

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

BIDDER: UNITI FIBER

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)
 BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)
 BID NUMBER: 23-06

Group I. Network Equipment, Components, and Associated Services:

The equipment listed below is currently installed throughout the Customer’s sites or is an example of the types of equipment requested. The Customer is requesting bids FOR EQUIVALENT OR MORE CURRENT EQUIPMENT. Vendors are also asked to include any/all associated components necessary for operation of proposed equipment (even if not listed), that provides the same function as those listed below (All manufacturers/models will be considered)

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9300-48H-E	Catalyst 9300 48-Port UPoE+, Network Essentials	57.90%	\$5,550.65	\$112.50	100%
NEW						
Current/Example of Requested	C9300-NW-E-48	C9300 Network Essentials, 48-port license	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-SPS-NONE	No Secondary Power Supply Selected	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-SSD-NONE	No SSD Card Selected	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	STACK-T1-50CM	50CM Type 1 Stacking Cable	57.90%	\$49.80	\$0.00	100%
NEW						
Current/Example of Requested	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	57.90%	\$47.31	\$0.00	100%
NEW						
Current/Example of Requested	NM-BLANK-T1	Cisco Catalyst Type 1 Network Module Blank	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-DNA-E-48	C9300 DNA Essentials, 48-Port Term Licenses	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-DNA-E-48-5Y	C9300 DNA Essentials, 48-Port 5 Year Term License	57.90%	\$931.25	\$0.00	100%
NEW						

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Current/Example of Requested	C9300-NM-NONE	No Network Module Selected	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PWR-C1-1100WAC-P	1100W AC 80+ platinum config 1 Power Supply	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-C15-CBN	Cabinet Jumper Power Cord, 250 VAC 13A, C14-C15 Connectors	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	SC9300UK9-176	Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PWR-C1-1100WAC-P=	1100W AC 80+ platinum config 1 Power Supply Spare	57.90%	\$946.19	\$0.00	100%
NEW						
Current/Example of Requested	CAB-C15-CBN	Cabinet Jumper Power Cord, 250 VAC 13A, C14-C15 Connectors	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-NM-2Y=	Catalyst 9300 2 x 25GE Network Module, spare	57.90%	\$1,326.87	\$0.00	100%
NEW						

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Current/Example of Requested	C9300-NM-8X=	Catalyst 9300 8 x 10GE Network Module, Spare	57.90%	\$1,316.96	\$0.00	100%
NEW						
Current/Example of Requested	SFP-10/25G-LR-S=	10/25G BASE LR SFP28 Module	57.90%	\$1,167.93	\$0.00	100%
NEW						
Current/Example of Requested	SFP-25G-AOC2M=	25G BASE Active Optical SFP28 Cable, 2M	57.90%	\$240.37	\$0.00	100%
Current/Example of Requested	C9300-24H-E	Catalyst 9300 24-port UPoE+ Network Essentials	57.90%	\$3,179.70	\$112.50	100%
NEW						
Current/Example of Requested	C9300-NW-E-24	C9300 Network Essentials, 24-port license	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	SC9300UK9-176	Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PWR-C1-1100WAC-P	1100W AC 80+ platinum config 1 Power Supply	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-SPS-NONE	No Secondary Power Supply Selected	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	C9300-SSD-NONE	No SSD Card Selected	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	STACK-T1-50CM	50CM Type 1 Stacking Cable	57.90%	\$49.80	\$0.00	100%
NEW						
Current/Example of Requested	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	57.90%	\$47.31	\$0.00	100%
NEW						
Current/Example of Requested	NM-BLANK-T1	Cisco Catalyst Type 1 Network Module Blank	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	PWR-C1-BLANK	Config 1 Power Supply Blank	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-DNA-E-24	C9300 DNA Essentials, 24-Port Term Licenses	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-DNA-E-24-5Y	C9300 DNA Essentials, 24-Port, 5 Year Term License	57.90%	\$507.95	\$0.00	100%
NEW						
Current/Example of Requested	C9300-NM-NONE	No Network Module Selected	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-48H-A	Catalyst 9300 48-Port UPoE+, Network Advantage	57.90%	\$5,550.65	\$112.50	100%
NEW						
Current/Example of Requested	C9300-NW-A-48	C9300 Network Advantage, 48-port license	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	SC9300UK9-176	Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	PWR-C1-1100WAC-P	1100W AC 80+ platinum config 1 Power Supply	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-SPS-NONE	No Secondary Power Supply Selected	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-SSD-NONE	No SSD Card Selected	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	STACK-T1-50CM	50CM Type 1 Stacking Cable	57.90%	\$49.80	\$0.00	100%
NEW						
Current/Example of Requested	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	57.90%	\$47.31	\$0.00	100%
NEW						
Current/Example of Requested	NM-BLANK-T1	Cisco Catalyst Type 1 Network Module Blank	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PWR-C1-BLANK	Config 1 Power Supply Blank	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	TE-C9K-SW	TE agent for IOSXE on C9K	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-DNA-A-48	C9300 DNA Advantage, 48-port Term License	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-DNA-A-48-5Y	C9300 DNA Advantage, 48-port, 5 Year Term License	57.90%	\$3,127.41	\$0.00	100%
NEW						
Current/Example of Requested	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	PI-LFAS-AP-T-5Y	PI Dev Lic for Lifecycle & Assurance Term 5Y	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	D-DNAS-EXT-S-T	Cisco DNA Spaces Extend Term License for Catalyst Switches	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	D-DNAS-EXT-S-5Y	Cisco DNA Spaces Extend for Catalyst Switching - 5Year	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	TE-EMBEDEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	TE-EMBEDDED-T-5Y	ThousandEyes - Enterprise Agents	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-NM-NONE	No Network Module Selected	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-24H-A	Catalyst 9300 24-Port UPoE+, Network Advantage	57.90%	\$3,179.70	\$112.50	100%
NEW						

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Current/Example of Requested	CON-SSSNT-C930210E	SOLN SUPP 8X5XNBD Catalyst 9300 24-Port	31.00%	\$425.73	\$0.00	71%
NEW						
Current/Example of Requested	C9300-NW-A-24	C9300 Network Advantage, 24-port license	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	SC9300UK9-176	Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PWR-C1-1100WAC-P	1100W AC 80+ platinum config 1 Power Supply	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	C9300-SPS-NONE	No Secondary Power Supply Selected	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-SSD-NONE	No SSD Card Selected	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	STACK-T1-50CM	50CM Type 1 Stacking Cable	57.90%	\$49.80	\$0.00	100%
NEW						

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Current/Example of Requested	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	57.90%	\$47.31	\$0.00	100%
NEW						
Current/Example of Requested	PWR-C1-BLANK	Config 1 Power Supply Blank	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	TE-C9K-SW	TE agent for IOSXE on C9K	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-DNA-A-24	C9300 DNA Advantage, 24-port Term License	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	C9300-DNA-A-24-5Y	C9300 DNA Advantage, 24-port, 5 Year Term License	57.90%	\$1,668.28	\$0.00	100%
NEW						
Current/Example of Requested	CON-SSTCM-C93A24	SOLN SUPP SW SUB C9300 DNA Advantage	31.00%	\$81.42	\$0.00	100%
NEW						
Current/Example of Requested	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PI-LFAS-AP-T-5Y	PI Dev Lic for Lifecycle & Assurance Term 5Y	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	D-DNAS-EXT-S-T	Cisco DNA Spaces Extend Term License for Catalyst Switches	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	D-DNAS-EXT-S-5Y	Cisco DNA Spaces Extend for Catalyst Switching - 5Year	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	TE-EMBEDEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	TE-EMBEDEDDED-T-5Y	ThousandEyes - Enterprise Agents	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NM-BLANK-T1	Cisco Catalyst Type 1 Network Module Blank	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-NM-NONE	No Network Module Selected	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300L-24P-4G-E	Catalyst 9300L, 24p PoE, Network Essentials, 4x1G Uplink	57.90%	\$2,260.90	\$112.50	100%
NEW						

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Current/Example of Requested	C9300L-NW-E-24	C9300L Network Essentials, 24-port license	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PWR-C1-BLANK	Config 1 Power Supply Blank	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300L-STACK-BLANK	Catalyst 9300L Blank Stack Module	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	FAN-T2	Cisco Type 2 Fan Module	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	PWR-C1-715WAC-P	715W AC 80+ platinum Config 1 Power Supply	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300L-SPS-NONE	No Secondary Power Suppy Selected	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300L-SSD-NONE	No SSD Card Selected	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	C9300L-DNA-E-24	C9300L Cisco DNA Essentials, 24-port license	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300L-DNA-E-24-5Y	C9300L Cisco DNA Essentials, 24-port, 5 Year Term License	57.90%	\$507.95	\$0.00	100%
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	S9300LUK9-176	Cisco Catalyst 9300L XE 17.6 UNVERSIAL	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

BIDDER: UNITI FIBER

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)

BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	PWR-C1-715WAC-P=	715W AC 80+ platinum Config 1 Power Supply Spare	57.90%	\$622.49	\$0.00	100%
NEW						
Current/Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300L-48P-4G-E	Catalyst 9300L 48p PoE, Network Essentials, 4x1G Uplink	57.90%	\$3,675.20	\$112.50	100%
NEW						
Current/Example of Requested	C9300L-NW-E-48	C9300L Network Essentials, 48 port license	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

BIDDER: UNITI FIBER

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)

BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	PWR-C1-BLANK	Config 1 Power Supply Blank	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300L-STACK-BLANK	Catalyst 9300L Blank Stack Module	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	FAN-T2	Cisco Type 2 Fan Module	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	S9300LUK9-176	Cisco Catalyst 9300L XE 17.6 UNVERSIAL	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BIDDER: UNITI FIBER

BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)

BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	PWR-C1-715WAC-P	715W AC 80+ platinum Config 1 Power Supply	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300L-SPS-NONE	No Secondary Power Supply Selected	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300L-SSD-NONE	No SSD Card Selected	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

BIDDER: UNITI FIBER

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)
 BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)
 BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9300L-DNA-E-48	C9300L Cisco DNA Essentials, 48-port license	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300L-DNA-E-48-5Y	C9300L Cisco DNA Essentials, 48-port, 5 Year Term License	57.90%	\$931.25	\$0.00	100%
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PWR-C1-1100WAC-P=	1100W AC 80+ platinum config 1 Power Supply Spare	57.90%	\$946.19	\$0.00	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BIDDER: UNITI FIBER

BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)

BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9500-24Y4C-A	Catalyst 9500 24x1/10/25G and 4-port 40/100G, Advantage	57.90%	\$11,080.38	\$150.00	100%
NEW						
Current/Example of Requested	CON-SSSNT-C95024YA	SOLN SUPP 8X5XNBD Catalyst 9500 24-port 25/100G only, Adva	31.00%	\$1,483.50	\$0.00	71%
NEW						
Current/Example of Requested	C9K-PWR-650WAC-R	650W AC Config 4 Power Supply front to back cooling	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BIDDER: UNITI FIBER

BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)

BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9500-NW-A	C9500 Network Stack, Advantage	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9K-F1-SSD-240G	Cisco pluggable SSD storage	57.90%	\$1,493.99	\$0.00	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

BIDDER: UNITI FIBER

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)
 BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)
 BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9K-T1-FANTRAY	Catalyst 9500 Type 4 fron to back cooling Fan	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PI-LFAS-T	Prime Infrastucture Lifecycle & Assurance Term - Smart Lic	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PI-LFAS-AP-T-5Y	PI Dev Lic for Lifecycle & Assurance Term 5Y	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	SC9500HUK9-176	Cisco Catalyst 9500H XE 17.6 UNIVERSAL	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

BIDDER: UNITI FIBER

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)
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 BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9K-PWR-C5-BLANK	Catalyst 9500 power supply blank cover	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9500-SPS-NONE	No Secondary Power Supply Selected	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9500-DNA-24Y4C-A	C9500 DNA Advantage, Term License	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9500-DNA-L-A-5Y	DNA Advantage 5 Year License	57.90%	\$5,891.28	\$0.00	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

BIDDER: UNITI FIBER

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)
 BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)
 BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CON-SSTCM-C9512QA	SOLN SUPP SW SUBC9500 DNA Advantage	57.90%	\$175.98	\$0.00	100%
NEW						
Current/Example of Requested	QSFP-100G-SR4-S=	100GBASE SR4 QSFP Transceiver, MPO, 100m over OM4 MMF	57.90%	\$1,141.66	\$0.00	100%
NEW						
Current/Example of Requested	C9K-PWR-650WAC-R=	650W AC Config 4 Power Supply front to back cooling	57.90%	\$1,121.23	\$0.00	100%
NEW						
Current/Example of Requested	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	57.90%	\$0.00	\$0.00	100%
Current/Example of Requested	C9300X-12Y-A	Catalyst 9300X 12x25G Fiber Ports, modular uplink Switch	57.90%	\$8,465.91	\$150.00	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)
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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	S9300LUK9-176	Cisco Catalyst 9300L XE 17.6 UNVERSIAL	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PWR-C1-715WAC-P	715W AC 80+ platinum Config 1 Power Supply	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300L-SPS-NONE	No Secondary Power Suppy Selected	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9300X-NW-A-12	C9300 Network Advantage, 12-Port License	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	STACK-T1-3M	3M Type 1 Stacking Cable	57.90%	\$149.40	\$0.00	100%
NEW						
Current/Example of Requested	CAB-SPWR-150CM	Catalyst Stack Power Cable 150 CM - Upgrade	57.90%	\$49.80	\$0.00	100%
NEW						
Current/Example of Requested	C9300-SSD-NONE	No SSD Card Selected	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	PWR-C1-BLANK	Config 1 Power Supply Blank	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300X-NM-BLANK	Catalyst 9300 Network Module Blank Module	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	TE-C9K-SW	TE agent for IOSXE on C9K	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300X-DNA-12Y-A	C9300 DNA Advantage, Term License	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9300-DNA-L-A-5Y	DNA Advantage 5 Year License	57.90%	\$1,668.28	\$0.00	100%
NEW						
Current/Example of Requested	TE-EMBEDEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	TE-EMBEDEDDED-T-5Y	ThousandEyes - Enterprise Agents	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	PI-LFAS-AP-T-5Y	PI Dev Lic for Lifecycle & Assurance Term 5Y	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300X-NM-NONE	Catalyst 9300 No-Network Module Selection	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300X-24Y-A	Catalyst 9300X 24x25G Fiber Ports, modular uplink Switch	57.90%	\$12,449.87	\$150.00	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	SC9300UK9-176	Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PWR-C1-1100WAC-P	1100W AC 80+ platinum config 1 Power Supply	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-SPS-NONE	No Secondary Power Supply Selected	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)
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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9300X-NW-A-24	C9300 Network Advantage, 24-port license	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	STACK-T1-3M	3M Type 1 Stacking Cable	57.90%	\$149.40	\$0.00	100%
NEW						
Current/Example of Requested	CAB-SPWR-150CM	Catalyst Stack Power Cable 150 CM - Upgrade	57.90%	\$49.80	\$0.00	100%
NEW						
Current/Example of Requested	C9300-SSD-NONE	No SSD Card Selected	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	PWR-C1-BLANK	Config 1 Power Supply Blank	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300X-NM-BLANK	Catalyst 9300 Network Module Blank Module	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	TE-C9K-SW	TE agent for IOSXE on C9K	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300X-DNA-24Y-A	C9300 DNA Advantage, Term License	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)
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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9300-DNA-L-A-5Y	DNA Advantage 5 Year License	57.90%	\$1,668.28	\$0.00	100%
NEW						
Current/Example of Requested	TE-EMBEDEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	TE-EMBEDEDDED-T-5Y	ThousandEyes - Enterprise Agents	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	PI-LFAS-AP-T-5Y	PI Dev Lic for Lifecycle & Assurance Term 5Y	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300X-NM-NONE	Catalyst 9300 No-Network Module Selection	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300X-12Y-E	Catalyst 9300X 12x25G Fiber Ports, modular uplink Switch	57.90%	\$8,465.91	\$150.00	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	SC9300UK9-176	Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PWR-C1-1100WAC-P	1100W AC 80+ platinum config 1 Power Supply	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-SPS-NONE	No Secondary Power Supply Selected	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9300X-NW-E-12	C9300 Network Essentials, 12-Port License	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	STACK-T1-3M	3M Type 1 Stacking Cable	57.90%	\$149.40	\$0.00	100%
NEW						
Current/Example of Requested	CAB-SPWR-150CM	Catalyst Stack Power Cable 150 CM - Upgrade	57.90%	\$49.80	\$0.00	100%
NEW						
Current/Example of Requested	C9300-SSD-NONE	No SSD Card Selected	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	PWR-C1-BLANK	Config 1 Power Supply Blank	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300X-NM-BLANK	Catalyst 9300 Network Module Blank Module	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300X-DNA-12Y-E	C9300 DNA Essentials, Term License	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-DNA-L-E-5Y	DNA Essentials 5 Year License	57.90%	\$507.95	\$0.00	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9300X-NM-NONE	Catalyst 9300 No-Network Module Selection	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300X-24Y-E	Catalyst 9300X 24x25G Fiber Ports, modular uplink Switch	57.90%	\$12,449.87	\$150.00	100%
NEW						
Current/Example of Requested	SC9300UK9-176	Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

BIDDER: UNITI FIBER

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)
 BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)
 BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	PWR-C1-715WAC-P	715W AC 80+ platinum Config 1 Power Supply	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-SPS-NONE	No Secondary Power Suppy Selected	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300X-NW-E-24	C9300 Network Essentials, 24-port license	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

BIDDER: UNITI FIBER

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)
 BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)
 BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	STACK-T1-3M	3M Type 1 Stacking Cable	57.90%	\$149.40	\$0.00	100%
NEW						
Current/Example of Requested	CAB-SPWR-150CM	Catalyst Stack Power Cable 150 CM - Upgrade	57.90%	\$49.80	\$0.00	100%
NEW						
Current/Example of Requested	C9300-SSD-NONE	No SSD Card Selected	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PWR-C1-BLANK	Config 1 Power Supply Blank	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

BIDDER: UNITI FIBER

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)
 BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)
 BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9300X-NM-BLANK	Catalyst 9300 Network Module Blank Module	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300X-DNA-24Y-E	C9300 DNA Essentials, Term License	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-DNA-L-E-5Y	DNA Essentials 5 Year License	57.90%	\$507.95	\$0.00	100%
NEW						
Current/Example of Requested	C9300X-NM-NONE	Catalyst 9300 No-Network Module Selection	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

BIDDER: UNITI FIBER

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)

BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300X-48HX-A	Catalyst 9300 48-Port mGig UPoE+, Network Advantage	57.90%	\$7,435.01	\$112.50	100%
NEW						
Current/Example of Requested	C9300-NW-A-48	C9300 Network Advantage, 48-port license	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	SC9300UK9-176	Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

BIDDER: UNITI FIBER

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)

BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	PWR-C1-1100WAC-P	1100W AC 80+ platinum config 1 Power Supply	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-SPS-NONE	No Secondary Power Supply Selected	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-SSD-NONE	No SSD Card Selected	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

BIDDER: UNITI FIBER

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	STACK-T1-50CM	50CM Type 1 Stacking Cable	57.90%	\$49.80	\$0.00	100%
NEW						
Current/Example of Requested	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	57.90%	\$47.31	\$0.00	100%
NEW						
Current/Example of Requested	PWR-C1-BLANK	Config 1 Power Supply Blank	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	TE-C9K-SW	TE agent for IOSXE on C9K	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9300X-NM-BLANK	Catalyst 9300 Network Module Blank Module	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-DNA-A-48	C9300 DNA Advantage, 48-port Term License	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-DNA-A-48-5Y	C9300 DNA Advantage, 48-port, 5 Year Term License	57.90%	\$3,127.41	\$0.00	100%
NEW						
Current/Example of Requested	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	PI-LFAS-AP-T-5Y	PI Dev Lic for Lifecycle & Assurance Term 5Y	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	TE-EMBEDEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	TE-EMBEDEDDED-T-5Y	ThousandEyes - Enterprise Agents	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	D-DNAS-EXT-S-T	Cisco DNA Spaces Extend Term License for Catalyst Switches	57.90%	\$0.00	\$0.00	N/A
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)
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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	D-DNAS-EXT-S-5Y	Cisco DNA Spaces Extend for Catalyst Switching - 5Year	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300X-NM-NONE	Catalyst 9300 No-Network Module Selection	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300X-48HX-E	Catalyst 9300 48-Port mGig UPoE+, Network Essentials	57.90%	\$7,435.01	\$112.50	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)
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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9300-NW-E-48	C9300 Network Essentials, 48-port license	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	SC9300UK9-176	Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PWR-C1-1100WAC-P	1100W AC 80+ platinum config 1 Power Supply	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-SPS-NONE	No Secondary Power Supply Selected	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)
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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-SSD-NONE	No SSD Card Selected	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	STACK-T1-50CM	50CM Type 1 Stacking Cable	57.90%	\$49.80	\$0.00	100%
NEW						
Current/Example of Requested	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	57.90%	\$47.31	\$0.00	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	PWR-C1-BLANK	Config 1 Power Supply Blank	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300X-NM-BLANK	Catalyst 9300 Network Module Blank Module	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-DNA-E-48	C9300 DNA Essentials, 48-Port Term Licenses	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300-DNA-E-48-5Y	C9300 DNA Essentials, 48-Port 5 Year Term License	57.90%	\$931.25	\$0.00	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)
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Current/Example of Requested	C9300X-NM-NONE	Catalyst 9300 No-Network Module Selection	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9300X-NM-2C=	Catalyst 9300 2 x 40G/100G Network Module QSFP+QSFP28	57.90%	\$1,269.89	\$0.00	100%
NEW						
Current/Example of Requested	C9300X-NM-4C=	Catalyst 9300 4 x 40G/100G Network Module QSFP+QSFP28	57.90%	\$2,115.53	\$0.00	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9300X-NM-8Y=	Catalyst 9300 8 x 10/25G Network Module SFP+/SFP28	57.90%	\$1,269.89	\$0.00	100%
NEW						
Current/Example of Requested	C9300X-NM-8M=	Catalyst 9300 8 x mGig Network Modules	57.90%	\$1,269.89	\$0.00	100%
Current/Example of Requested						
NEW						
Current/Example of Requested	C9200L-24P-4G-E	Catalyst 9200L 24-port PoE+, 4 x 1G, Network Essentials	57.90%	\$1,553.41	\$112.50	100%
NEW						
Current/Example of Requested	CON-SW-C920L24G	SNTC-NO RMA Catalyst 9200L 24-Port PoE+, 4 x 1G, Net	31.00%	\$164.22	\$0.00	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9200L-NW-E-24	C9200L Network Essentials, 24-port license	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PWR-C5-BLANK	Config 5 Power Supply Blank	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9200-STACK-BLANK	Catalyst 9200 Blank Stack Module	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9200L-DNA-E-24	C9200L Cisco DNA Essentials 24-port Term License	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9200L-DNA-E-24-5Y	C9200L Cisco DNA Essentials 24-port, 5 Year Term License	57.90%	\$577.22	\$0.00	100%
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9200L-48P-4G-E	Catalyst 9200L 48-port PoE+ , 4 x 1G, Network Essentials	57.90%	\$3,285.07	\$112.50	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CON-SW-C92004GE	SNTC-NO RMA Catalyst 9200L 48-port PoE+, 4 x 1G, Net	31.00%	\$347.07	\$0.00	100%
NEW						
Current/Example of Requested	C9200L-NW-E-48	C9200L Network Essentials, 48-port license	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PWR-C5-BLANK	Config 5 Power Supply Blank	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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Current/Example of Requested	C9200-STACK-BLANK	Catalyst 9200 Blank Stack Module	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9200L-DNA-E-48	C9200L Cisco DNA Essentials 48-port Term License	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9200L-DNA-E-48-5Y	C9200L Cisco DNA Essentials 48-port, 5 Year Term License	57.90%	\$1,058.24	\$0.00	100%
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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Current/Example of Requested	C9200L-STACK-KIT=	Cisco Catalyst 9200L Stack Module	57.90%	\$742.57	\$0.00	100%
NEW						
Current/Example of Requested	C9200-STACK	Catalyst 9200 Stack Module	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	STACK-T4-50CM	50CM Type 4 Stacking Cable	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PWR-C5-1KWAC=	1KW AC Config 5 Power Supply	57.90%	\$1,782.17	\$0.00	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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Current/Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PWR-C5-600WAC=	600W AC Config 5 Power Supply	57.90%	\$1,188.12	\$0.00	100%
NEW						
Current/Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C1000-8P-2G-L	Catalyst 1000 8port GE, POE, 2x1G SFP	57.90%	\$355.39	\$112.50	100%
NEW						

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Current/Example of Requested	CON-SSSNT-C1008PLG	SOLN SUPP 8X5XNBD Catalyst 1000 8port GE, POE, 2x1G SFP, L	31.00%	\$51.75	\$0.00	79%
NEW						
Current/Example of Requested	CAB-16AWG-AC	AC Power cord, 16AWG	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9200CX-12T-2X2G-E	Catalyst 9000 Compact Switch 12-port Data Oly, Essentials	57.90%	\$692.20	\$112.50	100%
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	SCAT9200CXUK9-178	UNIVERSAL	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9200CX-NW-E-12	C9200CX Network Essentials 12-port license	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9200CX-DNA-E-12	C9200CX Network Essentials 12-port Term Licenses	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9200CX-DNAE12-5Y	C2900CX Cisco DNA Essentials, 5Y Term License, 12P	57.90%	\$182.78	\$0.00	100%
NEW						

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Current/Example of Requested	C9200CX-12P-2X2G-E	Catalyst 9000 Compact Switch 12-port PoE+, 240W, Essentials	57.90%	\$924.91	\$112.50	100%
NEW						
Current/Example of Requested	C9200CX-NW-E-12	C9200CX Network Essentials 12-port license	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	SCAT9200CXUK9-178	UNIVERSAL	57.90%	\$0.00	\$0.00	N/A
NEW						

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 BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9200CX-DNA-E-12	C9200CX Network Essentials 12-port Term Licenses	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9200CX-DNAE12-5Y	C2900CX Cisco DNA Essentials, 5Y Term License, 12P	57.90%	\$182.78	\$0.00	100%
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9200CX-8P-2X2G-E	Catalyst 9000 Compact Switch 8 port PoE+, 240W, Essentials	57.90%	\$887.25	\$112.50	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

BIDDER: UNITI FIBER

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)
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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9200CX-NW-E-8	C9200CX Network Essentials, 8-port license	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	SCAT9200CXUK9-178	UNIVERSAL	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9200CX-DNA-E-8	C9200CX Cisco DNA Essentials, 8-Port Term Licenses	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

BIDDER: UNITI FIBER

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9200CX-DNAE8-5Y	C9200CX Cisco DNA Essentials, 5YR Term License, 8P	57.90%	\$182.78	\$0.00	100%
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	MS250-24P-HW	Meraki MS250-24P L3 Stck Cld-Mngd 24x GigE 370W PoE Switch	57.90%	\$3,617.93	\$112.50	100%
NEW						
Current/Example of Requested	LIC-MS250-24P-1YR	Meraki MS250-24P Enterprise License and Support, 1YR	57.90%	\$203.63	\$0.00	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	LIC-MS250-24P-3YR	Meraki MS250-24P Enterprise License and Support, 3YR	57.90%	\$458.38	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MS250-24P-5YR	Meraki MS250-24P Enterprise License and Support, 5YR	57.90%	\$763.83	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MS250-24P-7YR	Meraki MS250-24P Enterprise License and Support, 7YR	57.90%	\$1,069.28	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MS250-24P-10YR	Meraki MS250-24P Enterprise License and Support, 10YR	57.90%	\$1,527.24	\$0.00	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)
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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	MS250-48FP-HW	Meraki MS250-48FP L3 Stck Clid-Mngd 48x GigE 740W PoE Switch	57.90%	\$5,811.60	\$112.50	100%
NEW						
Current/Example of Requested	LIC-MS250-48FP-1YR	Meraki MS250-48FP Enterprise License and Support, 1YR	57.90%	\$326.15	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MS250-48FP-3YR	Meraki MS250-48FP Enterprise License and Support, 3YR	57.90%	\$733.84	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	57.90%	\$1,223.06	\$0.00	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	LIC-MS250-48FP-7YR	Meraki MS250-48FP Enterprise License and Support, 7YR	57.90%	\$1,712.29	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MS250-48FP-10YR	Meraki MS250-48FP Enterprise License and Support, 10YR	57.90%	\$2,446.12	\$0.00	100%
Current/Example of Requested	MS225-24P-HW	Meraki MS225-24P L2 Stck Cld-Mngd 24x GigE 370W PoE Switch	57.90%	\$2,714.07	\$112.50	100%
NEW						
Current/Example of Requested	LIC-MS225-24P-1YR	Meraki MS225-24P Enterprise License and Support, 1YR	57.90%	\$151.24	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MS225-24P-3YR	Meraki MS225-24P Enterprise License and Support, 3YR	57.90%	\$340.51	\$0.00	100%
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)
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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	LIC-MS225-24P-5YR	Meraki MS225-24P Enterprise License and Support, 5YR	57.90%	\$567.38	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MS225-24P-7YR	Meraki MS225-24P Enterprise License and Support, 7YR	57.90%	\$794.25	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MS225-24P-10YR	Meraki MS225-24P Enterprise License and Support, 10YR	57.90%	\$1,134.34	\$0.00	100%
NEW						
Current/Example of Requested	MS225-48FP-HW	Meraki MS225-48FP L2 Stck Cld-Mngd 48x GigE 740W PoE Switch	57.90%	\$4,332.55	\$112.50	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	LIC-MS225-48FP-1YR	Meraki MS225-48FP Enterprise License and Support, 1YR	57.90%	\$242.92	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MS225-48FP-3YR	Meraki MS225-48FP Enterprise License and Support, 3YR	57.90%	\$546.68	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MS225-48FP-5YR	Meraki MS225-48FP Enterprise License and Support, 5YR	57.90%	\$910.85	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MS225-48FP-7YR	Meraki MS225-48FP Enterprise License and Support, 7YR	57.90%	\$1,275.45	\$0.00	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	LIC-MS225-48FP-10Y	Meraki MS225-48FP Enterprise License and Support, 10YR	57.90%	\$1,822.13	\$0.00	100%
NEW						
Current/Example of Requested	MS210-24P-HW	Meraki MS210-24P 1G L2 Cld-Mngd 24x GigE 370W PoE Switch	57.90%	\$2,286.43	\$112.50	100%
NEW						
Current/Example of Requested	LIC-MS210-24P-1YR	Meraki MS210-24P Enterprise License and Support, 1 Year	57.90%	\$104.35	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MS210-24P-3YR	Meraki MS210-24P Enterprise License and Support, 3 Year	57.90%	\$234.90	\$0.00	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	LIC-MS210-24P-5YR	Meraki MS210-24P Enterprise License and Support, 5 Year	57.90%	\$391.21	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MS210-24P-7YR	Meraki MS210-24P Enterprise License and Support, 7 Year	57.90%	\$547.95	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MS210-24P-10YR	Meraki MS210-24P Enterprise License and Support, 10 Year	57.90%	\$782.85	\$0.00	100%
NEW						
Current/Example of Requested	MS210-48FP-HW	Meraki MS210-48FP 1G L2 Cld-Mngd 48x GigE 740W PoE Switch	57.90%	\$4,097.82	\$112.50	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	LIC-MS210-48FP-1YR	Meraki MS210-48FP Enterprise License and Support, 1 Year	57.90%	\$183.77	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MS210-48FP-3YR	Meraki MS210-48FP Enterprise License and Support, 3 Year	57.90%	\$413.60	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MS210-48FP-5YR	Meraki MS210-48FP Enterprise License and Support, 5 Year	57.90%	\$689.05	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MS210-48FP-7YR	Meraki MS210-48FP Enterprise License and Support, 7 Year	57.90%	\$964.93	\$0.00	100%
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	MA-PWR-1025WAC	Meraki 1025WAC PSU	57.90%	\$901.72	\$0.00	100%
NEW						
Current/Example of Requested	MA-PWR-CORD-US	Meraki AC Power Cord for MX and MS (US Plug)	57.90%	\$11.81	\$0.00	100%
NEW						
Current/Example of Requested	MA-CBL-40G-50CM	Meraki 40GbE QSFP Cable, 0.5 Meter	57.90%	\$54.76	\$0.00	100%
NEW						
Current/Example of Requested	MA-CBL-40G-1M	Meraki 40GbE QSFP Cable, 1 Meter	57.90%	\$109.51	\$0.00	100%
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	MA-CBL-40G-3M	Meraki 40GbE QSFP Cable, 3Meter	57.90%	\$164.27	\$0.00	100%
NEW						
Current/Example of Requested	CON-SNT-C98008KC	SN7C-8X5XNBD Cisco Catalyst 9800-80 Wireless Controll	31.00%	\$9,079.71	\$0.00	81%
NEW						
Current/Example of Requested	SC980080K9-173	Cisco Catalyst 9800-80 Wireless Controller	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9800-BLANK	Cisco 9800 Wireless Controller Module Blank	57.90%	\$0.00	\$0.00	N/A
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BIDDER: UNITI FIBER

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9800-AC-1100W	Cisco Catalyst Wireless Controller 1100W AC Power Supply	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-AC	AC Power Cord (North America) , C13, NEMA 5-15P, 2.1m	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9800-40-K9	Cisco Catalyst 9800-40 Wireless Controller	57.90%	\$21,413.77	\$680.00	100%
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CON-SNTP-C98004KA	SNTC-24X7X4 Cisco Catalyst 9800-40 Wireless Controll	31.00%	\$6,756.48	\$0.00	51%
NEW						
Current/Example of Requested	SC980040K9-173	Cisco Catalyst 9800-40 Wireless Controller	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9800-PWR-BLANK	Cisco 9800 Wireless Controller PS Blank	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9800-AC-750W-R	Cisco Catalyst 9800-40 750W AC Power Supply	57.90%	\$0.00	\$0.00	N/A
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CAB-L620P-C13-US	Power Cord, 250VAC, 15A, NEMA L6-20 to C13, US	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9800-L-F-K9	Cisco Catalyst 9800-L Wireless Controller Fiber Uplink	57.90%	\$4,979.95	\$680.00	100%
NEW						
Current/Example of Requested	CON-SNT-C9800FL	SNTC-8X5XNBD Cisco Catalyst 9800-L Wireless Controlle	31.00%	\$1,108.83	\$0.00	81%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	SC9800LK9-173	Cisco Catalyst 9800-L Wireless Controller	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9800-AC-110W	Cisco Catalyst 9800 L Wireless Controller Power Supply	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-AC-C5-BR	AC Power Cord, Type C5 Brazil	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9800-CL-K9	Cisco Catalyst 9800-CL Wireless Controller for Cloud	57.90%	\$0.00	\$680.00	N/A
NEW						
Current/Example of Requested	CON-ECMUS-C9800CLC	SOLN SUPP SWSS Cisco Catalyst 9800-CL Wireless Control	31.00%	\$1,273.05	\$0.00	100%
NEW						
Current/Example of Requested	SC9800CLGCPK9-173	Cisco Catalyst 9800-CL Wireless Controllers - GCP	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	EDU-C9800-CL-K9	EDU SKU_Cisco Catalyst 9800-CL Wireless Controller for Cloud	57.90%	\$0.00	\$0.00	N/A
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CON-ECMU-EDUC98C9	SWSS UPGRADES EDU SKU Cisco Catalyst 9800-CL Wireless	31.00%	\$103.50	\$0.00	100%
NEW						
Current/Example of Requested	SC9800CLGCPK9-173	Cisco Catalyst 9800-CL Wireless Controllers - GCP	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	LIC-C9800L-PERF=	Cisco C9800 Series Wireless Controller upgrade license-spare	57.90%	\$4,972.52	\$0.00	100%
NEW						
Current/Example of Requested	C9800-AC-750W-R=	Cisco Catalyst 9800-40 750W AC Power Supply, Reverse Air	57.90%	\$497.50	\$0.00	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9800L-RMNT=	Spare C9800 Wireless Controller Rack Mount Tray	57.90%	\$112.05	\$0.00	100%
NEW						
Current/Example of Requested	C9800-10X10GE=	Cisco Catalyst 9800-80 10GE Module	57.90%	\$3,485.46	\$0.00	100%
NEW						
Current/Example of Requested	C9800-2X40GE=	Cisco Catalyst 9800-80 2 Port 40GE Module	57.90%	\$3,485.46	\$0.00	100%
NEW						
Current/Example of Requested	C9800-18X1GE=	Cisco Catalyst 9800-80 1GE Module	57.90%	\$2,788.27	\$0.00	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9800-1X100GE=	Cisco Catalyst 9800-80 1 Port 100GE Module	57.90%	\$3,485.46	\$0.00	100%
NEW						
Current/Example of Requested	C9800-1X40GE=	Cisco Catalyst 9800-80 1 Port 40GE Module	57.90%	\$2,788.27	\$0.00	100%
	Group Name: Catalyst AP					
NEW						
Current/Example of Requested	AIR-DNA	CISCO DNA for Wireless - CHOOSE ONLY QTY 1 HERE	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-DNA-TRK-5Y	CISCO DNA Wireless Term Trackcer 5Y	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	C9105AXI-B	Cisco Catalyst 9105AX Series	57.90%	\$371.01	\$90.00	100%
NEW						
Current/Example of Requested	CON-SNT-C9105AIB	SNTC-8X5XNBD Cisco Catalyst 9105AX Series	31.00%	\$24.15	\$0.00	80%
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways- Recessed	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	AIR-AP-BRACKET-8	AP Mounting Bracket	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	SW9105AXI-CW-K9	Capwap software for Catalyst 9105AXI	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CDNA-E-C9105	Wireless Cisco DNA On-Prem Essentials, 9105 Tracking	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	DNA-E-3Y-C9105	C9105AX Cisco DNA On-Prem Essential, 3Y Term, Trk Lic	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)

BIDDER: UNITI FIBER

BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	AIR-DNA-E	Wireless Cisco DNA On-Prem Essential, Term Lic	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-DNA-E-3Y	Wireless Cisco DNA On-Prem Essential, 3Y Term Lic	57.90%	\$112.05	\$0.00	100%
NEW						
Current/Example of Requested	PI-LFAS-AP-T	Prime AP Term Licenses	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)

BIDDER: UNITI FIBER

BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	AIR-DNA-E-T-3Y	Wireless Cisco DNA On-Prem Essential, 3Y Term, Tracker Lic	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-DNA-NWSTACK-E	AIR CISCO DNA Perpetual Network Stack	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9115AXI-B	Cisco Catalyst 9115AX Series	57.90%	\$669.81	\$90.00	100%
NEW						
Current/Example of Requested	CON-SSSNT-C915AXIB	SOLN SUPP 8X5XNBD Cisco Catalyst 9115AX Series	31.00%	\$53.13	\$0.00	66%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)

BIDDER: UNITI FIBER

BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	SW9115AX-CAPWAP-K9	Capwap software for Catalyst 9115AX	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways-Recessed	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9115AX-DNA-OPTOUT	CISCO DNA SUBSCRIPTION OPTOUT for 9115AX	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)

BIDDER: UNITI FIBER

BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9115AXI-SINGLE	C9115AXI SINGLEPACK OPTION	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9115-OVER	C9115AX OVER OPTION	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9115AXE-B	Cisco Catalyst 9115AX Series	57.90%	\$722.09	\$90.00	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BIDDER: UNITI FIBER

BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)

BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CON-SNT-C9115BXE	SNTC-8X5XNBD Cisco Catalyst 9115AX Series	31.00%	\$46.92	\$0.00	81%
NEW						
Current/Example of Requested	SW9115AX-CAPWAP-K9	Capwap software for Catalyst 9115AX	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways-Recessed	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BIDDER: UNITI FIBER

BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)

BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9115AX-DNA-OPTOUT	CISCO DNA SUBSCRIPTION OPTOUT for 9115AX	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9115AXI-SINGLE	C9115AXI SINGLEPACK OPTION	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9115-OVER	C9115AX OVER OPTION	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BIDDER: UNITI FIBER

BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9120AXI-B	C9120AX Internal 802.11ax 4x4:4 MIMO; IOT; BT5; mGig; USB;RHL	57.90%	\$911.33	\$90.00	100%
NEW						
Current/Example of Requested	CON-SNT-C9120BIX	SNTC-8X5XNBD Cisco Catalyst 9120AX Series	31.00%	\$59.34	\$0.00	81%
NEW						
Current/Example of Requested	SW9120AX-CAPWAP-K9	Capwap software for Catalyst 9120AX	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BIDDER: UNITI FIBER

BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways- Recessed	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9120AX-DNA-OPTOUT	CISCO DNA SUBSCRIPTION OPTOUT for 9120AX	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9120AXI-SINGLE	C9120AXI SINGLEPACK OPTION	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BIDDER: UNITI FIBER

BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)

BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9120-OVER	C9120AX OVER OPTION	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9120AXE-B	C9120AX External 802.11ax 4x4:4 MIMO; IOT; BT5; mGig; USB;RHL	57.90%	\$961.13	\$90.00	100%
NEW						
Current/Example of Requested	CON-SNT-C120AXE9	SNTC-8X5XNBD Cisco Catalyst 9120AX Series	31.00%	\$62.79	\$0.00	82%
NEW						
Current/Example of Requested	SW9120AX-CAPWAP-K9	Capwap software for Catalyst 9120AX	57.90%	\$0.00	\$0.00	N/A
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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BIDDER: UNITI FIBER

BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways- Recessed	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9120AX-DNA-OPTOUT	CISCO DNA SUBSCRIPTION OPTOUT for 9120AX	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9120AXI-SINGLE	C9120AXI SINGLEPACK OPTION	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9120-OVER	C9120AX OVER OPTION	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9120AXP-B	Cisco Catalyst 9120 Series	57.90%	\$961.13	\$90.00	100%
NEW						
Current/Example of Requested	CON-SSSNT-C9120XPB	SOLN SUPP 8X5XNBD Cisco Catalyst 9120 Series	31.00%	\$77.28	\$0.00	66%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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BIDDER: UNITI FIBER

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	SW9120AX-CAPWAP-K9	Capwap software for Catalyst 9120AX	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways-Recessed	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CDNA-E-C9120	Wireless Cisco DNA ON-Prem Essentials, 9120 Tracking	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BIDDER: UNITI FIBER

BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	DNA-E-3Y-C9120	C9120AX Cisco DNA On-Prem Essential, 3Y Term, Trk Lic	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-DNA-E	Wireless Cisco DNA On-Prem Essential, Term Lic	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-DNA-E-3Y	Wireless Cisco DNA On-Prem Essential, 3Y Term Lic	57.90%	\$112.05	\$0.00	100%
NEW						
Current/Example of Requested	CON-SSTCM-AIRDNAE	SOLN SUPP SW SUBAironet Cisco DNA Es	31.00%	\$8.97	\$0.00	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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BIDDER: UNITI FIBER

BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PI-LFAS-AP-T-5Y	PI Dev Lic for Lifecycle & Assurance Term 5Y	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-DNA-E-T	Wireless Cisco DNA-E-T	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-DNA-E-T-3Y	Wireless Cisco DNA On-Prem Essential, 3Y Term, Tracker Lic	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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Current/Example of Requested	AIR-DNA-NWSTACK-E	AIR CISCO DNA Perpetual Network Stack	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9120AXI-SINGLE	C9120AXI SINGLEPACK OPTION	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9120-OVER	C9120AX OVER OPTION	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9124AXI-B	Wi-Fi Outdoor AP, Internal Ant, B Regularatory Domain	57.90%	\$1,142.90	\$150.00	100%
NEW						
Current/Example of Requested	CON-SNT-C9124AXI	SNTC-8X5XNBD Wi-Fi 6 Outdoor AP, Internal Ant, B Reg	31.00%	\$77.97	\$0.00	81%
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-AP-NO-BRACKET	AP Bracket not shipped	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	SW9124AX-CAPWAP-K9	Capwap software for Catalyst 9124AX	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9124AX-DNA-OPTOUT	CISCO DNA SUBSCRIPTION OPTOUT for 9124AX	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9124AXE-B	Wi-Fi Outdoor AP, External Ant, B Regulatory Domain	57.90%	\$1,242.50	\$150.00	100%
NEW						
Current/Example of Requested	CON-SNT-C9BB4AXE	SNTC-8X5XNBD Wi-Fi 6 Outdoor AP, External Ant, B Reg	31.00%	\$82.80	\$0.00	81%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	SW9124AX-CAPWAP-K9	Capwap software for Catalyst 9124AX	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-MNT-VERT1	Vertical pole/wall mounting kit for Catalyst APs	57.90%	\$49.30	\$0.00	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9124AXE-DNA-OPTOUT	CISCO DNA SUBSCRIPTION OPTOUT for 9124AX	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9130AXI-B-EDU	Cisco Catalyst 9130AX Series - EDU	57.90%	\$1,125.47	\$90.00	100%
NEW						
Current/Example of Requested	CON-SNT-C9130EDI	SNTC-8X5XNBD Cisco Catalyst 9130AX Series - EDU	31.00%	\$77.28	\$0.00	81%
NEW						
Current/Example of Requested	SW9124AX-CAPWAP-K9	Capwap software for Catalyst 9124AX	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways- Recessed	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9130AXI-SINGLE	SINGLE PACK OPTION	57.90%	\$0.00	\$0.00	N/A
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C9130-OVER	C9130AX OVER OPTION	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CDNA-E-C9130	Wireless Cisco DNA ON-Prem Essentials, 9130 Tracking	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	DNA-E-3Y-C9130	C9130AX Cisco DNA On-Prem Essential, 3Y Term, Trk Lic	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-DNA-EDU-E	Wireless Cisco DNA ON-Prem Essentials, Term, EDU Lic	57.90%	\$0.00	\$0.00	N/A
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	EDU-DNA-E-3Y	Wireless Cisco DNA On-Prem Essential, Term, 3Y Term, EDU Lic	57.90%	\$112.05	\$0.00	100%
NEW						
Current/Example of Requested	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-DNA-E-T	Wireless Cisco DNA On-Prem Essential, Term, Tracker Lic	57.90%	\$0.00	\$0.00	N/A
NEW						

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BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	AIR-DNA-E-T-3Y	Wireless Cisco DNA On-Prem Essential, 3Y Term, Tracker Lic	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-DNA-NWSTACK-E	AIR CISCO DNA Perpetual Network Stack	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9136I-B	Cisco Catalyst 9136I Series, Internal Antennas, B Regulator	57.90%	\$1,267.20	\$90.00	100%
NEW						
Current/Example of Requested	CON-SNT-C9136IBX	SNTC-8X5XNBD Cisco Catalyst 9136I Series, Internal A	57.90%	\$50.52	\$0.00	81%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BIDDER: UNITI FIBER

BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)

BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	SW9136AX-CAPWAP-K9	Capwap software for Catalyst 9136AX	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways- Recessed	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9136AXE-DNA-OPTOUT	CISCO DNA SUBSCRIPTION OPTOUT for 9136AX	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BIDDER: UNITI FIBER

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9136I-SINGLE	SINGLE PACK OPTION	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C9136-OVER	C9136i OVER OPTION	57.90%	\$0.00	\$0.00	N/A
	Group Name: CW Wireless AP					
NEW						
Current/Example of Requested	CW9166I-B	Catalyst 9166i AP (W6E, tri-band 4x4, XOR) W/Reg-B	57.90%	\$1,055.65	\$90.00	100%
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BIDDER: UNITI FIBER

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CON-SNT-CW911B66	SNTC-8X5XNBD Catalyst 9166I AP (W	31.00%	\$69.00	\$0.00	81%
NEW						
Current/Example of Requested	SW9166-CAPWAP-K9	Capwap software for Catalyst 9166I	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways- Recessed	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	57.90%	\$0.00	\$0.00	N/A
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CDNA-E-C9166	Wireless Cisco DNA On-Prem Essentials, 9166 Tracking	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	DNA-E-3Y-C9166	C9166I Cisco DNA On-Prem Essential, 3Y Term, Trk Lic	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-DNA-E	Wireless Cisco DNA On-Prem Essential, Term Lic	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-DNA-E-3Y	Wireless Cisco DNA On-Prem Essential, 3Y Term Lic	57.90%	\$112.05	\$0.00	100%
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BIDDER: UNITI FIBER

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	PI-LFAS-AP-T	Prime AP Term Licenses	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-DNA-E-T	Wireless Cisco DNA-E-T	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-DNA-E-T-3Y	Wireless Cisco DNA On-Prem Essential, 3Y Term, Tracker Lic	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	AIR-DNA-NWSTACK-E	AIR CISCO DNA Perpetual Network Stack	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CW9166I-SINGLE	SINGLE PACK OPTION	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CW9166I-OVER	C9166I OVER OPTION	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CW9164I-B	Catalyst 9164I AP (W6E, tri-band 4x4) w/Reg-B	57.90%	\$928.72	\$90.00	100%
NEW						
Current/Example of Requested	CON-SNT-CW9164IB	SNTC-8X5XNBD Catalyst 9164I AP (W6E, tri-brand 4x4) w/	57.90%	\$37.05	\$0.00	81%
NEW						
Current/Example of Requested	SW9164-CAPWAP-K9	Capwap software for Catalyst 9164I	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways-Recessed	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CDNA-E-C9164	Wireless Cisco DNA On-Prem Essentials, 9164 Tracking	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	DNA-E-3Y-C9164	C164I Cisco DNA On-Prem Essential, 3Y Term, Trk Lic	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-DNA-E	Wireless Cisco DNA On-Prem Essential, Term Lic	57.90%	\$0.00	\$0.00	N/A
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	AIR-DNA-E-3Y	Wireless Cisco DNA On-Prem Essential, 3Y Term Lic	57.90%	\$112.05	\$0.00	N/A
NEW						
Current/Example of Requested	PI-LFAS-AP-T	Prime AP Term Licenses	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-DNA-E-T	Wireless Cisco DNA On-Prem Essential, Term, Tracker Lic	57.90%	\$0.00	\$0.00	N/A
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	AIR-DNA-E-T-3Y	Wireless Cisco DNA On-Prem Essential, 3Y Term, Tracker Lic	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-DNA-NWSTACK-E	AIR CISCO DNA Perpetual Network Stack	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CW9164I-SINGLE	SINGLE PACK OPTION	57.90%	\$0.00	\$0.00	N/A
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CW9164I-OVER	C9164I OVER OPTION	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CW9166I-MR	Catalyst 9166I AP (W6E, tri-brand 4x4) w/MERAKI	57.90%	\$1,055.65	\$90.00	100%
NEW						
Current/Example of Requested	CW9164I-MR	Catalyst 9164I AP (W6E, tri-brand 4x4) w/MERAKI	57.90%	\$928.72	\$90.00	100%
	Group Name: Meraki AP					
NEW						
Current/Example of Requested	MR36-HW	Meraki MR36 Wi-Fi 6 Indoor AP	57.90%	\$398.40	\$90.00	100%
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	MR36H-HW	Meraki MR36H Wi-Fi 6 Cloud Managed AP	57.90%	\$398.40	\$90.00	100%
NEW						
Current/Example of Requested	MR44-HW	Meraki MR44 WiFi 6 Indoor AP	57.90%	\$647.39	\$90.00	100%
NEW						
Current/Example of Requested	MR46-HW	Meraki MR46 Wi-Fi 6 Indoor AP	57.90%	\$794.30	\$90.00	100%
NEW						
Current/Example of Requested	MR56-HW	Meraki MR56 Wi-Fi 6 Indoor AP	57.90%	\$993.50	\$90.00	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	MR57-HW	Meraki MR57 Wi-Fi 6E Indoor AP	57.90%	\$1,182.58	\$90.00	100%
NEW						
Current/Example of Requested	MR70-HW	Meraki MR70 Cloud Managed AP	57.90%	\$547.30	\$150.00	100%
NEW						
Current/Example of Requested	MR76-HW	Meraki MR76 Wi-Fi 6 Outdoor AP	57.90%	\$876.47	\$150.00	100%
NEW						
Current/Example of Requested	MR86-HW	Meraki MR86 Wi-Fi 6 Outdoor AP	57.90%	\$1,220.09	\$150.00	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	LIC-ENT-1YR	Meraki MR Enterprise License, 1YR	57.90%	\$84.49	\$0.00	100%
NEW						
Current/Example of Requested	LIC-ENT-3YR	Meraki MR Enterprise License, 3YR	57.90%	\$190.12	\$0.00	100%
NEW						
Current/Example of Requested	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	57.90%	\$316.86	\$0.00	100%
NEW						
Current/Example of Requested	LIC-ENT-7YR	Meraki MR Enterprise License, 7YR	57.90%	\$443.60	\$0.00	100%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	LIC-ENT-10YR	Meraki MR Enterprise License, 10YR	57.90%	\$633.71	\$0.00	100%
NEW						
Current/Example of Requested	MX68-HW	Meraki MX68 Router/Security Appliance	57.90%	\$495.51	\$340.00	100%
NEW						
Current/Example of Requested	MX75-HW	Meraki MX75 Router/Security Appliance	57.90%	\$993.50	\$340.00	100%
NEW						
Current/Example of Requested	MX85-HW	Meraki MX85 Router/Security Appliance	57.90%	\$1,242.50	\$340.00	100%
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	MX95-HW	Meraki MX95 Router/Security Appliance	57.90%	\$2,487.49	\$340.00	100%
NEW						
Current/Example of Requested	MX105-HW	Meraki MX105 Router/Security Appliance	57.90%	\$3,732.47	\$340.00	100%
NEW						
Current/Example of Requested	MX250-HW	Meraki MX250 Router/Security Appliance	57.90%	\$5,525.25	\$680.00	100%
NEW						
Current/Example of Requested	MX450-HW	Meraki MX450 Router/Security Appliance	57.90%	\$11,052.99	\$680.00	100%
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	LIC-MX68-SEC-1YR	Meraki MX68 Advanced Security License and Support, 1YR	57.90%	\$309.67	\$0.00	50%
NEW						
Current/Example of Requested	LIC-MX68-SEC-3YR	Meraki MX68 Advanced Security License and Support, 3YR	57.90%	\$696.66	\$0.00	50%
NEW						
Current/Example of Requested	LIC-MX68-SEC-5YR	Meraki MX68 Advanced Security License and Support, 5YR	57.90%	\$1,161.38	\$0.00	50%
NEW						
Current/Example of Requested	LIC-MX68-SEC-7YR	Meraki MX68 Advanced Security License and Support, 7YR	57.90%	\$1,625.68	\$0.00	50%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	LIC-MX68-SEC-10YR	Meraki MX68 Advanced Security License and Support, 10YR	57.90%	\$2,322.76	\$0.00	50%
NEW						
Current/Example of Requested	LIC-VMX-S-ENT-1Y	Meraki vMX Enterprise License, Small, 1 Year	57.90%	\$206.59	\$0.00	100%
NEW						
Current/Example of Requested	LIC-VMX-S-ENT-3Y	Meraki vMX Enterprise License, Small, 3 Year	57.90%	\$464.72	\$0.00	100%
NEW						
Current/Example of Requested	LIC-VMX-S-ENT-5Y	Meraki vMX Enterprise License, Small, 5 Year	57.90%	\$774.82	\$0.00	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	LIC-VMX-M-ENT-1Y	Meraki vMX Enterprise License, Medium, 1 Year	57.90%	\$1,032.52	\$0.00	100%
NEW						
Current/Example of Requested	LIC-VMX-M-ENT-3Y	Meraki vMX Enterprise License, Medium, 3 Year	57.90%	\$2,323.18	\$0.00	100%
NEW						
Current/Example of Requested	LIC-VMX-M-ENT-5Y	Meraki vMX Enterprise License, Medium, 5 Year	57.90%	\$3,871.97	\$0.00	100%
NEW						
Current/Example of Requested	LIC-VMX-L-ENT-1Y	Meraki vMX Enterprise License, Large, 1 Year	57.90%	\$2,065.47	\$0.00	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	LIC-VMX-L-ENT-3Y	Meraki vMX Enterprise License, Large, 3 Year	57.90%	\$4,647.21	\$0.00	100%
NEW						
Current/Example of Requested	LIC-VMX-L-ENT-5Y	Meraki vMX Enterprise License, Large, 5 Year	57.90%	\$7,745.63	\$0.00	100%
	Group Name: Catalyst Wireless Accessories					
NEW						
Current/Example of Requested	AIR-ANT2513P4M-N=	2.4 Ghz/5 Ghz 13 dBi Patch Antenna, 4 port, N Conn.	57.90%	\$821.19	\$0.00	100%
NEW						
Current/Example of Requested	AIR-ANT2524DW-R=	2.4 Ghz 2 dBi/5 Ghz 4 dBi Dipole Ant., White, RP-TNC	57.90%	\$23.40	\$0.00	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	AIR-ANT2524DB-R=	2.4 Ghz 2 dBi/5 Ghz 4 dBi Dipole Ant., Blk, RP-TNC	57.90%	\$22.41	\$0.00	100%
NEW						
Current/Example of Requested	AIR-ANT2524DG-R=	2.4 Ghz 2 dBi/5 Ghz 4 dBi Dipole Ant., Gray, RP-TNC	57.90%	\$23.40	\$0.00	100%
NEW						
Current/Example of Requested	AIR-ANT2524DW-R=	2.4 Ghz 2 dBi/5 Ghz 4 dBi Dipole Ant., White, RP-TNC	57.90%	\$23.40	\$0.00	100%
NEW						
Current/Example of Requested	AIR-PWRINJ6=	Power Injector (802.3at) for Aironet Access Points	57.90%	\$87.58	\$0.00	100%
NEW						

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Current/Example of Requested	AIR-PWR-CORD-NA	AIR Line Cord North America	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-PWR-CORD-NA=	AIR Line Cord North America Spare	57.90%	\$9.96	\$0.00	100%
NEW						
Current/Example of Requested	AIR-CHNL-ADAPTER=	T-Rail Channel Adapter for Cisco Aironet Access Points	57.90%	\$10.45	\$0.00	100%
NEW						
Current/Example of Requested	AIR-ACC1530-PMK2=	Pole Mount Kit for AP1530 Series with tilt adjustment	57.90%	\$128.88	\$0.00	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	AIR-ACC1560-PMK1=	1530/1560 Series Pole/Wall Mount Kit w/Power Adapter Mount	57.90%	\$82.60	\$0.00	100%
NEW						
Current/Example of Requested	AIR-PWRINJ-60RGD1=	Power Injector, 60W, outdoor, North America plug	57.90%	\$432.75	\$0.00	100%
NEW						
Current/Example of Requested	AIR-PWRINJ-60-PMK=	Pole Mount kit for AIR-PWRINJ-60	57.90%	\$86.61	\$0.00	100%
NEW						
Current/Example of Requested	AIR-PWRINJ6=	Power Injector (802.3at) for Aironet Access Points	57.90%	\$87.58	\$0.00	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	AIR-PWR-CORD-NA	AIR Line Cord North America	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-PWRADPT-RGD1=	Power Adapter for AP1530/1560 Series, no AC connector	57.90%	\$158.76	\$0.00	100%
NEW						
Current/Example of Requested	AIR-ACC15-SFP-GLD=	Outdoor-AP 1570, SFP Port Gland, Bag of 5 units	57.90%	\$288.12	\$0.00	100%
NEW						
Current/Example of Requested	GLC-LX-SM-RGD=	1000Mbps Single Mode Rugged SFP	57.90%	\$562.15	\$0.00	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	GLC-SX-MM-RGD=	1000Mbps Multi-Mode Rugged SFP	57.90%	\$283.31	\$0.00	100%
NEW						
Current/Example of Requested	AIR-PWR-C=	Power Adapter (AC/DC) - Indoor AP700W	57.90%	\$42.78	\$0.00	100%
NEW						
Current/Example of Requested	AIR-PWR-CORD-NA	AIR Line Cord North America	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-PSU1-770W=	770W AC Hot-Plug Power Supply for 5520 Controller	No Longer Available - Only Refurbished Model is still being offered. See Below			
NEW	AIR-PSU1-770W-RF	770W AC HotPlugPWR Supply for 5520 Controller REMANUFACTURED	57.90%	\$242.77	\$0.00	100%

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CAB-9K12A-NA	Power Cord, 125VAC, 13A NEMA 5-15 Plug, North America	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	AIR-CAB010LL-N=	10 ft LOW LOSS CABLE ASSEMBLY W/N CONNECTORS	57.90%	\$87.58	\$0.00	100%
NEW						
Current/Example of Requested	AIR-PWR-CORD-NA=	AIR Line Cord North America Spare	57.90%	\$9.96	\$0.00	100%
NEW						
Current/Example of Requested	AIR-ACC245LA-N=	2.4 and 5 Ghz Lightning Arrestor, N Connector	57.90%	\$184.63	\$0.00	0%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	AIR-ACC15-DC-PLGS=	Outdoor-AP, DC-Power connector, Bag of 10 units	57.90%	\$49.30	\$0.00	100%
NEW						
Current/Example of Requested	AIR-ACC15-N-CAP=	Outdoor-AP, Cover-cap for N-connector, bag of 10 units	57.90%	\$49.30	\$0.00	100%
NEW						
Current/Example of Requested	AIR-ACCAMK-2=	1560 External Directional Antenna Mount Kit	57.90%	\$61.71	\$0.00	100%
NEW						
Current/Example of Requested	AIR-ACC1560-CVR=	Cover and Solar Shield for AP1560 Series	57.90%	\$60.23	\$0.00	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	AIR-ACC1530-KIT1=	Spare accessory kit for AP1530 Series	57.90%	\$183.66	\$0.00	100%
NEW						
Current/Example of Requested	AIR-ANT2568VG-N=	2.4 GHz 6dBi/5 GHz 8dBi Dual Band Omni Ant, Gray, N Conn.	57.90%	\$229.02	\$0.00	100%
NEW						
Current/Example of Requested	AIR-ANT2547VG-N=	2.4 GHz 4dBi/5 GHz 7dBi Dual Band Omni Ant, Gray, N Conn.	57.90%	\$203.63	\$0.00	100%
NEW						
Current/Example of Requested	AIR-ANT2547V-N=	2.4 GHz 4dBi/5 GHz 7dBi Dual Band Omni Antenna, N Connector	57.90%	\$172.76	\$0.00	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	AIR-ANT2588P3M-N=	2.4 GHz 6dBi/5 GHz 8dBi Directional ant, 3 port, N conn.	57.90%	\$522.39	\$0.00	100%
NEW						
Current/Example of Requested	AIR-ANT2513P4M-N=	2.4 GHz/5 GHz 13dBi Patch Antenna, 4 port, N conn.	57.90%	\$821.19	\$0.00	100%
NEW						
Current/Example of Requested	AIR-ANT2450VG-N=	2.4 GHz 5dBi Omni, Vertical Pol. Antenna, Gray, N conn.	This Item has gone End of Sale. See Replacement Below			
NEW	AIR-ANT2450V-N=	2.4 GHz, 5.0 dBi Omni Ant. with N Connect	57.90%	\$95.09	\$0.00	100%
Current/Example of Requested	AIR-ANT2480V-N=	2.4 GHz, 8 dBi Omni with N Connector	57.90%	\$228.53	\$0.00	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	AIR-ANT2450V-N=	2.4 GHz, 5.0 dBi Omni Ant. With N Connect	57.90%	\$95.09	\$0.00	100%
NEW						
Current/Example of Requested	AIR-ANT2413P2M-N=	2.4 GHz 13 dBi Directional Antenna, 2 port, N connectors	57.90%	\$356.92	\$0.00	100%
NEW						
Current/Example of Requested	AIR-ANT5150VG-N=	5 GHz 5 dBi Omni, Vertical Pol. Antenna, Gray, N conn.	57.90%	\$99.10	\$0.00	100%
NEW						
Current/Example of Requested	AIR-ANT5150HG-N=	5 GHz 5 dBi Omni, Horizontal Pol. Antenna, Gray, N conn.	57.90%	\$99.10	\$0.00	100%
NEW						

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Current/Example of Requested	AIR-ANT5180V-N=	4.9 GHz-5.8 GHz, 8.0 dBi Omni with N Connector	57.90%	\$154.34	\$0.00	100%
NEW						
Current/Example of Requested	AIR-ANT5114P2M-N=	5 GHz 14 dBi Directional Antenna 2 port, N connectors	57.90%	\$356.42	\$0.00	100%
	Group Name: Meraki Wireless Accessories					
NEW						
Current/Example of Requested	MA-ANT-20	Meraki Dual-band Omni Antennas	57.90%	\$99.10	\$0.00	100%
NEW						
Current/Example of Requested	MA-ANT-25	Meraki Dual Band Patch Antenna	57.90%	\$173.80	\$0.00	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	MA-ANT-27	Meraki Dual Band Sector Antenna	57.90%	\$173.80	\$0.00	100%
NEW						
Current/Example of Requested	MA-PWR-30W-US	Meraki AC Adapter for MR Wireless Access Points (US Plug)	57.90%	\$18.03	\$0.00	100%
NEW						
Current/Example of Requested	MA-INJ-4	Meraki MR 802.3at PoE Injector (Power Cord Not Included)	57.90%	\$64.24	\$0.00	100%
NEW						
Current/Example of Requested	MA-PWR-CORD-US	Meraki AC Power Cord for MX and MS (US Plug)	57.90%	\$11.81	\$0.00	100%
	Group Name: Meraki Cellular Gateways					
NEW						
Current/Example of Requested	MG21E-HW-NA	Meraki MG21E Cellular Gateway External Antennas - N America	57.90%	\$507.95	\$340.00	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	MG41E-HW	Meraki MG41 Cellular Gateway External Antennas	57.90%	\$694.70	\$340.00	100%
NEW						
Current/Example of Requested	MA-ANT-C1-A	Meraki MG21E Dipole Antenna (1 pair)	57.90%	\$32.33	\$0.00	100%
NEW						
Current/Example of Requested	MA-ANT-C1-B	Meraki MG21E Patch Antenna	57.90%	\$246.51	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MG21-ENT-1Y	Meraki MG21 Enterprise License and Support, 1Y	57.90%	\$99.28	\$0.00	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	LIC-MG21-ENT-3Y	Meraki MG21 Enterprise License and Support, 3Y	57.90%	\$223.49	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MG21-ENT-5Y	Meraki MG21 Enterprise License and Support, 5Y	57.90%	\$372.20	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MG21-ENT-7Y	Meraki MG21 Enterprise License and Support, 7Y	57.90%	\$521.33	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MG21-ENT-10Y	Meraki MG21 Enterprise License and Support, 10Y	57.90%	\$744.82	\$0.00	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	LIC-MG41-ENT-1Y	Meraki MG41 Enterprise License and Support, 1YR	57.90%	\$198.99	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MG41-ENT-3Y	Meraki MG41 Enterprise License and Support, 3YR	57.90%	\$447.82	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MG41-ENT-5Y	Meraki MG41 Enterprise License and Support, 5YR	57.90%	\$746.09	\$0.00	100%
NEW						
Current/Example of Requested	LIC-MG41-ENT-7Y	Meraki MG41 Enterprise License and Support, 7YR	57.90%	\$1,044.78	\$0.00	100%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	LIC-MG41-ENT-10Y	Meraki MG41 Enterprise License and Support, 10YR	57.90%	\$1,492.60	\$0.00	100%
NEW						

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Group I - Percentage off of List for Any Equipment Not Listed Above: 57.90 % --- for Any Associated Manufacturer Maintenance: 31 %

Please Specify any Exceptions where the Specified Percentage off List Would NOT Apply:

Hourly Rate for Configuration & Installation of Any Network Equipment Not Listed Above:

\$ 125 Hourly

Additional Proposed Network Equipment and Components or equivalent, if any. Include Configuration, Installation & Training and Manufacturer Maintenance, as appropriate (attach additional pages if needed):

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Associated Manufacturer Maintenance						
Associated Manufacturer Maintenance						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Associated Manufacturer Maintenance						
Associated Manufacturer Maintenance						
Associated Manufacturer Maintenance						
Associated Manufacturer Maintenance						
Associated Manufacturer Maintenance						

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(Group I - Continued) Patch Cords, Cables, & Connectors: The items listed below are currently installed throughout the Customer’s sites or an example of the types of items being sought. The Customer is requesting bids FOR EQUIVALENT OR MORE CURRENT items that provide the same function as those listed below (All manufacturers/ models will be considered.)

	Model	Description	Product Manufacturer	Unit Cost	Specify % E-rate Eligible
Current/Example of Requested		LC to ST Fiber Jumpers, MM, Duplex, 3mtr			
New	810-L12-009	LC to ST Fiber Jumpers, MM, Duplex, 3mtr	Quiktron	\$15.42	100%
Current/Example of Requested		ST to ST coupler for multimode			
New	3003876	ST to ST coupler for multimode	Quiktron	\$3.42	100%
Current/Example of Requested		ST to SC multimode duplex patch cord, 1 meter			
New	810-132-003	ST to SC multimode duplex patch cord, 1 meter	Quiktron	\$9.84	100%
Current/Example of Requested		ST to LC multimode duplex patch cord, 1 meter			
New	810-L12-003	ST to LC multimode duplex patch cord, 1 meter	Quiktron	\$13.61	100%

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	Model	Description	Product Manufacturer	Unit Cost	Specify % E-rate Eligible
Current/Example of Requested		ST to SC multimode duplex patch cord, 3 meter			
New	810-132-009	ST to SC multimode duplex patch cord, 3 meter	Quiktron	\$11.38	100%
Current/Example of Requested		ST to LC multimode duplex patch cord, 3 meter			
New	810-L12-009	ST to LC multimode duplex patch cord, 3 meter	Quiktron	\$15.42	100%
Current/Example of Requested		Duplex SC-LC MM 62.5 10Mtr Cord			
New	810-L32-033	Duplex SC-LC MM 62.5 10Mtr Cord	Quiktron	\$22.37	100%
Current/Example of Requested		Duplex LC-LC MM62.5 10Mtr Cord			
New	810-LL2-033	Duplex LC-LC MM62.5 10Mtr Cord	Quiktron	\$22.81	100%

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Group II. Network Video or Other Equipment, Components, and Associated Services:

The equipment listed below is currently installed throughout the Customer’s sites or is an example of the types of equipment requested. The Customer is requesting bids FOR EQUIVALENT OR MORE CURRENT EQUIPMENT, with all associated components necessary for operation of equipment (even if not listed), that provides the same function as those listed below (All manufacturers/models will be considered).

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CS-DESKPRO-K9	Cisco Webex Desk Pro	57.90%	\$4,424.48	\$255.00	0%
NEW						
Current/Example of Requested	CON-SSSNT-CS0YK9DE	Cisco Webex Desk Pro SOLN SUPP 8X5XNBD	31.00%	\$852.84	\$0.00	0%
NEW						
Current/Example of Requested	PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CS-PWR-CUBE-7	Power transformer for the Desk Pro series	57.90%	\$198.70	\$0.00	0%
NEW						

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Current/Example of Requested	CAB-USBC-1.8M-	USB-C - USB C Cable, 1.8 meters long	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-2HDMI-1.5M-GR-	1.5m GREY HDMI 2.0	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CS-DESKPRO-STYLUS-	Cisco Webex Desk Pro Stylus	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-ETH-3M-GR-	CAB 3m GREY ETHERNET	57.90%	\$0.00	\$0.00	N/A
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CS-DESKTOP-STAND-	Desk Stand & Connector Cover for Webex Desk Pro Series	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CS-DESKPRO-FG-	Frabric Speaker Grille for Webex Desk Pro Series	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CS-DESK-K9	Cisco Webex Desk - First Light (White)	57.90%	\$2,442.83	\$255.00	0%
NEW						
Current/Example of Requested	CON-SSSNT-CS9NK9DE	Cisco Webex Desk - First Light SOLN SUPP 8X5XNBD	31.00%	\$473.34	\$0.00	0%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-USBC-1.8M-	USB C - USB C Cable, 1.8 meters long	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-ETH-3M-GR-	CAB 3M GREY ETHERNET	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CS-DESK-FG-	Fabric Speaker Grille for Webex Desk Series	57.90%	\$0.00	\$0.00	N/A
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CS-DESK-STAND-	Desk Stand for Webex Desk Series	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PSU-12VDC-70W-GR-	Powersupply - AC/DC, 12V, 6.25A, grey	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CS-DESKMINI-K9	Cisco Webex Desk Mini	57.90%	\$1,662.30	\$255.00	0%
NEW						
Current/Example of Requested	CON-SSSNT-CS7VK9DE	Cisco Webex Desk Mini SOLN SUPP 8X5XNBD	31.00%	\$318.09	\$0.00	0%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)

BIDDER: UNITI FIBER

BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-USBC-1.8M-	USB C - USB C Cable, 1.8 meters long	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CS-BAR-T-K9	Cisco Webex Room Bar w/Table Stand Navigator	57.90%	\$2,958.24	\$170.00	0%
NEW						
Current/Example of Requested	CON-SNT-CSTBARGT	SNTC-8X5XNBD Cisco Webex Room Bar w/Table Stand Navig	31.00%	\$272.55	\$0.00	0%
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BIDDER: UNITI FIBER

BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)

BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-2HDMI-1.5M-GR-	1.5m GREY HDMI 2.0	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-ETH-5M-GR-	CAB (16, 4 feet / 5M) GREY ETHERNET	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PSU-12VDC-86W-	Powersupply - AC/DC, 12.3V, 7A, grey	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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BIDDER: UNITI FIBER

BID NUMBER: 23-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CS-KITMIN-CAM-COV-	Camera cover for Room Kit Mini	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CS-BAR-MOUNT-KIT-	Mounting Kit for Cisco Webex Room Bar	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CS-T10-TS-G-	Webex Room Navigator - Tablew stand version BASE PID GREY	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-DV10-8M-	8 meter flat grey Ethernet cable for Touch 10	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CS-MIC-TABLE-J=	Cisco Table Microphone with Jack plug spare	57.90%	\$240.99	\$50.00	0%
NEW						
Current/Example of Requested	CON-SNT-CS5HEJMI	Cisco Table Microphone with Jack plug SNTC-8X5XNBD	31.00%	\$37.95	\$0.00	0%
NEW						
Current/Example of Requested	CS-KIT-K9	Room Kit with integrated microphone, speakers and Navigator	57.90%	\$5,629.22	\$1,020.00	0%
NEW						
Current/Example of Requested	CON-SNT-CS6EK9KI	Room Kit with integrated microphone, speakers and Navigator	31.00%	\$722.43	\$0.00	0%
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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BID OPENING DATE TIME: MARCH 3, 2023 @ 11:00 AM (Central)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-2HDMI-1.5M-GR-	1.5m GREY HDMI 2.0	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-ETH-5M-GR-	CAB (16, 4 feet / 5M) GREY ETHERNET	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PSU-12VDC-70W-GR-	Powersupply - AC/DC, 12V, 6.25A, grey	57.90%	\$0.00	\$0.00	N/A
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CS-KIT-WMK-	Wall Mount for Cisco Spark Kit	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CS-KIT-SMK-	Screen Mount for Cisco Spark Kit	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-DV10-8M-	8 meter flat grey Ethernet cable for Touch 10	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CS-POE-INJ+	Touch PoE power injector	57.90%	\$0.00	\$0.00	N/A
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CS-T10-TS+	Cisco Webex Room Navigator - Table stand version	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CS-KITPLUS-K9	Room Kit Plus w/Codec Plus, Quad Camera and Room Navigator	57.90%	\$9,969.43	\$1,275.00	0%
NEW						
Current/Example of Requested	CON-SNT-CS7ZK9KI	Room Kit Plus w/Codec Plus, Quad Camera and Room Navigator S	31.00%	\$1,279.95	\$0.00	0%
NEW						
Current/Example of Requested	PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	57.90%	\$0.00	\$0.00	N/A
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CS-QUADCAM+	Cisco Quad Camera	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PSU-12VDC-70W-GR+	Powersupply - AC/DC, 12V, 6.25A, grey	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	BRKT-QCAM-WMK-	Wall mounting bracket for Quad Camera	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-DV10-8M+	Network cable (ethernet) 8 meter	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

BIDDER: UNITI FIBER

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)
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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CS-CODEC-PLUS+	Cisco Webex Codec Plus	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CS-T10-TS+	Cisco Webex Room Navigator - Table stand version	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	57.90%	\$15,131.85	\$1,530.00	0%
NEW						
Current/Example of Requested	CON-SNT-CS0CK9KI	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL SNTC-8X	31.00%	\$2,428.11	\$0.00	0%
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CS-CODEC-PRO+	Codec Pro for Auto Expand	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CS-QUADCAM+	Cisco Quad Camera	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PSU-12VDC-70W-GR+	Powersupply - AC/DC, 12V, 6.25A, grey	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	BRKT-QCAM-WMK-	Wall mounting bracket for Quad Camera	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CAB-DV10-8M+	Network cable (ethernet) 8 meter	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CS-CPRO-ANT+	Antennas for Codec Pro	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CS-T10-TS+	Cisco Webex Room Navigator - Table stand version	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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Current/Example of Requested	CS-CPRO-RACKEARS	Rackears for Cisco Spark Codec Pro	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CTS-MIC-CLNG-G2=	Cisco Ceiling Microphone Gen 2 stand alone kit	57.90%	\$753.91	\$170.00	0%
NEW						
Current/Example of Requested	CON-SNT-CT2CG2SM	Cisco Telepresence Ceiling Microphone Generation 2 SNTC-8X5X	31.00%	\$120.75	\$0.00	0%
NEW						
Current/Example of Requested	CTS-MIC-CLNG-DNG-	Ceiling Mic, dongles, RJ45-Euroblock and RJ45-MiniJack	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CTS-MIC-CLNG-ELM-	Microphone element for celing Microphone	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CTS-MIC-CLNG-PLT-	Ceiling Microphone parts - Top and Back plates	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CTS-MIC-CLNG-WRK-	Ceiling Microphone parts - Ceiling mounting wire kit	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CTS-MIC-CLNG2	Cisco Ceiling Microphone unit BOM	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)
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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CS-CAM-PTZ4K=	Pan-Tilt-Zoom 4K 20x Camera	57.90%	\$4,432.15	\$50.00	0%
NEW						
Current/Example of Requested	CON-SNT-CS1F4KCA	Pan-Tilt-Zoom 4K 20x Camera SNTC-8X5XNBD	31.00%	\$723.12	\$0.00	0%
NEW						
Current/Example of Requested	CS-PTZ4K-BRKT=	Bracket for wall mounting of PTZ 4K camera (Spare)	57.90%	\$124.00	\$50.00	0%
NEW						
Current/Example of Requested	CS-PTZ4K-CLNGMNT=	Bracket for ceiling mounting of PTZ 4K camera (Spare)	57.90%	\$189.98	\$50.00	0%
NEW						

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Current/Example of Requested	PSU-12VDC-40W2-	Power Supply 12 VDC 40W	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PWR-CORD-USA-F=	Power Cord for United States of America 4.5m 10A	57.90%	\$25.39	\$0.00	100%
NEW						
Current/Example of Requested	CS-T10-TS-K9=	Cisco Webex Room Navigator - Table stand version - Spare	57.90%	\$746.99	\$85.00	0%
NEW						
Current/Example of Requested	CON-SNT-CS6MK9T1	Cisco Webex Room Navigator - Table stand version SNTC - 8X5XNBD	31.00%	\$122.13	\$0.00	0%
NEW						

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Current/Example of Requested	CS-T10-WM-K9=	Cisco Webex Room Navigator - Wall mount version	57.90%	\$846.59	\$170.00	0%
NEW						
Current/Example of Requested	CON-SNT-CS7NK9T1	Cisco Webex Room Navigator - Wall mount version SNTC - 8X5XNBD	31.00%	\$138.00	\$0.00	0%
NEW						
Current/Example of Requested	CS-BRD55P-K9	Cisco Webex Board Pro 55	57.90%	\$11,902.07	\$340.00	0%
NEW						
Current/Example of Requested	CON-SNT-CS5PK9BR	Cisco Webex Board Pro 55 SNTC-8X5XNBD	31.00%	\$1,088.13	\$0.00	0%
NEW						

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Current/Example of Requested	CS-BRD55P-WMK	Cisco Webex Board Pro 55 Wall Mount Kit	57.90%	\$223.60	\$0.00	0%
NEW						
Current/Example of Requested	PWR-CORD-USA-F	Power Cord for United States of America 4.5m 10A	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CS-BRDP-ACTSTYL+	Cisco Webex Board Pro Active Stylus	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CS-BRDP-LFTHNDL-	Webex Board Pro Lifting Handles	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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Current/Example of Requested	CS-BRD55P-FS=	Cisco Webex Board Pro 55 Floor stand - Spare	57.90%	\$2,218.34	\$170.00	0%
NEW						
Current/Example of Requested	CS-BRD55P-WUK=	Cisco Webex Board Pro 55 Wheel Upgrade Kit - Spare	57.90%	\$905.44	\$170.00	0%
NEW						
Current/Example of Requested	CS-BRD75P-K9	Cisco Webex Board Pro 75	57.90%	\$19,869.98	\$340.00	0%
NEW						
Current/Example of Requested	CON-SNT-CS5ZK9BR	Cisco Webex Board Pro 75 SNTC-8X5XNBD	31.00%	\$1,816.77	\$0.00	0%
NEW						

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Current/Example of Requested	CS-BRD75P-WMK	Cisco Webex Board Pro 75 Wall Mount Kit	57.90%	\$0.00	\$0.00	0%
NEW						
Current/Example of Requested	PWR-CORD-USA-F	Power Cord for United States of America 4.5m 10A	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CS-BRDP-ACTSTYL+	Cisco Webex Board Pro Active Stylus	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CS-BRDP-LFTHNDL-	Webex Board Pro Lifting Handles	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	CS-BRD75P-FS=	Cisco Webex Board Pro 75 Floor stand - Spare	57.90%	\$3,123.79	\$170.00	0%
NEW						
Current/Example of Requested	CS-BRD75P-WUK=	Cisco Webex Board Pro 75 Wheel Upgrade Kit - Spare	57.90%	\$905.44	\$170.00	0%
NEW						
Current/Example of Requested	CTI-CMS1KM52BUN-K9	CMS 1000 M5v2 Server bundle	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	R-HMN-K9	Spark Hybrid Media Node support	57.90%	\$0.00	\$0.00	N/A
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CTI-CMS-1K-M5V2-K9	CMS 1000 M5v2 Server	57.90%	\$21,453.11	\$680.00	0%
NEW						
Current/Example of Requested	CON-SNT-CTICMSM5	SNTC-8X5XNBD CMS 1000 M5 Server	31.00%	\$401.10	\$0.00	0%
NEW						
Current/Example of Requested	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CIT3-RAID-M5	Cisco 12G Modular RAID controller with 2GB cache	57.90%	\$0.00	\$0.00	N/A
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CIT3-PSU1-770W	770W AC Hot-Plug Power Supply for 1U C-Series Rack Server	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CIT3-CPU-16240	Intel 6240 2.6GHz/150W 18C/24.75MB DCP DDR4 2933 MHz	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CIT3-MR-X16G1RT-H	16GB DDR4-2933-MHz RDIMM/1Rx4/1.2v	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CIT3-SD960G61X-EV	960GB 2.5 inch Enterprise Value 6G SATA SSD	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	CIT3-TPM2-002	Trusted Platform Module 2.0 for UCS servers	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	BE6/7K-VIRTENH-7X	Cisco BE Embedded Virt. Enhanced 7x, BE6K/7K/CMS1K only	57.90%	\$1,634.71	\$0.00	0%
NEW						
Current/Example of Requested	CON-ECMU-BE67KVHX	SWSS UPGRADES Cisco BE Embedded Virt. Enhanced 7x BE6	31.00%	\$322.23	\$0.00	0%
NEW						
Current/Example of Requested	CMS1K-SW-HMN	Cisco Meeting server 1000 HMN sw preload	57.90%	\$0.00	\$0.00	N/A

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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Group II - Percentage off of List for Any Equipment Not Listed Above: 57.90 % --- for Any Associated Manufacturer
 Maintenance: 31 %

Please Specify any Exceptions where the Specified Percentage off List Would NOT Apply:

Hourly Rate for Configuration & Installation of Any Network Equipment Not Listed Above:

\$ 125 Hourly

Additional Proposed Network Equipment and Components or equivalent, if any. Include Configuration, Installation & Training and Manufacturer Maintenance, as appropriate (attach additional pages if needed):

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
				\$0.00	\$0.00	0%
Associated Manufacturer Maintenance				\$0.00	N/A	0%
				\$0.00	\$0.00	0%
Associated Manufacturer Maintenance				\$0.00	N/A	0%

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
				\$0.00	\$0.00	0%
Associated Manufacturer Maintenance				\$0.00	\$0.00	0%
				\$0.00	\$0.00	0%
Associated Manufacturer Maintenance				\$0.00	\$0.00	0%
				\$0.00	\$0.00	0%
Associated Manufacturer Maintenance				\$0.00	\$0.00	0%
				\$0.00	\$0.00	0%
Associated Manufacturer Maintenance				\$0.00	\$0.00	0%
				\$0.00	\$0.00	0%
Associated Manufacturer Maintenance				\$0.00	\$0.00	0%

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
				\$0.00	\$0.00	0%
Associated Manufacturer Maintenance				\$0.00	\$0.00	0%
				\$0.00	\$0.00	0%
Associated Manufacturer Maintenance				\$0.00	\$0.00	0%
				\$0.00	\$0.00	0%
Associated Manufacturer Maintenance				\$0.00	\$0.00	0%
				\$0.00	\$0.00	0%
Associated Manufacturer Maintenance				\$0.00	\$0.00	0%
				\$0.00	\$0.00	0%
Associated Manufacturer Maintenance				\$0.00	\$0.00	0%

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Group III. IP Communications Equipment, Components, and Associated Services:

The equipment listed below is currently installed throughout the Customer’s sites or is an example of the types of equipment requested. The Customer is requesting bids FOR EQUIVALENT OR MORE CURRENT EQUIPMENT, with all associated components necessary for operation of equipment (even if not listed), that provides the same function as those listed below (All manufacturers/models will be considered).

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CP-8832-K9	Cisco 8832 in Charcoal with accessories for North America	57.90%	\$840.54	\$75.00	0%
NEW						
Current/Example of Requested	CP-8841-K9=	Cisco IP Phone 8841	57.90%	\$251.75	\$75.00	0%
NEW						
Current/Example of Requested	CP-8811-K9=	Cisco IP Phone 8811 Series	57.90%	\$232.71	\$75.00	0%
NEW						
Current/Example of Requested	CP-8845-K9=	Cisco IP Phone 8845	57.90%	\$285.60	\$75.00	0%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CP-8851-K9=	Cisco IP Phone 8851	57.90%	\$300.40	\$75.00	0%
NEW						
Current/Example of Requested	CP-8861-K9=	Cisco IP Phone 8861	57.90%	\$349.06	\$75.00	0%
NEW						
Current/Example of Requested	CP-8865-K9=	Cisco IP Phone 8865	57.90%	\$387.14	\$75.00	0%
NEW						
Current/Example of Requested	CP-8875-L-K9=	Cisco Video Phone 8875, First Light White	57.90%	\$539.46	\$85.00	0%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CP-8821-K9=	Cisco Unified Wireless IP Phone 8821, World Mode Spare only	57.90%	\$528.88	\$75.00	0%
NEW						
Current/Example of Requested	CP-8800-A-KEM=	8800 Series Audio KEM, 28 Button	57.90%	\$287.65	\$50.00	0%
NEW						
Current/Example of Requested	CP-8800-WMK=	Wall Mount Kit for Cisco IP Phone 8800 Series	57.90%	\$44.14	\$50.00	0%
NEW						
Current/Example of Requested	CP-8800-V-KEM=	8800 Series Video KEM, 28 Button	57.90%	\$287.65	\$50.00	0%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CP-7811-K9=	Cisco UC Phone 7811	57.90%	\$97.31	\$75.00	0%
NEW						
Current/Example of Requested	CP-7821-K9=	Cisco UC Phone 7821	57.90%	\$126.93	\$75.00	0%
NEW						
Current/Example of Requested	CP-7841-K9=	Cisco UC Phone 7841	57.90%	\$179.82	\$75.00	0%
NEW						
Current/Example of Requested	CP-7861-K9=	Cisco UC Phone 7861	57.90%	\$192.51	\$75.00	0%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CP-7832-K9=	Cisco 7832 IP Conference Station	57.90%	\$486.36	\$75.00	0%
Current/Example of Requested	ISR4331-V/K9	Cisco ISR 4431 UC Bundle, PVDM4-64, UC License	57.90%	\$3,169.33	\$340.00	0%
NEW						
Current/Example of Requested	CON-SNTP-ISR4431V	SNTP-24X7X4 Cisco ISR 4431 UC Bu	57.90%	\$1,456.77	\$0.00	0%
NEW						
Current/Example of Requested	MEM-4400-4GU8G	4G to 8G DRAM Upgrade (4G+4G) for Cisco ISR 4400	57.90%	\$746.99	\$0.00	0%
NEW						
Current/Example of Requested	PWR-4430-AC	AC Power Supply for Cisco ISR 4430	57.90%	\$0.00	\$0.00	N/A
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	PWR-4430-AC/2	AC Power Supply (Secondary PS) for Cisco ISR 4430	57.90%	\$398.40	\$0.00	0%
NEW						
Current/Example of Requested	CAB-AC	AC Power Cord (North America) , C13, NEMA 5-15P, 2.1m	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	SL-44-IPB-K9	IP Base License for Cisco ISR 4400 Series	57.90%	\$1,991.98	\$0.00	0%
NEW						
Current/Example of Requested	SL-44-UC-K9	Unified Communication License for Cisco ISR 4400 Series	57.90%	\$995.99	\$0.00	0%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	MEM-FLSH-8G	8G eUSB Flash Memory for Cisco ISR 4430	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	MEM-4400-DP-2G	2G DRAM (1 DIMM) for Cisco ISR 4400 Data Plane	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NIM-BLANK	Blank faceplate for NIM slot on Cisco ISR 4400	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	SISR4400UK-173	Cisco ISR 4400 Series IOS XE Universal	57.90%	\$0.00	\$0.00	N/A
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	PVDM4-64	64-channel DSP module	57.90%	\$1,693.18	\$0.00	0%
NEW						
Current/Example of Requested	ISR4331-VSEC/K9	Cisco ISR 4331 Bundle w/UC & See Lic, PVDM4-32	57.90%	\$4,060.55	\$340.00	0%
NEW						
Current/Example of Requested	CON-SSSNC-ISR431VE	SOLN SUPP NCD Cisco ISR 4331 Bundle with UC Sec Lic	31.00%	\$900.43	\$0.00	0%
NEW						
Current/Example of Requested	SL-4330-IPB-K9	IP Base License for Cisco ISR 4330 Series	57.90%	\$498.00	\$0.00	0%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	SL-4330-UC-K9	Unified Communication License for Cisco ISR 4330 Series	57.90%	\$697.19	\$0.00	0%
NEW						
Current/Example of Requested	PWR-4330-AC	AC Power Supply for Cisco ISR 4330	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-AC	AC Power Cord (North America) , C13, NEMA 5-15P, 2.1m	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	SL-4330-SEC-K9	Security License for Cisco ISR 4330 Series	57.90%	\$771.89	\$0.00	0%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	MEM-FLSH-4G	4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	PVDM4-32	32-channel DSP module	57.90%	\$846.59	\$0.00	0%
NEW						
Current/Example of Requested	NIM-BLANK	Blank faceplate for NIM slot on Cisco ISR 4400	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	MEM-43-4G	4G DRAM (1 x 4G) for Cisco ISR 4300	57.90%	\$0.00	\$0.00	N/A
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	SM-S-BLANK	Removable faceplate for SM slot on Cisco 2900, 3900, 4400 ISR	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	SISR4300UK9-173	Cisco ISR 4300 Series IOS XE Universal	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C8200-1N-4T	Cisco Catalyst C8200-1N-4T Router	57.90%	\$2,240.97	\$340.00	0%
NEW						
Current/Example of Requested	CON-SSSNT-C8200IN4	SOLD SUPP 8X5XNBD Cisco Catalyst C8200	31.00%	\$443.67	\$0.00	0%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	MEM-C8200-8GB	Cisco Catalyst 8200 Edge 8GB memory	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	M2USB-16G	Cisco Catalyst 8000 Edge M.2 USB 16GB	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-AC	AC Power Cord (North America) , C13, NEMA 5-15P, 2.1m	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C-RFID-IR	Cisco Catalyst 8000 Edge RFID-1RU	57.90%	\$0.00	\$0.00	N/A
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C8200-RM-19-IR	Cisco Catalyst 8200 Rack mount kit - 19" 1R	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	57.90%	\$0.00	\$0.00	N/A
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	SC8KBEUK9-174	UNIVERSAL	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C8000-HSEC	U.S. Export Restriction Compliance license for C8000 series	57.90%	\$0.43	\$0.00	0%
NEW						
Current/Example of Requested	DNA-P-T1-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 200M (Aggr, 400M)	57.90%	\$2,252.33	\$0.00	0%
NEW						
Current/Example of Requested	SVS-PDNA-T1-A3Y	Solution Support for SW - DNA Advantage OnPrem Lic, T1, 3Y	57.90%	\$371.78	\$0.00	0%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	DSTACK-T1-A	Cisco DNA Advantage Stack - upto 200M (Aggr, 400M)	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NWSTACK-T1-A	Cisco Network Advantage Stack - upto 200M (Aggr, 400M)	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	57.90%	\$0.00	\$0.00	N/A
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C8300-1N1S-4T2X	Cisco Catalyst C8300 1N1S-4T2X Router	57.90%	\$7,469.92	\$340.00	0%
NEW						
Current/Example of Requested	CON-SNTP-C8304T2X	SNTP-24X7X4 Cisco Catalyst C8300	31.00%	\$1,911.99	\$0.00	0%
NEW						
Current/Example of Requested	MEM-C8300-8GB	Cisco Catalyst 8300 Edge 8GB memory	57.90%	\$0.00	\$0.00	N/A
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	M2USB-16G	Cisco Catalyst 8000 Edge M.2 USB 16GB	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C-RFID-1R	Cisco Catalyst 8000 Edge RFID-1RU	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C8300-RM-19-1R	Cisco Catalyst 8300 Rack mount kit - 19" 1R	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C8300-SM-BLANK	Cisco Catalyst 8300 Edge SM Blank	57.90%	\$0.00	\$0.00	N/A
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C8300-PIM-BLANK	Cisco Catalyst 8300 Edge PIM Blank	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	SC8KBEUK9-173	UNIVERSAL	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	PWR-CC1-250WAC	Cisco C8300 1RU 250W AC Power supply	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-AC	AC Power Cord (North America) , C13, NEMA 5-15P, 2.1m	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Opiton for WAN	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	57.90%	\$1,431.33	\$0.00	0%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	57.90%	\$0.00	\$0.00	0%
NEW						
Current/Example of Requested	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

BIDDER: UNITI FIBER

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C8300-NIM-BLANK	Cisco Catalyst 8300 Edge NIM Blank	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C8300-1N1S-6T	Cisco Catalyst C8300-1N1S-6T Router	57.90%	\$5,477.94	\$340.00	0%
NEW						
Current/Example of Requested	CON-SNTP-C8301N6T	SNTP-24X7X4 Cisco Catalyst C8300	31.00%	\$1,491.78	\$0.00	0%
NEW						
Current/Example of Requested	MEM-C8300-8GB	Cisco Catalyst 8300 Edge 8GB memory	57.90%	\$0.00	\$0.00	N/A
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	M2USB-16G	Cisco Catalyst 8000 Edge M.2 USB 16GB	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C-RFID-1R	Cisco Catalyst 8000 Edge RFID-1RU	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C8300-RM-19-1R	Cisco Catalyst 8300 Rack mount kit - 19" 1R	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	C8300-SM-BLANK	Cisco Catalyst 8300 Edge SM Blank	57.90%	\$0.00	\$0.00	N/A
NEW						

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Current/Example of Requested	C8300-PIM-BLANK	Cisco Catalyst 8300 Edge PIM Blank	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	SC8KBEUK9-173	UNIVERSAL	57.90%	\$0.00	\$0.00	N/A
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	PWR-CC1-250WAC	Cisco C8300 1RU 250W AC Power supply	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	CAB-AC	AC Power Cord (North America) , C13, NEMA 5-15P, 2.1m	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	57.90%	\$1,431.33	\$0.00	0%
NEW						
Current/Example of Requested	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	57.90%	\$0.00	\$0.00	N/A
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Opiton for WAN	57.90%	\$0.00	\$0.00	N/A
NEW						

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT INSTALLATION SERVICES - AS NEEDED BASIS

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	C8300-NIM-BLANK	Cisco Catalyst 8300 Edge NIM Blank	57.90%	\$0.00	\$0.00	N/A
NEW						
Current/Example of Requested	NIM-2FXO=	2-port Network Interface Module - FXO (Universal)	57.90%	\$311.62	\$85.00	0%
NEW						
Current/Example of Requested	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	57.90%	\$609.36	\$85.00	0%
NEW						
Current/Example of Requested	NIM-2FXSP=	2-port Network Interface Module - FXS, FXS-E and DID	57.90%	\$309.64	\$85.00	0%
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	NIM-4FXSP=	4-port Network Interface Module - FXS, FXS-E and DID	57.90%	\$601.93	\$85.00	0%
NEW						
Current/Example of Requested	NIM-2FXS/4FXOP=	2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module	57.90%	\$846.37	\$85.00	0%
NEW						
Current/Example of Requested	SM-X-8FXS/12FXO=	Fixed Port High Density Analog Voice Service Module for ISR4K	57.90%	\$3,267.25	\$127.50	0%
NEW						
Current/Example of Requested	SM-X-16FXS/2FXO=	High Density Analog Voice Service Module for ISR4K - 16FXS and 2FXO	57.90%	\$2,672.26	\$127.50	0%
NEW						

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CP-8832-K10	Cisco 8832 in Charcoal with accessories for North America	Part Number Incorrect. See Below for Correct Part Number			
NEW	CP-8832-K9	Cisco 8832 in Charcoal with accessories for North America	57.90%	\$840.54	\$75.00	0%
Current/Example of Requested	CP-8841-K9=	Cisco IP Phone 8841	57.90%	\$251.75	\$75.00	0%
NEW						
Current/Example of Requested	CP-8811-K9=	Cisco IP Phone 8811 Series	57.90%	\$232.71	\$75.00	0%
NEW						
Current/Example of Requested	CP-8845-K9=	Cisco IP Phone 8845	57.90%	\$285.60	\$75.00	0%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CP-8851-K9=	Cisco IP Phone 8851	57.90%	\$300.40	\$75.00	0%
NEW						
Current/Example of Requested	CP-8861-K9=	Cisco IP Phone 8861	57.90%	\$349.06	\$75.00	0%
NEW						
Current/Example of Requested	CP-8865-K9=	Cisco IP Phone 8865	57.90%	\$387.14	\$75.00	0%
NEW						
Current/Example of Requested	CP-8875-L-K9=	Cisco Video Phone 8875, First Light White	57.90%	\$539.46	\$85.00	0%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CP-8821-K9=	Cisco Unified Wireless IP Phone 8821, World Mode Spare only	57.90%	\$528.88	\$75.00	0%
NEW						
Current/Example of Requested	CP-8800-A-KEM=	8800 Series Audio KEM, 28 Button	57.90%	\$287.65	\$50.00	0%
NEW						
Current/Example of Requested	CP-8800-WMK=	Wall Mount Kit for Cisco IP Phone 8800 Series	57.90%	\$44.14	\$50.00	0%
NEW						
Current/Example of Requested	CP-8800-V-KEM=	8800 Series Video KEM, 28 Button	57.90%	\$287.65	\$50.00	0%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CP-7811-K9=	Cisco UC Phone 7811	57.90%	\$97.31	\$75.00	0%
NEW						
Current/Example of Requested	CP-7821-K9=	Cisco UC Phone 7821	57.90%	\$126.93	\$75.00	0%
NEW						
Current/Example of Requested	CP-7841-K9=	Cisco UC Phone 7841	57.90%	\$179.82	\$75.00	0%
NEW						
Current/Example of Requested	CP-7861-K9=	Cisco UC Phone 7861	57.90%	\$192.51	\$75.00	0%
NEW						

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	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/Example of Requested	CP-7832-K9=	Cisco 7832 IP Conference Station	57.90%	\$486.36	\$75.00	0%
NEW						
Current/Example of Requested	ISR4331-V/K10	Cisco ISR 4431 UC Bundle, PVDM4-64, UC License	Part Number Incorrect. See Below for Correct Part Number			
NEW	ISR4331-V/K9	Cisco ISR 4431 UC Bundle, PVDM4-64, UC License	57.90%	\$3,169.33	\$340.00	0%
Current/Example of Requested	CON-SNTP-ISR4431V	SNTP-24X7X4 Cisco ISR 4431 UC Bu	57.90%	\$1,456.77	\$0.00	0%
NEW						
Current/Example of Requested	MEM-4400-4GU8G	4G to 8G DRAM Upgrade (4G+4G) for Cisco ISR 4400	57.90%	\$746.99	\$0.00	0%
NEW						

VENDOR ADDRESS

#102647

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