



**Riverview Gardens School District  
Business Office**

1370 Northumberland - Zip 63137  
St. Louis, Missouri  
Telephone: 314-869-2505

Note: The Riverview Gardens School District will not accept any bids which are received after the published bid opening time and date indicated below and will not be responsible for any bids mailed or delivered to any address other than those above. No exceptions!

**FORMAL BID PROPOSAL  
BID OPENING SCHEDULE**

BID NUMBER: 265

BID TITLE: Unified Threat Management Solutions:  
With Antivirus software and Ransomware Protection

BID OPENING DATE: 05/03/2022

BID OPENING TIME: 12:00 P.M., Local Prevailing Time

VENDOR NAME: \_\_\_\_\_

MAILING ADDRESS: \_\_\_\_\_  
\_\_\_\_\_

VENDOR TELEPHONE NO.: \_\_\_\_\_

VENDOR FAX NO.: \_\_\_\_\_

VENDOR E-MAIL ADDRESS \_\_\_\_\_

All items contained in this bid shall be as specified or RGSD approved equal. For any item(s) proposed which is other than as specified, a complete and detailed cut and description for each item(s) must accompany the bid, if the item(s) is to be considered. Please carefully read each section of this bid.

**I/WE UNDERSTAND AND AGREE THAT NEITHER THE AWARD OF THIS BID TO ME/US BY THE DISTRICT'S BOARD OF TRUSTEES NOR RECEIPT BY ME/US OF A NOTICE OF ACCEPTANCE OF THIS BID SHALL CONSTITUTE THE MAKING OF A CONTRACT BETWEEN RGSD AND ME/US, WHICH SHALL BE CONDITIONED UPON THE EXECUTION BY BOTH RGSD AND ME/US OF A FORMAL, WRITTEN AGREEMENT.**

**PLEASE SUBMIT 3 ORIGINAL BID DOCUMENTS and an Electronic COPY.**

**PROPOSAL FORM**

**Board of Trustees  
Riverview Gardens School District  
St. Louis, Missouri**

Ladies and Gentlemen:

I/We, propose to furnish and deliver all items and/or to perform all services according to all sections of this bid document (Proposal Form, Instructions and Conditions, detailed written Specifications, and Addenda if applicable) and in the quantities at the indicated prices, as called for in the document(s). All quantities indicated have been checked very closely, and both unit price and total price (where requested) have been submitted with the understanding that we shall be responsible for making complete and satisfactory delivery accordingly, within the timeframe agenda (if applicable).

All items contained in this bid shall be as specified or RGSD approved equal. For any item(s) proposed which is other than as specified, a complete and detailed cut and description for each item(s) must accompany the bid, if the item(s) is to be considered. Please carefully read each section of this bid.

**I/WE UNDERSTAND AND AGREE THAT NEITHER THE AWARD OF THIS BID TO ME/US BY THE DISTRICT'S BOARD OF TRUSTEES NOR RECEIPT BY ME/US OF A NOTICE OF ACCEPTANCE OF THIS BID SHALL CONSTITUTE THE MAKING OF A CONTRACT BETWEEN RGSD AND ME/US, WHICH SHALL BE CONDITIONED UPON THE EXECUTION BY BOTH RGSD AND ME/US OF A FORMAL, WRITTEN AGREEMENT.**

Respectfully submitted,

COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

\_\_\_\_\_

PHONE \_\_\_\_\_

FAX \_\_\_\_\_

E-MAIL ADDRESS \_\_\_\_\_

SIGNED \_\_\_\_\_

WRITE OUT  
SIGNATURE \_\_\_\_\_

TITLE \_\_\_\_\_

DATE \_\_\_\_\_

CIRCLE THE OPERATING STATUS OF YOUR BUSINESS AS INDICATED BELOW:

MINORITY OWNED      WOMAN OWNED      NON-MINORITY

**Riverview Gardens School District**  
1370 Northumberland – St. Louis, Missouri 63137  
Telephone: 314-869-2505 ♦ Fax: 314-7980936

**REQUEST TO ADD VENDOR  
(Substitute Form W-9)**

To be completed by RGSD School/Location:  
Location Requesting Vendor Addition \_\_\_\_\_

To Be Completed by Vendor: Please complete all sections and fax back to 314-  
Will your company accept purchase orders? \_\_\_\_\_ Yes \_\_\_\_\_ No

**Note: An original RGSD purchase order is required for all material purchases. Do not accept any order without an original RGSD purchase order.**

Product Line \_\_\_\_\_

PARENT COMPANY NAME: \_\_\_\_\_

D/B/A NAME: \_\_\_\_\_

Order Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Physical Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Contact Person: \_\_\_\_\_

REMITTANCE ADDRESS:

Vendor Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: (\_\_\_\_) \_\_\_\_\_ Fax (\_\_\_\_) \_\_\_\_\_

Email Address: \_\_\_\_\_

Federal Tax ID/Social Security #: \_\_\_\_\_

Select One

Minority Code: \_\_\_\_\_ Woman & Minority \_\_\_\_\_ Minority  
\_\_\_\_\_ Non-Minority \_\_\_\_\_ Woman

Select One

Type of Entity \_\_\_\_\_ Individual/Sole Proprietor \_\_\_\_\_ Corporation  
\_\_\_\_\_ Partnership \_\_\_\_\_ Other \_\_\_\_\_

**\*\*\*\*RGSD accepts no responsibility for orders filled without a valid purchase order.**

Submitted By: Signature \_\_\_\_\_ Date \_\_\_\_\_

FOR INTERNAL USE ONLY	
Vendor Number: _____	1099: _____ Yes _____ No
Completed By: _____	Date: _____

The Board of Trustees of the Riverview Gardens School District (hereafter referred to as "RGSD") is soliciting sealed, written formal bid proposals from qualified vendors (hereafter referred to as "Vendor") for the purchase of furniture,

equipment, supplies, materials, labor or services as outlined in the following specifications. Sealed bids shall be received by RGSD, in the Business Office of the Riverview Gardens School District, 1370 Northumberland, St. Louis, Missouri- 63137, until the time specified on the Bid Opening Schedule (front page of the formal bid document), at which time all bids shall be publicly opened and read aloud. Neither dating of the bid form nor placing the bid in the mail by this date shall meet legal requirements; the formal bid document must be **received in the Business Office** of the Riverview Gardens School District on or before the date and time stated.

RGSD reserves the right to reject any and all bids received and to waive any and all informalities. Vendors are encouraged to very carefully read all sections of this bid document prior to submitting a bid proposal.

It is the basic philosophy of RGSD to extend to all responsible Vendors equal consideration and the assurance of unbiased judgment in determining whether their product or service meets specifications and the educational needs of the school district. RGSD shall fairly evaluate all formal bid proposals submitted and base all decisions on the "lowest and best" bid concept, purchasing only those products and/or services which meet the specifications as written. All decisions rendered shall strive to achieve the greatest value from every tax dollar expended. RGSD shall make no discrimination based on race, color, creed, religion, or national origin, in either the product evaluation process or in transacting business with Vendors or Vendor representatives.

The advertising and publishing of this formal bid has met all legal requirements of the Missouri State statute and policies of the RGSD Board of Education, hence the requirement to offer public notice of the intent of RGSD to solicit bids via this bid document has been satisfied.

This document is to serve as an invitation to all qualified vendors to extend to RGSD, an offer, for the sale of all products and/or services specified herein. It is the purpose of this bid document to clearly define "open" and "competitive" product or service bid specifications. All items on this bid are to be **as specified or RGSD approved equal**.

**Addenda:** Vendor shall acknowledge the receipt of all addenda which were issued during the course of this formal bid. If specified in the text of the addenda, in addition to acknowledging receipt of the addenda below, the addenda may require additional information required for the bid (e.g., pricing), in which case the Addenda shall not only be acknowledged below but shall be completed and attached to the bid at the time the bid proposal is submitted. Receipt of the following Addenda issued during the course of this formal bid is hereby acknowledged:

Addendum Number		Date	
Addendum Number		Date	
Addendum Number		Date	

It is acknowledged that this formal bid proposal consists of the following sections: **PROPOSAL FORM, INSTRUCTIONS AND CONDITIONS, SPECIFICATIONS** and any **ADDENDA** (if applicable). The detailed specifications section may include blueprints, drawings, or other documents which shall be deemed to be a part of these written specifications. I/We understand that each form is to be signed as required in the specifications, and unless this has been done, the bid proposal may be considered incomplete and therefore rejected. Likewise, it is understood that the submission of all documents called for in the detailed specifications shall be submitted as defined in the specifications, and that failure to do so may result in rejection of the bid in part or in total. I/We, the undersigned, do hereby understand and accept all sections of this bid document and all addenda (if applicable) under which this quotation is being submitted and agree to perform in compliance with the specification requirements as set forth herewith.

I/We further agree that RGSD reserves the right to award the order, if awarded, within forty-five (45) calendar days from the date of the bid opening, unless otherwise indicated in the written specifications which follow. Consequently, I/We agree not to request permission to withdraw the quotation after bids have been publicly opened for this period of time. Having carefully examined all elements of the specifications and addenda, I/we propose to furnish all furniture, equipment, supplies, materials, labor or services required according to the written bid specifications in connection with this bid and do hereby submit the following formal bid proposal, for the total amounts indicated on the proposal form pages, where requested in the bid document.

The individual signing this Bid Proposal shall be a responsible officer of the company and shall be authorized to sign on behalf of the company.

**\*\* End Proposal Form Section of This Bid Document \*\***

**INSTRUCTIONS AND CONDITIONS**

**Preparation of Bid Proposals**

Vendors should adhere to all of the instructions and conditions as contained in this section of the bid as well as all other sections of these bid specifications; failure to do so may result in rejection of the bid.

All bid proposals must be completed in ink or typewritten; all bids must be manually signed. No erasures shall be permitted; mistakes may be crossed out and corrections inserted adjacent. All corrections (including "white-out") must be initialed in ink by the person signing the bid proposal. The proposal must be signed with the firm or corporate name and by a responsible officer or employee of the firm. Vendor is to acknowledge receipt of any and all addenda (if any) re bid specifications and/or drawings which are published for this bid. All addenda shall be acknowledged as outlined in the Proposal Form section of this bid document.

Vendors should respond by using the proposal form and all other sections of this bid document without alterations, where information is requested. For every item proposed, the "Unit Price," "Total Price," (where requested), and "Quoting On" lines must be completed. All information concerning warranties, delivery dates, etc., where requested, must be completed by the Vendor; all "checklists" must be completed and submitted with the bid, if required in the specifications.

Pages on which there are no items being quoted by the Vendor, may be detached, and only those pages which contain a quoted item(s), along with the signed proposal form (both pages of the proposal form) and all other documents stated in the detailed specifications need be returned. On pages in which there are both items being quoted and items for which a price quotation is not being offered, the Vendor shall indicate "No Bid" on the "Total Price" line for all items not being offered for bid.

Prices must be stated in units specified hereon; i.e., in the units of measure indicated (per each, or dozen, case, etc.). RGSD shall not be responsible for pricing which does not conform to the unit of measure indicated, and likewise RGSD has no authority to amend a unit price once submitted even if the error is obvious. Pricing must be stated in U.S. dollars and cents and shall be offered in a known amount; i.e., a bid which simply states "My bid is \$1.00 lower than the lowest bid received" shall not constitute a legal bid proposal.

**Submission Of Bid Proposals**

Bids, once completed, should be placed in an opaque envelope with the Vendor name and bid number as they appear on the proposal form written on the envelope, in order that the bid may be accurately registered upon receipt. A responsible official who is a legal representative of the Vendor must sign the attached proposal form, in order for the bid to be valid and acceptable. A bid which is not signed is not binding on the part of the Vendor and therefore does not constitute an informality which may be waived by RGSD. Should a return label not be included with the bid document, address the outside of the envelope as follows:

IF MAILED	IF DELIVERED
Riverview Gardens School District	Riverview Gardens School District
Business Office	Business Office
Attention:	Attention:
CFO- Dr. Lavon Singleton	CFO: Dr. Lavon Singleton
1370 Northumberland	1370 Northumberland
St. Louis, MO 63137	St. Louis, MO 63137

**In addition, the following information should be indicated on the outside of the bid envelope: (a) Vendor Name and Address and (b) Bid Name and Number and Bid Opening Date, as listed on the Bid Opening Schedule. If a bid is opened prematurely because of failure to adhere to this requirement, the bid will be rejected.**

If the District's Business Office is closed for any reason, including but not limited to inclement weather, an emergency situation or any other act of nature, which closure prevents the opening of bids at the previously advertised date and time, all bids received shall be publicly opened and read aloud on the next work day that the District's Business Office shall be open for business at the previously advertised time. The new date and time of bid opening, as determined in accordance with this paragraph, shall not be advertised, and all Vendors, upon submission of a bid proposal, shall be deemed to have knowledge of and shall have agreed to the provisions of this paragraph. In such event, bids shall be received by the District until the new date and time of the bid opening as set forth herein. RGSD shall not be held responsible for the receipt of any bids the delivery of which was attempted and failed due to the closure of the Business Office. Each Vendor shall be required to ensure the delivery and receipt of its bid by RGSD's Business Office prior to the date and time of bid opening.

**Modification and Withdrawal of Bids and Late Bids**

Bid proposals should be verified before submission for accuracy and correctness, since RGSD shall not be responsible for any errors for which the Vendor is responsible. Bids may be modified or withdrawn by written notice or in person from the Vendor, if received in the Business Office prior to the time set forth in the Bid Opening Schedule; no telephone oral withdrawals shall be accepted. Notations written by the vendor on the outside of the bid envelope stating that an amount is to be "added" or "deducted" from the pricing structure submitted on the bid document sealed inside the envelope shall not be deemed permissible; all such notations shall be ignored relative to pricing submitted by the vendor. The pricing submitted on the form(s) provided by RGSD shall be deemed to constitute the legal pricing offered by the vendor and it is that pricing which shall prevail and for which the vendor shall be accountable.

NO bids may be accepted, modified or withdrawn which are received in the Business Office, after the time set for the opening of bids. NO EXCEPTIONS! Any and all bids received after the bid opening time and date indicated on the Bid Opening Schedule shall be refused and marked "Late Bid" and returned to the Vendor, unopened. No formal bid proposals may be "faxed" and no telegraphic modifications may be made to any bid proposal once received by RGSD; all changes shall be made prior to the bid opening **on the document** submitted to RGSD.

### **Acceptance and Award of Bid Proposals**

The Vendor's bid proposal, once submitted and accepted as a valid bid by RGSD, shall be deemed by both parties to constitute a legal and binding offer on the part of the Vendor to sell to RGSD as per the terms of the bid specifications, all products and/or services contained therein. Bid proposals are subject to acceptance by RGSD at any time within forty-five (45) calendar days following the bid opening date. Consequently, all price quotations shall be effective for a minimum of forty-five (45) calendar days and a maximum period as indicated in the specifications. All bids must be valid for the effective dates stated in the specification, if applicable.

Award of contract shall be made to the responsible Vendor whose bid, conforming to the specifications, is deemed to be the most advantageous to RGSD, price and all other factors considered. The Vendor acknowledges the right of RGSD to reject the bid, in part or in total, if the Vendor fails to submit the data required in the specifications, or if the bid is in any way incomplete or irregular. Under no circumstances may a Vendor deliver, install, or perform any service as specified in these specifications without written authorization from RGSD (i.e., a duly issued purchase order or signed contract). All formal bid proposals shall be approved by the Board of Trustees prior to the award of the bid.

The Vendor shall be issued a purchase order document, which shall be deemed acceptance of the bid proposal offer made by the Vendor, for all items and/or services approved by the Board of Trustees and awarded as a result of this bid. However, if in the opinion of RGSD a contract document is required to authorize the award of the bid, Vendor agrees to sign and execute all such contract documents as required in the written specifications. NOTE: if Vendor policy requires that RGSD sign Vendor contract documents, a sample of all such documents shall be included with the bid proposal and shall become a part of the Vendor's bid proposal.

### **No Response to Bid Quotation**

Due to the ever-increasing postal rates, it is necessary to remove the names of Vendors from bid mailing lists which do not respond in writing to formal bid proposals which are mailed to them. Henceforth, it shall be interpreted that a Vendor no longer wishes to remain on the bid mailing list for any bid, unless the Vendor offers a bid proposal or returns the cover sheet of the bid marked "NO BID - Please Leave Name On Active Bid Mailing List." Likewise, for the Board's information, please indicate on a sheet of your company's letterhead, the reason(s) why your company is not submitting a bid proposal in response to these specifications at this time. Failure to respond at all to an offer to bid shall result in the removal from the bid mailing list. It shall be the responsibility of the Vendor to notify RGSD in writing if the Vendor relocates or if there is a change of address.

### **Rejection of Bid Proposals**

RGSD reserves the exclusive right to reject the bid of any Vendor in part or total for reasons deemed appropriate, such as a documented past experience(s) in which the Vendor failed to perform according to stated specifications once awarded the bid, suspicious financial responsibility of the Vendor, instances in which Vendor offered references were checked with resulting negative connotations, etc. RGSD reserves the right to accept the "lowest and best" bid, which in their judgment, assures RGSD the product(s) or service(s) having the best performance and the highest level of function, quality and value. Any Vendor which does not indicate on the "Quoting On" line for each item on which a quotation is submitted, exactly what is being offered, may expect that item to be rejected, due to the fact that what is being offered cannot be clearly identified and compared to what is specified.

### **Approved Equal**

It is the intent of this document to clearly define "open" and competitive product or service bid specifications. All items on this bid are to be as specified or RGSD approved equal; RGSD shall reserve the exclusive right to determine products and or services which are approved as equal to those specified herein. Reference in these specifications to and the use of the name and model number of any article, product, material or item of furniture and equipment by proprietary name, manufacturer or manufacturer's model or catalog number in describing an item, is intended to establish a standard of type, quality and design, and is therefore not intended to limit competition. Vendors may submit bid proposals for products which are of a different manufacturer and model number from that which is specified,

provided the herein procedure is adhered to exactly. However Vendors are encouraged to offer products of those manufacturers and model numbers specified, if at all possible.

For any item(s) which is proposed, which is other than as specified (brand name and number), it is the responsibility of the Vendor to submit, with the bid proposal, a manufacturer's published detailed cut and description, catalog, or other descriptive document, explaining in detail, exactly what is being proposed. Likewise, any support literature for any item(s) proposed which is other than as specified (manufacturer and model number), shall be clearly labeled as to the **Vendor's Name**, the **Item Number** as appears in the specifications and the **Item Name**. It shall be the responsibility of the Vendor to insure that a detailed, technical description is provided for all items which shall allow for an accurate comparison to the item specified. All such support documentation shall be submitted with the bid proposal and shall be organized in one of the following manners:

- (a) Bound Volume of Pages - for each item, a picture and detailed product specification (for the exact manufacturer and model number proposed) shall be pasted on an 8 1/2" X 11" sheet of paper and bound in a cover with the Vendor's Name on the outside of the cover. The item number and item name as listed in the bid specifications shall be indicated at the top of each page. The support literature shall be organized in a bound volume in order by item number. Preferably, only one item shall be placed on each page.
- (b) Published Catalog - it shall be permissible to submit with the bid, a general or manufacturer's product catalog clearly indicating the detailed product information concerning the proposed product; however, if this method is utilized, it shall be the responsibility of the Vendor to place beside the product manufacturer and model number on the "Quoting On" line the correct **page number** in the catalog which is submitted, on which the product may be found. RGSD shall not research catalog table of contents or indexes attempting to locate items which are offered on this bid.

In addition it shall be the responsibility of the Vendor to clearly define any deviations that exist from specifications, if any, between what is proposed and what is specified, for each item offered, which is other than as specified. All such information relating to product deviations may be placed in the bid proposal either on the page below the item specification or on a separate sheet. If a separate sheet is utilized, the page shall be entitled "Proposed Product Deviations" and each item shall be clearly labeled as to number and name as they appear in the specifications. Failure to provide such documenting evidence to support any such item offered and/or any significant product deviations may result in rejection of the item(s) involved.

### **Pre-Bid Approval Of Items**

Preference shall be given to those manufacturers and models which have been granted pre-bid approval based on past performance. Vendors are encouraged to request approval of their brands and models for each item(s) which are to be offered via bid in the future, in order to meet specifications as listed on this bid. All such requests shall be made in writing to the Chief Financial Officer. After the bid has been published, all decisions as to product approved equals shall be made following the bid opening. Where applicable, for the products and/or services to be provided in the specifications, preference shall be granted to those Vendors which offer local sales and service, parts inventories, user training orientation, etc. In the case of "tie bids", all factors being equal, the local vendor shall be recommended to the Board of Trustees for approval.

### **Net Prices**

In all cases, prices quoted are to be net including all applicable discounts. A separate price shall be offered for each item and not in combination with other items (unless the grouping of items is otherwise allowed as defined in the specifications). Unit price shall prevail in case of a conflict between unit and total price (extension); written price shall prevail in case of a conflict between written and enumerated pricing. Vendors are instructed to round off all unit pricing and extensions to the nearest whole cent; i.e., round the pricing to **two** places to the right of the decimal point only. The RGSD mainframe computer database is designed to accept only pricing which is stated in this manner. All items for which pricing is submitted which is other than two places to the right of the decimal shall be accepted; however, all digits beyond a whole cent (more than two places to the right of the decimal) shall be ignored in the bid analysis process and the unit price indicated on the purchase order shall be to the nearest whole cent for each item involved.

### **Freight**

The Vendor agrees to deliver all items prepaid (F.O.B. DESTINATION), to an inside point or points of receipt within the District. If multiple delivery sites are required for items in the bid, either the total number of or the exact address of all such sites shall be indicated in the specifications section of the bid document. All costs for delivery, drayage or freight, for the packing or unpacking, loading and unloading of said articles, are to be borne by the Vendor, and should be included in the unit price.

### **Taxes**

Vendor pricing shall not include any taxes (unless specified), since RGSD is tax exempt there from. Federal Excise Tax Exemption Certificates shall be executed when required upon request by the Vendor.



### **Grouping of Items**

As stated above, no grouping of items shall be allowed unless otherwise defined in the detailed specifications. Most items are to be offered for bid on an "individual" basis and shall be awarded accordingly. However, certain circumstances may arise in which it is to the advantage of RGSD to group items offered for bid. In certain instances, for the purpose of continuity and to insure product compatibility and design, and to minimize the freight costs involved, similar items may be grouped in the specifications and therefore shall constitute a single unit for bid purposes. All items in each such grouping shall be purchased from one Vendor. In order to be eligible for consideration for award of the bid for any group of items, a price quotation must be offered for ALL items in the grouping and a total price given for all items included in the grouping; award of the bid shall be made following careful analysis of the "lowest and best" bid offered for the entire group of items. Failure to offer a quotation for all items in a group may constitute a "No Bid" for the entire group of items.

### **Payment and Invoicing**

Unless otherwise indicated in the detailed specifications of this bid document, it is mutually understood that RGSD shall make remittance in a **single lump sum** payment **following satisfactory delivery of all items** listed on the purchase order or following satisfactory performance (final inspection) of all services as specified in the contract. RGSD remits by "completed purchase order" only; remittance shall not be made upon receipt of partial shipments or performance, or the receipt of invoicing for same, but only after all items included on the purchase order or contained in the contract are delivered and/or satisfied. Payments are remitted once per month after approval by the Board of Education.

Consequently, Vendors agree to submit a single itemized invoice (original and duplicate) to RGSD, Business Office, 1370 Northumberland, St. Louis, Missouri, 63137, following the delivery of all items and/or services as indicated on the purchase order or contract. Multiple invoice documents (numbers) for the same purchase order or contract shall not be acceptable; following satisfactory delivery of ALL items and/or performance of ALL services indicated on the purchase order, only one invoice shall be submitted per purchase order or per contract, which shall be for all items and/or services contained on the order or in the contract. Following satisfactory invoicing as defined above and after receipt of all items on the purchase order and/or full performance of all services specified, payment shall be made in full to the Vendor within forty-five (45) calendar days from either the date of delivery or the receipt of satisfactory invoicing, as specified above, (in the Business Office), for the complete order or contract, whichever occurs last.

### **Delivery Instructions**

Information containing product delivery instructions for each item specified, shall be so indicated in the specifications. The specifications shall indicate if delivery is to be made to one central location or to multiple locations within the school district. Vendor agrees to adhere to delivery date schedules, as requested in the specifications.

### **Default and Delays**

Upon failure of the Vendor to deliver all of the items ordered or to render service, within the time set or allowed, the successful Vendor shall be considered in default, in which case RGSD reserves the right to terminate the purchase order or contract and to purchase similar supplies, services, or furniture and equipment, on the open market or secure the manufacture, delivery, and installation thereof by contract or otherwise. The Vendor shall be charged with any cost occasioned by RGSD whether said cost is the same as originally accepted or any excess cost.

### **Damage To School Property**

Any damage or loss to RGSD property as a result of any action by the Vendor in the delivery, execution or performance of any item or service stated in these specifications, shall be repaired or replaced to the satisfaction of designated RGSD personnel, at the Vendor's cost, within a reasonable time.

### **Assemble and Set In Place**

It shall be the Vendor's responsibility to furnish, deliver, unload from the delivery vehicle, completely assemble, set in place and where specified to completely install and make ready for operation to the satisfaction of RGSD all items offered for bid in these specifications. All Vendor personnel shall be legally licensed and fully qualified in the performance of the various areas of installation expertise. Items requiring unpacking shall be unpacked, assembled and set in place by the successful Vendor, at Vendor expense, as directed by the designated representative of RGSD. Where specified, all items shall be furnished, delivered, set in place, and made ready for operation, by the Vendor at Vendor's expense.

### **Removal of Debris**

Where applicable, Vendor owned materials and equipment may be stored on the job site but the contractor shall maintain full responsibility for the stored items and full responsibility for any acts of vandalism or damage to RGSD owned property as a result of the vandalism. Any materials of a flammable nature must be stored at least 50' from the nearest building. Vendor must maintain the premises free from accumulations of waste, debris and rubbish caused by the execution of the contract, as a result of this bid. Upon completion of all work, crates, boxes, and packing material shall be removed from the point of work or delivery by the Vendor, at Vendor expense, and the premises are to be left free of debris.

**Complying With Specifications**

All material furnished must be in conformity with the specifications and shall be subject to inspection and approval by RGSD following delivery. The right is reserved to reject and return at the risk and expense of the Vendor such portion or the entirety of any shipment which may be deemed defective or fail to comply with specifications. If rejected, it shall be held for disposition at the expense and risk of the Vendor. Vendors shall be required to replace that defective portion or the entire order according to specifications without additional cost to RGSD. Any items which may be lost or damaged in transit from the manufacturer to RGSD shall be replaced or restored to the original good condition by the Vendor at no cost to RGSD, to the satisfaction of RGSD.

If required in the detailed specifications, each Vendor and subcontractor(s), together, should visit the site and take such other steps as may be necessary to ascertain the nature and location of the work to be performed, and the general and local conditions which could affect the work or the cost thereof. All visits to the sites shall be made at the Vendor's expense.

**Guarantee**

Each Vendor, by presenting a bid under these specifications, binds himself to make positive that all goods are fully up to the standards set by the specifications. Should it be discovered within a reasonable period of time from the date of purchase order or contract that such goods or services are not up to standard, RGSD shall have the right to have such goods or services replaced by others conforming to the standard requirements and the entire expense be borne by the Vendor. The Vendor shall agree to guarantee and warrant all equipment provided as a result of this bid for a period equal to the stated guaranty/warranty in the specifications. All such warranties shall provide the coverage as indicated in the specifications.

**Samples**

RGSD reserves the right to request of any Vendor offering a product for sale via this bid an exact sample for evaluation for any product proposed. Vendor agrees to submit requested sample(s) within ten (10) calendar days from notification of the sample request. Should the Vendor not adhere to this sampling procedure, the item(s) in question may be rejected on these grounds. Samples must be furnished upon request only, free of expense to RGSD and if not destroyed by tests, shall be returned at the Vendor's expense upon request. Samples are to be submitted to the Business Office to the attention of the Chief Financial Officer, 1370 Northumberland, St. Louis, Missouri, 63137. Samples are to represent exactly what the Vendor actually proposes to furnish. Samples shall be properly identified as to bid number, bid date, name of Vendor, and item number as it appears on the bid. Once the bid is awarded, RGSD reserves the right to subject actual shipment samples to randomized testing. In cases when a sample is sent to testing laboratory for analysis in light of specifications, and the tests results indicate that the sample does not comply with specifications, the cost of the test shall be charged to the Vendor submitting the failing sample. The right is reserved to keep the successful Vendor's sample for comparison with actual shipment. Said sample may be returned to the Vendor or accepted as delivery according to order.

**Compliance With Laws**

If required due to the nature of the specifications contained herein, the Vendor shall give all notices, pay all fees, and comply with all local city, state, and federal laws, codes, ordinances, rules and regulations bearing on the successful conclusion of an order for supplies, services, or equipment. Vendor is to secure and pay for all permits, governmental fees, licenses and assessments necessary to perform all work as outlined in the specifications. The Vendor shall comply with all fire, safety and security regulations.

**Insurance**

It shall be the responsibility of the Vendor, once awarded the contract, to procure and maintain at Vendor expense, any insurance coverage equal in coverage to the minimum requirements applicable to the nature and scope of the project as set forth in these specifications. Vendor shall insure the delivery of all products delivered as a result of this bid until such time as all products are received by RGSD, inspected and approved.

**Liability and Relationship of Parties**

The Vendor shall, and hereby does, indemnify and hold harmless RGSD from any and all claims, suits, actions, judgments, settlements, damages, awards, costs and expenses of any kind or nature whatsoever arising from or out of any assertion or complaint by a third party or parties of any injury or damage resulting from the performance of this agreement by Vendor. Without limiting the generality of the foregoing sentence, as relates to this bid document and any succeeding document(s) as a result of this formal bid, the Vendor (which shall include the vendor of award, the product manufacturer whom the Vendor represents, any subcontractor(s) of either, or any other party acting as an agent of the Vendor or manufacturer) shall hold RGSD, it's officers, agents, servants, and employees harmless from liability of any nature or kind whatsoever against the publisher or author, manufacturer or agent for the use by RGSD of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, article, environment-sensitive material, or appliance furnished or used under this bid proposal.

Any architects, consulting engineers, or other defined agents acting in behalf of RGSD with regard to this formal bid, shall be deemed to be extensions of RGSD and therefore all terms and conditions in this bid document shall equally apply to said third parties just as they do to RGSD. Neither this bid nor any succeeding document(s) as a result of this formal bid, shall constitute nor create a partnership or joint venture between RGSD (or any agent acting in behalf of RGSD) and the Vendor, nor does it create a business relationship between the parties other than that specifically provided for by the terms of this agreement.

#### **Non-Mentioned Items**

Any standard manufacturer's parts, components, other equipment or related accessories not specifically mentioned by name or included in these specifications but which are normally a part of the equipment and furnishings necessary to complete the installation or insure the performance of the item, which are normally advertised and sold as a part of the "total product", shall be deemed to be included in the bid and shall therefore be furnished by the Vendor under the framework of this bid, at no additional cost to RGSD.

#### **RGSD Responsibilities**

With regard to installation as per these specifications, it shall be the responsibility of RGSD to provide all electrical, gas and water services (stub outs) to the products as required and in compliance with the manufacturer's product specifications. Floor drains shall be provided by RGSD. However, any and all product connections required to interface the product with electrical, gas, water and drain facilities, whether indicated on attached project plans, drawings and specifications, including all addenda issued pursuant to this bid, shall be solely the responsibility of the Vendor. RGSD shall allow Vendor access to any facilities involved in these specifications during normal business hours in compliance with RGSD's approved schedule. Upon written request from a Vendor, RGSD may consider special work hours if required to complete a delivery or a project with an impending deadline. Likewise, if applicable, upon written request from the Vendor, RGSD shall allow Vendor access to any project plans, blueprints or other detailed specifications which may not be included within this bid document, but which could reasonably be expected to have a bearing on the bid proposal. All such written requests shall be forwarded to the Business Office to the attention of the Chief Financial Officer.

#### **Product Colors, Finishes and Color Combinations**

Where applicable and indicated in the specifications, color selection of all product finishes and furnishings which have been pre-selected by RGSD, shall be adhered to as closely as possible by the Vendor. There are situations in which it is very important to RGSD that all of the products included in the bid or various sections of the bid, be color coordinated in order that a pleasing decorative atmosphere conducive to instruction be established. It shall be the responsibility of the Vendor to submit as a part of the bid, where required in the specifications, proposed manufacturer's color samples for all items offered for which a specific color is indicated. Failure to do so may result in rejection of any and all items involved in that section.

#### **Adjustments In the Quantities To Be Purchased**

All quantities indicated in this bid are projected based on an established need and are stated in "good faith" by RGSD and represent the known quantities which shall be purchased via this bid; however, in order to insure budgetary compliance, a situation may arise in which the quantities indicated for one or more items listed for bid may have to be amended.

**Deletions** - All quantities listed in these specifications are subject to adjustment; RGSD shall reserve the right to delete any and all items entirely and/or to reduce quantities in number prior to issuing a purchase order at the unit price(s) quoted in the Vendor's bid.

**Additions** - If an "additions" clause is to be implemented with reference to the quantities to be purchased as a result of this bid, it will appear in the detailed specifications section of this document. If there is no reference to the purchase of additional quantities the quantities to be purchased shall be as published herein.

#### **Follow-Up Services**

The Vendor shall agree to provide to RGSD as part of this bid, at no additional cost, all required user orientation as to the proper use and care for all equipment sold as a result of this bid.

#### **Ambiguities**

Should questions arise or ambiguities exist regarding any part of parts of the specifications as published, the Vendor shall notify the Chief Financial Officer, (314) 869-2505, at least five (5) calendar days prior to the published bid opening date, in order that a written clarification (addendum) from the Business Office can be made known to all Vendors participating in the bid. No addendum concerning clarification of published specifications shall be issued following five (5) calendar days prior to the published bid opening date, unless it is to extend the bid opening date. Interpretation of and subsequent modifications to these specifications shall be made by addenda only; RGSD shall not be responsible for any interpretation of the documents other than as set forth in these specifications or in RGSD authorized written and published addenda. Should ambiguities exist between this section of the bid (Instructions and Conditions), and the stated specifications which follow, the specifications shall prevail and shall be taken to be the correct interpretation for this bid.

## **Vendor Grievance Procedure**

RGSD has adopted a Vendor Grievance Procedure to address and resolve any Vendor grievances or disputes resulting from or arising out of RGSD's bid process. If Vendor disagrees with any aspect of the bid process, Vendor shall adhere to the following procedure. Vendor shall submit a letter or written statement of protest to the Chief Financial Officer, with a copy to the Superintendent, identifying the bid, including bid number, title, opening date and, if applicable, the item number(s) at issue, and explaining, in detail, the nature of and/or reason(s) for the protest. No verbal protest shall be acknowledged by RGSD. Vendor protests must be received by the Chief Financial Officer not later than five (5) business days prior to the date of the Board meeting at which the Board is to act upon the bid that is the subject of the protest. A review committee, appointed by the Superintendent, shall evaluate the protest and render a decision expeditiously. The decision of the review committee shall be based on evidence presented by the Vendor, the Chief Financial Officer and other appropriate parties, to be determined in the discretion of the committee. In the sole discretion of the committee, the committee may conduct a hearing on Vendor's protest. The decision of the review committee shall be submitted to the Superintendent for approval. The protesting Vendor shall be informed, in writing, of the Superintendent's decision not later than two (2) business days prior to the date of the Board meeting at which the Board is to act upon the bid that is the subject of the protest. The Superintendent's decision shall be final unless Vendor appeals such decision to the Board of Trustees. If Vendor wishes to appeal the Superintendent's decision, Vendor shall deliver its appeal, in writing, to the Office of the Superintendent not later than 12:00 p.m. on the date of the Board meeting at which the Board is to act upon the bid that is the subject of the appeal. Appeals shall be presented to the Board at the meeting at which the Board acts upon the bid that is the subject of the appeal and Vendor, upon written request, will be granted up to five (5) minutes to appear and present to the Board at such meeting its protest and/or appeal. After the Board takes final action upon a bid, no appeals or protests will be acknowledged by RGSD. The decision of the Board shall be final, subject to Vendor's right to pursue a legal remedy.

### **Exceptions To These Instructions and Conditions and/or Specifications**

The Vendor, when through a voluntary and independent action, places the signature on the proposal form, fully agrees to accept and comply with all instructions and conditions and all other requirements defined in the detailed specifications and outlined in all other documents pertaining to the bid document. Should any Vendor take exception with any part(s) of these instructions and conditions, or any part(s) of the specifications which follow, it is the responsibility of the Vendor to so acknowledge such differences in detail on a separate sheet(s), and attach and submit said sheet(s) with the bid; all such exceptions shall become a part of this bid.

## Section I - District Background Information

The Riverview Garden School District (RGSD) is at an historic crossroads. The environment in which the District operates is rapidly changing. Recent history has seen the District striving to meet various challenges: coping with a shrinking student population, a court mandated (District funded) Student Transfer program and declining funds, while striving to close the achievement gap and move all students forward academically. Recently, the District received provisional accreditation.

In many respects, RGSD schools face the same challenges as other comparable urban districts. The one striking difference is that the District has a rich history of innovation and success in education. From the city's early history, the District has provided stabilization, structure and support to the community. Established in 1926, it has received recognition for numerous accomplishments over the years, including receiving an Apple Grant in 2015. However, since the District became unaccredited in 2011, it was mandated by the state to provide tuition and transportation costs for 400+ students that have transferred to other Districts. With the awarding of provisional accreditation, those transportation payments are no longer required.

The District's enrollment has declined from over 8800 in 1970 to 5400 for 2021-22. Concurrently, poverty has risen among the families who send their children to public schools. Today, through the Community Eligibility Program 100% of the district's students are eligible to receive free or reduced lunch and over 500 are defined by the state as homeless. Special services offered to students and their families have increased, tapping into District funding and resources. These include special education, home tutoring, social and supplemental services.

### Current Environment

<b>Number of Active Buildings</b>	
<b>Elementary Schools</b>	9
<b>Middle Schools</b>	2
<b>High School</b>	1(9 buildings)
<b>Other Schools</b>	1
<b>Administrative Buildings</b>	3
<b>Number of active students</b>	5400 (PreK – 12)
<b>Number of active staff (with assumed growth)</b>	600

## **Section II – Scope of Services – Unified Threat Management RFP**

The Riverview Gardens School District (“RGSD”) is seeking a solution from qualified firms to supply and support a Unified Threat Management (UTM) Solution that provides a CIPA compliant internet content and filtering solution with advanced firewall. The strategy proposed must be substantially compliant with the specifications and requirements contained herein. Any exceptions must be fully explained in the vendor’s response to this RFP. The primary purpose of this RFP is to select a vendor that will provide a UTM Solution using the most creative methods to lower cost and improve efficiency while making use of the most recently developed technology. The District is seeking a solution that includes Content Filtering and Firewall services. The term of the contract is for three years. RGSD is soliciting proposals for various services in this RFP. The awarded vendor must conform to all RGS guidelines. At a minimum, the proposal must include the following:

1. Provides automatic feedback for uncategorized URLs
2. Offers automatic daily content updates
3. Provides specific categories related to education web sites
4. Provides customized filtering categories that can be edited or reconfigured
5. Offers Safe Web Search and Safe Image Search filtering for supported search engines including, but not limited to, Google, Yahoo, Bing, etc.
6. Has an option for an appliance based solution
7. Uses a centrally managed web interface
8. Provides a centralized control with the ability to delegate administrative rights based upon the Active Directory or IP sub-net ranges (required for both filtering control and report generation).
9. Able to create custom groups which provide different filtering levels
10. Able to support Proxy based configuration allowing for transparent and non-transparent filtering
11. Provide a solution that covers 3000 concurrent users.
12. Provide various web filtering reports, detailing allowed sites, sites that are blocked etc.
13. Provide virus, spyware and malware screening
14. Provide identification of the type of client device (Android, iPhone, Windows PC, Apple, and Chromebook etc.)
15. Provide screening for external instant message requests
16. Able to authenticate via Active Directory (Window Server 2008 R2).
17. Able to create policies based on IP address, Mac Address, and Active Directory.
18. Provides Agent less resolution of users.
19. Offers unique policies based on users, groups, sites, IP ranges, or mac addresses.
20. Offers filtering solutions for remote users (i.e., Laptops leaving the LAN).
21. Filters based on HTTP, HTTPS, FTP or any other protocol used to access the web.
22. Offers bandwidth limiting-ability to dynamically assign bandwidth amount to specific website and or URL.
23. Filters proxy sites including HTTPS proxies

24. Has a centralized management console and report generation tools including built-in reports and the ability to create custom reports, without impacting system performance.
25. Blocks and reports on posts to the web (i.e., inappropriate blog, forum, Twitter posts)
26. Provides dynamic content analysis-scans the content, context and construction of web pages, accurately categorizing and blocking according to Acceptable Use Policy
27. Provides the ability to block applications and protocols through deep-packet inspection.
28. Provides premium support model including email, web and immediate phone support.

**Profile of the Firm (Reseller-if Applicable)**

The following questions are to be completed by all responders:

1. How long has your company been in business?
2. How many school districts are your clients? How long have they been your clients?
3. Is your company authorized and trained on the software/appliance?

**Profile of the Product (Software or Appliance)Vendor**

1. How long has your company been in business?
2. Rate your recommended software/appliance with your top three competitors?
3. Provide documentation to support your rating above.
4. What ongoing training does your support staff receive?
5. Describe available performance measurement tools.
6. Describe the manufacturer’s performance guarantee.
7. Describe the cycle of a support call from initiation of call, to solution and reports.
8. How long has your company been in business?
9. Describe available reporting tools.
10. Describe the process to ensure follow up and resolution of customer complaints.
11. Upon installation of proposed solution, what type of monthly performance reports can your company provide to RGSD? Please provide report samples.
12. What are your five largest accounts?
13. What school districts are your clients? How long have they been your clients?
14. Please provide at least (5) references-including contact name and phone number.
15. What training is provided to ensure transfer of knowledge to RGSD?
16. What is the average response time to critical (non-functioning) sites?

Acknowledge Compliance ( Questions – 1 - 16 above)	Non-Compliance Explanation

The contract will be awarded to the company whose proposal will be the most advantageous to the district based on conformity to the RFP, reputation of the Company, cost and other factors. The award will be subject to the approval of the Board of Education.

Each bidder should submit a standard agreement along with the bid. The District may or may not have suggested revisions. If mutually acceptable terms and contract language cannot be worked out with the bidder in question, the District will consider a different bidder's proposal.

If the firm desires any additional information or clarification, you may email J.F. Larry, at [jlarry@rgsdmo.org](mailto:jlarry@rgsdmo.org) or phone at 314-798-0577.

**Transition and Implementation**

1. Describe your implementation process and provide a sample plan.
2. Describe the members of your implementation team and give a brief description of their qualifications.
3. How will you ensure that the site is operating and performing to our specified levels after implementation is complete?
4. Describe the installation – training- support that is available for RGSD staff to become familiar with the product.
5. Describe the utilization reports that are available.

Acknowledge Compliance (1 – 5)	Non-Compliance Explanation

1. Attachment A. Pricing shall be submitted on Attachment A, the Cost Summary Sheet provided.

Acknowledge Compliance	Non-Compliance Explanation

2. SPECIAL CONDITIONS –
  - a. The term of this contract will be for an initial period of one year with two, one-year extensions, for a maximum total of three years. The winning vendor shall work with RGSD to develop and sign a preliminary contract, including a 'statement of work'.
  - b. Payment shall be made only after receipt and approval of goods and services.
  - c. All work assignments and reporting will be approved by RGSD.
  - d. Final decision as to completeness of a specific service item will be solely by assigned RGSD IT staff.

Acknowledge Compliance Items a-d above	Non-Compliance Explanation



- **Auditability:** Respondent hereby agrees to retain all books, records, and other documents relative to this contract for five (5) years after final payment. RGSD, its authorized agents, and/or auditors reserves the right to perform or have performed an audit of the records of the contractor and therefore shall have full access to and the right to examine any of said materials within a reasonable period of time during said period.
- **Evaluation Criteria:** The following evaluation criteria will be used:
  - 50% Total Price and Cost Effectiveness of Eligible items
  - 20% Meeting Overall Project Requirements
  - 10% Company's Experience and Demonstrated Performance
  - 10% Vendors Prior working relationship with School Districts
  - 10% Transitional and Operational Plan

Attachment A- Cost Proposal

<i>Unified Threat Management: List the cost of the proposed solution. Vendors shall include all costs included to make the solution functional</i>				
<b>Items</b>	<b>Proposed Qty.</b>	<b>Cost</b>	<b>Optional Costs</b>	
Cost for Software/Appliance Installation Training Other implementation items(list):				
<b>Optional Additions: Included alternative or additional proposed items below-describe completely</b>				
<b>Total Cost:</b>				

**SECTION IV: – SUMMARY OF WORK – ENDPOINT PROTECTION**

Riverview Gardens School District (RGSD) seeks to contract with a qualified provider of an Endpoint Protection solution. RGSD is soliciting proposals for various services in this RFP. At a minimum, the proposal must include the following:

1. Endpoint Protection for Windows Server 2008 and higher, Microsoft Windows 8.1, 10 (all versions), Windows 11, Apple Desktop OS 10.10 through MacOS 12. This includes, but is not limited to, Ransomware, Spyware, Rootkits, Adware, Trojans, Cookies, Fake AV, etc...
2. Mobile Device protection options (i.e., iPad, Android, Chrome OS, etc...)
3. Centralized Management of Endpoint Protection software rollout, updates and 3<sup>rd</sup> party software installs (Must support the automatic removal of any installed endpoint protection software). Cloud options where applicable.
4. Enterprise level protection with a premium support model including email, web and immediate phone support
5. Remediation tools to repair and revert changes caused by malicious software that is detected
6. A method for submitting samples for analyses with email notification of the results.
7. A small footprint on the client and customizable notifications via the Centralized Management system
8. Support Active Directory Integration with the ability to install/assign software and updates at an OU, group or individual machine level
9. Allowance of the software installation with separate administrative credentials and an option for an uninstall password.
10. Reporting with notifications via built-in reports as well as the ability to create or customize reports by site, user, OS, software, computer model, etc...
11. Software maintenance and support – free maintenance services for 3 years- with upgrades, updates, patches and regular virus/malware updates without additional cost.
12. Training- provide comprehensive/documented training to RGSD Tech staff,

ACKNOWLEDGE COMPLIANCE # 1- 12 ABOVE	NON-COMPLIANCE EXPLANATION

.Attachment B. Pricing shall be submitted on Attachment B, the Cost Summary Sheet provided.

- **Auditability:** Respondent hereby agrees to retain all books, records, and other documents relative to this contract for five (5) years after final payment. RGSD, its authorized agents, and/or auditors reserves the right to perform or have performed an audit of the records of the contractor and therefore shall have full access to and the right to examine any of said materials within a reasonable period of time during said period.
- **Evaluation Criteria:** The following evaluation criteria will be used:
  - 50% Total Price and Cost Effectiveness of Eligible items
  - 20% Meeting Overall Project Requirements
  - 10% Company's Experience and Demonstrated Performance
  - 10% Vendors Prior working relationship with School Districts
  - 10% Transitional and Operational Plan

Attachment B- Cost Proposal

<p><b><i>ANTI-VIRUS/Malware SOLUTION: List the cost of the proposed solution. Vendors shall include all costs included to make the solution functional</i></b></p>				
<p><b>Items</b></p>	<p><b>Proposed Qty.</b></p>	<p><b>Cost</b></p>	<p><b>Optional Costs</b></p>	
<p><b>Software/Installation/Training</b></p> <p><b>Other implementation items(list):</b></p> <p>Licensing cost per user per year  b) Additional costs for server or reporting components.</p> <p><b>Optional Additions: Included alternative or additional proposed items -describe completely</b></p>				
<p><b>Total Cost:</b></p>				

