



PROPOSAL

presented to

Portage Area SD

84 Mountain Ave
Portage, PA 15946-1809

A large, decorative graphic consisting of several overlapping, curved bands in shades of blue and green, sweeping across the bottom half of the page.

made for nurses by nurses

(800) 889-7627 | www.promedsoftware.com | info@promedsoftware.com



4 Limbo Lane
Amherst, NH 03031
Voice: (800) 889-7627
Fax: (603) 555-1212

January 13, 2025

Portage Area SD
84 Mountain Ave
Portage, PA 15946-1809

Re: SNAP Software Proposal

Leah,

I am pleased to present this proposal for PSNI's SNAP Health Center that you requested. As you know, SNAP Health Center is a true electronic health record (EHR) that will provide nurse-specific functionality that add-on "modules" of other systems can't.

That ensures that your nursing staff has the right system to manage any health situation – big or small – for your student population as well as your school staff.

I will schedule a conference call with you to review this proposal, the options that you have requested, and answer any questions that you or your team may have.

I'll look forward to discussing this proposal with you very soon.

Sincerely,

A handwritten signature in black ink, appearing to read 'Marc Patterson', with a long, sweeping flourish extending to the right.

Marc Patterson
Strategic Account Executive



PSNI, LLC
 4 Limbo Lane
 Amherst, NH 03031
 Quote Number: 10210

Customer Portage Area SD
 Contact Leah Montgomery
 Address 84 Mountain Ave
 Portage, PA 15946-1809

Prepared by Marc Patterson
 Quote Date November 19, 2024
 Quote Expires January 18, 2025

Initial Purchase: SNAP Health Center Electronic Health Record. Includes training, set-up, SHARRS Report

Description	Qty	Unit Price	Total Price
SNAP Health Center software subscription for Nursing- (per user) through August 31, 2026	3	\$ 610.00	\$ 1,830.00
Cloud services for SNAP Health Center Nursing (per user) through August 31, 2026	3	\$ 240.00	\$ 720.00
Cloud services setup- onetime cost (per user) 2026	3	\$ 100.00	\$ 300.00
SNAP State Report - one time cost (per user) for - Pennsylvania	3	\$ 125.00	\$ 375.00
Virtual 4-hr workshop (per participant) for - Intro to Nursing	3	\$ 200.00	\$ 600.00
Virtual 3-hr workshop (per participant) for - Admin Nursing	1	\$ 150.00	\$ 150.00
Database conversion to SNAP format (per database) for - Frontline Education	1	\$ 0.00	\$ 0.00
Total			\$ 3,975.00

Future Year Budget Estimate: (2026-27)

Description	Qty	Unit Price	Total Price
SNAP Health Center software subscription for Nursing- (per user) through August 31, 2026	3	\$ 610.00	\$ 1,830.00
Cloud services for SNAP Health Center Nursing (per user) through August 31, 2026	3	\$ 240.00	\$ 720.00
Total			\$ 2,550.00

Purchase orders and payments

Payable to: **PSNI, LLC**
 Faxed to: **(603) 672-0033**
 Emailed to: sales@promedsoftware.com
 USPS to: **4 Limbo Lane, Amherst, NH 03031**
 Payment due: **Upon receipt**

Terms and Conditions

SOFTWARE LICENSING

Perpetual license

- SNAP Health Center and Add-on software is licensed per simultaneous user.
- The end user may use the software without time limitations.
- Optional support plan available for purchase after the first renewal period.

Annual subscription license

- SNAP Health Center software is licensed per simultaneous user.
- The end user has access to software for the duration of the subscription period.
- Subscription cost includes support plan.
- Renew annually by August 31st.
- Additional annual user licenses may be added at any time at current list price.
- Subscription period September 1st through August 31st of the following year.

Temporary subscription license

- Temporary subscription licenses are only available as an Add-on to an annual subscription
- Temporary licenses are available in 25-day increments at current list price.
- Only one day is decremented from the account each calendar day regardless of the number of logins per day. Days do not have to be consecutive and do not expire (unless annual subscription expires).
- Should annual subscription expire, remaining temporary subscription logins will be forfeited.
- Subscription cost includes support plan.

Light subscription license

- A light subscription is licensed per module/per simultaneous user.
- The end user has access to only the selected module(s) for the duration of the subscription period.
- Subscription cost includes support plan based on selected module(s).
- Renew annually by August 31st.
- Additional annual user licenses may be added at any time at current list price.
- Subscription period September 1st through August 31st of the following year.

PSNI CLOUD SERVICES

- A signed Service Level Agreement (SLA) must be returned prior to using services.
- Renewable annually by August 31st.
- Service period is the same as support period.

Services Include

- Demographic data import from client provided file.
- Setup of user access to the PSNI cloud server.
- Maintenance of the application and database servers.
- Redundant backups including offsite backup storage.
- Program updates as released by PSNI.

End User Responsibilities

- Entry of user names and passwords into SNAP Health Center.
- State immunization requirements import.
- End of year process (Promote and Transfer).
- Update and customize SNAP Health Center libraries.

CUSTOM REPORTS

Major revisions may incur update charges.

ENGINEERING SERVICES

- Applicable if services are required above and beyond support plan and cloud services
- Minimum of two-hours of service required.
- Time is used in one-hour increments.
- Service costs are non-transferable and non-refundable.

SUPPORT PLAN

- Support period is September 1st through August 31st of the following year.
- Charged per period.
- If support plan lapses, a renewal fee, per period, is required to obtain support services. Subsequent lapses are subject to the full cost of each missed year.
- Support plan must be up-to-date for the following services: PSNI Cloud Services and SNAP Health Portal.

Support Plan Services Include

- Telephone (toll free in U.S.) and email technical support available Mon through Fri from 7:30 AM - 6:00 PM Eastern Time excluding federal holidays.
- State specific immunization requirements updates.
- Current Mosby Drug Reference Library.
- Access to the IHP Pavilion (for IHP purchases only).
- Access to PSNI's online Member's Area: video trainings & customer knowledge database

TRAINING

- Purchase order must be received 45 days prior to the scheduled training date.
- Purchase orders must be received 45 days prior to the departure date of the PSNI trainer(s). Any delays that incur increased travel expenses are the responsibility of the purchaser.
- Trainings cancelled less than 21 days prior to the scheduled training date will incur a 100% cancellation fee.
- Onsite trainings are held in the district's computer training lab which must have a solid high-speed internet connection. If a reliable internet connection is not available, the district must provide a Windows-based computer training lab.

PAYMENT OPTIONS

- Accepted forms of payment include: purchase orders and credit card payments.
- Credit cards will incur a 3.84% convince fee.

NOTES

- Quotes are valid for 90 days.
- Date of purchase is the date purchase order is processed by PSNI.
- No refunds issued.
- Prices are subject to change at any time.
- Any applicable taxes or Co-Op fees incurred by PSNI will be included in the customer invoice

EXIT PROVISIONS

- PSNI will provide a onetime download of PDFs that contain student health record data on a secure FTP site. There will be a PDF per student per year. Subfolders for each student include the following student data: Attachments, Letters, IHPs
- As a service, PSNI can provide 'flattened' SQL 2017 database (one per year) on a secure FTP site, which must be retrieved within thirty (30) days, after which time they will be permanently deleted. This service is \$.05 per student/per year.