

Request for Proposal (RFP)

Franklin County Community School Corporation is requesting a proposal for an exterior camera installation at Franklin County High School.

Base Device

Camera: Axis P3719-PLE (multi-sensor) or equivalent.

If proposing an equivalent, verify education/government procurement compliance (e.g., NDAA/TAA or applicable state/local requirements) and list all applicable compliance statements in your quote.

We already have ExacqVision licensing available for this camera; quote the camera regardless of stream/license count. (We will allocate licenses from unused inventory.)

Scope to Price

Hardware

- Camera (Axis P3719-PLE or approved equivalent)
- Any required corner mount / back-shell / sun-shield for the chosen model

Materials & Labor

- Corner mounting at specified location
- Weatherproof penetrations, exterior run from camera to interior handoff
- All terminations, sealants, labeling
- Testing & aiming/focus, basic functionality verification
- As-built documentation (location, mounting details, cable path, photos)

Cabling (Vendor-Provided)

- Outdoor-rated, shielded Cat6A from camera to the interior handoff
- The district will terminate at our own keystone and run from there to the switch
- Please label both ends and provide measured length

Site & Coverage

Site: Franklin County High School – exterior corner at the loading dock entrance

Goal: Overlook the loading dock and maximize parking-lot/outside coverage from that corner, and the entrance into the building as well.

Deliverables

- Itemized quote (camera, mount(s), cable, consumables, labor)
- Compliance statements for the proposed hardware (e.g., NDAA/TAA or other education/government compliance)
- Lead time and earliest install window

- Warranty details (manufacturer + workmanship)

Technical Notes

- Network/Power: PoE (IEEE 802.3af/at). Please state power class and typical/maximum draw for the proposed device.
- Outdoor rating: Provide IK/IP ratings and operating temperature range.
- Vandal/weather protection: Confirm any needed accessories for a corner install (gaskets, back boxes, sun/rain shields).
- Color/sensor details: List the number of sensors/MP per sensor and total FOV achievable from the corner mount.

Schedule

Proposal due: February 28, 2026 at 5:00 PM ET (earlier submissions welcome)

Questions / site walk: We can accommodate a brief site visit if helpful—please propose times.

Technical Contact: Rick Linville. Preferred Method of Contact Email: rlinville@fccsc.k12.in.us or 765-647-6040 ext.1570

Attachments

Photos of the intended install location (attached below)





