

Addendum #2
RFP – Third Party Custodial Services-Attrition Model for Salem City Schools

Q: Who is cleaning the board office and the Aims building? There is no staffing listed for these two areas.

A: **We have 1 full time staff member that cleans this office, but he is also the division courier. The custodial portion of his job (.50 FTE) should have been included in the agreement, should he decide to leave us or vacate that position, so we could have the vendor fill that position. For AIIMS, one of our custodians at ALMS goes over for a couple of hours in the afternoon and helps clean there. It's not an additional FTE, as it's included in the ALMS numbers. However, transportation has an employee that does a couple hours of custodial work in their offices at the transportation department. That employee is also a driver. An FTE for those hours would be 0.25 and should be included in the agreement, should she decide to leave us or vacate that position, so we could have the vendor fill that position.**

Q: What are the current wages of the employees?

A: **In chart 1.**

Q: What is the current tenure of the current employees?

A: **In chart 1.**

Q: What number of employees take advantage of the health benefits that Salem provides for the employees/healthcare?

A: **In chart 1.**

Q: Can we get a cost for supplies/consumables that Salem currently spends per product?

A: **In chart 2.**

Q: Can we get an equipment list by school?

A: **List is in the next question.**

Q: The RFP states that we will provide all tools for custodial services, but we may utilize equipment Salem County Schools has onsite. What equipment do they have onsite? Can we get a breakdown of that equipment by school?

A: **East Salem:**

1- Drill Craftsman
3- Proteam Backpacks
2- Wet Dry vacs
1- Regular Buffer
2- High Speed Buffers
3- Upright vacs
2- Carpet cleaners
1- Auto scrubber
1- Electric carpet brush
1- Clorox cleaning machine
Ladders
Pressure washer
Riding mower
Snow blower
Weed eater

South Salem:

Carpet cleaner
2- Speed scrubbers
Stand on scrubber
Hydro power window washing
Side by side scrubber
Pressure washer
Clorox cleaning machine
3- Pro force vacuum cleaners
Snow blower
Shop vac
Ladder

ALMS:

2- Noble speed scrubbers
Tenant floor buffing machine
Electric buffing machine
4- Pro team vacuum cleaners

Carver:

2- Corporate cleaners
Walk behind floor scrubber
Floor finisher
4- Vacuum cleaners

SHS:

3 riding scrubber machines
Walk behind scrubber
4 vacuum cleaners

**Carpet cleaner
Carpet machine cleaner (size of vacuum cleaner)**

West Salem:

**Noble speed scrubber
Brame buffing machine
Stripper machine
Ice wet vac stripper/sucker
4 clean max vacuums**

Q: Can we get a breakdown of current employees at each location, their schedules (day or night), Part-time or Full-time, and whether they are 10 month or 12 month employees.

A: **In chart 1.**

Q: The RFP mentions some plumbing details. What type of plumbing work are we expected to provide?

A: **Clogged toilets, water fountains if leak-turn water off, nothing crazy plumbing wise**

Q: Regarding: Clean and wash the interior and exterior of all light fixtures and lenses. Task will require "high-lift" equipment in certain areas. Damage, if any, must be reported to the Division Representative, in writing. Does this include parking lot lights/etc. Will a lift be provided?

A: **This does not include parking lot lights. No lift provided, but you can rent one.**

Q: Regarding: Clean and wash, inside and out, all windows. It is the Offeror's responsibility to remove and replace all grills, screens and other such items necessary to complete this task. The windowsills and other spaces between these features are to be washed at this time. Damage, if any, is to be reported to the Division Representative, in writing. Are all exterior windows required by the vendor to be cleaned or just a select few?

A: **All that you can do safely. Some the city maintenance folks will have to do.**

Chart 1:

Worksite	Position	Status	Month	Days	Hours	Date of Hire	Yrs w/ Salem	Annual Salary	Health Insurance	Schedule	Allocation/FTE
ALMS	Custodian	Full-Time	12	260	8	2/1/2022	3	\$43,538.68	Yes	12:00-8:00 pm	1
ALMS	Custodian	Full-Time	12	260	8	1/21/2022	3	\$34,333.02	Yes	3:00-11:00 pm	1
WEST	Custodian	Part-Time	10	210	4	3/23/2021	4	\$13,462.49	n/a	4:00-8:00 pm	0.5
SHS	Custodian	Full-Time	10	210	8	8/9/2021	4	\$25,383.41	Waived	3:00-11:00 pm	1
SOUTH	Custodian	Part-Time	10	210	4	7/10/2023	2	\$16,067.25	n/a	1:40-5:40 pm	0.5
WEST	Custodian	Full-Time	12	260	8	1/2/2018	7	\$32,847.92	Yes	3:00-11:00 pm	1
WEST	Custodian	Full-Time	12	260	8	12/20/2004	21	\$35,360.21	Yes	10:00 am-6:00 pm	1
SHS	Custodian Aide	Part-Time	10	180	3	8/18/2022	3	\$7,218.36	n/a	12:00-3:00 pm	0.5
ALMS	Custodian	Full-Time	12	260	8	5/14/2018	7	\$45,731.84	Yes	3:00-11:00 pm	1
GWC	Building Manager	Full-Time	12	260	8	9/16/2004	21	\$41,309.80	Yes	6:00 am-2:00 pm	1
SHS	Custodian	Full-Time	12	260	8	12/14/2023	2	\$31,893.72	Yes	3:00-11:00 pm	1
SOUTH	Building Manager	Full-Time	12	260	8	7/1/1983	42	\$60,100.96	Yes	7:00 am-3:00 pm	1
SHS	Custodian	Full-Time	12	260	8	10/26/2023	2	\$32,027.26	Waived	3:00-11:00 pm	1
ALMS	Custodian	Full-Time	12	260	8	9/16/2013	12	\$36,958.90	Yes	3:00-11:00 pm	1
SHS	Building Manager	Full-Time	12	260	8	9/16/2013	12	\$52,777.07	Yes	7:00 am-3:00 pm	1
CENTRAL	Custodian/Courier	Full-Time	12	260	8	9/22/2008	17	\$37,128.21	Yes	9:00 am-6:00 pm	0.5
WEST	Building Manager	Full-Time	12	260	8	9/14/2022	3	\$45,799.71	Yes	6:30 am-2:30 pm	1
ALMS	Custodian	Full-Time	12	260	8	7/27/2020	5	\$31,427.07	Yes	3:00-11:00 pm	1
ALMS	Custodian	Full-Time	12	260	8	7/10/2003	22	\$36,958.90	Yes	8:00 am-4:00 pm	1
GWC	Custodian	Full-Time	12	260	8	7/1/2005	20	\$35,360.21	Yes	2:00-10:00 pm	1
ALMS	Custodian	Full-Time	12	260	8	8/8/2019	6	\$37,507.68	Yes	3:00-11:00 pm	1
EAST	Custodian	Full-Time	12	260	8	1/25/2000	25	\$37,507.68	Yes	2:00-10:00 pm	1
TRANSP	School Bus Driver/Custodian	Full-Time	10	187	8	8/23/1999	26	\$39,675.07	Yes	9:00 am-12:00 pm	0.25
SHS	Custodian	Full-Time	10	210	8	9/16/2017	8	\$30,744.50	Yes	7:00 am-3:00 pm	1
SHS	Custodian Aide	Part-Time	10	180	3	11/1/2018	7	\$7,885.81	n/a	12:00-3:00 pm	0.5
SHS	Custodian	Part-Time	10	180	3	9/4/2018	7	\$8,280.10	n/a	3:30-6:30 pm	0.5
EAST	Building Manager	Full-Time	12	260	8	7/16/2007	18	\$50,034.65	Yes	6:00 am-2:00 pm	1
ALMS	Building Manager	Full-Time	12	260	8	6/18/2001	24	\$55,726.99	Yes	7:00 am-3:00 pm	1
SOUTH	Custodian	Full-Time	12	260	8	9/14/2020	5	\$31,427.07	Yes	2:00-10:00 pm	1
SOUTH	Custodian	Full-Time	12	260	8	9/23/2013	12	\$34,842.83	Yes	2:00-10:00 pm	1

Chart 2 (on next pages):

Product #	Product Description	Total Cost 23-24
REN06133-WB	Renown Natural White 7.5 in. Controlled Hardwound Paper Towels (800 ft. per Roll, 6-Rolls per Case)	\$18,749.17
REN06125-WB	Renown OptiCore 2-Ply Toilet Paper (865 Sheets per Roll 36 Rolls per Case)	\$13,233.94
REN66016-CA	Renown 60 Gal. 1.5 mil 38 in. x 58 in. Black Can Liner (10 per Roll, 10-Roll per Case)	\$7,272.72
REN11005-CA	Renown Fits 10 Gal. Natural 8 mic 24 in. x 24 in. Can Liner (50 Per Roll, 20-Roll Per Case)	\$269.60
REN21533-CA	Renown 15 Gal. 0.70 mil 24 in. x 32 in. Black Can Liner (50 per Roll, 10-Roll per Case)	\$1,196.16
REN11500-CA	Renown Natural Institutional 15 Gal. 6 mic 24 in. x 33 in. Trash Can Liner (1,000 per Case)	\$2,052.40
SPA0019-05	Spartan Xcelente 5 Gallon Fresh Lavender Scent Multi-Purpose Cleaner	\$894.33
SPA0035-05	Clean by Peroxy Clean by Peroxy 5 Gallon Fresh Spring Rain Scent Multi-Purpose Cleaner	\$520.56
324188609	Purell 7 in. x 8 in. Professional Surface Disinfecting Wipes, Citrus Scent, (110-Count Canister, 6-Pack Per Case)	\$902.86
REN06037-SP	Renown Premium 2-Ply Flat Box Facial Tissue	\$4,159.69
GPT47410	Georgia-Pacific White Flat Box Facial Tissue (30-Boxes Per Case)	\$223.58
SPA4055-05	iShine 5 Gallon Floor Finish	\$306.93
REN02522	Renown EFM 1250 ml Foam Handwash Clear and Mild	\$7,230.60
SCA105065	TORK Advanced PeakServe White Continuous Multifold Paper Towels (410-Sheets per Pack, 12-Pack per Case)	\$13,697.70
SPA7115-12-C	Spartan Chemical Co. M*95 1 Quart Pine Scent Restroom Cleaner (12 per Pack)	\$229.92
SPA4803	Xcelente 2 Liter Lavender Scent Multi-Purpose Cleaner	\$557.20
HOSMT-4	Maxithin Pad Folded Vending Box (250-Case)	\$207.24
HOST500	Hospital Specialty Co. Tampons (500-Count)	\$169.36
SPA3016-04	Damp Mop 1 Gallon Lemon Scent Neutral Floor Cleaner (4 per pack)	\$732.16
SPA4047-05	Spartan FloorFront 5 Gallon Floor Finish	\$7,781.60
REN02067	Renown 19 in. White Polishing Floor Pad (5-Count)	\$102.30
REN02068	Renown 20 in. White Polishing Floor Pad	\$553.50
REN02842-MS	Renown 20 in. White Polishing Floor Pad	\$260.64
SPA0082-05	Spartan Chemical Co. Rinse Free Strip 5 Gallon Mint Scent Floor Finish Remover	\$373.74
2489156	Sylvania 32-Watt 4 ft. Linear T8 Tube Fluorescent Light Bulb, Cool White (30-Pack)	\$2,179.80
313933484	Purell 8 oz. Advanced Unscented Hand Sanitizer Gel Pump Bottle (12-Pack)	\$361.35
REC74828	Professional Lysol 19 oz. Crisp Linen Disinfectant Spray	\$2,265.36
310650028	BIOESQUE 1 Gal. Botanical Disinfectant Solution	\$2,182.40
810254	Road Runner 50 lbs. Blended Ice Melt	\$227.10
REN06007-SP	Renown 2-Ply Bright White Premium Kitchen-Roll Towel	\$152.96
308801885	Spartan Chemical Co. foamyIQ Cranberry Ice Hand Soap 1250mL (4 per case)	\$2,419.56
REN02100	Renown 20 in. Super Hog Hair Floor Pad (5-Count)	\$362.75
REN02017	Renown 19 in. Black Stripping Floor Pad (5-Count)	\$136.00
TRANXL400	Ambitex 3 Mil Exam Grade Blue Nitrile Powder-Free Extra Large 100 Gloves Per Box	\$1,182.30
SPA4597	Spartan Chemical BioTransport 1 Consume Eco-Lyzer 2 Liter Floral Scent Disinfectant/Deodorant	\$833.76
REN03123	Renown Wave 3D Cotton Blossom Urinal Screen (10 per Box)	\$268.32
RCP637500GY	Rubbermaid Commercial Products 10.5 in. Polypropylene Upright Broom with Vinyl Coated Metal Handle	\$117.96
HOS537-10	HOSPECO 10 lbs. per Box White Terry Towel Rags	\$94.88
GPT26495	Pacific Blue Ultra 8 High-Capacity Brown Recycled Paper Towel Roll by GP PRO (Case of 6-Rolls)	\$156.27
PGC57446	Dawn Professional 1 Gal. Closed Loop Manual Pot and Pan Dish Soap	\$330.56
308472260	WYPALL X60 White Reusable Cloths in Brag Box (252 Sheets/Box, 1 Box/Case)	\$917.60
SPA1021-12	Spartan TB-Cide Quat 1 Quart Lemon Scent One Step Cleaner/Disinfectant	\$124.92
JWP04705	1 Qt. Glass and Surface Cleaner	\$101.64
SPA6075	Spartan Steriphene II 20 oz. Aerosol Can Spring Breeze Scent Disinfectant Deodorant (12 per Pack)	\$217.44
SPA6081	Spartan Steriphene II Brand 20 oz. Aerosol Can Clean Fresh Scent Disinfectant Deodorant (12 per Pack)	\$108.72
3563109	SAS Raven 7 Mil Nitrile Powder-Free Disposable Gloves, Medium (100 Gloves/Box)	\$144.60
3563110	SAS Raven 7 Mil Nitrile Powder-Free Disposable Gloves, Large (100 Gloves/Box)	\$144.60
3563111	SAS Raven 7 Mil Nitrile Powder-Free Disposable Gloves, X-Large (100 Gloves/Box)	\$554.16
315667734	SAFETY WERCS Alcohol Wipes (50-Wipes/Pack, 36-Packs/Case)	\$2,075.22
REN11518-CA	Renown 15 Gal. 8 mic 24 in. x 33 in. Black Can Liner (50 per Roll, 20-Roll per Case)	\$268.88
318196569	Odor-Sorb Aromatic Absorbent and Deodorizer 1 lb. Bag	\$168.12

308811771	PURELL Healthcare Advanced Hand Sanitizer Gel, 1200 mL Sanitizer Refill for ES8 Touch-Free Dispenser	\$454.50
GOJ1905-02	PURELL Advanced Hand Sanitizer Foam, 1200 mL Sanitizer Refill for LTX-12 Touch-Free Dispenser (2-Pack Per Case)	\$1,022.68
GPT20204	Pacific Blue Basic White Multifold Paper Towel (16-Packs Per Case)	\$164.85
REN05631-US	Renown NA 128 oz. Bottles Fresh and Clean Liquid Laundry Detergent (4 Bottles per Case) 512 Loads	\$59.76
REN05648-US	Renown 50 lbs. Powdered Citrus Scented Laundry Detergent for Institutional Laundry Use Only	\$318.66
TRAVLG200	Ambitex 4 Mil Exam Grade Vinyl Powder-Free Large 100 Gloves Per Box	\$240.10
TRAVXL5201	Ambitex 3 Mil Clear Vinyl Powder-Free Extra Large 100 Gloves Per Box	\$159.00
SPA0019-04	Spartan Xcelente 1 Gal. Fresh Lavender Scent Multi-Purpose Cleaner	\$155.36
880118	SIMPLE GREEN All-Purpose Cleaner - Lemon Scent 32oz	\$246.24
REN14516-CA	Renown 45 Gal. 40 in. x 48 in. 14 mic Natural Can Liner (25 per Roll, 10-Roll per Case)	\$1,267.40
REN14540-CA	Renown 45 Gal. 16 mic 40 in. x 48 in. Natural Can Liner (25-Count, 10-Rolls per Case)	\$457.92
319355040	Renown 3.75 in. Swivel Pad Holder	\$142.80
REN06131-WB	Renown Natural White 8 in. Controlled Hardwound Paper Towels (800 ft. per Roll, 6-Rolls per Case)	\$5,901.48
SPA2200-04-C	Spartan SC-200 1 Gal. Industrial Degreaser (4 per Pack)	\$352.56
HOOSKL-260	7-1/2 in. x 3-1/2 in. x 10 in. Kraft Waxed Paper Liners for Sanitary Napkin Receptacles Bags Brown (500 Per Case)	\$140.52
MMM23894	3M Scotch-Brite 20 in. Purple Diamond Plus Floor Pad	\$489.00
APP17102-04	Appeal 1 l Foaming Hand Sanitizer Alcohol Cartridge (4-Case)	\$332.64
308811716	Spartan Chemical Co. foamyIQ 1250 ml Citrus Foaming Handwash (4 per Pack)	\$231.18
MMM08382	3M 20 in. Black Stripping Pads (5 Per Carton)	\$189.60
MMM08395	3M 20 in. Red Buffer Pad 5100 (5 Per Carton)	\$490.40
TRANLG400	Ambitex 3 Mil Exam Grade Blue Nitrile Powder-Free Large 100 Gloves Per Box	\$692.40
TRANMD400	Ambitex 3 Mil Exam Grade Blue Nitrile Powder-Free Medium 100 Gloves Per Box	\$240.50
SPA3152-04	Spartan Lite'n Foamy Cranberry Ice 1 Gallon Hand Wash	\$468.48
SPA3308-04	Spartan Lite'n Foamy Citrus Fresh 1 Gallon Hand Wash	\$251.04
SPA4702	Spartan hdqC2 2 Liter Citrus Scent One Step Cleaner/Disinfectant (4-Case)	\$203.52
SPA4716	Spartan COPY 0 NABC Concentrate 2 l Floral Scent Restroom Disinfectant (4 per Pack)	\$1,844.84
SPA4734	Spartan Chemical The Degreaser 2 Liter Industrial Degreaser	\$185.68
SPA4736	Damp Mop 2 Liter Lemon Scent Neutral Floor Cleaner (4 per pack)	\$156.00
SPA4820	Spartan 2 Liter Clean by Peroxy Spring Rain Scent Multi-Purpose Cleaner	\$1,847.01
SPA4830	Spartan TriBase 2 Liter Multi Purpose Cleaner	\$239.36
SPA4835	Spartan Chemical Co. BioRenewables 2 Liter Waterfall Scent Glass Cleaner	\$462.56
SSI1	SHEILA SHINE SHEILA SHINE STAINLESS STEEL POLISH OIL BASED 10 OZ	\$122.52
REN06109-SP	Renown Premium Junior 3.35 in. x 1000 ft. 2-Ply Jumbo Soft Superior Quality White LEED Certified (12-Case)	\$5,548.38
REN03000-FR	Renown 3 oz. Para Urinal Block Cherry (12 per Box)	\$382.56
TRAVXL200	Ambitex 4 Mil Exam Grade Vinyl Powder-Free Extra Large 100 Gloves Per Box	\$483.60
REN16020-CA	Renown 60 Gal. 22 mic 38 in. x 60 in. Black Can Liner (25 per Roll, 6-Roll per Case)	\$2,303.63
REN06126-WB	Renown Single Roll Banded 2-Ply 3.75 in. x 4 in. Toilet Paper (616 Sheets per Roll 48 Rolls per Case)	\$1,113.00
BUN15949	Clorox Disinfecting Wipes, Fresh Scent, 75 Count (15949)	\$814.80
REN05023-AM	Renown 18 oz. Dust Mop Treatment Aerosol	\$532.80
324189448	PURELL Advanced Hand Sanitizer Refreshing Gel, Clean Scent, 12 fl. Oz. Pump Bottle (Pack of 12)	\$1,167.36
324188606	Purell Professional Surface Disinfectant Spray, Citrus Scent, 32 fl. oz. Capped Bottle with Spray Trigger (Pack of 6 Per Case)	\$257.60
REC02775	Reckitt Benckiser LYSOL DISINFECTANT FOAM CLEANER, 24 OZ AEROSOL	\$734.40
323801142	THE SAFETY ZONE Fentanyl Tested Medical Grade Powder Free Nitrile Disposable Gloves, Black, Large	\$378.00
REN11000-CA	Renown 10 Gal. 6 mic 24 in. x 24 in. Natural Can Liner(50 per Roll, 20-Roll per Case)	\$224.84
REN16004-CA	Renown 60 Gal. 16 mic 38 in. x 60 in. Natural Can Liner (25 per Roll, 8-Roll per Case)	\$108.45
316049752	Scott 24-Hour Sanitizing Disinfecting Wipes White (6 Canisters/Case, 75 Per Canister)	\$155.13
JWP4599516	Diversey Oxivir TB 6 in. x 7 in. Disinfecting Wipes (160-Count)	\$336.48
SPA0078-05	Spartan Square One 5 Gallon Pine Scent Floor Finish Remover	\$1,305.00
GOJ5715-06	GoJo Green Certified Foam Hand Cleaner, Fragrance Free, 7.5 fl oz Foaming Hand Soap Pump Bottle (Pack of 6)	\$140.76
TRANXL5201BLU	Ambitex 4 Mil Blue Nitrile Powder-Free Extra Large 100 Gloves Per Box	\$103.00
RCPQ0500000	Rubbermaid 18in Microfiber Flat Mop Kit	\$444.56