



FurLOW Charter School

Request for Proposals (RFP)

Intercom and Public Address System Replacement/Expansion

1. Introduction

FurLOW Charter School is seeking proposals from qualified vendors to replace and modernize the current wired intercom/public address (PA) system in the main building and exterior and expand the system to incorporate the high school building and exterior into one unified campus-wide communication system.

The goal of this project is to establish a reliable, scalable, and user-friendly communication platform that enhances daily operations, safety procedures, emergency response capabilities, and cohesive communication across all campus buildings.

2. Background

FurLOW Charter School is a K–12 charter school located in Americus, Georgia. The campus currently utilizes an aging wired intercom system in the main building that no longer adequately meets the school's operational and safety needs. Additionally, the existing system does not integrate communication with the separate high school building.

The school seeks a modern solution that provides:

- Clear campus-wide communication
- Zoned, classroom, and all-call paging capabilities
- Integration between buildings
- Emergency notification functionality
- Expandability for future campus growth
- Ease of use for administrative and front office staff
- Reliability during emergencies and daily operations

3. Project Scope

The selected vendor will provide all labor, materials, equipment, programming, configuration, testing, and training necessary to complete the project.

The project shall include, but is not limited to:

A. Existing System Assessment

- Review and assess the current wired intercom infrastructure

- Identify reusable infrastructure, if applicable
- Provide recommendations regarding replacement versus partial reuse

B. Main Building System Replacement

- Remove and/or replace outdated intercom hardware
- Install new speakers, call stations, amplifiers, control equipment, and associated infrastructure as needed
- Ensure clear audio coverage throughout classrooms, hallways, offices, common areas, restrooms, gymnasium, cafeteria, and exterior spaces

C. High School Building Integration

- Extend the communication system to the high school building classrooms, offices, common area, restrooms, and including the exterior
- Allow for cohesive communication between all campus buildings
- Ensure synchronized paging and emergency alerts campus-wide

D. Communication Features

The proposed system should include the following capabilities:

- All-call paging
- Zoned paging
- Emergency paging
- Bell scheduling and automation
- Live announcements
- Classroom communication functionality
- Administrative override capability
- Emergency lockdown integration with Centegix system
- Mobile or desktop administrative controls if available
- Redundancy and backup communication options

E. Network/IP-Based Options

The school is open to modern IP-based communication systems and encourages vendors to propose scalable technologies that support future expansion and integration.

F. Installation & Configuration

- Complete installation and configuration
- Minimal disruption to school operations
- Coordination with school administration regarding scheduling and access
- Cleanup and disposal of old equipment/materials

G. Training & Documentation

- Provide training for administrative and maintenance staff
- Provide user manuals and system documentation
- Provide warranty information and support procedures

4. Vendor Qualifications

Vendors should demonstrate:

- Experience installing school intercom/PA systems
- Experience with K–12 educational facilities
- Knowledge of emergency communication systems
- Appropriate licensing and insurance
- Ability to provide references from similar projects

Preference may be given to vendors with experience in integrated school safety and communication solutions.

5. Proposal Requirements

Proposals should include the following:

Company Information

- Company name
- Address
- Contact person
- Phone number
- Email address
- Years in business

Technical Proposal

- Description of proposed system
- Equipment specifications
- System architecture overview
- Scalability and future expansion capabilities
- Warranty information
- Proposed project timeline

Cost Proposal

Provide detailed pricing, including:

- Equipment costs
- Installation labor
- Cabling/infrastructure costs
- Programming/configuration
- Training
- Warranty/support
- Any optional add-ons or upgrades

References

Provide at least three references for similar projects completed within the past five years.

6. Site Visit

Interested vendors are required to schedule a site visit to review the existing system and campus layout prior to proposal submission.

Site visits may be coordinated through the Assistant Principal, Josh Kemp.

Email: jkemp@furlowcharter.org

7. Evaluation Criteria

Proposals will be evaluated based on:

- Overall solution quality and functionality
- Experience and qualifications
- Cost effectiveness
- Warranty and support offerings
- Ease of use and scalability
- Timeline for completion
- References and past performance

Furlow Charter School reserves the right to reject any or all proposals that do not meet the RFP criteria.

8. Tentative Timeline

Activity	Date
RFP Release Date	June 15, 2026
Site Visits	June 15-26, 2026 Monday-Thursday, 7:00am-5:00pm
Deadline for Questions	July 6, 2026 4:00pm
Proposal Submission Deadline	July 10, 2026 5:00pm
Vendor Selection	July 14, 2026 6:00pm
Project Start Date	July 22, 2026
Target Completion Date	August 31, 2026

9. Submission Information

Proposals should be submitted electronically or in sealed envelope to:

Furlow Charter School

Attn: Stephanie Duff, CFO

Address: 63 Valley Drive, Americus, GA 31709

Email: sduff@furlowcharter.org

Phone: 229-931-8667

10. Additional Considerations

The school is particularly interested in systems that:

- Improve campus safety and emergency response by integrating with Centegix
- Allow communication between all buildings from a central interface
- Offer long-term reliability and support
- Minimize operational downtime during installation

Vendors are encouraged to include optional features or recommendations that would enhance school communication, safety, and operational efficiency.