



REQUEST FOR PROPOSAL

Security Cameras and Exterior Door Access Control System

Furlow Charter School is soliciting proposals to enhance its security infrastructure by installing high-quality security cameras with audio capabilities for a classroom setting and a secure access system. The objective is to ensure the safety and well-being of students, staff, and visitors while maintaining a secure environment.

This project must be completed by September 12, 2025.

SCOPE OF WORK

The project scope includes the following:

Security Cameras:

- Supply and installation of 9 90 degree surveillance cameras in the following areas:
 - 4 cameras in the kitchen food line prep area
 - 1 classroom camera
 - 1 camera on green hall to replace existing camera
 - 1 exterior camera in the front of school drop off area
 - 1 exterior camera to provide additional coverage on playground
 - 1 exterior camera at red hall drop off area
- Integration with our existing Avigilon video management system
- High-resolution video capture with day/night functionality
- Audio capabilities for classroom, cafeteria and gymnasium cameras. Other cameras do not need audio capabilities
- 30 days of storage for review
- Easy to use software to navigate footage (and sound in the areas noted above), zoom, download, and record
- Wide dynamic range (WDR) to provide clear footage in varying lighting conditions.
- Remote access capability for authorized personnel.
- Scalability to accommodate future expansion or upgrades.
- Compliance with applicable privacy laws and Federal regulations in regards to suppliers.

Furlow Charter School – 63 Valley Drive – Americus, GA 31709
Elisa Falco, Principal – Stephanie Duff, Chief Financial Officer
Nichole Walker, Assistant Principal
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www.furlowcharter.org

Exterior Door Access Control System:

- Install entry points on 7 exterior doors, 6 in the main building and 1 in the modular.
- All new construction, additions, deletions, and/or modification to existing Furlow Charter School shall be an extension of the school's existing Avigilon Access Control system and shall at a minimum include the following:
 - Access control system installation and integration to manage entry and exit.
 - Keycard-based access for authorized personnel.
 - Door position monitoring and alarm features.
 - Compliance with fire and safety regulations.
 - All control cabinets and power supplies shall be Life Safety Power.
 - All readers shall be HID Signo to match the existing readers on the building(s).
 - All systems shall have the capability to provide a graphical display of building maps and floor plan graphics on ALL access control workstations using dynamic icons that display real-time status of door status, device status, and alarms. The graphical display shall allow the system operator to control doors and devices from the icons.
- Additional installation requirements:
 - All cabling and cable ties shall be plenum rated with a white jacket.
 - All Wiring must be continuous with no splices and be labeled on both ends.
 - All cabling shall be supported at a minimum of every 5 feet.
 - All flexible conduits shall be a maximum of 3 feet in length and are only allowed at the final connection point for a device.
 - The contractor to provide a dedicated 120V circuit for each panel and power shall be UPS/generator back up if available.
 - Include warranty information

FORM OF PROPOSAL

Interested vendors are requested to submit their proposal no later than August 8, 2025.

The proposal should include the following:

Company Profile:

- Company background, including years of experience and relevant certifications.
- Overview of previous experience in implementing security camera systems and security doors in educational institutions.
- References from similar projects.

Technical Solution:

- Detailed description of the proposed security camera system, including camera models, specifications, and coverage plans.
- Compatibility with existing infrastructure and systems, if applicable.
- Warranty and support options.

Implementation Plan:

- Timeline for the installation and integration/setup of the proposed solution.
- Project milestones and deliverables.
- Resource allocation and project management approach.
- Any potential disruptions to school operations and mitigation strategies.
- Cleaning and disposal of materials upon completion of the project
- Ensure safety of students and staff if installation occurs during the school day

Cost Proposal:

- Itemized breakdown of costs for hardware, software, installation, integration, and any additional services.
- Maintenance and support costs, including warranties.
- Any recurring costs, such as licensing or subscription fees.

Legal and Compliance:

- Any applicable licenses, certifications, or permits required for the proposed solution.
- Evidence of compliance with privacy laws and regulations.
- Insurance coverage details.

EVALUATION CRITERIA

Proposals will be evaluated based on the following criteria:

Experience and Track Record:

- Demonstrated experience in implementing security camera systems and security doors in educational settings
- Successful completion of similar projects with references.

Technical Solution:

- Suitability of the proposed security camera system and security door solution to meet the project objectives.
- Integration capabilities with existing systems.
- Quality, reliability, and scalability of the proposed solution.

Implementation Plan:

- Feasibility and efficiency of the proposed timeline and project management approach.
- Strategies to minimize disruptions during the implementation phase.

Cost Effectiveness:

- Value for money considering the proposed solution's features, quality, and support.

PROPOSAL TIMELINE

Anticipated Timeline:

- RFP Release Date: July 22, 2025
- Deadline for Questions: August 4, 2025, 5:00 PM
- Proposal Submission Deadline: August 8, 2025
- Evaluation and Vendor Selection: August 14, 2025
- Contract Award: August 19, 2025
- Project Kickoff: August 25, 2025
- **Project Completion Deadline: September 12, 2025**

PROPOSAL SUBMISSION

Proposals should be emailed to sduff@furlowcharter.org.

The due date for proposals is **August 8, 2025**.

Should you have questions regarding this RFP, please submit them in writing via email to sduff@furlowcharter.org no later than August 4, 2025, 5:00 PM. Questions and answers will be posted on our website at www.furlowcharter.org/purchasing.

Please note that any costs incurred by participating vendors in preparing and submitting the proposal are the responsibility of the respective vendor and will not be reimbursed by Furlow Charter School.