



Nautel Maine Inc.
 201 Target Industrial Circle
 Bangor, ME 04401
 USA
 www.nautel.com
 (herein called NAUTEL)

Quote Number: Q-07512
FOR
WBHY
 Attn: Wilbur Goforth
 6530 Spanish Fort Blvd, Ste. B
 Spanish Fort, AL
 United States
 (herein called "Buyer")

Jeff Welton
 Regional Sales Manager, Central US
 Phone: (877) 662-8835 x5127
 Mobile Phone: (217) 919-0189
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 Email: jwelton@nautel.com

Project: WBHY NV20LT
Quote Date: January 24, 2024

The terms and conditions of this order are annexed hereto and, upon acceptance of this order in writing by NAUTEL at its head office, 10089 Peggy's Cove Road, Hackett's Cove, NS, Canada, shall be binding upon NAUTEL and the Buyer.

Payment terms: 25 % deposit with order; balance due prior to shipment. Price does not include taxes and/or shipping unless otherwise noted. Price is valid until quote expiry.

Shipment from factory: Please see quote body for estimated shipment from factory following receipt of agreed payment. The pandemic has affected the current market conditions, especially the delivery times of the electronics supply chain. We will do our best but there is no guarantee on delivery time.

Quote Number: Q-07512
Quote Total: USD \$81,721.00

BUYER'S ACCEPTANCE

The above Quotation is accepted:

Company Name: WBHY

Address:
 6530 Spanish Fort Blvd, Ste. B
 Spanish Fort, AL
 United States

Name:

Title:

Signature:

Date:

Thank you for giving us this opportunity to serve you. With your permission we would like to share the confidence you have shown in NAUTEL solutions to other customers via our website, newsletter, Facebook and industry publications.

[] Approved. I permit NAUTEL to publish a one sentence communication stating that we have purchased the equipment described in this quotation. No confidential information (other than Buyer's name) will be disclosed.



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NV20LT2 Transmitter
 This is an analog configured system.

Line #	Part #	Description	Price	Qty	Extended
1	NV20LT	<p>NV20LT: Nautel 20 kW solid state modular FM radio broadcast transmitter. The NVLT series transmitters are factory configured and shipped with the following settings: 3-1/8" EIA output connector, and tested at 98.1MHz. These can quickly and easily be configured to your own settings by following Nautel's quick guide.</p> <p>Features:</p> <ul style="list-style-type: none"> * Broadband design * Broadband Hot Plug Power Modules * Hot Plug Power Supply Modules * Industry-best efficiency, 72% * Built-in SCA Generators (2) and RBDS/RDS Coder. * Comprehensive monitoring, including spectrum analyzer, and control to the module level and extensive logging through Nautel's Advance User Interface (AUI). * Programmable pre-sets for audio source, power and frequency configurations selectable via local or remote control. * Fully Digital Exciter with AES/EBU, analog and composite inputs. * Pre-installation, Installation, Operations and Trouble Shooting manuals provided on USB media. <p style="text-align: center;">Required Information.</p> <p style="text-align: center;">** Values in Brackets used if Blank**</p> <p>RF Output connector: Standard 3-1/8"</p> <p>AC Power Supply Voltage: 1 Phase ____ (Default 3 Phase) ____ Line - Line ____ Line - Neutral ____</p>	\$84,663.00	1	\$73,233.50
2	219-5144*	NVLT/GV UPS Interface Assy	\$956.00	1	\$860.40
3	JD43	Female Connector	\$55.00	1	\$49.50



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4	ORBAN INSIDE	Orban Inside - The functionality of the new Orban 5500 five band and two band processing built on a card which mounts in analog VX, VS, GV, or NVLT series transmitters and controlled via the AUI webserver. Does not include Orban's stereo generator, composite clipping or TU BS412 multiplex power controller. It works with L&R, AES/EBU, and transmitters with USB player inputs. (installed before shipment) For dual exciter installations - two processors needed.	\$1,683.00	1	\$1,430.55
5	206-5090-(22-32)	3-1/8" EIA Short Circuit Stub Assy, Flanged (Frequency dependent)	\$3,173.00	1	\$2,697.05
6	NHB-NV15LT-NV20LT-SET-*	NVLT 15/20-DOC: NV15LT/NV20LT Additional Technical Manual Set in Printed form NVLT Series: covering Product Overview, Site and Pre-installation, Operating Instructions, Testing and Adjustments, and System Level Troubleshooting, Theory of Operation, Component Level Troubleshooting, Parts and Wiring Information	\$255.00	1	\$0.00
TOTAL:					\$78,271.00



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Options, Spares and Accessories

These optional items are shown at zero quantity and list price for reference. To add any of these items, please contact your Nautel sales manager.

Line #	Part #	Description	Price	Qty	Extended
7	219-5160-02	NVLT-REMOTE INTRFC HP: Remote Interface Option for NVLT (HP): Optional card for interfacing the parallel remote control ports for NV15LT, NV20LT, NV30LT or NV40LT. Mounts inside the top front door. Provides LED status and pushbutton control of all parallel control lines.	\$1,625.00	0	\$0.00
8	219-8975-06	GV/NVLT-STN-KIT HP: Station Spares Kit, GV/NVLT15, GV/NVLT20, GV/NVLT30 or GV/NVLT40	\$3,703.00	0	\$0.00
9	219-8976*	GV/NVLT-Site-KIT: Site Spares Kit, For all GV/NVLT Series Transmitters	\$149.00	0	\$0.00
10	219-8979-02	GV/NVLT-FILTER KIT HP: Spare Air Filter Kit, GV/NVLT15 or GV/NVLT20	\$207.00	0	\$0.00
11	219-8979-04	GV/NVLT-FILTER KIT HP: Spare Air Filter Kit, GV/NVLT30 or GV/NVLT40	\$185.00	0	\$0.00
12	BOTTOM AC ENTRANCE	GV/NVLT-AC Bottom Access: NVLT AC Bottom Access. Allows AC power to be accessed through the bottom of the transmitter.	\$1,964.00	0	\$0.00
13	NAA61*	GV/NVLT-PM: Spare GV/NVLT Power Module	\$5,880.00	0	\$0.00
14	NAPA31*	GV/NVLT/VS2.5-PA: Spare Power Amplifier. Used in PA and exciter PA stage for GV/NVLT and PA of VS2.5.	\$1,495.00	0	\$0.00
15	NAPA35*	GV/NVLT-Preamp: Spare GV Preamp	\$490.00	0	\$0.00
16	NAPC158*	GV/NVLT-Mod Ctrl: Spare Module Control/Interface PWB	\$4,230.00	0	\$0.00
17	NAP1142*	NVLT/NX3/5/10 UI Interface PWB Assy	\$422.00	0	\$0.00
18	NHB-NV30LT-NV40LT-SET-*	NVLT 30/40-DOC: NV30LT/NV40LT Additional Technical Manual Set in Printed form NVLT Series: covering Product Overview, Site and Pre-Installation, Operating Instructions, Testing and Adjustments, and System Level Troubleshooting, Theory of Operation, Component Level Troubleshooting, Parts and Wiring Information	\$255.00	0	\$0.00
19	NVLT CONTROLLER	NVLT-Exc/Ctrl: Spare Exciter/Control Module	\$7,253.00	0	\$0.00



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20	NVLT-HD-HP-UPGRADE	NVLT HD HP Upgrade Kit: Basic kit provides one Digital Exciter and associated software upgrades to allow NVLT transmitters to Broadcast HD Radio. Basic kit compatible with transmitters equipped with NAA61B or later power modules. HD Radio Exporter and/or Importer are priced extra. This upgrade is only available from Nautel Customer Service department. <u>HD Radio transmission requires a license from Xperi prior to commencing operation. For Canadian and US customers; To avoid delay in your shipment, please be sure your licensing agreement is active by calling (443) 539-4332. For All other customers a International Main Station License Fee required.</u>	\$21,113.00	0	\$0.00
21	NVLT-HP-EX	NVLT M/A Exciter kit HP: Provides hot-standby M/A exciter functionality to the NV15LT, NV20LT, NV30LT or NV40LT.	\$6,292.00	0	\$0.00
22	UW146	LCD Display	\$337.00	0	\$0.00
23	NAPI142*	NVLT/NX3/5/10 UI Interface PWB Assy	\$422.00	0	\$0.00
24	UG132*	GV/NVLT/VS/ VX150/300/600/NX3/VX3.5/VX4 -PS: Spare Power Supply Module	\$849.00	0	\$0.00
25	ZAP50	VS/NX3/5/10/GV/NVLT-FAN: VS Series, NX3/5/10 and GV/NVLT Spare Fan	\$54.00	0	\$0.00
TOTAL:					\$0.00

GROUP SUMMARY

GROUP NAME	SUB TOTAL
NV20LT2 Transmitter	\$78,271.00
Options, Spares and Accessories	\$0.00

GROUP TOTAL: \$78,271.00

Estimated Freight	Estimated Tax	Quote Total Amount
\$3,450.00		USD \$81,721.00