECTANGLE	1	9,899.00	9,899.00
22-RD182010IG	10' Height -INGROUND - WITH GLIDE - RECTANGLE	1	6,599.00	6,599.00
Shipping	Combined Shipping and Freight Charges	1	1,412.56	1,412.56
	SITE AMMENITIES			

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25692

Project Name
Gadsden County SD - Carter Par...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Carter Parramore Academy Johnny Riley 631 S Stewart St. Quincy, FL 32351

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Item	Description	Qty	Cost	Total:
22-B6WBULP	6' UltraLeisureStandard Bench with Back, Portable	2	599.00	1,198.00
22-T6UL	6' UltraLeisureRectangular Portable Table	1	1,099.00	1,099.00
22-T6ULHDCP	6' UltraLeisureAccessible Rectangular Portable Table*	1	1,199.00	1,199.00
Shipping	Combined Shipping and Freight Charges	1	1,009.60	1,009.60
SURFACING MATERIALS				
TPV-BT	Premium 1350 Black Granules T	40	37.881	1,515.24
TPV-CT	Color TPV Granules T	40	106.1145	4,244.58
SBRT	SBR Buffings T	159	30,95239	4,921.43
ARODT	PremArc Aromatic T Binder Drum	4	1,741.5725	6,966.29
AROPT	PremArc Aromatic Binder-T Pail	4	188.50	754.00
Shipping	Combined Shipping and Freight Charges	1	2,000.00	2,000.00
RAW MATERIALS				
AGG	Locally sourced crushed aggregate base materials (ABC Crush and Run Typical)	39	45.00	1,755.00
FBLOCK	Footer Blocks	62	3.75	232.50
CC80	Concrete for Anchoring - Delivered Cost	68	8.40	571.20
RBAR5	No. 5 Rebar	390	1.25	487.50
RMC	Ready Mix Concrete 2500 PSI MIN	9	200.00	1,800.00
RENTALS, LABOR, AND INSTALLATION				
22-Rentals	Rentals Necessary for Installation	1	7,723.16	7,723.16
LBR	Surfacing Removal Labor and Installation	1	5,250.00	5,250.00

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
 8490 Cabin Hill Road
 Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25692

Project Name
Gadsden County SD - Carter Par...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Carter Parramore Academy Johnny Riley 631 S Stewart St. Quincy, FL 32351

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Item	Description	Qty	Cost	Total:
LBR	Pour in Place Rubber Surfacing Labor and Installation	1	6,440.53	6,440.53
LBR	Labor and Installation Equipment	1	22,374.10	22,374.10
DSC	Discount - Per Contract Equipment		-6,392.60	-6,392.60
DSC	Discount - Per Contract Surfacing		-1,840.15	-1,840.15
DSC	Discount - Additional		-4,007.94	-4,007.94

Subtotal:	\$103,999.00
Sales Tax: (7.5%)	\$0.00
Total:	\$103,999.00



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25697

Project Name
Gadsden County SD - Chattahoo...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Chattahoochee Elementary Johnny Riley 335 Maple Street Chattahoochee, FL 32324

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Item	Description	Qty	Cost	Total:
	<p>Furnish labor and materials to:</p> <p>**GENERAL SCOPE OF WORK**</p> <p>1.) Remove existing playground equipment</p> <p> a.) 2 deck layground system</p> <p> b.) 1 climber</p> <p> c.) 1 T-cantilever swing</p> <p> b.) 1695 square feet of wood mulch and borders</p> <p>2.) Remove 800 square foot concrete path</p> <p>3.) Remove Existing Safety Surfacing</p> <p>4.) Assemble 4x Portable Metal Outdoor Bench</p> <p>5.) Assemble 1x Portable Picnic Table</p> <p>6.) Assemble 1x Portable ADA Picnic Table</p> <p>**NOTES**</p> <p>-Total Square footage is 2,585</p> <p>**ELEMENTARY PLAYGROUND SCOPE OF WORK**</p> <p>1.) Install 1x Barrington Ridge Play System</p> <p>2.) Install 1x Camp Walden Interactive Panels</p> <p>3.) Install 1x 1 Bay 2 Cantilever Swing Set</p> <p>4.) Install 37 tons of aggregate rock subbase</p> <p>5.) Install 989 square feet of poured in place rubber surfacing with a 2" SBR thickness (6' fall height)</p>			

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25697

Project Name
Gadsden County SD - Chattahoo...



Customer / Bill To
Gadsden County School District
Tammy McGriff
35 Martin Luther King Blvd
Quincy, FL 32351

Ship To
Chattahoochee Elementary
Johnny Riley
335 Maple Street
Chattahoochee, FL 32324

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Item	Description	Qty	Cost	Total:
	<p>compliance) with a 50% color tpv and 50% black tpv .5" granule mix (2.5" total rubber thickness) over an aggregate base</p> <p>6.) Install 1,024 square feet of poured in place rubber surfacing with a 3" SBR thickness (8' fall height compliance) with a 50% color tpv and 50% black tpv .5" granule mix (3.5" total rubber thickness) over an aggregate base</p> <p>7.) Install 1x 45'x28'x15' Standard Hip Shade (on base plates)</p> <p>**NOTES**</p> <p>-Surfacing area is 43'x23' - Playground -Surfacing area is 32'x32' - Swingset -Total Square footage is 2,013</p> <p>**KINDERGARTEN/PRE-K PLAYGROUND SCOPE OF WORK**</p> <p>1.) Install 1x Ketchum Playground System 2.) Install 10 tons of aggregate rock subbase at a 4" depth 3.) Install 572 square feet of poured in place rubber surfacing with a 1.5" SBR thickness (4' fall height compliance) with a 50% color tpv and 50% black tpv .5" granule mix (2" total rubber thickness) over an</p>			

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25697

Project Name
Gadsden County SD - Chattahoo...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Chattahoochee Elementary Johnny Riley 335 Maple Street Chattahoochee, FL 32324

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Item	Description	Qty	Cost	Total:
	aggregate rock base. 4.) Install 1x 30'x24'x10' Hip Shade with Glide (inground mount)			
	NOTES -Surfacing area is 26'x22' -Square footage is 572			
	ELEMENTARY PLAY EQUIPMENT			
23-PMF035	Barrington Ridge	1	36,839.00	36,839.00
QS-23-PKP025P	Camp Walden - Primary	1	5,913.00	5,913.00
QS-23-PSW120...	1 Bay 2 Cantilevers - Frame w/ Hangers, 1 Bay Belt Seat Package, 1 Bay Bucket Package	1	1,699.00	1,699.00
	KINDERGARTEN/PRE-K PLAYGROUND			
23-PKP260	Ketchum	1	9,153.00	9,153.00
Shipping	Combined Shipping and Freight Charges	1	3,600.00	3,600.00
	SHADE/SHELTER			
CSSD	Custom Shade Design - 45'x28'x15' Standard Hip Shade (on base plates)	1	21,199.00	21,199.00
22-RD243010IG	30'x24'x10' Height -INGROUND - WITH GLIDE - RECTANGLE	1	9,799.00	9,799.00
Shipping	Combined Shipping and Freight Charges	1	1,188.55	1,188.55

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25697

Project Name
Gadsden County SD - Chattahoo...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Chattahoochee Elementary Johnny Riley 335 Maple Street Chattahoochee, FL 32324

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Item	Description	Qty	Cost	Total:
	SITE AMMENITIES			
22-B6WBULP	6' UltraLeisureStandard Bench with Back, Portable	4	599.00	2,396.00
22-T6UL	6' UltraLeisureRectangular Portable Table	1	1,099.00	1,099.00
22-T6ULHDCP	6' UltraLeisureAccessible Rectangular Portable Table*	1	1,199.00	1,199.00
Shipping	Combined Shipping and Freight Charges	1	1,366.60	1,366.60
	SURFACING MATERIALS			
TPV-BT	Premium 1350 Black Granules T	55	37,880.91	2,083.45
TPV-CT	Color TPV Granules T	55	107,300.18	5,901.51
SBRT	SBR Buffings T	268	30,952.39	8,295.24
ARODT	PremArc Aromatic T Binder Drum	6	1,741,571.67	10,449.43
AROPT	PremArc Aromatic Binder-T Pail	8	188.50	1,508.00
Shipping	Combined Shipping and Freight Charges	1	2,520.00	2,520.00
	RAW MATERIALS			
AGG	Locally sourced crushed aggregate base materials (ABC Crush and Run Typical)	47	45.00	2,115.00
FBLOCK	Footer Blocks	80	3.75	300.00
CC80	Concrete for Anchoring - Delivered Cost	104	8.40	873.60
RBAR5	No. 5 Rebar	950	1.25	1,187.50
RMC	Ready Mix Concrete 2500 PSI MIN	21	200.00	4,200.00
	RENTALS, LABOR, AND INSTALLATION			
22-Rentals	Rentals Necessary for Installation	1	11,522.29	11,522.29

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25697

Project Name
Gadsden County SD - Chattahoo...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Chattahoochee Elementary Johnny Riley 335 Maple Street Chattahoochee, FL 32324

WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total:
LBR	Labor for Demolition and Removal	1	11,126.25	11,126.25
LBR	Equipment Installation Per Contract	1	31,253.60	31,253.60
LBR	Surfacing Installation Per Contract	1	9,883.17	9,883.17
DSC	Discount - Per Contract Equipment	1	-8,929.60	-8,929.60
DSC	Discount - Per Contract Surfacing		-2,823.76	-2,823.76
DSC	Discount - Additional		-6,917.83	-6,917.83

Subtotal:	\$179,999.00
Sales Tax: (7.5%)	\$0.00
Total:	<u>\$179,999.00</u>



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Project Name
Gadsden County SD - George M...



Date	Estimate #
2/8/2024	25698

Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
George Munroe Elementary Johnnie Riley 1830 West King Street Quincy, FL 32351



WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total:
	<p>Furnish labor and materials to:</p> <p>**GENERAL SCOPE OF WORK**</p> <p>1.) Remove existing playground equipment</p> <p>a.) 1x 2 deck play system</p> <p>b.) 1x climber</p> <p>c.) 1x 4 bay swing set</p> <p>d.) 1x double slide</p> <p>2.) Remove existing borders and 5,800 square feet of existing wood mulch surfacing</p> <p>3.) Assemble 4x Portable Metal Outdoor Benches</p> <p>4.) Assemble 1x Portable Picnic Table</p> <p>5.) Assemble 1x Portable ADA Picnic Table</p> <p>**NOTES**</p> <p>-Total square footage is 2,585</p> <p>**ELEMENTARY PLAYGROUND AREA SCOPE OF WORK**</p> <p>1.) Install 1x Barrington Ridge Play System</p> <p>2.) Install 1x 1 Bay 2 Cantilever Swing Set</p> <p>3.) Install 1x Camp Walden Interactive Panels</p> <p>4.) Install 37 tons of aggregate rock subbase</p> <p>5.) Install 989 square feet of poured in place rubber surfacing with a 2" SBR thickness (6' fall height)</p>			

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25698

Project Name
Gadsden County SD - George M...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
George Munroe Elementary Johnnie Riley 1830 West King Street Quincy, FL 32351

WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total:
	<p>compliance) with a 50% color tpv and 50% black tpv .5" granule mix (2.5" total rubber thickness) over an aggregate rock subbase.</p> <p>6.) Install 1,024 square feet of poured in place rubber surfacing with 3" SBR thickness (8' fall height compliance) with a 50% color tpv and 50% black tpv .5" granule mix (3.5" total rubber thickness) over an aggregate rock subbase.</p> <p>7.) Install 1x 45'x28'x15' Standard Hip Shade (on base plates)</p> <p>**NOTES**</p> <p>-Surfacing Area is 43'x23' - Playground -Surfacing Area is 32'x32' - Swing set -Total square footage is 2,013</p> <p>**PRE-K/KINDERGARTEN PLAYGROUND SCOPE OF WORK**</p> <p>1.) Install 1x Ketchum Playground System 2.) Install 10 tons of aggregate rock subbase. 3.) Install 572 square feet of poured in place rubber surfacing with a 1.5" SBR thickness (4' fall height compliance) with a 50% color tpv and 50% black tpv .5" granule mix (2" total rubber thickness) over an aggregate rock subbase.</p>			

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25698

Project Name
Gadsden County SD - George M...



WE WILL BEAT ANY PRICE BY 5%!

Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
George Munroe Elementary Johnnie Riley 1830 West King Street Quincy, FL 32351

Item	Description	Qty	Cost	Total
	4.) Install 1x 30'x24'x10' Hip Shade with Glide (inground mount)			
	NOTES -Surfacing area is 26'x22' -Total Square footage is 572			
	PLAY EQUIPMENT			
23-PMF035	Barrington Ridge	1	36,839.00	36,839.00
QS-23-PKP025P	Camp Walden - Primary	1	5,913.00	5,913.00
QS-23-PSW120...	1 Bay 2 Cantilevers - Frame w/ Hangers, 1 Bay Belt Seat Package, 1 Bay Bucket Package	1	1,699.00	1,699.00
	KINDERGARTEN/PRE-K PLAYGROUND			
23-PKP260	Ketchum	1	9,153.00	9,153.00
Shipping	Combined Shipping and Freight Charges	1	3,600.00	3,600.00
	SHADE/SHELTER			
CSSD	Custom Shade Design - 45'x28'x15' Standard Hip Shade (on base plates)	1	21,199.00	21,199.00
22-RD243010IG	30'x24'x10' Height -INGROUND - WITH GLIDE - RECTANGLE	1	9,799.00	9,799.00
Shipping	Combined Shipping and Freight Charges	1	1,188.55	1,188.55
	SITE AMMENITIES			

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Project Name
Gadsden County SD - George M...



Date	Estimate #
2/8/2024	25698

Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
George Munroe Elementary Johnnie Riley 1830 West King Street Quincy, FL 32351



WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total:
22-B6WBULP	6' UltraLeisureStandard Bench with Back, Portable	4	599.00	2,396.00
22-T6UL	6' UltraLeisureRectangular Portable Table	1	1,099.00	1,099.00
22-T6ULHDCP	6' UltraLeisureAccessible Rectangular Portable Table*	1	1,199.00	1,199.00
Shipping	Combined Shipping and Freight Charges	1	1,366.60	1,366.60
SURFACING MATERIALS				
TPV-BT	Premium 1350 Black Granules T	55	37.88091	2,083.45
TPV-CT	Color TPV Granules T	55	106.11455	5,836.30
SBRT	SBR Buffings T	268	30.95239	8,295.24
ARODT	PremArc Aromatic T Binder Drum	6	1,741.57167	10,449.43
AROPT	PremArc Aromatic Binder-T Pail	8	188.50	1,508.00
Shipping	Combined Shipping and Freight Charges	1	2,520.00	2,520.00
RAW MATERIALS				
AGG	Locally sourced crushed aggregate base materials (ABC Crush and Run Typical)	7	45.00	315.00
FBLOCK	Footer Blocks	80	3.75	300.00
CC80	Concrete for Anchoring - Delivered Cost	104	8.40	873.60
RBAR5	No. 5 Rebar	950	1.25	1,187.50
RMC	Ready Mix Concrete 2500 PSI MIN	21	200.00	4,200.00
RENTALS, LABOR, AND INSTALLATION				
22-Rentals	Rentals Necessary for Installation	1	16,766.18	16,766.18
LBR	Demolition and Removal	1	22,252.50	22,252.50

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
 8490 Cabin Hill Road
 Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25698

Project Name
Gadsden County SD - George M...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
George Munroe Elementary Johnnie Riley 1830 West King Street Quincy, FL 32351

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Item	Description	Qty	Cost	Total:
LBR	Equipment Installation Per Contract	1	31,253.60	31,253.60
LBR	Surfacing Installation Per Contract	1	9,860.35	9,860.35
DSC	Discount - Per Contract Equipment		-8,929.60	-8,929.60
DSC	Discount - Per Contract Surfacing		-2,817.25	-2,817.25
DSC	Discount - Additional		-5,406.45	-5,406.45

Subtotal:	\$195,999.00
Sales Tax: (7.5%)	\$0.00
Total:	<u>\$195,999.00</u>



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25700

Project Name
Gadsden County SD - Greensbor...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Greensboro Elementary Johnny Riley 559 Greensboro Highway Quincy, FL 32351

WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total:
	<p>Furnish labor and materials to:</p> <p>**GENERAL SCOPE OF WORK**</p> <p>1.) Remove 7,325 square feet existing wood mulch and borders</p> <p>2.) Remove existing playground equipment</p> <p>a.) 1 funnel ball game</p> <p>b.) 1x overhead climber</p> <p>c.) 1x 2 deck playground system</p> <p>d.) 6 bays of swing sets</p> <p>e.) 1x climber</p> <p>3.) Assemble 4x Portable Metal Outdoor Benches</p> <p>4.) Assemble 1x Portable Picnic Table</p> <p>5.) Assemble 1x Portable ADA Picnic Table</p> <p>**NOTES**</p> <p>-Total square footage is 2,585</p> <p>**ELEMENTARY PLAYGROUND AREA SCOPE OF WORK**</p> <p>1.) Install 1x Barrington Ridge Play System</p> <p>2.) Install 1x 1 Bay 2 Cantilever Swing Set</p> <p>3.) Install 1x Camp Walden Interactive Panels</p> <p>4.) Install 37 tons of aggregate rock subbase</p> <p>5.) Install 989 square feet of poured in place rubber</p>			

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
 8490 Cabin Hill Road
 Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25700

Project Name
Gadsden County SD - Greensbor...



WE WILL BEAT ANY PRICE BY 5%!

Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Greensboro Elementary Johnny Riley 559 Greensboro Highway Quincy, FL 32351

Item	Description	Qty	Cost	Total:
	surfacing with a 2" SBR thickness (6' fall height compliance) with a 50% color tpv and 50% black tpv .5" granule mix (2.5" total rubber thickness) over an aggregate rock subbase. 6.) Install 1,024 square feet of poured in place rubber surfacing with 3" SBR thickness (8' fall height compliance) with a 50% color tpv and 50% black tpv .5" granule mix (3.5" total rubber thickness) over an aggregate rock subbase. 7.) Install 1x 45'x28'x15' Standard Hip Shade (on base plates) **NOTES** -Surfacing Area is 43'x23' - Playground -Surfacing Area is 32'x32' - Swing set -Total square footage is 2,013 **PRE-K/KINDERGARTEN PLAYGROUND SCOPE OF WORK** 1.) Install 1x Ketchum Playground System 2.) Install 10 tons of aggregate rock subbase. 3.) Install 572 square feet of poured in place rubber surfacing with a 1.5" SBR thickness (4' fall height compliance) with a 50% color tpv and 50% black tpv .5" granule mix (2" total rubber thickness) over an			

Subtotal:	
Sales Tax: (7.5%)	
Total:	



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25700

Project Name
Gadsden County SD - Greensbor...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Greensboro Elementary Johnny Riley 559 Greensboro Highway Quincy, FL 32351

WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total:
	aggregate rock subbase. 4.) Install 1x 30'x24'x10' Hip Shade with Glide (inground mount)			
	NOTES -Surfacing area is 26'x22' -Total Square footage is 572			
	PLAY EQUIPMENT			
QS-23-PSW120...	1 Bay 2 Cantilevers - Frame w/ Hangers, 1 Bay Belt Seat Package, 1 Bay Bucket Package	1	1,699.00	1,699.00
23-PMF035	Barrington Ridge	1	36,839.00	36,839.00
QS-23-CPK025P	Camp Walden - Primary	1	5,913.00	5,913.00
	KINDERGARTEN/PRE-K PLAYGROUND			
23-CPK260	Ketchum	1	9,153.00	9,153.00
Shipping	Combined Shipping and Freight Charges	1	3,600.00	3,600.00
	SHADE/SHELTER			
22-RD243010IG	30'x24'x10' Height -INGROUND - WITH GLIDE - RECTANGLE	1	9,799.00	9,799.00
CSSD	Custom Shade Design - 45'x28'x15' Standard Hip Shade (on base plates)	1	21,199.00	21,199.00
Shipping	Combined Shipping and Freight Charges	1	1,188.55	1,188.55

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25700

Project Name
Gadsden County SD - Greensbor...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Greensboro Elementary Johnny Riley 559 Greensboro Highway Quincy, FL 32351

WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total:
SITE AMMENITIES				
22-T6ULHDCP	6' UltraLeisureAccessible Rectangular Portable Table*	1	1,199.00	1,199.00
22-T6UL	6' UltraLeisureRectangular Portable Table	1	1,099.00	1,099.00
22-B6WBULP	6' UltraLeisureStandard Bench with Back, Portable	4	599.00	2,396.00
Shipping	Combined Shipping and Freight Charges	1	2,396.00	2,396.00
SURFACING MATERIALS				
TPV-CT	Color TPV Granules T	55	106,114.55	5,836.30
AROPT	PremArc Aromatic Binder-T Pail	8	188.50	1,508.00
ARODT	PremArc Aromatic T Binder Drum	6	1,741,571.67	10,449.43
TPV-BT	Premium 1350 Black Granules T	55	37,346.36	2,054.05
SBRT	SBR Buffings T	268	30,952.39	8,295.24
Shipping	Combined Shipping and Freight Charges	1	2,520.00	2,520.00
RAW MATERIALS				
CC80	Concrete for Anchoring - Delivered Cost	104	8.40	873.60
FBLOCK	Footer Blocks	80	3.75	300.00
AGG	Locally sourced crushed aggregate base materials (ABC Crush and Run Typical)	7	45.00	315.00
RBAR5	No. 5 Rebar	950	1.25	1,187.50
RMC	Ready Mix Concrete 2500 PSI MIN	21	200.00	4,200.00
RENTALS, LABOR, AND INSTALLATION				
22-Rentals	Rentals Necessary for Installation	1	17,481.18	17,481.18

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25700

Project Name
Gadsden County SD - Greensbor...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Greensboro Elementary Johnny Riley 559 Greensboro Highway Quincy, FL 32351

WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total:
LBR	Demolition and Removal	1	22,252.50	22,252.50
LBR	Equipment Installation Per Contract	1	31,253.60	31,253.60
LBR	Surfacing Installation Per Contract	1	9,860.35	9,860.35
DSC	Discount - Per Contract Equipment		-8,929.60	-8,929.60
DSC	Discount - Per Contract Surfacing		-2,817.25	-2,817.25
DSC	Discount - Additional		-8,121.45	-8,121.45

Subtotal:	\$194,999.00
Sales Tax: (7.5%)	\$0.00
Total:	<u>\$194,999.00</u>



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25703

Project Name
Gadsden County SD - Havana M...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total:
	<p>Furnish labor and materials to:</p> <p>**GENERAL SCOPE OF WORK</p> <p>1.) Remove Existing Playground Equipment from Kindergarten/Pre-K Playground and Big Kid's Playground</p> <p>a.) 1x Geodomes</p> <p>b.) 3 Bay Swing Set</p> <p>c.) 5x climbers</p> <p>d.) 1x 2-deck playground</p> <p>e.) 1x 4 seat see saw</p> <p>f.) 1x balance beam</p> <p>g.) 1x 1-deck playground</p> <p>2.) Remove existing borders and remnants of 10,300 square feet of wood mulch (most of the wood mulch is already gone)</p> <p>3.) Assemble 4x Portable Metal Outdoor Bench</p> <p>4.) Assemble 1x Portable Picnic Table</p> <p>5.) Assemble 1x Portable ADA Picnic Table</p> <p>**NOTES**</p> <p>-Total surfaced area is 3,153 square feet</p> <p>**BIG KIDS PLAYGROUND SCOPE OF WORK**</p> <p>1.) Install 1x Barrington Ridge Playground System</p>			

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25703

Project Name
Gadsden County SD - Havana M...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total:
	2.) Install 1x Camp Walden Playground System 3.) Install 1x 2 Bay Arch Post Swing Set 4.) Install 39 tons of aggregate rock subbase 5.) Install 989 square feet of poured in place rubber surfacing with a 2" SBR thickness (6' fall height compliance) with a 50% color tpv and 50% black tpv .5" granule mix (2.5" total rubber thickness) over an aggregate rock subbase 6.) Install 1,152 square feet of poured in place rubber surfacing with a 3" SBR thickness (8' fall height compliance) with a 50% color tpv and 50% black tpv .5" granule mix (3.5" total rubber thickness) over an aggregate rock subbase 7.) Install 1x 45'x28'x15' Standard Hip Shade (on base plates) **NOTES** -Area is 36'x32' (swing set) -Area is 43'x23' (play system) -Total square footage is 2,141 **KINDERGARTEN/PRE-K PLAYGROUND SCOPE OF WORK** 1.) Install 1x Ketchum Playground System 2.) Install 1x T Swing			

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

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2/8/2024	25703

Project Name
Gadsden County SD - Havana M...



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Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Item	Description	Qty	Cost	Total:
	3.) Install 18 tons of aggregate rock subbase 4.) Install 572 square feet of poured in place rubber surfacing with a 1.5" SBR thickness (4' fall height compliance) with a 50% black tpv and 50% color tpv .5" granule mix (2" total rubber thickness) over an aggregate rock subbase 5.) Install 440 square feet of poured in place rubber surfacing with a 3" SBR thickness (8' fall height compliance) with a 50% black tpv and 50% color tpv .5" granule mix (3.5" total rubber thickness) over an aggregate rock subbase. 6.) Install 1x 30'x24'x10' Hip Shade with Glide (embedded mount) **NOTES** -Area is 26'x22' (play system) -Area is 20'x22' (T swing) -Total square footage is 1,012 **BIG KIDS PLAYGROUND EQUIPMENT**			
23-PMF035	Barrington Ridge	1	36,839.00	36,839.00
QS-23-PSW006...	2 Bay - Frame w/ Hangers & 2 Bay Belt Seat Package	1	2,399.00	2,399.00
QS-23-PPK025P	Camp Walden - Primary	1	5,913.00	5,913.00

Subtotal:
Sales Tax: (7.5%)
Total:



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Tallahassee, FL 32311

Quote

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2/8/2024	25703

Project Name
Gadsden County SD - Havana M...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

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Item	Description	Qty	Cost	Total:
	KINDERGARTEN/PRE-K PLAYGROUND EQUIPMENT			
23-PKP260	Ketchum	1	9,153.00	9,153.00
QS-23-PSW019...	2 Cantilevers - Frame w/ Hangers, 1 Bay Bucket Package	1	1,299.00	1,299.00
Shipping	Combined Shipping and Freight Charges	1	3,840.00	3,840.00
	SHADE/SHELTER			
CSSD	Custom Shade Design - 45'x28'x15' Standard Hip Shade (on base plates)	1	21,199.00	21,199.00
22-RD243010IG	30'x24'x10' Height -INGROUND - WITH GLIDE - RECTANGLE	1	9,799.00	9,799.00
Shipping	Combined Shipping and Freight Charges	1	1,188.55	1,188.55
	SITE AMMENITIES			
22-B6WBULP	6' UltraLeisureStandard Bench with Back, Portable	4	599.00	2,396.00
22-T6UL	6' UltraLeisureRectangular Portable Table	1	1,099.00	1,099.00
22-T6ULHDCP	6' UltraLeisureAccessible Rectangular Portable Table*	1	1,199.00	1,199.00
Shipping	Combined Shipping and Freight Charges	1	1,366.60	1,366.60
	SURFACING MATERIALS			
TPV-BT	Premium 1350 Black Granules T	67	37,880.9	2,538.02
TPV-CT	Color TPV Granules T	67	106,114.48	7,109.67
SBRT	SBR Buffings T	322	30,952.39	9,966.67

Subtotal:
Sales Tax: (7.5%)
Total:



The Play & Recreation Experts

Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25703

Project Name
Gadsden County SD - Havana M...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total:
ARODT	PremArc Aromatic T Binder Drum	8	1,741.57125	13,932.57
AROPT	PremArc Aromatic Binder-T Pail	2	188.50	377.00
Shipping	Combined Shipping and Freight Charges	1	3,000.00	3,000.00
	RAW MATERIALS			
AGG	Locally sourced crushed aggregate base materials (ABC Crush and Run Typical)	57	45.00	2,565.00
FBLOCK	Footer Blocks	86	3.75	322.50
CC80	Concrete for Anchoring - Delivered Cost	140	8.40	1,176.00
RBAR5	No. 5 Rebar	950	1.25	1,187.50
RMC	Ready Mix Concrete 2500 PSI MIN	21	200.00	4,200.00
	RENTALS, LABOR, AND INSTALLATION			
22-Rentals	Rentals Necessary for Installation	1	18,051.58	18,051.58
LBR	Labor and Installation for Removal of Playground and Surfacing	1	18,543.75	18,543.75
LBR	Equipment Installation Per Contract	1	32,431.00	32,431.00
LBR	Surfacing Installation Per Contract	1	11,873.38	11,873.38
DSC	Discount - Per Contract Equipment		-9,129.50	-9,129.50
DSC	Discount - Per Contract Surfacing		-3,392.39	-3,392.39
DSC	Discount - Additional		-12,443.90	-12,443.90

Subtotal:	\$199,999.00
Sales Tax: (7.5%)	\$0.00
Total:	<u>\$199,999.00</u>



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25704

Project Name
Gadsden County SD - Magnet El...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Gadsden Elementary Magnet Johnny Riley 200 Providence Rd. Quincy, FL 32351

WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total
	<p>Furnish labor and materials to:</p> <p>**GENERAL SCOPE OF WORK**</p> <p>1.) Remove 2,585 square feet of top layer of sod 2.) Assemble 4x Portable Metal Outdoor Benches 3.) Assemble 1x Portable Picnic Table 4.) Assemble 1x Portable ADA Picnic Table</p> <p>**NOTES**</p> <p>-Total square footage is 2,585</p> <p>**ELEMENTARY PLAYGROUND AREA SCOPE OF WORK**</p> <p>1.) Install 1x Barrington Ridge Play System 2.) Install 1x 1 Bay 2 Cantilever Swing Set 3.) Install 1x Camp Walden Interactive Panels 4.) Install 37 tons of aggregate rock subbase 5.) Install 989 square feet of poured in place rubber surfacing with a 2" SBR thickness (6' fall height compliance) with a 50% color tpv and 50% black tpv .5" granule mix (2.5" total rubber thickness) over an aggregate rock subbase. 6.) Install 1,024 square feet of poured in place rubber surfacing with 3" SBR thickness (8' fall height compliance) with a 50% color tpv and 50%</p>			

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25704

Project Name
Gadsden County SD - Magnet El...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Gadsden Elementary Magnet Johnny Riley 200 Providence Rd. Quincy, FL 32351

WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total:
	<p>black tpv .5" granule mix (3.5" total rubber thickness) over an aggregate rock subbase. 7.) Install 1x 45'x28'x15' Standard Hip Shade (on base plates)</p> <p>**NOTES** -Surfacing Area is 43'x23' - Playground -Surfacing Area is 32'x32' - Swing set -Total square footage is 2,013</p> <p>**PRE-K/KINDERGARTEN PLAYGROUND SCOPE OF WORK** 1.) Install 1x Ketchum Playground System 2.) Install 10 tons of aggregate rock subbase. 3.) Install 572 square feet of poured in place rubber surfacing with a 1.5" SBR thickness (4' fall height compliance) with a 50% color tpv and 50% black tpv .5" granule mix (2" total rubber thickness) over an aggregate rock subbase. 4.) Install 1x 30'x24'x10' Hip Shade with Glide (inground mount)</p> <p>**NOTES** -Surfacing area is 26'x22' -Total Square footage is 572</p>			

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25704

Project Name
Gadsden County SD - Magnet El...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Gadsden Elementary Magnet Johnny Riley 200 Providence Rd. Quincy, FL 32351

WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total:
	PLAY EQUIPMENT			
QS-23-PSW120...	1 Bay 2 Cantilevers - Frame w/ Hangers, 1 Bay Belt Seat Package, 1 Bay Bucket Package	1	1,699.00	1,699.00
23-PMF035	Barrington Ridge	1	36,839.00	36,839.00
QS-23-PPK025P	Camp Walden - Primary	1	5,913.00	5,913.00
	KINDERGARTEN/PRE-K PLAYGROUND			
Shipping	Combined Shipping and Freight Charges	1	3,600.00	3,600.00
23-PPK260	Ketchum	1	9,153.00	9,153.00
	SHADE/SHELTER			
22-RD243010IG	30'x24'x10' Height -INGROUND - WITH GLIDE - RECTANGLE	1	9,799.00	9,799.00
Shipping	Combined Shipping and Freight Charges	1	1,188.55	1,188.55
CSSD	Custom Shade Design - 45'x28'x15' Standard Hip Shade (on base plates)	1	21,199.00	21,199.00
	SITE AMMENITIES			
22-T6ULHDCP	6' UltraLeisureAccessible Rectangular Portable Table*	1	1,199.00	1,199.00
22-T6UL	6' UltraLeisureRectangular Portable Table	1	1,099.00	1,099.00
22-B6WBULP	6' UltraLeisureStandard Bench with Back, Portable	4	599.00	2,396.00
Shipping	Combined Shipping and Freight Charges	1	1,366.60	1,366.60

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25704

Project Name
Gadsden County SD - Magnet El...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Gadsden Elementary Magnet Johnny Riley 200 Providence Rd. Quincy, FL 32351

WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total:
SURFACING MATERIALS				
TPV-CT	Color TPV Granules T	55	106,114.55	5,836.30
Shipping	Combined Shipping and Freight Charges	1	2,520.00	2,520.00
AROPT	PremArc Aromatic Binder-T Pail	8	188.50	1,508.00
ARODT	PremArc Aromatic T Binder Drum	6	1,741,571.67	10,449.43
TPV-BT	Premium 1350 Black Granules T	55	37,880.91	2,083.45
SBRT	SBR Buffings T	268	30,952.39	8,295.24
RAW MATERIALS				
CC80	Concrete for Anchoring - Delivered Cost	104	8.40	873.60
FBLOCK	Footer Blocks	80	3.75	300.00
AGG	Locally sourced crushed aggregate base materials (ABC Crush and Run Typical)	7	45.00	315.00
RBAR5	No. 5 Rebar	950	1.25	1,187.50
RMC	Ready Mix Concrete 2500 PSI MIN	21	200.00	4,200.00
RENTALS, LABOR, AND INSTALLATION				
22-Rentals	Rentals Necessary for Installation	1	8,805.92	8,805.92
LBR	Labor and Installation - Demolition or Removal	1	5,250.00	5,250.00
LBR	Equipment Installation Per Contract	1	31,953.60	31,953.60
LBR	Surfacing Installation Per Contract	1	9,860.35	9,860.35
DSC	Discount - Per Contract Equipment		-9,129.60	-9,129.60
DSC	Discount - Per Contract Surfacing		-2,817.24	-2,817.24
DSC	Discount - Additional		-6,943.70	-6,943.70

Subtotal:	\$169,999.00
Sales Tax: (7.5%)	\$0.00
Total:	<u>\$169,999.00</u>



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25706

Project Name
Gadsden County SD - Stewart St...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Stewart Street Elementary Johnny Riley 749 South Stewart Street Quincy, FL 32351



WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total:
	<p>Furnish labor and materials to:</p> <p>**GENERAL SCOPE OF WORK</p> <p>1.) Remove Existing Playground Equipment from Kindergarten/Pre-K Playground and Big Kid's Playground</p> <p>a.) 2 Geodomes</p> <p>b.) 4 Bay Wooden Swing Set</p> <p>c.) 3 Inground Tether Ball Systems</p> <p>d.) 17 inground tires</p> <p>e.) 12 inground wooden posts</p> <p>f.) 1 inground wooden bench with shade</p> <p>g.) 2 climbers</p> <p>h.) 1 3-deck playground system</p> <p>2.) Remove existing borders and remnants of 20,000 square feet of wood mulch (most of the wood mulch is already gone)</p> <p>3.) Assemble 4x Portable Metal Outdoor Bench</p> <p>4.) Assemble 1x Portable Picnic Table</p> <p>5.) Assemble 1x Portable ADA Picnic Table</p> <p>**NOTES**</p> <p>-Total surfaced area is 3,153 square feet</p> <p>**BIG KIDS PLAYGROUND SCOPE OF WORK**</p>			

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25706

Project Name
Gadsden County SD - Stewart St...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Stewart Street Elementary Johnny Riley 749 South Stewart Street Quincy, FL 32351

WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total:
	1.) Install 1x Barrington Ridge Playground System 2.) Install 1x Camp Walden Playground System 3.) Install 1x 2 Bay Arch Post Swing Set 4.) Install 39 tons of aggregate rock subbase 5.) Install 989 square feet of poured in place rubber surfacing with a 2" SBR thickness (6' fall height compliance) with a 50% color tpv and 50% black tpv .5" granule mix (2.5" total rubber thickness) over an aggregate rock subbase 6.) Install 1,152 square feet of poured in place rubber surfacing with a 3" SBR thickness (8' fall height compliance) with a 50% color tpv and 50% black tpv .5" granule mix (3.5" total rubber thickness) over an aggregate rock subbase 7.) Install 1x 45'x28'x15' Standard Hip Shade (on base plates) **NOTES** -Area is 36'x32' (swing set) -Area is 43'x23' (play system) -Total square footage is 2,141 **KINDERGARTEN/PRE-K PLAYGROUND SCOPE OF WORK** 1.) Install 1x Ketchum Playground System			

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25706

Project Name
Gadsden County SD - Stewart St...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Stewart Street Elementary Johnny Riley 749 South Stewart Street Quincy, FL 32351

WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total:
	2.) Install 1x T Swing 3.) Install 18 tons of aggregate rock subbase 4.) Install 572 square feet of poured in place rubber surfacing with a 1.5" SBR thickness (4' fall height compliance) with a 50% black tpv and 50% color tpv .5" granule mix (2" total rubber thickness) over an aggregate rock subbase 5.) Install 440 square feet of poured in place rubber surfacing with a 3" SBR thickness (8' fall height compliance) with a 50% black tpv and 50% color tpv .5" granule mix (3.5" total rubber thickness) over an aggregate rock subbase. 6.) Install 1x 30'x24'x10' Hip Shade with Glide (embedded mount) **NOTES** -Area is 26'x22' (play system) -Area is 20'x22' (T swing) -Total square footage is 1,012 **BIG KIDS PLAYGROUND EQUIPMENT**			
23-PMF035	Barrington Ridge	1	36,839.00	36,839.00
QS-23-PSW006...	2 Bay - Frame w/ Hangers & 2 Bay Belt Seat Package	1	2,399.00	2,399.00
QS-23-CPK025P	Camp Walden - Primary	1	5,913.00	5,913.00

Subtotal:
Sales Tax: (7.5%)
Total:



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Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Stewart Street Elementary Johnny Riley 749 South Stewart Street Quincy, FL 32351

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Item	Description	Qty	Cost	Total:
	KINDERGARTEN/PRE-K PLAYGROUND EQUIPMENT			
23-PKP260	Ketchum	1	9,153.00	9,153.00
QS-23-PSW019...	2 Cantilevers - Frame w/ Hangers, 1 Bay Bucket Package	1	1,299.00	1,299.00
Shipping	Combined Shipping and Freight Charges	1	3,840.00	3,840.00
	SHADE/SHELTER			
CSSD	Custom Shade Design	1	21,199.00	21,199.00
22-RD243010IG	30'x24'x10' Height -INGROUND - WITH GLIDE - RECTANGLE	1	9,799.00	9,799.00
Shipping	Combined Shipping and Freight Charges	1	1,188.55	1,188.55
	SITE AMMENITIES			
22-B6WBULP	6' UltraLeisureStandard Bench with Back, Portable	4	599.00	2,396.00
22-T6UL	6' UltraLeisureRectangular Portable Table	1	1,099.00	1,099.00
22-T6ULHDCP	6' UltraLeisureAccessible Rectangular Portable Table*	1	1,199.00	1,199.00
Shipping	Combined Shipping and Freight Charges	1	1,366.60	1,366.60
	SURFACING MATERIALS			
TPV-BT	Premium 1350 Black Granules T	67	37,880.9	2,538.02
TPV-CT	Color TPV Granules T	67	106,114.48	7,109.67
SBRT	SBR Buffings T	322	30,952.39	9,966.67

Subtotal:
Sales Tax: (7.5%)
Total:



Pro Playgrounds
8490 Cabin Hill Road
Tallahassee, FL 32311

Quote

Date	Estimate #
2/8/2024	25706

Project Name
Gadsden County SD - Stewart St...



Customer / Bill To
Gadsden County School District Tammy McGriff 35 Martin Luther King Blvd Quincy, FL 32351

Ship To
Stewart Street Elementary Johnny Riley 749 South Stewart Street Quincy, FL 32351

WE WILL BEAT ANY PRICE BY 5%!

Item	Description	Qty	Cost	Total:
ARODT	PremArc Aromatic T Binder Drum	8	1,741.57125	13,932.57
AROPT	PremArc Aromatic Binder-T Pail	2	188.50	377.00
Shipping	Combined Shipping and Freight Charges	1	3,000.00	3,000.00
RAW MATERIALS				
AGG	Locally sourced crushed aggregate base materials (ABC Crush and Run Typical)	57	45.00	2,565.00
FBLOCK	Footer Blocks	86	3.75	322.50
CC80	Concrete for Anchoring - Delivered Cost	140	8.40	1,176.00
RBAR5	No. 5 Rebar	950	1.25	1,187.50
RMC	Ready Mix Concrete 2500 PSI MIN	21	200.00	4,200.00
RENTALS, LABOR, AND INSTALLATION				
22-Rentals	Rentals Necessary for Installation	1	15,321.58	15,321.58
LBR	Labor Demolition and Removal	1	22,252.50	22,252.50
LBR	Equipment Installation Per Contract	1	31,953.25	31,953.25
LBR	Surfacing Installation Per Contract	1	11,873.38	11,873.38
DSC	Discount - Per Contract Equipment		-9,129.50	-9,129.50
DSC	Discount - Per Contract Surfacing		-3,392.39	-3,392.39
DSC	Discount - Additional		-8,944.90	-8,944.90

Subtotal:	\$203,999.00
Sales Tax: (7.5%)	\$0.00
Total:	<u>\$203,999.00</u>

SUMMARY SHEET

RECOMMENDATION TO SUPERINTENDENT FOR SCHOOL BOARD AGENDA

AGENDA ITEM NO. 10b

DATE OF SCHOOL BOARD MEETING: March 26, 2024

TITLE OF AGENDA ITEM: Furniture for District Schools

DIVISION: Facilities and Maintenance

X

_____ This is a CONTINUATION of a current project, grant, etc.

PURPOSE AND SUMMARY OF ITEM:

The Facilities Department seeks Board approval to contract with Lakeshore Learning for the replacement of all District schools' furniture. Lakeshore will work with each school site administrator to assess the furniture replacement needs and costs of furniture replacement on their campuses (GCHS, CES, HMS, WGMS, and GBES). The company will collaborate with the New K-8 designers to assess the furniture replacement needs and costs (JASMS, SSES, GWMES, and GEMS) and store new furniture until the district is ready to install.

Timeline

March 27-May 31, 2024 Collaborate with school site administrators to assess needs and select furniture.

June 1 – August 5, 2024 Deliver furniture to GCHS, CES, HMS, WGMS, GBES
Begin collaborate with New K-8 designers and school administrators to assess needs and select furniture.

FUND SOURCE: ESSER III
AMOUNT: Not to Exceed \$7,000,000.00
PREPARED BY: Brenton Hudson *BEH*
POSITION: Director of Facilities

INTERNAL INSTRUCTIONS TO BE COMPLETED BY PREPARER

_____ NA Number of ORIGINAL SIGNATURES NEEDED by preparer.

SUPERINTENDENT'S SIGNATURE: page(s) numbered _____

CHAIRMAN'S SIGNATURE: page(s) numbered _____

REVIEWED BY: 



January 29, 2024

Gadsden County School District
 Attn: Andrea Lawson
 Purchasing Department
 35 Martin Luther King Jr. Boulevard
 Quincy, FL 32351

RE: RFQ #2023-24-0003 – Replacement of School Site Furniture

Dear Andrea Lawson and Gadsden County School District Staff,

Since 1954, our efforts have been guided by a single question: How can we make the education experience easier for educators and more engaging for children? Our answer is to offer a comprehensive product line that focuses on quality, durability, value, and a true sense of discovery.

All our furniture and learning materials are designed by expert educators to function as a springboard to help students learn to collaborate, communicate, problem-solve, be creative, and think critically. As former teachers, all our developers and classroom designers understand the importance of student choice in their own learning process. From balance ball seats and cozy couches to mobile desks and tables that easily glide wherever students need them, Lakeshore's Flex-Space Furniture and Engage Furniture are designed to provide the ultimate flexibility that 21st-century classrooms demand. Today's students are encouraged to get actively involved in their own education, discovering which learning methods work best for them—and ultimately developing the higher-level thinking needed for college and career success. To help support these objectives, Lakeshore's Flex-Space Furniture allows teachers to quickly rearrange their classrooms for a wide variety of independent and collaborative activities, project-based work and more, while also providing choices to support students' individual learning styles.

We have reviewed your proposal thoroughly and clearly understand the requirements you've outlined. Our understanding of the scope of services is to provide turnkey solutions for furnishing and delivering Gadsden County School District the highest quality of 21st-century classroom furniture available. We understand our role in supporting your efforts by guaranteeing that the materials we offer are suitable, high quality, and readily available for use in your classrooms. After evaluating the information provided in the RFQ, we selected furniture pieces that we thought would best serve your teachers and students on this project. We have extensive experience working with programs that are converting "traditional" classroom spaces to ones that are focused on collaborative learning, student-directed activities, and 21st-century learning environments.

Should you have any questions, please feel free to contact Brett Beckett at (904) 570-8980 or bbeckett@lakeshorelearning.com.

Thank you in advance for giving Lakeshore Learning Materials the opportunity to serve you. We look forward to doing business with you!

Sincerely,

Kyle Ferguson-Owens
 Bid Analyst
 Lakeshore Learning Materials, LLC



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Lakeshore®

TAB 1



Lakeshore®

TAB 1: LENGTH OF TIME IN BUSINESS

FIRM OVERVIEW

❖ Rank the firm based on the number of years in business.

LENGTH OF TIME IN BUSINESS

Lakeshore has a 70-year history of furnishing learning environments with materials, manipulatives, and furniture

OUR HISTORY

Like many great enterprises, Lakeshore started with one person taking a chance. In 1954, an Omaha homemaker named Ethelyn decided to pack up her family and move to California to open a toy store. The move was a bit unconventional for a woman in 1950s America—but entrepreneurs don't typically follow the status quo. Initially, Ethelyn focused on selling toys to parents, but before long, local schools started calling her for art materials and other classroom supplies. Ethelyn listened to her customers. Sensing an untapped market, she sold the store and started Lakeshore Learning Materials.



Our Founder,
Ethelyn

Eventually, Ethelyn's sons, Charles and Michael, joined the business—expanding operations and turning Lakeshore into a million-dollar company within just a few years. When Ethelyn retired in 1971, Michael assumed the duties of CEO, while Charles became the Vice President in charge of merchandise and buying. Today, Michael's sons, Bo and Josh, are an integral part of the business as well—having worked their way up from summer jobs in the warehouse to President/CEO and Chief Product Officer, respectively.

Two generations later, Lakeshore continues to offer the best products and service around—and we're still expanding! In addition to our growing network of over 60 retail stores, we offer multiple mail-order catalogs to meet the needs of parents, teachers and children worldwide. Plus, our full-service website offers instantaneous access to our catalogs as well as free activity ideas, classroom designs for infants through 8th grade and much more.

WHO WE ARE

Lakeshore stands alone in the marketplace. Although educational supplies companies will attempt to compete with Lakeshore, customer service, product quality, warranty set Lakeshore apart from any similarly aimed business. Lakeshore competes with different vendors in different sectors, but continuously offers quality that sets Lakeshore apart from any competition.

Since 1954, our efforts have been guided by a single question: How can we help? That's why we devote ourselves to offering classroom furniture that make a real difference. Lakeshore has been developing innovative products since 1988. We have extensive classroom experience, working with school districts, early childhood programs (both public and private) and government agencies to provide classroom furniture, fixtures, and equipment.



2012
Complete
Classrooms®
service launches.



2015
Introduction of Infant &
Toddler Learning
Environments.



2018
Flex-Space
furniture line
debuts.



2021
Flex-Space, Jr.®
furniture line
debuts.



2022
Just Like Home®
furniture line
debuts.



2023
Engage Modular
furniture line
debuts for MS/HS.

Lakeshore®

Lakeshore is a full-service partner who can provide classroom furniture (including our new 21st Century Flex-Space elementary furniture line), design services, delivery services, installation services, professional development services, classroom, and instructional materials, and more!

Starting at the very top level of our company, we have a mentality that we want to make sure that they work we are doing fits with our customers' needs. We stay tuned in to new developments by attending conferences, visiting learning spaces and facilities around the county and so much more. We are always looking for ways to make our products and designs better and more inclusive of what is needed in learning environments. Our Chief Academic Officer, Patti Clark, is a critical member of our leadership team who is tasked to stay close to the educational landscape and keeping the organized updated on new trends and challenges educators and students are facing.

Lakeshore continues to introduce new and innovative products to the market based upon customer feedback and both educational and instructional best practices. Lakeshore has a dedicated group of former teachers across our entire organization who can take their real world expertise and translate it into meaningful products that make learning enjoyable. By offering our Design, Delivery and installations services, Lakeshore serves as a one-stop solution for learning spaces creation. Operating in over 65 retail stores, Lakeshore provides innovative products and learning tools to aid educators across all age groups. Our exceptional customer experience and unmatched delivery services sets Lakeshore apart.



DIRECT MANUFACTURER

With Lakeshore, you're working with a single point of contact from start to finish. As the direct manufacturer of Lakeshore products, we develop a vast majority of the items featured in our catalogs, in our retail stores and on our website. We are not restricted from sales, territories or dealer authorizations. In addition, our products are backed by our ironclad guarantee: If you are unhappy with any item for any reason, return it to us for a full refund or exchange.

We maintain strict control of manufacturing specifications and processes. The fully staffed office near our overseas factories ensures top-quality, virgin raw materials are used. Plus, our in-house mechanical/process engineers regularly inspect and consult with the factories, ensuring manufacturing processes operate effectively, producing consistent, high-quality furniture pieces. In-house inspectors also conduct strict and thorough factory inspections on all orders following manufacturing—before furniture units are shipped and stocked at Lakeshore distribution centers.

OUR APPROACH TO PRODUCT DEVELOPMENT

At Lakeshore, we develop our products based on recognized, evidence-based best practices. Designed to meet grade-level expectations and to support the achievement of key developmental milestones, Lakeshore products are created by expert educators with years of classroom experience. All products are developed with intentionality and designed to focus on and support principles and practices identified in current research; each product is evaluated for its alignment with the available research as well as for its practical functions in the classroom or other learning space.

Lakeshore®

In addition to independent laboratory testing, Lakeshore products are both teacher-tested and child-tested to ensure appropriateness, durability and safety. From development to manufacturing, we maintain strict oversight to ensure the quality of our products.

QUALITY & SAFETY

Focus on Safety

At Lakeshore, children's safety is our highest priority—and we know it's the top concern of our customers. That's why we want to provide you with detailed information about Lakeshore's testing and certification process, including the rigorous steps we take to ensure our products are safe.

Not only are we in full compliance with all the current U.S. safety regulations, but we also have our own in-house Product Regulatory & Compliance Team, which tests and inspects every item we carry with even more rigorous standards than those required by law. Every item we sell must meet or exceed all government safety requirements, or we don't carry it.



First, we ensure that all the materials that go into each new product are safe. (For example, materials in all children's products must be phthalate-compliant and must also meet strict standards for lead content.) Once we confirm that the materials we're using are safe, we conduct exhaustive "use and abuse" testing to make sure each product will remain safe through years of everyday use. And after a product passes our rigorous testing, it is then tested and certified by a third-party testing laboratory. Finally, we continue to monitor the safety of our products through periodic testing, both internally and by third-party labs, to ensure that our suppliers maintain the high level of integrity we demand of our materials.



Designed by Educators

All of our exclusive products are designed by credentialed educators with years of real-world classroom experience. As subject-matter experts, they intentionally design Lakeshore products to meet content and performance standards at appropriate ages and abilities. In addition, our product developers utilize the latest research to ensure products remain relevant in a continuously evolving educational environment. Finally, they are involved in every stage of product development as well as the creation of ancillary materials to support implementation.

In-House Engineering

Our product developers are supported by a dedicated team of in-house engineers who ensure the quality and integrity of our designs. They use 3-D printing technology to oversee our designs and maintain strict control over the quality and durability of each product. In addition, just as we source the highest-quality raw materials for our furniture, we only use virgin materials and composites in our manipulatives—avoiding regrind material that can compromise a product's integrity.

Transparency in Manufacturing

Once a design is finalized, we maintain close supervision over the entire manufacturing process. Our manufacturing experts—who possess degrees in mechanical engineering, chemical engineering, process engineering and other related fields—spend all of their time at our production sites. They closely monitor the manufacturing processes and the materials being used to ensure the highest-quality products for our customers. Having our own experts on hand allows us to manufacture our products without the use of third parties.

Our commitment to responsible and ethical business practices extends to everything we do—including our social and community responsibilities. Lakeshore has a strict no-tolerance policy for human rights violations, child



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labor or other labor law violations; we have a fully staffed Hong Kong office set up for the sole purpose of enforcing that policy and ensuring the highest health and safety standards are met by our vendors. If manufacturing issues arise, we take corrective action by providing additional training and development. Our engineers work closely with the factory's owners and engineers—reinforcing Lean and Six Sigma Manufacturing processes and overseeing the entire production process from start to finish.

FURNITURE FOR THE 21ST-CENTURY SCHOOL

Design & Development

- Lakeshore's Flex-Space Furniture is designed to support the development of key skills needed for the 21st century—communication, collaboration, critical thinking and creativity.
- Flex-Space Furniture gives teachers the ability to create flexible spaces, allowing educators to quickly and easily reconfigure classrooms, libraries, media centers and nontraditional spaces for various projects and group sizes!
- Flex-Space Furniture is managed by Lakeshore's product developers—who are all former teachers! Their decades of combined classroom experience ensure that Flex-Space Furniture is designed with the teacher in mind and supports best teaching practices.
- Lakeshore product developers' long experience designing manipulatives and supplemental curricula assures that Flex-Space Furniture will transform all learning spaces into student-centered environments that support project-based learning.
- The Flex-Space Furniture line includes various flexible seating options, providing student choice to support individual learning styles.
- All furniture pieces are designed to seamlessly integrate the storage and use of student materials, tools and manipulatives.
- In-house design engineers ensure that all furniture is manufactured for ultimate strength and longevity.
- In-house mechanical/process engineers assist with the selection of raw materials, ensuring the highest quality and appropriateness for all furniture.
- Lakeshore offers Professional Development services, including sessions targeted to support the implementation of an effective 21st-century classroom.



Manufacturing Standards

- Strict control of manufacturing specifications and processes. Fully staffed office near factories ensures top-quality, virgin raw materials are used.
- In-house mechanical/process engineers regularly inspect and consult with factories, ensuring manufacturing processes operate effectively, producing consistent, high-quality furniture pieces.
- In-house inspectors conduct strict and thorough factory inspections on all orders following manufacturing—before furniture units are shipped and stocked at Lakeshore distribution centers.
- Metal-to-metal construction for ultimate durability, along with fully captured back panels and durable, protective edgebands to prevent moisture and warping.

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It's All in the Details!

We check the details of each product at every stage to ensure that all students get the best possible experience.

- Hands-on testing by kids
- Function testing
- Drop testing
- Torque and tension testing
- Measurement checking
- Chemical-compound testing
- Write & wipe testing
- Surface testing
- Quality-assurance testing
- Wash testing
- Finger-entrapment checking
- Durability checking
- Fire-retardant testing

Testing & Quality Assurance

- In-house use-and-abuse testing is conducted on all designs throughout the development process to guarantee that furniture meets strict standards. Designs are revised and improved after each test prior to manufacturing until all standards are met.
- Outside lab testing and certifications conducted to meet strict safety and flammability standards. Certification and testing documents available upon request.
- In-house use-and-abuse testing conducted on orders after arrival at Lakeshore distribution centers to ensure consistent quality over time.
- Every order is inspected to ensure 100% customer satisfaction.
- Lifetime warranty on all tables, stacking chairs, storage units and shelves.

LAKESHORE FURNITURE: DIFFERENT OPTIONS FOR DIFFERENT NEEDS

All Lakeshore furniture is designed by our in-house team of product developers—who are all educators with years of classroom experience. Their deep and practical knowledge ensures that Lakeshore's purpose-built furniture supports best teaching practices, child learning and development, and long-term facilities' management.

Flex-Space

- Mobile furniture for elementary school to high school supports the development of key skills needed for the 21st century—communication, collaboration, critical thinking and creativity
- Desks, tables and seating allow students to quickly transition from independent to collaborative learning...and back again
- Allows educators to easily reconfigure classrooms, libraries, media centers and nontraditional spaces for various projects and group sizes
- Inspires dynamic spaces that fit every student's individual learning style
- Made of tough, wipe-clean laminate on top & bottom; supported by durable, full-steel frames; deep design for added stability and storage; top-quality, locking casters
- GREENGUARD® Gold Certified and recognized by the LEED® Building Rating System
- Backed by lifetime warranties



Flex-Space Engage Modular Furniture

- Flex-Space line for Middle and High School students!
- It's covered in attractive textured vinyl that looks just like fabric but is a breeze to wipe clean!
- Perfect for next-generation learning—making collaboration, group work and study time more inviting than ever.
- Ideal for common areas, libraries, and even teacher lounges!
- Designed by educators, the furniture is made to easily be mixed and matched creating custom learning spaces.
- Want to make spaces tech-ready? Just add the coordinating table with built-in power outlets!



Lakeshore®

Outdoor

- Everything you need to take learning outdoors
- Looks like wicker, but constructed of tightly woven all-weather plastic for lasting durability in early learning programs
- Made of easy-clean materials; fade-resistant and water-resistant fabric covers; hidden metal construction; adjustable feet to make leveling easy
- Backed by 5-year warranties



Flex-Space Jr.™

- The first complete line of mobile furniture for early childhood environments
- Rolls anywhere educators need—transitioning learning spaces in seconds to support circle time, naptime, mealtime, classroom cleaning, physical distancing or just refreshing the room
- Made of tough, wipe-clean laminate on top and bottom; supported by durable, full-steel frames; deep design for added stability and storage; top-quality, locking casters
- GREENGUARD® Gold Certified and recognized by the LEED® Building Rating System
- Backed by lifetime warranties



Classic Birch

- Quality-crafted for early childhood settings, kid-safe and built to last
- Natural wood furniture fosters an inviting environment for early learners
- Made of solid birch with a nontoxic, wipe-clean finish; reinforced dado joint construction; fully captured hardboard backings for extra strength; smooth, eased edges for safety
- GREENGUARD® Gold Certified and recognized by the LEED® Building Rating System
- Backed by lifetime warranties



Heavy Duty

- Durable laminate with the look and appeal of wood is perfect for early childhood
- Supports the visual and design aesthetic of any learning environment
- Made of sturdy laminate with smooth rounded corners for safety; metal-to-metal construction for ultimate durability, wipe-clean surfaces resist moisture and stains; PVC edgebands for extra durability
- GREENGUARD® Gold Certified and recognized by the LEED® Building Rating System
- Backed by lifetime warranties



Lakeshore®

Kids Colors™

- Easy-care, kid-friendly and classroom-tough
- Available in 4 colors: blue, red, yellow and green
- Tempered steel hardware for strength; double-reinforced joint construction; durable, wipe-clean laminate surfaces; kid-friendly, rounded corners for safety
- Backed by lifetime warranties



Just Like Home™

- Everything caregivers need to make learning feel like home
- A perfect addition to Montessori-inspired and Reggio-inspired early learning settings
- Solid hardwood construction that's built to last; metal-to-metal connections for maximum strength; wipe-clear surfaces that resist moisture and stains; durable, textured vinyl cushions for extra comfort
- GREENGUARD® Gold Certified and recognized by the LEED® Building Rating System
- Backed by lifetime warranties



First Steps®

- Early childhood furniture that's built to last and toddler-safe
- Hardwood furniture designed specifically for toddler settings
- Low-to-ground design keeps toddlers in view; easy-grip handrails help tots stand, keep their balance and take steps; play-top surface to keep toys fully contained; nontoxic wipe-clean finish for easy care
- GREENGUARD® Gold Certified and recognized by the LEED® Building Rating System
- Backed by lifetime warranties



GREENGUARD® GOLD CERTIFICATION

Lakeshore is a partner in achieving green sustainable goals, when you invest in Lakeshore products, you are investing in materials that are classroom-tough and non-disposable. Achieving complete sustainability is a process, and Lakeshore continues to work to create a greener environment for our employees, our customers, and those we touch around the world.

Lakeshore offers a variety of classroom furniture pieces that have earned GREENGUARD Gold Certification. Many of our furniture lines (Classic Birch, Flex-Space, First Steps® and Heavy-Duty) are certified by the GREENGUARD Environmental Institute to support low emissions standards—reducing chemical pollutants and helping to improve indoor air quality.

GREENGUARD Gold Certification is recognized by numerous sustainable building programs, including the LEED® Building Rating System. Purchasing products that are GREENGUARD Gold Certified helps you earn points toward LEED certification. Products on our website that feature the GREENGUARD Gold logo are



Lakeshore®

certified by the GREENGUARD Environmental Institute to comply with low emissions standards—reducing chemical pollutants and helping improve the quality of indoor air.

For a complete listing of Lakeshore's GREENGUARD Gold Certified products, just search the keyword "GREENGUARD" on our website. You may also request more information from Lakeshore's Customer Service Department by calling (800) 421-5354

TAB 1: LENGTH OF TIME IN BUSINESS**ADDITIONAL SERVICES****CLASSROOM & SCHOOL DESIGN PLANNING**

We have extensive experience partnering with site and design advisory teams on large projects. Upon award, our team can meet with advisory boards to visit classrooms, libraries, media centers or other sites to measure, develop and deliver complimentary 3-D classroom layouts. These “scaled” 3-D renderings are available at no additional cost—and feature all furniture, carpet, doors, windows, etc., to ensure appropriate sizing and functionality in each environment.

All classroom and school design services are supported by traditional furniture for preschool to kindergarten and flexible furniture options for

preschool to high school settings. All Lakeshore furniture is developed in-house by educators and design engineers who ensure that all units are manufactured for ultimate strength and durability. In addition, our in-house team of mechanical/process engineers assists with the selection of raw materials, ensuring the highest quality and appropriateness for all furniture.

PROFESSIONAL DEVELOPMENT

Lakeshore Professional Services Group (PSG) is proud to offer personalized, hands-on learning services designed to support the unique and growing needs of teachers and educators. As former educators, our PSG specialists will partner with you to customize the perfect mix of content and training to support your professional development needs. In addition, our team will assist you with every step of the process:

- Determine your learning goals
- Assist with your organization’s decision-making process
- Create a custom solution specific to your content/training needs
- Plan and lead implementation



Below are just a few of our wide range of standing topics:

- Social-Emotional Development
- Flexible Seating for 21st-Century Classrooms
- Developmentally Appropriate Activities
- Language and Literacy
- Cognitive Development
- STEM/STEAM
- Standards for Mathematical Practice
- Environments
- Instructional Support
- Intervention

Professional Development can be tailored to ensure your educational staff is fully trained on how to utilize your new classroom environments for more meaningful learning experiences for your students.

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CUSTOM WEBSITES: ePROCUREMENT SERVICES

Lakeshore eProcurement Services helps schools and institutions cut administrative costs, streamline processes and put the entire purchasing cycle at their fingertips.

With over 20,000 enrolled customers, from metropolitan and rural school districts to local early learning programs, custom ePro websites are designed to meet the needs of any organization.

Our custom ePro websites complement any system:

- Oracle
- SAP
- Ariba
- Skyward and more!

Over 30 features to choose from:

- Visibility of account terms
- Multilevel approval process (up to 4 levels)
- Instant quotes
- Quick order approval
- One-click bulk orders
- User-specific budgets and expirations, shipping/billing rules and views
- Exclusive items
- Customized product assortment
- Item restrictions and maximum limits on orders
- Easy self-service user administration
- Search function that narrows results quickly and accurately
- Multiple payment options: PO, account, P-Card, credit card, gift card, etc.
- Tablet-friendly



CUSTOMIZED LEARNING SOLUTIONS

Custom Solutions Division-- where our team creates a custom approach to meet your unique needs.



Example: Item # KT9204 - Social-Emotional Competence Support Kit for Toddler Programs built by our Custom Solutions Division.

Supporting all adventures in learning, we proudly offer tailored solutions that morph every space into vibrant learning opportunities. Recognizing the nuances of diverse educational settings, our commitment has been elevated even further. At Lakeshore, we understand that a one-size-fits-all product selection may not satisfy all your educational needs. So, we created our Custom Solutions Team to tailor a custom approach to meet your unique product needs. Let our team of content experts customize the materials you need to support a student's learning goals. Customizing educational materials is our business! These kits can zero in on strategies and initiatives that may need specialized products and packaging.

Lakeshore offers educators thousands of resources, supplemental materials, and professional development services that are designed to engage students, meet standards, and help reach desired outcomes. All our

products are carefully designed to help students reach content and performance standards at the appropriate age and ability.

Here's what a customized learning solution can do for you:

- Curriculum Support
- Virtual/Distance Learning
- Family Engagement
- Intervention Materials
- Home Visitation Programs
- Assessment
- Summer Programs
- Special Education
- STEM/STEAM
- After School Programs
- Classroom Management
- Differentiated Instruction
- Head Start and Early Head Start



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TAB 2: COMPANY LOCATION

FIRM LOCATIONS

❖ Rank the firm based on the location of home and branch offices.

HOME OFFICE

CARSON, CALIFORNIA WAREHOUSE

2695 E. Dominguez Street
Carson, CA 90810

STATE-OF-THE-ART WAREHOUSE

Our state-of-the-art warehouses receive over thousands of exclusively manufactured goods, filling millions of cubic feet of space, and thousands of truckloads of additional goods are received each year. With this kind of volume, you can imagine that our warehouses are designed to receive, store, assemble and ship materials in the most efficient and cost-effective methods available.

Lakeshore owns and operates two national distribution centers with more than 2 million square feet of warehouse space! Our west coast distribution center is located at company headquarters in Carson, California (close to the Ports of Los Angeles and Long Beach), while our eastern distribution center is in Midway, Kentucky. Because Lakeshore is uniquely and strategically positioned geographically, our customers receive an unparalleled delivery experience. This allows Lakeshore to ship customer orders from multiple locations for faster delivery.



In January 2024 we will add an additional 360,000 square feet of space to the Midway, Kentucky facility, which currently has a footprint of one (1) million square feet. Plus, in 2025 we are opening our new distribution center in Garland, Utah, adding an additional 1.2 million square-feet of warehouse space!

LOCATION OF WAREHOUSES

CARSON, CALIFORNIA WAREHOUSE

2161 E. Dominguez Street
Carson, CA 90810

MIDWAY, KENTUCKY WAREHOUSE

547 McKinney Avenue
Midway, KY 40347

LAKESHORE LEARNING STORES

Gadsden County School District can also take advantage of our retail stores located in Florida. Our store managers and team of store associates are available to provide a seamless shopping experience! Simply provide account #106801 and RFQ #2023-24-0003 at the register to receive contract pricing. Lakeshore is also willing to make this retail store space available to Gadsden County School District for special events!

DAVIE, FLORIDA

5795 S. University Drive
Davie, FL 33328-6114
Phone: (954) 284-0411
Fax: (954) 908-2107
Store Hours: Monday-Friday
10:00 am-8:00 pm; Saturday
10:00 am-7:00 pm; Sunday
11:00 am-5:00 pm

FERN PARK, FLORIDA

335 E. State Road 436
Fern Park, FL 32730-2782
Phone: (407) 260-5531
Fax: (407) 260-5166
Store Hours: Monday-Friday
10:00 am-8:00 pm; Saturday
10:00 am-7:00 pm; Sunday
11:00 am-5:00 pm

TAMPA, FLORIDA

4501 W. Kennedy Blvd.
Tampa, FL 33609-2013
Phone: (813) 207-0468
Fax: (813) 207-0387
Store Hours: Monday-Friday
10:00 am-8:00 pm; Saturday
10:00 am-7:00 pm; Sunday
11:00 am-5:00 pm





TAB 3: INSURANCE CARRIER, BONDING CAPACITY, LITIGATION AND SETTLEMENTS RISK MITIGATION

- ◆ Rank the firm based on proof of insurance, bonding capacity, and applicable coverage for this project. In addition, disclose any pending litigation and any settlements in the past five (5) years..

INSURANCE CARRIER

Marsh & McLennan Insurance. Agency LLC
1 Polaris Way #300
Aliso Viejo, CA 92656

Attached is Lakeshore's insurance for Gadsden County School District.

BONDING CAPACITY

Bonding Company: Harco National Insurance Company

Bonding Capacity: \$2,000,000 per project
\$4,000,000 aggregate

About Bonding Company: Harco National Insurance Company is a licensed and admitted surety company in the State of California, rated "A-" (Excellent) with a financial size category of XI (\$750 million to \$1 billion) by AM Best and has a US Treasury Limit in excess of \$75,000,000

LITIGATION & SETTLEMENTS

Over the past five years, Lakeshore has not been involved in any pending litigation or entered into any settlements.

FINANCIAL STABILITY

Lakeshore is in sound financial condition and has received an unqualified audit opinion for the latest audit of its financial statements. We have no outstanding liabilities, including tax and judgment liens, to the Internal Revenue Service or any other government entity. We are current on all amounts due for payments of federal and state taxes and required employment-related contributions and withholdings.

Client#: 437700

LAKESEQUIP

LAKESHORE RESPONSE PAGE 19

ACORD

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 1/29/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer any rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Marsh & McLennan Agency LLC
CONTACT NAME: Bradley Warren
INSURER(S) AFFORDING COVERAGE: Hartford Fire Insurance Company, Sentry Casualty Company

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

Table with columns: INSR LTR, TYPE OF INSURANCE, ADDL INSR, SUBR WVD, POLICY NUMBER, POLICY EFF, POLICY EXP, LIMITS. Includes Commercial General Liability, Automobile Liability, and Workers Compensation.

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Hired Auto Physical Damage:
Limit - \$50,000
Comprehensive Ded - \$500
Collision Ded - \$1,000
(See Attached Descriptions)

CERTIFICATE HOLDER: Gadsden County School District
CANCELLATION: SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

DESCRIPTIONS (Continued from Page 1)

Gadsden County School District is included as Additional Insured with respects to General Liability and Auto Liability per the attached endorsements. Insurance is Primary & Non-Contributory per the attached endorsements. Waiver of Subrogation applies with respects to General Liability, Auto Liability and Workers Compensation per the attached endorsements.



COMMERCIAL GENERAL LIABILITY COVERAGE FORM (EXCESS - BROAD FORM)

Upon request, Lakeshore will provide the full endorsement. Endorsement pages were omitted to meet the page limit requirement of the solicitation.

Various provisions in this policy restrict coverage. Read the entire policy carefully to determine rights, duties and what is and what is not covered.

Throughout this policy the words "you" and "your" refer to the Named Insured in the Declarations, and any other person or organization qualifying as a Named Insured under this policy. The words "we", "us" and "our" refer to the stock insurance company member of The Hartford providing this insurance.

The word "insured" means any person or organization qualifying as such under Section II Who Is An Insured.

Other words and phrases that appear in quotation marks have a special meaning. Refer to Section V – Definitions.

SECTION I – COVERAGES

COVERAGE A BODILY INJURY AND PROPERTY DAMAGE LIABILITY

1. Insuring Agreement

a. We will pay those sums that you or any insured becomes legally obligated to pay as damages because of "bodily injury" or "property damage" to which this insurance applies; but only to the extent that such "bodily injury" or "property damage" is in excess of the "self-insured retention" that has been exhausted solely by your payment of "claim expenses" and that portion of judgments or settlements to which this insurance would have applied in the absence of the "self-insured retention".

b. You are responsible for payment of expenses for any defense counsel selected by or on behalf of you or any insured, including "claim expenses", until the "self-insured retention" has been exhausted solely by your payment of "claim expenses" and that portion of judgments or settlements to which this insurance would have applied in the absence of the "self-insured retention".

If we make a payment relating to the defense counsel or defense of any claim against you or any insured within the "self-insured retention", it will be on your behalf, and you must reimburse us within seven business days of the date you receive notice that such payments have been made.

"Claim expenses" and other defense expenses incurred subsequent to the exhaustion of the "self-insured retention" are payable by us, as provided in Supplementary Payments.

c. If the claim is within the amount of the "self-insured retention", then subject to subsection d. below, you shall have the duty to defend any "suit" brought against you or any insured seeking damages because of "bodily injury" or "property damage" to which this insurance applies. Such duty shall continue until the "self-insured retention" has been exhausted solely by your payment of "claim expenses" and that portion of judgments or settlements to which this insurance would have applied in the absence of the "self-insured retention".

If, however, the amount you have paid on your behalf or on behalf of any insured, for "claim expenses" or judgments and settlements for a claim exceeds the amount of the "self-insured retention", then we shall have the right and duty to defend you or such insured against such claim. Our right and duty to defend ends when we have used up the Limits of Insurance in the payment of judgments or settlements to which this Coverage Part applies.

d. If the amount you have paid, on your behalf or on behalf of any insured, for "claim expenses" and judgments or settlements for a claim does not exceed the amount of the "self-insured retention", we shall not be obligated to assume charge of, participate in, or pay for the investigation or defense of any claim or "suit".

However, if such claim or "suit", in our opinion, involves or is reasonably likely to involve payment by us under this Coverage Part, we shall:

- (1) Require you or the insured against whom a claim is made or "suit" is brought, to obtain our written consent regarding the selection of any defense counsel;
- (2) At our own expense, have the right but not the duty to investigate and to assign counsel in addition to any defense

INSURED: Lakeshore Learning Materials, LLC

LAKESHORE RESPONSE PAGE 22

POLICY #: 72ECSOF7567

POLICY PERIOD: 07/01/2023

TO 07/01/2024



Upon request, Lakeshore will provide the full endorsement. Endorsement pages were omitted to meet the page limit requirement of the solicitation.

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

**AMENDMENT OF OTHER INSURANCE CONDITION -
PRIMARY OR PRIMARY AND NON-CONTRIBUTORY WHEN
REQUIRED BY CONTRACT**

This endorsement modifies insurance provided under the following:

COVERAGE COMMERCIAL GENERAL LIABILITY COVERAGE PART (EXCESS)
COMMERCIAL GENERAL LIABILITY COVERAGE PART (EXCESS - BROAD FORM)

With respect to other insurance available to any person or organization who is an additional insured under this Coverage Part, the following is added to Paragraph 4., **Other Insurance of Section IV - Commercial General Liability Conditions:**

4. Other Insurance

If other valid and collectible insurance is available to the insured for a loss we cover under Coverages A or B of this Coverage Part, our obligations are limited as follows:

a. Primary Insurance When Required By Contract

If you have agreed in a written contract, written agreement or permit that this insurance be primary, then subject to the "self-insured retention", this insurance is primary except when Paragraph c. below applies. If other insurance is also primary, we will share with all that other insurance by the method described in Paragraph d. below.

b. Primary And Non-Contributory To Other Insurance When Required By Contract

If you have agreed in a written contract, written agreement, or permit that this insurance is primary and non-contributory with the additional insured's own insurance, then subject to the "self-insured retention", this insurance is primary except when Paragraph c. below applies and we will not seek contribution from that other insurance.

Paragraphs a. and b. do not apply to other insurance to which the additional insured has been added as an additional insured.

c. Excess Insurance

(1) This insurance is excess over any of the other insurance, whether primary, excess, contingent or on any other basis:

(a) Your Work

That is Fire, Extended Coverage, Builder's Risk, Installation Risk or similar coverage for "your work";

(b) Aircraft, Auto Or Watercraft

If the loss arises out of the maintenance or use of aircraft, "autos" or watercraft to the extent not subject to Exclusion g. of Section I - Coverage A - Bodily Injury And Property Damage Liability; or

(c) Property Damage to Borrowed Equipment Or Use Of Elevators

If the loss arises out of "property damage" to borrowed equipment or the use of elevators to the extent not subject to Exclusion j. of Section I - Coverage A - Bodily Injury And Property Damage Liability.

(2) When this insurance is excess over other insurance, we will pay only our share of the amount of the loss, if any, that exceeds the sum of:

(a) The total amount that all such other insurance would pay for the loss in the absence of this insurance; and

(b) The total of all deductible and self-insured amounts under all that other insurance.

Form EH 24 03 08 08

Page 1 of 2

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INSURED: Lakeshore Learning Materials, LLC

LAKESHORE RESPONSE PAGE 23

POLICY#: 72ECSOF7567

POLICY PERIOD: 07/01/2023

TO: 07/01/2024



THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

Upon request, Lakeshore will provide the full endorsement. Endorsment pages were omitted to meet the page limit requirement of the solicitation.

PER PROJECT- AMENDMENT OF GENERAL AGGREGATE SUBJECT TO MAXIMUM ANNUAL AGGREGATE LIMIT

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART (EXCESS)
COMMERCIAL GENERAL LIABILITY COVERAGE PART (EXCESS – BROAD FORM)

SCHEDULE

LIMITS OF INSURANCE:

The Limits of Insurance shown in the Declarations are amended by the following:

The Limits of Insurance, subject to all the terms of this policy that apply, are:

Each Occurrence Limit	\$	See Declarations Page
Personal and Advertising Injury Limit	\$	See Declarations Page
General Aggregate Limit	\$	
Project General Aggregate Limit	\$	
Maximum Annual Aggregate Limit	\$	
Products-Completed Operations Aggregate Limit	\$	See Declarations Page

In return for the payment of the premium when due and subject to all the terms of the Commercial General Liability Coverage Part not expressly modified herein, we agree with you as follows:

A. The LIMITS OF INSURANCE (SECTION III) is deleted in its entirety and replaced with the following:

1. The Most We Will Pay

Subject to item 1.a of the Insuring Agreement, the Limits of Insurance shown in the above Schedule and the rules below fix the most we will pay regardless of the number of:

- a. Insureds;
- b. Claims made or "suits" brought; or
- c. Persons or organizations making claims or bringing "suits".

2. Maximum Annual Aggregate Limit

The Maximum Annual Aggregate Limit is the most we will pay for the sum of:

- a. Damages under the General Aggregate Limit and
- b. Damages under any one or more Project General Aggregate Limit(s), as described in paragraph 4. below.

3. General Aggregate Limit

Subject to 2. above, the General Aggregate Limit is the most we will pay for the sum of:

- a. Damages under Coverage B Personal and Advertising Injury Liability; and

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.**COMMERCIAL AUTOMOBILE BROAD FORM
ENDORSEMENT**

Upon request, Lakeshore will provide the full endorsement. Endorsement pages were omitted to meet the page limit requirement of the solicitation. This endorsement modifies insurance provided under the following:

BUSINESS AUTO COVERAGE FORM

To the extent that the provisions of this endorsement provide broader benefits to the "insured" than other provisions of the Coverage Form, the provisions of this endorsement apply.

1. BROAD FORM INSURED**A. Subsidiaries and Newly Acquired or Formed Organizations**

The Named Insured shown in the Declarations is amended to include:

- (1) Any legal business entity other than a partnership or joint venture, formed as a subsidiary in which you have an ownership interest of more than 50% on the effective date of the Coverage Form. However, the Named Insured does not include any subsidiary that is an "insured" under any other automobile policy or would be an "insured" under such a policy but for its termination or the exhaustion of its Limit of Insurance.
- (2) Any organization that is acquired or formed by you and over which you maintain majority ownership. However, the Named Insured does not include any newly formed or acquired organization:
 - (a) That is a partnership or joint venture,
 - (b) That is an "insured" under any other policy,
 - (c) That has exhausted its Limit of Insurance under any other policy, or
 - (d) 180 days or more after its acquisition or formation by you, unless you have given us notice of the acquisition or formation.

Coverage does not apply to "bodily injury" or "property damage" that results from an "accident" that occurred before you formed or acquired the organization.

B. Employees as Insureds

Paragraph A.1. - WHO IS AN INSURED - of SECTION II - LIABILITY COVERAGE is amended to add:

- d. Any "employee" of yours while using a covered "auto" you don't own, hire or borrow in your business or your personal affairs.

C. Lessors as Insureds

Paragraph A.1. - WHO IS AN INSURED - of Section II - Liability Coverage is amended to add:

- e. The lessor of a covered "auto" while the "auto" is leased to you under a written agreement if:
 - (1) The agreement requires you to provide direct primary insurance for the lessor and
 - (2) The "auto" is leased without a driver.

Such a leased "auto" will be considered a covered "auto" you own and not a covered "auto" you hire.

D. Additional Insured If Required by Contract

(1) Paragraph A.1. - WHO IS AN INSURED - of Section II - Liability Coverage is amended to add:

- f. When you have agreed, in a written contract or written agreement, that a person or organization be added as an additional insured on your business auto policy, such person or organization is an "insured", but only to the extent such person or organization is liable for "bodily injury" or "property damage" caused by the conduct of an "insured" under paragraphs a. or b. of Who Is An Insured with regard to the ownership, maintenance or use of a covered "auto."

INSURED: Lakeshore Learning Materials, LLC

LAKESHORE RESPONSE PAGE 25

POLICY #: 9016910001

POLICY PERIOD: 07/01/2023

TO 07/01/2024



SENTRY CASUALTY COMPANY
Carrier Code No. 37877

WORKERS' COMPENSATION AND EMPLOYERS LIABILITY INSURANCE POLICY

POLICY NUMBER:

WAIVER OF OUR RIGHT TO RECOVER FROM OTHERS ENDORSEMENT

We have the right to recover our payments from anyone liable for an injury covered by this policy. We will not enforce our right against the person or organization named in the Schedule. (This agreement applies only to the extent that you perform work under a written contract that requires you to obtain this agreement from us.)

This agreement shall not operate directly or indirectly to benefit any one not named in the Schedule.

Schedule

"ALL WRITTEN CONTRACTS PROVIDED SUCH CONTRACT WAS MADE PRIOR TO LOSS"

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PAGE 001



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Detail by Entity Name

Foreign Limited Liability Company
LAKESHORE LEARNING MATERIALS, LLC

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Principal Address

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CARSON, CA 90895

Mailing Address

2695 E DOMINGUEZ ST
CARSON, CA 90895

Registered Agent Name & Address

PACIFIC REGISTERED AGENTS, INC
5647 110th AVE NORTH
ROYAL PALM BEACH, FL 33411

Name Changed: 03/16/2023

Address Changed: 03/16/2023

Authorized Person(s) Detail

Name & Address

Title CEO

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CARSON, CA 90895

Title CPO

KAPLAN, JOSH
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Annual Reports

Report Year	Filed Date
2022	07/19/2022
2023	03/16/2023

Document Images

03/16/2023 - ANNUAL REPORT	View image in PDF format
07/19/2022 - ANNUAL REPORT	View image in PDF format
10/18/2021 - Foreign Limited	View image in PDF format

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TAB 4





TAB 4: AVAILABILITY TO START AND MEET SCHEDULE

PROPOSED TIMELINE

- ❖ Rank the firm based on their current workload, availability, and ability to start and complete the project on time.

No job is too big or too small for Lakeshore! We are a vertically integrated company who can scale any size project with over 3,500 employees across the US, enabling us to manage multiple installation projects! Lakeshore does not anticipate any delays in installations and can fulfill installation projects of any size. Our delivery teams are trained to provide unbeatable service from the moment they arrive. We'll take care of every detail from start to finish.

Lakeshore will ensure delivery and installation will be completed prior to project completion (Summer of 2024). Your dedicated Project Manager, Brett Beckett will work with Gadsden County School District to finalize your products and will also be available to assist with any installations and site visits.

PROPOSED TIMELINE

Our project schedule will coincide with Gadsden County School District's. Lakeshore is flexible and can alter the schedule below per Gadsden County School District's instructions. All scheduling for purchases and delivery will be fully coordinated by Brett Beckett & Natalie Arroyo, in collaboration with Gadsden County School District:





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TAB 4: AVAILABILITY TO START AND MEET SCHEDULE

DEDICATED STAFF

Here at Lakeshore, we pride ourselves in customer retention. To ensure our customers receive the best service available, we assign a dedicated project manager to each customer, who is supported by internal Lakeshore staff. With Lakeshore, you will be working with a single point of contact from start to finish, making your purchasing process as smooth and seamless as possible. Customer satisfaction is our number-one priority. As such, our multifaceted Customer Service representatives go out of their way to provide a peak experience for every customer.

Your dedicated team includes Brett Beckett as well supported by an internal team who will be available to work with your staff to guarantee that you receive exactly what you need in time to meet your deadlines. The team is very familiar with the procedures and requirements that will be needed by Gadsden County School District and its members. They will be communicating with the district and its members to:

- Daily communication to ensure each school/member are met.
- Handle all aspects of design and budget discussion.
- Attend all project meetings.
- Manage equipment list and verify stock.
- Project coordination for all scheduled deliveries
- Ensure that all customers are receiving the best possible service.
- Upon delivery/installation completion, we will provide Gadsden County School District with a punchlist of all furniture.

Brett Beckett, Director of Learning Environments - Gulf Coast, United States

Brett has been with Lakeshore for 7 years. Brett's responsibilities include personally servicing customers in their respective areas of the Eastern region of the United States to ensure that each customer's needs are met and that they receive superior service and quality educational materials. You can reach Brett by phone at (904) 570-8980, by fax at (310) 537-7990 or by e-mail at bbeckett@lakeshorelearning.com.

Keith Fine, Regional Sales Manager

Keith has been with Lakeshore for 2 years and is based in Jacksonville, Florida. Keith's responsibilities include personally servicing customers in his respective areas of Florida to ensure that each customer's needs are met and that they receive superior service and quality educational materials. You can reach Keith by phone at (904) 417-5280, by fax at (310) 537-7990 or by e-mail at kfine@lakeshorelearning.com.



Jonathan Dills, Regional Vice President - Gulf Coast Region

Jonathan has 13 years of experience at Lakeshore. He is responsible for managing 8 Regional Sales Managers in the Gulf Coast Region of the United States. He ensures that all customers in his/her area are receiving the best possible service. He also has a direct role in servicing the top clients in the area. You can reach Jonathan by phone at (205) 908-3782, by fax at (310) 537-7990 or by e-mail at jdills@lakeshorelearning.com.

Natalie Arroyo, Sales Support Specialist

Natalie acts as a liaison between Lakeshore and the customer to ensure open lines of communication so the customer's expectations are met and exceeded. Her responsibilities include personal account service, management of large deliveries and orders that require special handling, general sales support and special events. You can reach Natalie by phone at (800) 421-5354, ext. 2230, by fax at (310) 537-7990 or by e-mail at narroyo@lakeshorelearning.com.

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CUSTOMER SERVICE

We can't say it enough: Customer satisfaction is our number-one priority. As such, our multifaceted Customer Service representatives go out of their way to provide a peak experience for every customer.

Customer Service Center:

Department: Lakeshore Learning Materials - Customer Service
 Address: 2695 E. Dominguez St., Carson, CA 90895
 Phone: (800) 428-4414
 Fax: (310) 537-4261
 Email: lakeshore@lakeshorelearning.com
 Hours of Operation: Monday-Friday, 6:00 a.m.-6:00 p.m., PST



In addition, Lakeshore's Bid Department is also available to ensure the completion of this project. Director of Bids and Contracts Jennifer Doran, Bid Manager Eunice Peterson, and Bid Analyst Kyle Ferguson-Owens will ensure that Lakeshore adheres to all contractual agreements and commitments, assist with renewals, and answer any questions regarding the contract. Our Bid Team is available via e-mail at biddept@lakeshorelearning.com or by phone at (800) 421-5354.

PROBLEM ESCALATION

Lakeshore does not anticipate any problems will arise from servicing of this contract. However, we have a dedicated team assigned to servicing Gadsden County School District; therefore, we are confident that if in fact a problem occurs, Lakeshore has the ability to resolving any issues that may arise with local staff and nationwide support. If you ever encounter an issue with any services, you can contact your Regional Vice President, Jonathan Dills directly at (205) 908-3782, or by e-mail at jdills@lakeshorelearning.com.

In addition, Lakeshore's Vice President of Sales Operations Mike Duong is available to address any bid or contract related issues requiring escalation. You may reach Mike at (800) 421-5354 ext. 2392, or by e-mail at mduong@lakeshorelearning.com.

TAB 4: AVAILABILITY TO START AND MEET SCHEDULE**SCOPE OF WORK**

Thank you for providing Lakeshore Learning Materials the opportunity to respond to RFQ #2023-24-0003 for Replacement of School Site Furniture. Lakeshore is dedicated to creating innovative educational materials and furniture that spark young imaginations, instill a sense of wonder, and foster a lifelong love of learning. With materials, furniture and environments for students of all ages, we help each individual reach developmental milestones and achieve education goals—while still having fun!

We have reviewed your proposal thoroughly and have a clear understanding of the requirements you've outlined. Our understanding of the scope of services is to furnish and Gadsden County School District the highest quality of 21st century classroom furniture available.

Bridging our comprehensive understanding of your school's needs with our innovative solutions, Lakeshore's furniture is specifically designed to transform educational spaces into hubs of 21st-century learning. We designed our furniture to provide schools with the dexterity to create innovative, comfortable, and flexible learning environments that allows students to become inspired and equipped to succeed in the 21st century world.

Through our Design, Delivery and Installation services, Gadsden County School District will be equipped with learning environments meticulously designed to transform students into empowered learners, critical thinkers, connected citizens, and resilient individuals. We recognize the pivotal role of physical spaces in fostering an educational atmosphere where students can take ownership of their learning journey. To this end, our focus extends beyond mere mobility; we emphasize creating spaces that offer diverse postural options and choices to students. This approach to flexibility is foundational in supporting dynamic instructional models and encouraging active movement within the classroom, thereby aligning with our goal to nurture well-rounded, engaged learners.

All our furniture and learning materials are designed by expert educators to function as a springboard to help children love to learn. As former teachers all our developers understand the importance of student choice in their own learning process.

From balance ball seats and cozy couches to mobile desks and tables that easily glide wherever students need them, Lakeshore's Furniture is designed to provide the ultimate flexibility that 21st-century classrooms demand. Created for kindergarten through twelfth grade, our furniture is developed for the real-world needs of modern classrooms, where there is an increased focus on critical thinking, problem solving, communication and collaboration. Today's students are encouraged to get actively involved in their own education, discovering which learning methods work best for them—and ultimately developing the higher-level thinking needed for college and career success. To help support these objectives, Lakeshore's furniture allows teachers to quickly rearrange their classrooms for a wide variety of independent and collaborative activities, project-based work and more, while also providing choices to support students' individual learning styles.

With decades of hands-on teaching experience and close ties with educators in real classrooms across the country, Lakeshore's expert development team created our furniture to meet the highest standards of quality and durability—which are hallmarks of the company's long-standing reputation. Highlights of Lakeshore's furniture include:



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- **Mobility:** Built-in casters quickly transport furniture as activities change throughout the day, making it easy to create custom spaces for independent work, group projects, whole-class presentations and more.
- **Collaborative Spaces:** Desks and tables configure multiple ways to support student interaction, while cozy carpets and chairs provide comfortable settings for small-group meetings.
- **Flexible Seating:** A variety of seating options lets students choose those that help them focus and perform at their best—whether they prefer wobble chairs, beanbag seats or one of many other options.

Drawing from our extensive experience and partnerships, Lakeshore recognizes the crucial role we play in providing learning environments with furniture crafted from materials that are not only suitable and of high quality but also readily available for sustained use in classrooms. Our experience ensures that these selections are made with longevity and the ongoing needs of your educational spaces in mind. After evaluating the information provided in the solicitation, we selected furniture pieces that we thought would best serve your teachers and students on this project.

Lakeshore has assigned a dedicated personal representative to this project, Brett Beckett, along with a dedicated team including Sales Support Specialist, Natalie Arroyo, that will handle all aspects of this project. They will work with Gadsden County School District in producing online layouts, and providing any applicable equipment list, order entry and acknowledgement, delivery logistics, coordination, project calendars and milestones. Below is a general description of the milestones for this project:



NEEDS ASSESSMENT

PART I: FURNITURE DESIGN

Meeting the furniture needs of education spaces begins long before furniture is selected—it begins with intentional design. To ensure fidelity to the needs of 21st-century classrooms, we design, develop and engineer Lakeshore furniture ourselves—with no third parties involved. Our collaborative teams consist of educators, industrial designers, and engineers. To that end, our experts will:

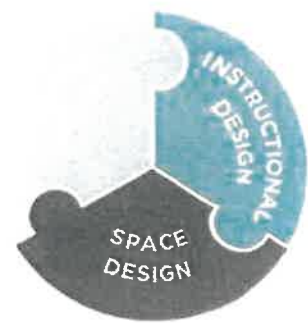
- Spearhead the creation and implementation of a feedback mechanism to gather insights from different stakeholder groups on proposed products.
- Assist the District in analyzing the outcomes of the feedback process to inform subsequent actions.

PART II: INSTRUCTIONAL DESIGN

Our learning environment design team works hand in hand with you to gain an understanding of your goals and practices. As educators with deep knowledge of pedagogical principals—and lived experience with how school space's function—we are guided by design principles that:

- Support inquiry
- Activate individual agency.
- Promote connection & collaboration.
- Maximize equitable opportunity.

Integrating these principles supports your goals while also providing students with a strong foundation for learning and development.



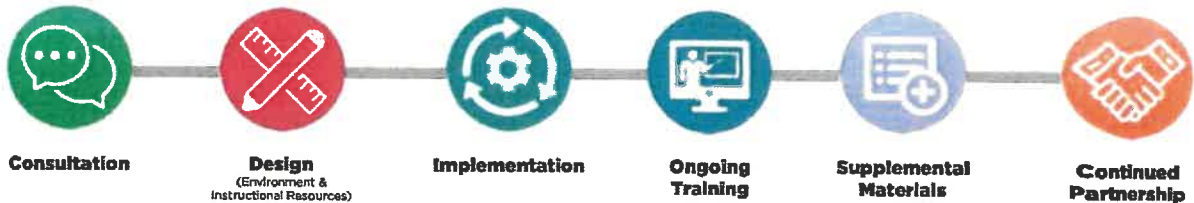
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PART III: SPACE DESIGN

In addition to ensuring furniture needs are met, there's the question of the learning space itself. As we plan each environment, we focus on:

- **Movement** Ensuring students have freedom to move in the space.
- **Choice and comfort** Giving students choices about use of space & furnishings.
- **Inclusivity** Providing a space that invites connection & interaction.
- **Flexibility** Making sure space supports easy transitions from activity to activity.

GENERAL PROGRESSION OF WORK



CLASSROOM & SCHOOL DESIGN PLANNING

All our classroom designers are former educators, so we bring a deep level of understanding to our classroom design process. We are well versed in licensing requirements, environmental rating scales, accreditation standards and many curriculums. Through our deep understanding of the education world, we can work with administrators, teachers, and school support staff to create rooms that are responsive to the individual needs of each classroom. We have the capability of creating unique 3-D (CAD) renderings of a classroom to provide a clear visual along with a thorough product list including furniture and materials that can support any classroom needs.

Simply show us your space—and leave the rest to us! Our design experts will create all area layouts and we will make all the necessary changes along the way. Gadsden County School District will receive all 3-D layouts in PDF format.

Step #1: Meet with Our Experts:

Upon award and before product selection begins, you'll meet with our education specialists to discuss your needs and show us your space. Our specialists have years of real-world teaching experience and possess deep knowledge of the most current research on effective 21st Century learning environments. When putting a classroom together, our experts are educators first.

Step #2: Design Your Space:

To help you visualize exactly what your classroom will look like, our design team will create a custom 3-D layout for each learning environment we're furnishing, including scaled renderings that depict all furniture, carpets, doors and windows to ensure appropriate sizing and functionality in each space.

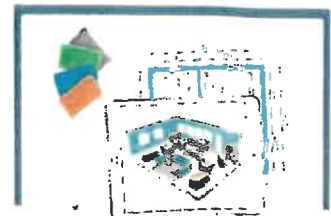
Step #3: Product Selection:

Your Project Manager, Brett Beckett, will handle all aspects regarding communication, collaboration, budget discussions, and schedule. If there are any revisions or add-ons in item selection, Brett will be the point person to manage those adjustments.

Step #4: Delivery and Installation—Leave It to Us:

Once the design is complete and your order is finalized, we will continue to support you through the entire installation process. We will deliver your order, assemble the furniture, set up your learning environment and remove any packaging and debris at no cost.

Upon award, our team can meet with Advisory Boards to visit the classroom sites to measure, develop and deliver 3-D renderings of each classroom at no



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additional cost. We will offer complimentary 3-D classroom layouts for all Design, Delivery, and Installation orders, which include “scaled” renderings depicting all furniture, carpet, doors, windows, etc., to ensure appropriate sizing and functionality in each classroom environment. Using our experienced Sales, Design and Installation teams, you get the expertise you need and the support you want.

PRODUCT AVAILABILITY AND DELIVERY CAPABILITY

National Distribution Centers for Faster Shipping!

With two national distribution centers and one more on the way, we can provide fast shipping anywhere in the country. And with 2 million square feet of storage capacity, our in-stock rate is among the highest industry-wide!

- No drop shipments—all orders ship direct from Lakeshore
- Simple and hassle-free order tracking
- Custom labeling—so every item is delivered to the right classroom, library, media center or other learning space
- Personalized service from order to delivery



ORDER PROCEDURE

When Lakeshore receives a purchase order from Gadsden County School District, your dedicated Lakeshore Sales Support Specialist, Natalie Arroyo, will contact Gadsden County to coordinate the logistics of the delivery, such as:

- Delivery dates and locations
- Unloading restrictions
- Stairs/elevator restrictions
- Setup requirements

For any delays in the project schedule, Lakeshore will coordinate to hold orders from shipping at one of our storage facilities (located in Midway, Kentucky, and Carson, California) until Gadsden County provides confirmation to release orders and schedule deliveries.

Emergency Orders

If there is an emergency order that needs to take place, please contact our Sales Department at (800) 421-5354 ext. 8750. We will work with our Order Department and Traffic Department to ship and expedite the order as needed. Lakeshore does offer expedited shipping with an additional fee.

ePROCUREMENT SERVICES

To simplify the ordering and administrative processes, the approved furniture selections can be made available through building a custom ePro website that is dedicated to the Gadsden County School District's Replacement of School Site Furniture initiative. Lakeshore eProcurement Services helps schools and institutions cut administrative costs, streamline processes, and put the entire purchasing cycle at their fingertips.

Gadsden County School District can track shipments online through its customized eProcurement site. Users will receive an order confirmation upon submitting an order. They will also receive a shipping confirmation email with tracking information so they will be able to see when their order will arrive.

You can also reach out to your Sales Support Specialist, Natalie Arroyo, to track an order. She is available by phone, fax, or e-mail. Natalie will be able to find out when the order shipped and an estimated delivery date.

Lakeshore's ePro Team is available to assist with any administrative needs anytime. We are always happy to help! For additional restrictions or approval processes, please contact our ePro team at (855) 827-5830 or email us at myepro@lakeshorelearning.com.

eProcurement: Helpful Hints

If you already know the item's you would like to order, we do have a Quick Order form at the top and side of the home page for a fast shortcut.

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In the top right-hand corner of the home page, there is a section called "My Account." It is here where you can view order history, print copies of orders, access order tracking information including proof of deliveries.

eProcurement: Displaying Contract Pricing

Your Lakeshore terms and discounts will be automatically applied to every order so you always receive contract pricing, making ordering fast and simple! Orders can be billed to a Lakeshore account, paid by credit card, or by purchase order.

eProcurement: Real Time Ordering

Lakeshore ePro websites are updated daily. If an item is unavailable or discontinued, the website will reflect this. Items available for order on the site at any given time are in-stock and ready to ship.

eProcurement: Customization

The items on our ePro websites are grouped together by category and can be filtered by sub-category, price, and age/grade each age group such as Pre-K, Elementary, Middle, and/or High School. Lakeshore has the capability to customize your ePro site to flag core items for users, as well as limit purchases to specific items or categories such as Classroom furniture by grade or room type.

eProcurement: Restrictions

We can also customize our ePro website to limit purchases limited to those on the list of items approved by the Gadsden County School District. We can restrict certain item skus or categories from purchase upon direction from the stakeholders. The items can either be hidden completely or visible but restricted from being added to a cart and purchased.

We can add levels of approval routing (up to four different approval levels) into the site, to allow the district the control of approving selections before the order is finalized. Individual users can also be assigned spending limits or budgets, so that they do not exceed limits when shopping.

eProcurement: Order Process

Once an order is placed on our website, an email is sent to the customer immediately with their order confirmation number. This confirmation will include your entire order summary and your order number. If you don't receive confirmation within a few minutes, please contact Customer Service so we can confirm your e-mail address. Once an order is received, it is verified and reviewed for adherence to our contractual agreement before being released. Once an order ships, the customer will receive a second email that contains tracking information.

Additionally, orders can be placed online at www.LakeshoreLearning.com, over the phone by calling (800) 778-4456, by fax (800) 537-5403, or by emailing PO's to orderdept@lakeshorelearning.com. If ordering online, you must reference "Per RFQ# 2023-24-0003" in the comment section at checkout.

eProcurement: Order Tracking

Once an order is placed on our website, providers will receive an email immediately with their order confirmation number. This confirmation will include their entire order summary and their order number. The provider will also receive a shipping confirmation email with tracking information so they will be able to see when their order will arrive.

If you don't receive a confirmation within a few minutes, please contact Customer Service so we can confirm your e-mail address.

You can also reach out to your Sales Support Specialist, Natalie Arroyo, to track an order. She is available by phone, fax, or e-mail. Natalie can provide shipment information and an estimated delivery date.

eProcurement: Order History

Users can access order history and budgets through the website, which can also be downloaded into Excel at any time. Lakeshore would be happy to set up any automated reports that you may need. Lakeshore can also provide Gadsden County School District with punchout or usage reports upon request.

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STORAGE

Leveraging our advanced warehouse facilities and dedication to exceptional customer service, Lakeshore offers a comprehensive solution to our partners' project needs, including warehousing and storage of all purchased items until the time of final delivery. This service is especially beneficial for school districts with limited storage capacity, ensuring seamless project execution without the hassle of storage constraints.

Lakeshore has the ability to maintain the furniture inventory, store it in our distribution centers, and ship according to the agreed-upon batch delivery schedule at no additional charge.

Additionally, Lakeshore can also help by storing furniture on-site passed the final delivery date in case of unexpected project delays. Lakeshore will coordinate storage to hold orders from shipping at one of our storage facilities (located in Midway, Kentucky, and Carson, California) until Gadsden County provides confirmation to release orders and schedule deliveries.

DELIVERY OF GOODS

Lakeshore ships millions of boxes each year, with numerous semi-truckloads leaving our warehouses every day. We contract with leading trucking companies that deliver thousands of truckloads of materials each year to different regions across the country, and that number is growing.

Lakeshore is flexible and can alter delivery and installation schedules if Gadsden County's schedule changes.

Lakeshore is dedicated to coordinating furniture delivery and installation in line with Gadsden County School District's project schedule, working in unison with onsite facilities personnel. Our efforts include:

- Upon dissemination of instructions by Gadsden County, furniture will be directly delivered to specific school sites with prior approval of the District Representatives.
- Ensuring no conflict with the delivery of items by coordinating the delivery date, delivery location, and installation schedule of items with District's designated representatives
- Delivering, assembling, and installing all products, as well as setting up reused furniture, under the supervision of our Installation Staff lead, Robert Enciso.
- Ensuring a thorough inspection of all items upon delivery, promptly addressing any issues to maintain our commitment to quality and efficiency. To that end, Lakeshore shall remove all shipping crates and discard and recycle all wrapping, boxes, crates, etc. in receptacles not belonging to the District.
- Timely completion of punch list items and regular updates to Gadsden County on delivery and storage statuses.



INSTALLATION PROCEDURE

Lakeshore is fully equipped to assist school districts with complete classroom or expansion projects! With over 8,000 educational space installations successfully completed in 2023 alone, no job is too big or too small for Lakeshore! We are a vertically integrated company that can scale any size project with over 3,700 employees across the US, enabling us to manage multiple installation projects!

On delivery day, we take care of everything—with White-Glove Delivery and Installation service*! This service includes:

- Custom labeling and boxing of orders by designated information, such as by classroom or teacher
- Receipt of items will be acknowledged once they are fully unpacked, assembled, and installed in their designated classrooms, ensuring readiness for immediate use.

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- Supervised setup in a classroom, a library, a media center or other learning space
- The comprehensive installation process will cover all necessary steps from unloading to the final placement and leveling of furniture, along with the thorough removal of all packaging debris from the school site.
- Supervised verification that all rooms are in ready-to-move-in condition



Lakeshore is committed to preserving the condition of the school's property throughout the installation process. We employ meticulous measures to shield doors, frames, flooring, and other essential parts of the building.

Additionally, we manage every aspect of debris control, encompassing containment, storage, and disposal, to maintain a clean and orderly site at the end of each working day. Our team prioritizes keeping corridors and access ways unobstructed and navigable during the installation.

Lastly, our Customer Care Associates will conduct a thorough final inspection and walkthrough of the project, ensuring that everything meets Lakeshore's stringent quality standards before officially signing off on the installation completion.

INSTALLATION TEAM

Lakeshore is proud to offer in-house highly trained installation and service team. Lakeshore successfully completed over 10,000 educational space installations in 2023. Lakeshore does not anticipate any delays in installations and can fulfill installation projects of any size! The number of staff Lakeshore assigns to an installation project depends on the size of the order and the number of days required to complete installation.

Robert Enciso has been assigned to this project as the Lead installer/Job Superintendent. The number of staff Lakeshore assigns to an installation project depends on the size of the order. Post award, your Sales Support Specialist, Natalie Arroyo, will put together an installation team. At that time, we will provide Gadsden County with a list of assigned in-house installers.

SUBCONTRACTORS

If awarded, the contract will be performed and fully satisfied by Lakeshore Learning Materials. Lakeshore is proud to offer an in-house highly trained installation and service team. No subcontractors will be involved in the performance of the contract.



PUNCH PROCESS

Upon completion of White-Glove Delivery and Installation services, we will provide Gadsden County with a punch list of all furniture delivered and installed. The punch list will include descriptions of furniture items delivered and locations of delivery, such as school locations, area, or room to assist in catering any outstanding issues or areas of concern.

OPERATIONAL & MAINTENANCE MANUALS

Operational and maintenance data is maintained at Lakeshore's headquarters. Our team prepares product binder including images, cut sheets, furniture plans, product manuals, cleaning instructions, and warranty information and updated binder with any products which have changed during installation. Should you need any warranty details, or have any questions about existing warranties, you can reach Customer Service at (800) 428-4414 or lakeshore@lakeshorelearning.com.

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INVOICE PROCEDURE

During the time your order reaches our warehouse to prepare for shipping, our Accounting Department prepares your invoice to be mailed when your order ships complete. We can accommodate requests for individual locations to receive invoices when they are both the "bill to" and "ship to" address. Our options for electronic billing will be contingent on your specific needs and software requirements. We are currently involved in electronic invoicing projects with several entities and agencies. If you would like to explore this option with Lakeshore, we will be pleased to have our Information Technology Manager speak with you regarding your specific needs and requirements to determine if our system will be compatible with yours.



If an order happens to contain a backordered item, we won't send an invoice until the entire order has shipped complete. If the order is date specific, our traffic department will monitor the orders to ensure they meet the delivery date and time. If there are any issues with shipping delays, our customer service or inside sales partner will get in touch with the customer. Lakeshore's standard payment terms are Net 30 Days.

RETURNS OR EXCHANGES

If an organization or family needs to return an item, they can contact Brett Beckett, or Customer Service directly. We will make every effort to have FedEx pick-up the returned item immediately (typically within 3 to 5 days). If an item is damaged or we shipped the wrong item, we will make the pick-up at no charge and your account will be fully credited (or the item can be replaced).



Not only are our products distinguished by their quality, educational merit and safety—they're also backed by our ironclad guarantee. If you are unhappy with any item for any reason, you may return it for a full refund or exchange...no questions asked! If you need assistance with an order, simply contact our Customer Service Department at (800) 428-4414.

We will always take full responsibility for any defective or damaged merchandise. Lakeshore is happy to take care of any product that arrives at the customer and is damaged in any way. We provide a replacement right away and arrange a pick-up for the damaged item with our carrier at no additional charge. We have an unconditional guarantee on every item, which means our customers are welcome to return any product back to us for a refund or exchange.

CUSTOMER SATISFACTION

We can't say it enough: Customer satisfaction is our number-one priority. As such, our multifaceted Customer Service representatives go out of their way to provide a peak experience for every customer.

To this day, Lakeshore has maintained the same strict standards that first made us successful! Lakeshore always has a comparative advantage over competing companies, in that we are both manufacturer and provider. This allows us to tackle customer service concerns at the source—from prototype development to factory floor to distribution and delivery.

Lakeshore's Project Managers and Sales Support Specialists are in constant communication with their customers and continuously gauge their satisfaction through calls, emails, and in-person visits. Brett Beckett and Natalie Arroyo will follow up with Gadsden County on a regular basis to make sure all your needs are met and he will be available for all questions or concerns. will spearhead the efforts to incorporate the requests, feedback, and input from all relevant parties ensuring that collaboration is achieved from day one.

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PRODUCT WARRANTY

Lakeshore believes in the quality of our products, and we stand behind them. Our no-nonsense warranties guarantee that the items we create are meticulously designed and carefully crafted to withstand the test of time. From our ruggedly built furniture to our many reusable classroom activities, the majority of our products are non-consumable and will stand up to years of use. If any product breaks within the warranty period, we will repair or replace it...at no charge!

We unconditionally guarantee every item. We stake our reputation on the quality of our products. If you are unhappy with any item for any reason, return it to us for a full refund or exchange.



- Lifetime warranty on premium-quality classroom furniture, tables and desks, chairs, and cots
- 10-year warranty on Classroom Carpets
- 5-year warranty on Write & Wipe Mobile Tables & Desks, Outdoor Furniture, trikes, and cribs
- All other items receive a full-year warranty (unless otherwise noted)



TAB 4: AVAILABILITY TO START AND MEET SCHEDULE

VALUE ENGINEERING

As a direct manufacturer, Lakeshore meticulously manages every aspect of a project, emphasizing stringent cost control to ensure our customers receive the best possible pricing for high-quality furniture. We understand that, for educational institutions every penny counts, and we're committed to providing value without compromising on quality.

Lakeshore is committed to providing Gadsden County School District with a detailed and transparent cost documentation that clearly outlines all anticipated expenses beyond the contracted pricing for furnishings. This documentation will enumerate potential additional costs such as design and planning fees, project management, product selection, installation, warranty services, freight, delivery, storage, punch list items, and warranty costs. Our proposed budget for this project covers an inventory analysis and assessment of current furnishings, planning, design, procurement, and the installation of both new and repurposed items.

To maintain competitive pricing, Lakeshore can present a variety of product options and associated costs, respecting deadlines for selection to facilitate a methodical and cost-efficient approach to the project. Through value engineering, we will identify cost-saving opportunities in materials and methods that uphold our commitment to quality and functionality, ensuring the best value for the school without compromising on standards. Our approach includes several key advantages for meticulous cost management:

- **Complimentary Design Services:** Upon award and to ensure appropriate sizing and functionality in each environment, our team can meet with stakeholders to visit the classroom sites to measure, develop and deliver 3-D renderings of each classroom at no additional cost.
- **Complimentary White-Glove Service:** For orders over \$20,000, we offer free White-Glove Delivery and Installation Service, including debris removal, as part of our commitment to exceptional service.
- **Complimentary Project Management:** Our experts will be available throughout the entirety of this project and will be available for after-sale support. We have local support available to provide expertise in building and delivering high quality Elementary spaces that are safe and age appropriate.
- **Efficient Classroom Setup:** Orders are packed and labeled specifically for designated rooms or activities, streamlining the setup process.
- **Free Freight:** We absorb freight costs on all orders to further maximize budget efficiency.
- **Guaranteed Timely Delivery:** A promise to deliver your materials within 7-21 business days from the date of order receipt.
- **Unconditional Warranty:** This covers all furniture lines, including tables, chairs, cots, and carpets, ensuring long-term durability and satisfaction.
- **Complimentary Product Training:** We offer free demonstrations and training to ensure effective utilization of our products.
- **No-Cost Storage/Warehousing, Assessment, and Inventory Analysis:** Lakeshore provides these services at no additional charge, adding value to our partnership and aiding in budget management.

Throughout the contract duration and to monitor costs, Lakeshore will continuously provide budget updates to . In case of any changes in pricing or products, Brett Beckett will engage directly with Gadsden County School District to identify the best solutions. Upon material alterations a revised quote will be issued upon agreement to maintain clarity and assist in budget tracking. With Lakeshore's experienced Sales, Design, and Installation team, will receive not just products, but a holistic and comprehensive service experience that respects the importance of financial prudence.



TAB 5: PAST PERFORMANCE - FIVE (5) PREVIOUS K-12 CLIENTS REFERENCES

◆ Rank the firm based on five of their previous K-12 clients.

BAY DISTRICT SCHOOLS

Lee Walters, Executive Director of Facilities
1311 Balboa Avenue, Panama City, FL 32401
(850) 872-4206
waltell@bay.k12.fl.us

In the summer of 2023, Bay District Schools embarked on a comprehensive campus renovation for Patronis Elementary, serving six hundred students. Following the School Board's approval in April, with a purchase order issued in late June, Lakeshore faced the challenge of a tight deadline. Within three weeks, in July, Lakeshore not only delivered but also installed new furniture for Kindergarten through 5th Grade, upgrading 44 classrooms and a media center. Lakeshore's design proposals were instrumental in ensuring that classroom furnishings and layouts were age-appropriate and conducive to modern educational practices. The project included desks, tables, chairs, and designated soft seating areas for group and collaborative activities, all constructed to facilitate 21st-century learning. This strategic planning and "get it done" approach by Lakeshore allowed students to return from summer break to a renovated school environment, outfitted with beautifully designed and functional new furniture, earning high praise from the Patronis Elementary project team.

TODD COUNTY BOARD OF EDUCATION

205 Airport Rd., Elkton, KY 42220
Mark Thomas, Superintendent
(270) 265-2436
mark.thomas@todd.kyschools.us

In December 2021, Lakeshore successfully delivered and installed 140 complete classroom environments across six different schools within just six days. These schools comprised one Early Childhood Center, two Elementary schools, a Middle School, an Alternative High School, and a High School. This large-scale operation effectively outfitted the entire district with our cutting-edge 21st Century Flex-Space furniture line. The versatile nature of this furniture line encourages dynamic learning spaces that can be customized to each student's unique learning style. Now the district has empowered teachers with the flexibility to modify and reconfigure spaces fluidly throughout the day, fostering an environment that promotes critical thinking, communication, collaboration, and creativity among students.

FORT WORTH INDEPENDENT SCHOOL DISTRICT

100 N. University Drive, SE 222, Fort Worth, TX 76107
Heather Hennesey, Assistant Director of Early Learning
(469) 733-6010
heather.hennesey@fwisd.org

Fort Worth Independent School District leveraged ESSER funds to enhance learning outcomes and address essential needs for students, educators, and families. They partnered with Lakeshore, which won a competitive proposal request, to provide age-appropriate furniture and used specifications, standards, and a schedule to efficiently design a logistical strategy to avoid any project delays. Lakeshore delivered and installed an average of five classrooms in four schools per day. With strategic early deliveries, they ensured classrooms were prepared well in advance of teacher development days, enabling students to start their school year in fully-realized, modern learning environments.

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GEORGETOWN INDEPENDENT SCHOOL DISTRICT

603 Lakeway Drive, Georgetown, TX 78628
 Cristy Soares, Purchasing
 (512) 943-5000 ext. 6064
 soaresc@itisdschools.org

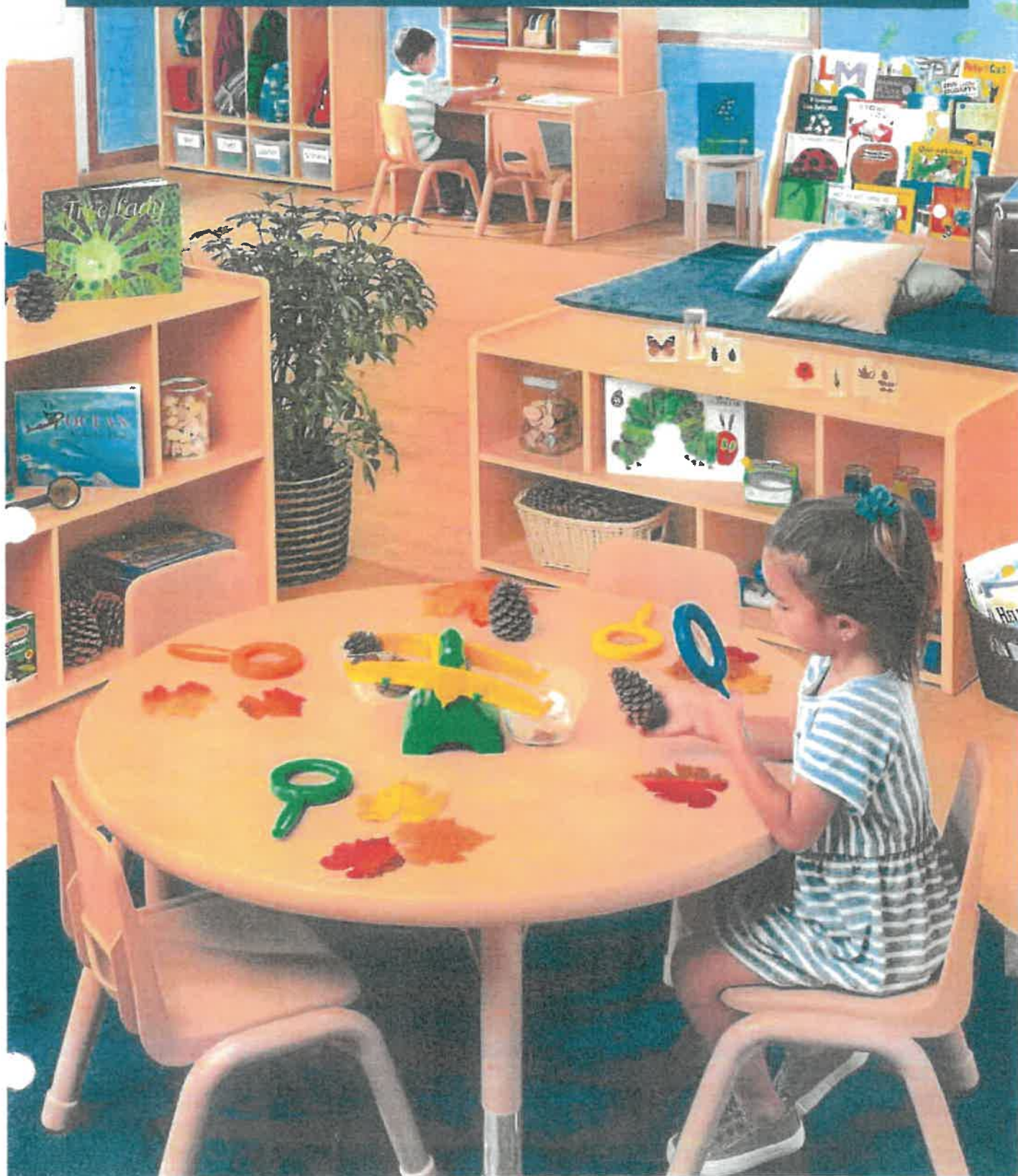
Georgetown Independent School District collaborated with Lakeshore to implement a "Furniture Replacement Plan," which aimed to introduce flexible, mobile, multi-functional classroom furniture for elementary students. Lakeshore's Proposal Team employed teacher feedback from a District Leadership Team questionnaire to tailor classroom designs for Pre-K to 2nd grade and 3rd to 5th grade, addressing distinct needs such as additional storage for younger grades and sit/stand tables for older grades. Incorporating GISD's teacher requirements, Lakeshore generated multiple custom 3-D layouts for each grade, letting teachers choose the most fitting option for their class. Lakeshore updated 315 classrooms across seven elementary campuses with our Flex-Space and Heavy-Duty furniture and learning materials within five days-- averaging 45 classrooms installed per day, including debris removal. Consequently, Georgetown ISD now boasts adaptable, functional learning spaces, enhancing classroom management and supporting 21st Century Learning.

KILLEEN INDEPENDENT SCHOOL DISTRICT

P.O. Box #967, Killeen, TX 76540
 Kasey Modde, Purchasing Specialist
 (254) 336-0093
 kasey.modde@killeenisd.org

Based in Killeen, Texas, the district tasked Lakeshore with designing and furnishing 350 classrooms and 15 specialty rooms across 5 elementary campuses—including breakout spaces, a music center, a library, and a special education resource area. In addition to supplying the furniture and materials, Lakeshore also provided full installation services and debris removal for all learning spaces. Killeen ISD is now equipped with flexible, multipurpose spaces to support teachers, students and overall classroom management.

We are pleased to share some of our most recent project case studies on our new furniture tab. You can read more about our latest projects [here](#).



TAB 6: PREVIOUS EXPERIENCE WORKING ON AN OCCUPIED CAMPUS EXPERIENCE

- ❖ **Rank the firm based on their experience and provisions for the safety of students while building on a Campus that will house students during construction.**

Lakeshore places utmost importance on student safety, rigorously testing our furniture and ensuring our installation crews operate with the highest standards of safety and care, particularly in settings where construction is concurrent with school operations. Our commitment to creating secure environments during construction encompasses:

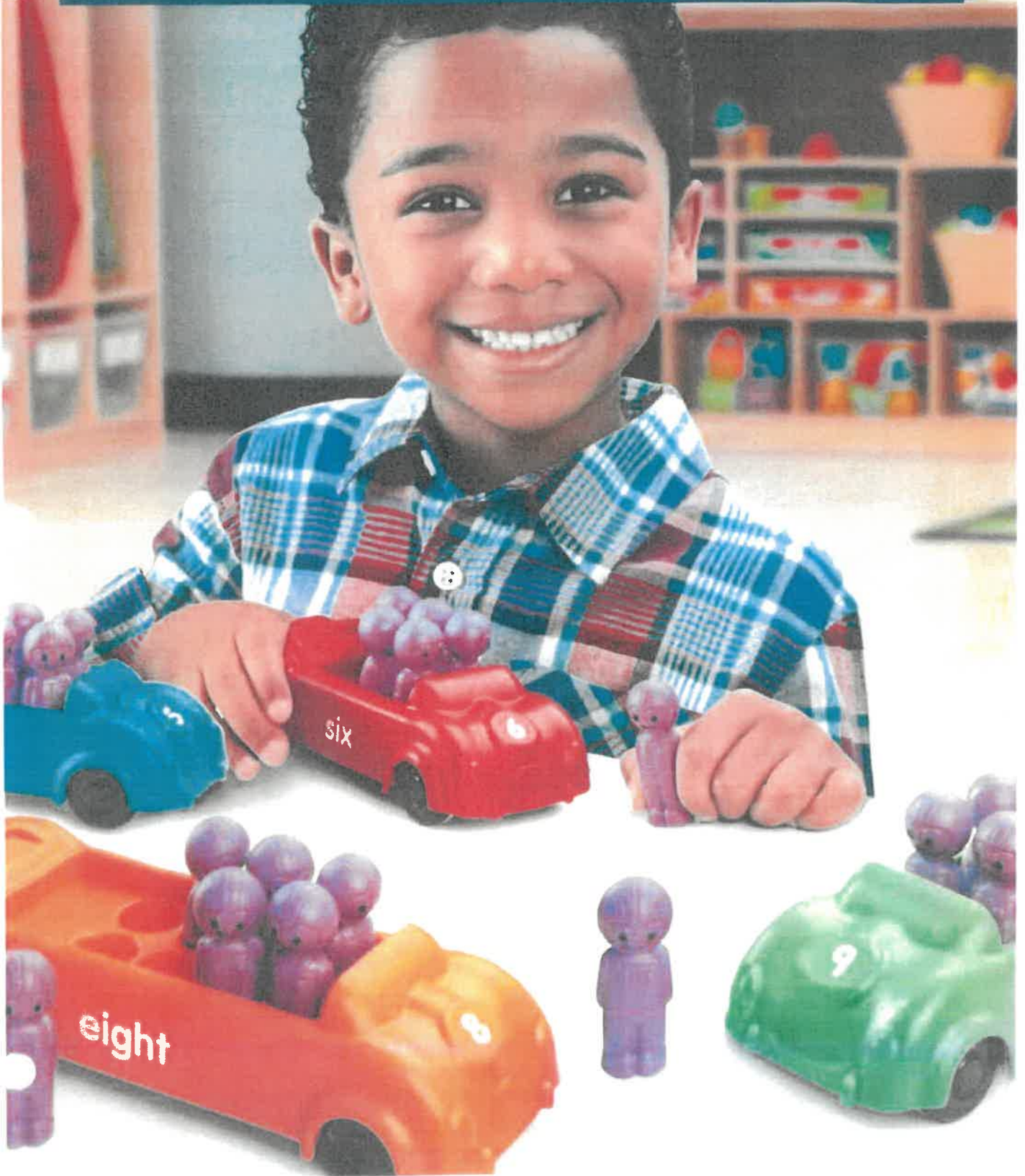
1. **Constant Supervision and Security:** We deploy dedicated personnel to monitor construction zones during school hours, addressing safety concerns promptly. The use of security cameras around the site further enhances safety monitoring.
2. **Scheduled Installation Times:** Installation activities are carefully planned for off-peak hours, reducing potential interactions with students and staff.
3. **Safety Briefings:** All personnel receive thorough briefings on campus safety rules, emergency procedures, and minimizing educational disruptions, ensuring everyone is aligned with our safety-first approach.
4. **Background Checks:** We mandate background checks for all installation personnel, safeguarding the student population's security.
5. **Designated Work Zones:** Work areas are clearly defined and isolated from general school spaces, with barriers and signage to prevent unauthorized entry.
6. **Minimal Disruption Policy:** Our policy includes noise control and the use of low-emission materials, preserving a healthy learning environment.
7. **Debris Management:** A proactive approach to debris removal keeps school premises clear and safe, without impeding emergency access.
8. **Secure Offsite Storage:** We provide secure storage solutions for furniture awaiting installation, keeping school corridors and classrooms uncluttered.
9. **Communication Plan:** Regular updates to school administration and staff about installation timelines foster transparency and help manage expectations.
10. **Direct Supervision:** A Lakeshore project manager or supervisor is on-site at all times, ensuring adherence to school policies and serving as a direct point of contact for school officials.
11. **Emergency Access:** Our planning ensures installation activities do not obstruct emergency routes, maintaining clear access at all times.

With extensive experience in fulfilling large orders for school districts and educational programs, Lakeshore is adept at managing the complexities of delivering and installing in active educational settings. Below demonstrates our track record of handling significant projects with meticulous attention to safety and minimal disruption:

- **Broward County Public Schools** - Located in Fort Lauderdale, Florida, this district collaborated with Lakeshore for the safe delivery and installation of turnkey environments in 115 Head Start classrooms across 50 schools within the county. These services were efficiently carried out during regular school hours, even as classes were ongoing.

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- **Blessed Trinity Catholic School** – Lakeshore meticulously coordinated the installation of turnkey environments in 27 Kindergarten through 8th grade classrooms in Ocala, Florida, utilizing our mobile Flex-Space furniture. This careful planning ensured that ongoing classes were not disrupted during the installation process. The upgrade was funded through the school's EANS funding, demonstrating a thoughtful approach to improving educational spaces.
- **Clint Independent School District** – In El Paso, Texas, Lakeshore significantly enhanced educational environments by designing, delivering, installing, and preparing 62 rooms across five locations for occupancy with turnkey solutions. Lakeshore streamlined the process by staging and assembling the furniture in each school's auditorium, collaborating closely with the school to schedule the removal of existing furnishings and installation of new ones without disrupting the classroom activities. As each room's configuration was approved and assembly completed, Lakeshore's Customer Care Associates efficiently replaced old furniture with new, allowing students and staff to return to a fully updated and ready-to-use classroom. This methodical approach ensured minimal disruption and maximized efficiency in transforming learning spaces.



Gadsden County Schools
 35 Martin Luther King Jr. Blvd.
 Quincy, Florida 32351

K. Ferguson-Yuon
 Signed February 7, 2024

Solicitation Addendum No. 1
 Date: January 30, 2024
 RFQ No. 2023-24-0003
 Project Name: New School Site Furniture - Nine District Schools

NOTICE TO ALL BIDDERS

The following addendum shall be made part of the Contract Documents and the Bidder shall acknowledge receipt on the Bid Form. It is being issued for the purpose of clarifying the intent of the Contract Documents. Each Bidder is instructed to incorporate this addendum into their Bid Documents and bid accordingly.

PRE-BID QUESTIONS AND ANSWERS

1	Q	What specifically is GCPS looking to purchase?
	A	The District is looking to purchase the selection and installation of new furniture for instructional and non-instructional areas of 9 school sites.
2	Q	When is GCPS looking for delivery and installation of furniture?
	A	The District is looking to have furniture delivered and installed (GCHS, CES, HMS, WGMS, and GBES) between June 1 and August 5, 2024. The District is looking to have furniture stored and installed (for no additional cost) at a later date for JASMS, SSES, GWMES, and GEMS, which are to be combined into a new K-8 that is scheduled to be completed by 2026.
3	Q	What happens during the competitive negotiation process? Are there floor plans?
	A	The District does not have floor plans available for this project. Once the final vendor is selected, the vendor will (March 25 – May 31, 2024): <ul style="list-style-type: none"> • Work with each school site administrator (GCHS, CES, HMS, WGMS, and GBES) to assess the furniture replacement needs and costs. • Collaborate with New K-8 designers (JASMS, SSES, GWMES, and GEMS) to assess the furniture replacement needs and costs. • Final selection and approval must be approved by the Superintendent of Schools and Board.
4	Q	Is the District looking for any pricing with the RFQ submittals?
	A	The vendor may provide sample pricing but the pricing will need to occur during the negotiation process and must not exceed the projected cost of \$7,000,000.00.

Dr. Sylvia R. Jackson, Asst. Superintendent of Schools for
 Support Services
 Preparer's Names

2/6/2024
 Date

Elijah Key, Superintendent of Schools
 Authorizing Agent

2/6/2024
 Date

NOTE: This document must be signed and included in your Bid.

SECRETARY'S CERTIFICATE

The undersigned, David Bo Kaplan, being the duly appointed and acting Secretary of Lakeshore Learning Materials, LLC, a California Limited Liability Company (the "Company"), does hereby certify that the resolution set forth below is a true and complete copy of a resolution duly adopted by the Board of Managers of the Company by unanimous written consent on January 6, 2023; and that said resolution has not been amended or repealed and is still in full force and effect:

THEREFORE, BE IT RESOLVED that

Tyler Domski, be, and he hereby is, appointed and designated as Vice President of Business Process and Contracts, Mike Duong, be, and he hereby is, appointed and designated as Vice President of Sales Operations, Jennifer Doran, be, and she hereby is, appointed and designated as Director - Bid & Contracts, Rafael Muro, be, and he hereby is, appointed and designated as Bid Operations Manager, Eunice Peterson, be, and she hereby is, appointed and designated Bid Manager, Mariel Briones, be, and she hereby is, appointed and designated as Bid Administration Manager, and Luke Creamer, be, and he hereby is, appointed and designated as Bid Analyst, and Johanna Lopez, be, and she hereby is, appointed and designated as Bid Analyst, Kyle Ferguson-Owens, be, and she hereby is, appointed and designated as Bid Analyst, and Christopher Kingston, be, and he hereby is, appointed and designated as Bid Analyst, Lili Azouz, be, and she hereby is, appointed and designated as Bid Analyst, all with full power and authority to act in the name and on behalf of the Company in all negotiations, concerns and transactions with third parties, their employees or agents in connection with bidding, which actions shall include but not be limited to the execution of, and affixation of the corporate seal to, all bids, papers, documents, affidavits, bond, sureties, purchase orders and notices issued pursuant to the provisions of any such bid or contract, with each and every such act to be conclusive evidence of their authority therefore and the Company's ratification, approval, confirmation and acceptance thereof as valid and binding upon the Company.

IN WITNESS WHEREOF, I have hereunto set my hand and the seal of the Company this 7th day of February, 2024.



Bo Kaplan
Secretary

Visit Our Stores!

For maps to store locations, visit LakeshoreLearning.com

Arizona

Paradise Valley
(Phoenix Area)
4727 E. Bell Rd.
(602) 482-7900

Phoenix
4819 E. Ray Rd.
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(310) 893-1150

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Pasadena
3848 E. Foothill Blvd.
(626) 356-3848

Roseville
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San Bernardino
898 E. Harriman Pl.
(909) 890-1222

San Diego
7510 Hazard Center Dr.
(619) 297-8494

San Jose
1099 S. Bascom Ave.
(408) 998-0794

San Leandro & outlet
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(510) 483-9750

San Marcos
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Upland
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Colorado

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Center Dr.
(303) 768-8484

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Davie
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(954) 284-0411

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(407) 260-5531

Tampa
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(Marietta Area)
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Bolse
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(208) 377-1855

Illinois

Chicago
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(773) 233-9210

Orland Park
15780 S. La Grange Rd.
(708) 403-6300

Palatine
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(847) 705-5052

Indiana

Indianapolis
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(317) 574-0304

Kansas

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5670 Antioch Rd.
(913) 432-3998

Maryland

Towson & outlet
1620 E. Joppa Rd.
(410) 296-5888

Massachusetts

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230 Needham St.
(617) 969-1171

Saugus
352E Broadway
(781) 233-3770

Michigan

Sterling Heights
12210 Hall Rd.
(586) 803-1435

Minnesota

Maplewood
1721 Beam Ave.
(651) 777-0650

St. Louis Park
5699 W. 16th St.
(952) 541-0991

Nebraska

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(402) 334-4466

Nevada

Henderson
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Springs Rd.
(702) 396-2890

New Jersey

Cherry Hill
2020 Marlton Pike West
(856) 910-0888

East Brunswick
269 State Route 18
(732) 967-8585

Hackensack
449 Essex St.
(201) 441-9214

New Mexico

Albuquerque
6646 Indian School Rd. NE
(505) 884-4866

New York

New Hyde Park
2079 Hillside Ave.
(516) 616-9360

Scarsdale
969A Central Park Ave.
(914) 472-1820

North Carolina

Matthews
10005 E. Independence Blvd.
(704) 849-2370

Ohio

Cleveland
(Beachwood Area)
27500 Chagrin Blvd.
(216) 378-9488

Columbus
2148 Polaris Pkwy.
(614) 846-1710

Oklahoma

Oklahoma City
6300 N. May Ave.
(405) 858-8778

Oregon

Lake Oswego
16901 SW 65th Ave.
(503) 620-9888

Pennsylvania

King of Prussia
340 W. DeKalb Pike
(610) 354-0551

Rhode Island

Cranston
1400 Oaklawn Ave.
(401) 463-8800

Tennessee

Nashville
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(615) 747-6630

Texas

Austin
9828 Great Hills Trail
(512) 241-2885

Dallas
14060 N. Dallas Pkwy.
(972) 934-8866

Friendswood
19032 Gulf Fwy.
(281) 461-6263

Houston
2405 Post Oak Blvd.
(713) 355-1893

McAllen
1316 E. Expressway 83
(956) 618-0225

San Antonio
327 NW Loop 410
(210) 340-0504

The Woodlands
Portofino Shopping Center
19075 Interstate 45 South
(936) 271-3585

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Salt Lake City
5480 S. 900 East
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