



# Lake Havasu Unified School District No. 1

## DISTRICT OFFICE

2200 Havasupai Boulevard, Lake Havasu City, AZ 86403-3798

928.505.6900

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[www.lhusd.org](http://www.lhusd.org)

## NOTICE OF REQUEST FOR PROPOSAL FOOD SERVICE MANAGEMENT COMPANY

RFP #23-24-02

### AMENDMENT #1

Sealed proposals for a food service management company are due to the Lake Havasu Unified School District #1 on February 29, 2024 at 2:00 p.m., Arizona time. Amendment #1 is being issued to provide answers to the questions that have been submitted to the Business Office of the Lake Havasu Unified School District #1.

The amendment will be issued to all offerors listed on the District's bidder list, as was the original RFP, and will also be posted on the Lake Havasu Unified School District #1 website LHUSD.org. All other requirements of the RFP remain the same.

Sincerely,  
Anne Taffe  
Child Nutrition Supervisor  
Date Issued:

### Questions

1. *Please provide an hourly wage range for each position within the Food Services program.*  
**Answer: See attached wage report. The District Food Service Program wages/benefits include the Child Nutrition Supervisor, Food Service Technologist, and multiple employee/departments that support the Food Service Department. Those wages are indicated on the AFR:Expenditures 6150. Due to mandatory wage increases this figure is set to increase around 12-15% for school year 24-25.**
2. *Does the SFA provide vehicle(s) for deliveries to the schools or will the FSMC need to provide the vehicle(s)?*  
**Answer: The SFA provides 2 lift-gate box vans for deliveries.**
3. *Is the \$5,000 Equipment Financing (SoS 2, 7 page 11) to be presented per year or over the life of the contract?*  
**Answer: The District does not utilize the FSMC for any equipment/supply financing.**
4. *Please provide district enrollment projections for SY 2025, 2026, 2027, 2028.*  
**Answer: Enrollment has been flat, to slightly declining for the last number of years. With the expansion of Arizona Empowerment Scholarships more students have been opting for a different learning environment, either away from LHUSD #1 or moving to the District's HavasuOnline program. The city has no large development plans to move families to the area, so I would say that enrollment will continue on the flat path with a possible decline in the coming few years.**
5. *Please provide the day-to-day functions of the SFA Supervisor and SFA Technologist.*  
**Answer: See included job descriptions and tasks for Child Nutrition Supervisor, and Food Service Technologist.**



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6. *Please provide financial detail for the "special functions conducted outside the SFA's nonprofit food service account.*

**Answer:** The SFA does not provide any special function operations outside the SFA's nonprofit food service account.

7. *Please provide the a la carte, adult, and catering revenue by building for months Aug '23 thru Dec '23*

**Answer:** See attached monthly revenue reports for Havasupai, Jamaica, Lake Havasu High, Nautilus, Oro Grande Classical Academy, Smoketree, Starline, and Thunderbolt Middle School for the months of August 2023 through December 2023

8. *Please provide the Commodity PAL value expected for SY 24/25*

**Answer:** The Arizona Department of Education has not released the allotted Entitlement figures for school year 2024/2025. Historically the figures below has been received in February/March of the previous year for use in the following year.

**2021/2021**

**Lunch Count: 438,013**

**Cost per Plate: \$0.4362**

**SOY Entitlement Received:\$191,074**

**2022/2023**

**Lunch Count: 438,013**

**Cost per Plate: \$0.5334**

**SOY Entitlement: \$233,637**

**2023/2024**

**Lunch Count: 439,977**

**Cost per Plate: \$0.365**

**SOY Entitlement: \$160,592**

9. *What is the District's per ½ pint milk cost?*

**1% - \$0.2802, FF Choc - \$0.2890**

10. *If the FSMC can procure milk less expensive would the District consider allowing the FSMC to provide the milk?*

**Yes, as long as it meets proper USDA specifications.**

11. *Does the high school have an open campus at lunch?*

**No, all campuses are closed.**

12. *How many copies of the RFP are required?*

**The District requests 3. Two maybe returned if return shipping is provided.**