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**WEST BOLIVAR CONSOLIDATED SCHOOL DISTRICT
REQUEST FOR PROPOSAL (RFP)**

School Safety Systems – COPS SVPP Grant Funded Project

General Instructions

All bids must be submitted F.O.B. Destination – Freight Prepaid and Allowed.

Bidders must read and comply with all instructions, specifications, General Terms and Conditions, and Bid Conditions contained in this RFP. Failure to comply with any requirement may result in the proposal being deemed non-responsive.

Bids must reflect a **complete, turnkey solution**, inclusive of all equipment, installation, configuration, training, and support required to deliver a fully operational system aligned with the intent of the COPS School Violence Prevention Program (SVPP).

Form of Proposal

Submission Format

Proposals must be submitted electronically in **Adobe PDF and/or Microsoft Excel format**.

Section 1: Cover Letter

The bidder shall provide a signed cover letter including:

- Company overview and history

- Identification of authorized representative
 - Confirmation of site visit and floorplan review
 - Statement acknowledging compliance with all requirements
 - Commitment to project timeline and grant compliance
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Section 2: Executive Summary & RFP Response

Executive Summary

The district seeks a **fully integrated school safety solution** that enhances situational awareness, strengthens access control, and supports proactive incident response across both campuses.

The selected bidder must demonstrate:

- Proven experience delivering COPS SVPP-funded projects
 - Ability to provide a comprehensive, integrated safety platform
 - Capability to support grant compliance, reimbursement, and reporting
 - Commitment to long-term operational success, not just installation
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Required Section: COPS SVPP Grant Program Support

The bidder must demonstrate expertise supporting the full lifecycle of COPS SVPP-funded projects, including:

- Pre-award and post-award coordination

- Interpretation of DOJ requirements and compliance guidance
- Preparation and submission of reimbursement requests
- Development of audit-ready documentation
- Assistance with required reporting and performance tracking
- Ongoing support throughout the full **three-year grant lifecycle**

Mandatory Requirement

Bidder must provide access to **grant consulting resources at no cost** to the district, including:

- DOJ communication support
 - Reimbursement tracking and follow-up
 - Grant reporting assistance
 - Compliance review and documentation support
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Section 3: Scope of Work

Minimum System Quantities

- Minimum 110 Cameras
 - Minimum 14 Access-Controlled Doors
 - Minimum 19 Weapon Detection Sensors
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Site Verification Requirement

Bidders **must conduct a site visit** and review all available floorplans to validate:

- Camera placement and coverage
 - Door hardware compatibility
 - Infrastructure requirements
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Section 4: Technical Requirements

Camera Surveillance System

- Must be on-premise video management system (VMS)
 - Must include remote access (desktop + mobile) at no cost
 - No cloud storage fees permitted
 - Cameras must utilize a one-time lifetime license (no recurring fees)
 - Minimum 30–45 days of video retention (configurable based on storage)
 - System must support:
 - Multi-site management
 - Failover capability
 - Rapid video retrieval
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Access Control System

- Must support **enterprise-grade door access management**
 - Must integrate directly with video system to provide:
 - Event-based video tagging
 - Timeline synchronization
 - Visual verification of access events
 - Must include:
 - Remote management
 - Mobile credentials capability (optional but preferred)
 - Scheduled access (Auto Unlock/Lock)
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Video Intercom Systems

- Two-way audio/video communication
 - Integration with access control system
 - Remote unlock capability via software interface
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Triton Ultra Sensor System (Required Component)

The district requires integration of **Triton Ultra Sensors** as part of the safety ecosystem.

Minimum Capabilities:

- Vape detection
- Air quality monitoring
- Aggression and abnormal sound detection
- Real-time alerting

Integration Requirements:

- Must integrate with camera system to:
 - Trigger video recording events
 - Recall stored footage based on sensor activation
 - Provide timestamped correlation between sensor alerts and video
 - Must operate via **PoE (Cat6 cabling)**
 - Must provide centralized monitoring dashboard
 - Must support configurable alert thresholds
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Section 5: Installation, Configuration & Testing

- Vendor must provide:
 - Full system installation
 - Network configuration
 - Testing and validation
 - Final system commissioning

Section 6: Service, Support & Warranty

- Minimum **3-year service and support included**
- Local support resources required for on-site service
- Full disclosure of all ongoing costs beyond year three
- Manufacturer-backed warranties required
- Escalation path must be defined

Section 7: Grant Compliance & Invoicing

- Invoicing must align with bid pricing sheet
 - Vendor must support:
 - Reimbursement documentation
 - Audit-ready submission packages
 - Grant reporting
 - Payment structure must align with:
 - Grant reimbursement timelines
 - District cash flow considerations
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Section 8: Vendor Qualifications

Bidders must provide:

- Minimum **4 years of COPS SVPP project experience**
 - Manufacturer certifications for all proposed technologies
 - Proof of:
 - Successful deployments
 - School safety expertise
 - ISO 9001 certification (preferred / include if applicable)
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Section 9: Pricing Requirements

Value-Based Pricing

Pricing must reflect total cost of ownership, not just initial purchase price, including:

- Hardware
 - Installation
 - Configuration
 - Training
 - Warranty
 - Support
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Required Submission

- Completed Official Bid Pricing Sheet
 - Full breakdown of:
 - Equipment
 - Labor
 - Services
 - Ongoing costs
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Section 10: References

Provide:

- Minimum **3 COPS SVPP-funded projects**
 - Contact information for each reference
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Evaluation Criteria

Proposals will be evaluated using the following weighted criteria:

Criteria	Weight
Price	50%
On-Going Costs	10%

Experience with COPS Grant 20%

Completeness of Solution 10%

Certifications & Experience 10%