

Statement of Financial Position (6/30/25)

| ASSETS                        | Gateway             |
|-------------------------------|---------------------|
| Cash                          | \$4,815,059         |
| Receivables                   | \$6,689,886         |
| Land, Building, and Equipment | \$29,217,576        |
| Right-of-use asset            | \$3,459,881         |
| Other Assets                  | \$94,602            |
| <b>TOTAL ASSETS</b>           | <b>\$44,277,004</b> |

| LIABILITIES AND EQUITY                | Gateway             |
|---------------------------------------|---------------------|
| Accounts Payable                      | \$5,669,360         |
| Grants Payable                        | \$283,557           |
| Deferred Revenue                      | \$555,052           |
| Lease Liability                       | \$3,103,550         |
| Mortgage/Notes Payable                | \$2,881,553         |
| <b>TOTAL LIABILITIES</b>              | <b>\$12,493,072</b> |
| <b>NET ASSETS</b>                     | <b>\$31,783,932</b> |
| <b>TOTAL LIABILITIES &amp; EQUITY</b> | <b>\$44,277,004</b> |

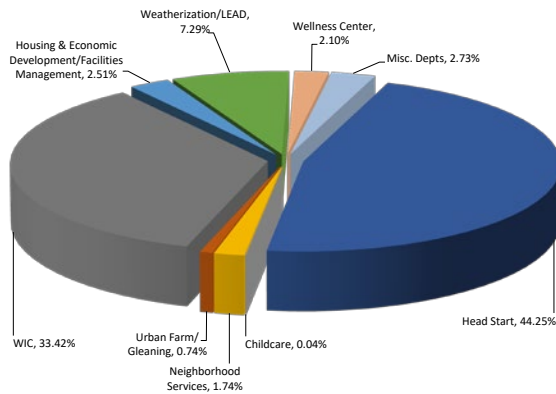
Statement of Activities and Changes in Net Assets (6/30/25)

| SUPPORT & REVENUE                  | Gateway             |
|------------------------------------|---------------------|
| Grants and Contracts               | \$83,502,829        |
| Contributions                      | \$159,071           |
| Contributed Good and Services      | \$5,351             |
| Program Fees                       | \$505,808           |
| Rental Income                      | \$128,450           |
| Interest Income                    | \$60,181            |
| Other Income                       | \$314,545           |
| <b>TOTAL SUPPORT &amp; REVENUE</b> | <b>\$84,676,235</b> |

| EXPENSES                            | Gateway             |
|-------------------------------------|---------------------|
| Program Services                    | \$79,543,919        |
| Management and General              | \$4,609,578         |
| Fundraising                         | \$110,385           |
| <b>TOTAL EXPENSES</b>               | <b>\$84,263,882</b> |
| <b>CHANGE IN NET ASSETS</b>         | <b>\$412,353</b>    |
| <b>NET ASSETS BEGINNING OF YEAR</b> | <b>\$31,371,579</b> |
| <b>NET ASSETS END OF YEAR</b>       | <b>\$31,783,932</b> |

The financial statements of Tri-County Community Action Agency, Inc. (T/A Gateway Community Action Partnership) as of June 30, 2025, which comprise the statements of financial position as of June 30, 2025, and the related statements of activities, functional expenses, and cash flows for the year then ended, and related notes to the financial statements have been audited by Martini & Martini, Certified Public Accountants. Financial statements are available upon written request to Denise Castley, Chief Financial Officer.

AGENCY PROGRAM BUDGET ALLOCATIONS



**Officers**  
**Albert B. Kelly, CCAP**  
*President/CEO*

**Edward Bethea, CCAP**  
*Executive Vice President/COO*

**Denise S. Castley, CPA, CCAP**  
*Vice President/  
Chief Financial Officer*

**Denise Todd, CCAP**  
*Vice President/Social Services  
Chief Compliance Officer*

**Michelle D. Brown**  
*Vice President/Human Resources*

**Bonnie Eggenburg, CCAP**  
*Vice President/Head Start*

**Dr. Jayalakshmi Makukha, CCAP**  
*Vice President/WIC*

**Gene Vernacchio, CCAP**  
*Vice President of  
Grants Development*

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**Dr. Terrence Hardee**  
*Board Chair*

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**Timothy H. Gregory**  
**Kierston Watkins**  
**Jennifer Turner**

**Margaret Willard**  
**Dr. Evelyn K. Balogun**  
**Ken Barcia**

**Dr. Hudson A. Williams, Sr.**  
**Edgar Aquino-Huerta**  
**Erica Goodwin**

**Dr. Elizabeth McIntyre Arthur**  
**Darleen Andfield**



Please Help Us Help Others

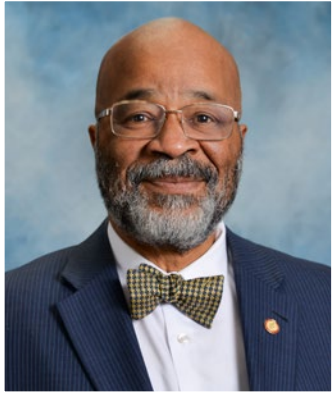
Gateway Community Action Partnership makes a difference in helping our less fortunate neighbors. We provide dozens of programs that advance our mission "to provide services that improve the quality of life and promote self-sufficiency."

**Certain core programs that embody our mission are under- or unfunded, such as food distribution. Please make a donation to help us fulfill our mission. Send checks made payable to: Gateway CAP, 110 Cohansey Street, Bridgeton, NJ 08302**

**For questions/information:**  
**856-497-6654 or [gvernacchio@gatewaycap.org](mailto:gvernacchio@gatewaycap.org)**



2025  
ANNUAL REPORT



**Albert B. Kelly, CCAP**  
*President & CEO,  
Gateway Community  
Action Partnership*

Dear Friends of Gateway:

The nonprofit world faced unprecedented challenges in 2025—greater than any I have experienced in my 38 years as President and CEO of Gateway Community Action Partnership. Federal and state budget cuts and ongoing threats of funding reductions forced us to make difficult decisions, including restructuring programs that are central to our mission: to provide services that improve the quality of life and promote self-sufficiency.

One of the most painful decisions I have made during my decades of leadership was the reduction of staff. This step was heartbreaking, but unavoidable due to financial realities. Despite the uncertainty and emotional toll of these changes, Gateway Community Action Partnership stood strong. We continued to serve those who need us most. Our remaining staff—understandably concerned about how federal budget cuts might affect their own futures—demonstrated extraordinary dedication. They carried on with unwavering commitment, serving our low-income neighbors who face daily financial challenges with compassion and professionalism.

While we cannot know what challenges 2026 will bring, I am confident of this: Gateway Community Action Partnership and its dedicated, caring staff will continue to be there for the people who count on us. We will not let them down.



GATEWAY CELEBRATES SPRUCE FIELDS HOUSING  
WITH RIBBON CUTTING

Gateway Community Action Partnership held a ribbon-cutting ceremony in May to celebrate the opening of five new affordable homes in Bridgeton's Southeast Gateway Neighborhood. Janel Winter, Assistant Commissioner of the New Jersey Department of Community Affairs, joined Gateway's President and CEO, Albert B. Kelly, CCAP, and Executive Vice President and COO, Edward Bethea, CCAP, in addressing the necessity for projects like these. "There is such a great need for housing in our communities, but unfortunately the ability to own a home is financially out of reach for many of our families," Kelly said. "That is why Gateway places a high priority on developing affordable housing for families. Spruce Fields is our latest effort to help families afford a new and stable home. I thank our staff and our partners for making Spruce Fields possible."

Betha emphasized that Gateway is prepared to do more as the agency approaches its 500th affordable housing milestone. Since its inception, Gateway has been involved in numerous construction, rehabilitation, and renovation projects to revitalize the Cumberland, Salem, and Gloucester County regions. Since 1992, beginning with Luciano Avenue, these projects represent millions of dollars in investment and have created employment opportunities for hundreds of residents, both during and after the projects' completion.



110 Cohansey St. • Bridgeton, NJ 08302

[www.gatewaycap.org](http://www.gatewaycap.org)



## GATEWAY WELLNESS CENTER'S FOLLOW ME AND LEAD SUMMER CAMP

The Gateway Wellness Center staged another successful Follow Me and Lead Summer Camp where youth participated in a variety of structured, engaging activities aligned with the center's Follow Me and Lead curriculum and the Eight Dimensions of Wellness. Activities included: outdoor play and sports competitions to promote physical wellness, teamwork and healthy peer interaction; outdoor water days, emphasizing physical activity, social connection and positive summer experiences; art-based activities that encouraged creativity, self-expression and emotional wellness; dance groups focused on movement, confidence-building and social engagement; young men's groups, providing space for mentorship, identity development and leadership skills; reading groups to support literacy, focus and cognitive development and healthy relationships groups, centered on communication, respect, boundaries and conflict resolution. In addition, youths participated in weekly trips, which reinforced social skills, community engagement and experiential learning outside of the classroom setting. The summer concluded with a closing ceremony, where youths had the opportunity to showcase what they learned and experienced throughout the program, celebrating their growth, accomplishments and engagement with families and community members. The Gateway Wellness Center provides community-based treatment. Its mission is to improve the quality of life of every person we encounter by promoting mental and emotional wellness.



## PENNS GROVE HEAD START EXPANSION WILL BETTER SERVE CHILDREN AND FAMILIES



More children in and around Penns Grove will receive a valuable "Head Start" thanks to Gateway Community Action Partnership's latest expansion project.

A September 25 ribbon-cutting ceremony celebrated the opening of the newly expanded Penns Grove Head Start Center at 11-13 N. Broad Street. The event featured a bevy of local elected officials and other dignitaries. The expansion includes two new classrooms, each equipped with private restrooms and sinks. Other improvements to the center include an office/lobby area, as well as paved parking spaces. The newly expanded center will allow Gateway to maintain increased enrollment and provide enriched services to children and families in the Penns Grove community.

Gateway has operated the Penns Grove Head Start Center since 2009. The new addition represents Gateway's continued investment in high-quality early education and family support. The project was made possible through collaborative efforts among community partners and reflects Gateway's mission to strengthen opportunities for children to learn, grow, and succeed.

"We had a dream to do something better here for the community of Penns Grove," said Bonnie Eggenburg, CCAP, Gateway's Vice President of Head Start and Early Head Start. "Thanks to funding from the Office of Head Start and the Penns Grove-Carney's Point School District, we were able to realize the dream. The children of Penns Grove deserve the best, and we believe we have done that for them with this new center."

## FOOD PANTRY: MEETING RISING NEEDS WITH FLEXIBILITY AND COMMITMENT

In 2025, Gateway CAP's Food Pantry remained a vital source of support for individuals and families facing food insecurity across our community. On average, the pantry served 405 households—representing 1,418 individuals—each month, distributing a total of 630,066 pounds of food over the course of the year.

While overall food distribution declined by approximately 16% compared to 2024, this change occurred amid significant operational challenges. By year's end, the pantry was functioning with just 60% of the staff hours available at the beginning of the year, underscoring the team's resilience and efficiency in continuing to meet community needs with fewer resources.

The Food Pantry's work was strengthened by the dedication of 111 volunteers, who contributed 1,548 hours of service in 2025. Volunteers represented a wide cross-section of the community, including retired professionals, youth volunteers, individuals with developmental disabilities, members of faith-based and nonprofit organizations, and partners from the New Jersey State Police and Parole Board.

Although the pantry did not experience significant changes in its donor base, it made meaningful progress through collaboration and outreach. Food pantry clients benefited from connections to other Gateway programs, such as holiday assistance through a Christmas Program, as well as referrals to WIC, Gateway Family Success Centers, and community resources like FindHelp.org. A partnership with Church by the Bay and the NJ State Police also provided pantry clients with free clothing and substance abuse outreach.

In 2025, Gateway CAP secured the EDA FEED NJ grant, a milestone investment that will support improvements in food storage, infrastructure, and logistics. Importantly, this grant positions the Food Pantry to transition toward a choice model, allowing clients a more dignified, grocery-style experience where they can select the foods that best meet their needs. Further, it expands Gateway's mobile pantry operations to food desert areas by purchasing a truck and trailer to outfit for regular distributions in Bridgeton, Fairfield Township and Lawrence Township.

Reflecting on the year, Food Pantry leadership emphasized the importance of adaptability. While funding levels and operational conditions may change, Gateway CAP's commitment remains steadfast: feeding the hungry and strengthening food security throughout the community. Lessons from 2025 will guide continued flexibility and innovation in 2026, ensuring the pantry remains responsive, resilient, and mission-driven.



## GATEWAY CAP BRIEFS

### KELLY MEETS WITH HUD SECRETARY TURNER

Albert B. Kelly, CCAP, President and CEO of Gateway Community Action Partnership, and HUD Secretary Scott Turner attended a listening session with Atlantic City public housing residents and community leaders in May. Congressman Jeff Van Drew hosted the event.



### BETHEA RE-ELECTED HCDNNJ BOARD CHAIR

Edward Bethea, CCAP, the Executive Vice President and Chief Operating Officer of Gateway, was re-elected as the Board Chair for the Housing & Community Development Network of New Jersey (HCDNNJ) for 2025.



### GATEWAY REVITALIZING NEIGHBORHOODS

Gateway Community Action Partnership, with the support of the Regional Foundation, is revitalizing two neighborhoods in its service area with community-driven initiatives. Gateway is enriching the lives of residents in the Southeast Gateway Neighborhood in Bridgeton and in Paulsboro with its Paulsboro Pride program. Each community is guided by a Neighborhood Plan that is the product of input from community residents and includes goals that include neighborhood safety, cleaning and beautifying the neighborhood, economic development, youth and family programs and affordable housing while promoting creativity and sustainability. Gateway has been revitalizing the Southeast Gateway neighborhood since 2005 when its first neighborhood plan was completed while Paulsboro received an \$800,000 implementation grant from the Regional Foundation in 2025.

### GATEWAY OPERATING MONARCH FSC IN VINELAND

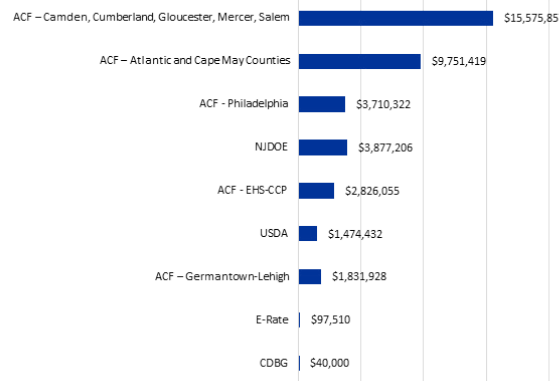
Gateway was awarded another Family Success Center, the Monarch Family Success Center in Vineland, through a competitive grant application to the New Jersey Department of Children and Families. The center began operating under Gateway in November. Family Success Centers are community-based, family-centered neighborhood gathering places where any community resident can go for family support, information, and services. Family Success Centers aim to enrich the lives of children and adults by making families and neighborhoods stronger by helping and empowering all families to succeed. Gateway operates four Family Success Centers in Millville, Bridgeton, Salem and now Vineland.

### GATEWAY WIC AT REP. NORCROSS FAIR

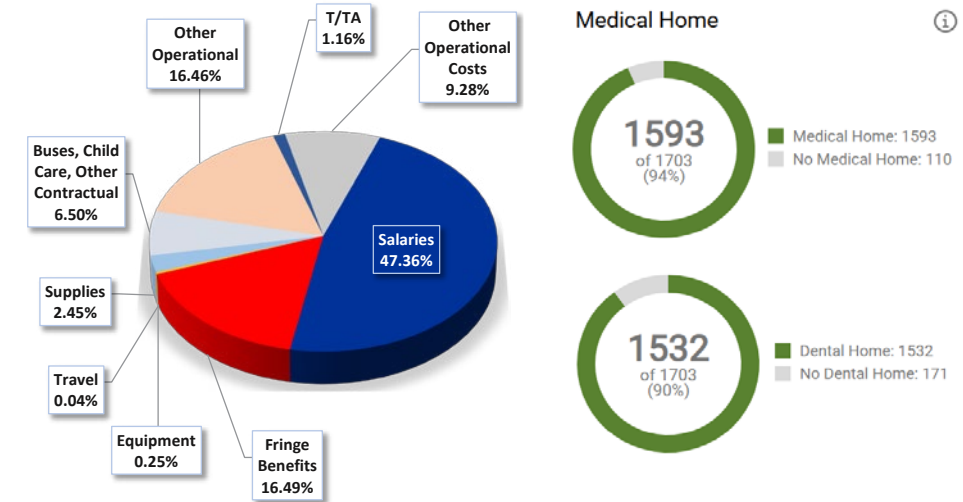
Gateway WIC participated in the Rep. Norcross 8th Annual Constituent Services Fair held at Camden County College in July. WIC provided valuable resources and information concerning the program and Gateway as an organization. WIC is a supplemental nutrition program for eligible women, infants and children and provides eWIC benefits for nutritious foods and baby formula. In addition, participants receive education on proper nutrition, health screenings and referrals for additional services. WIC provides breastfeeding support and counseling for prenatal and postpartum women.



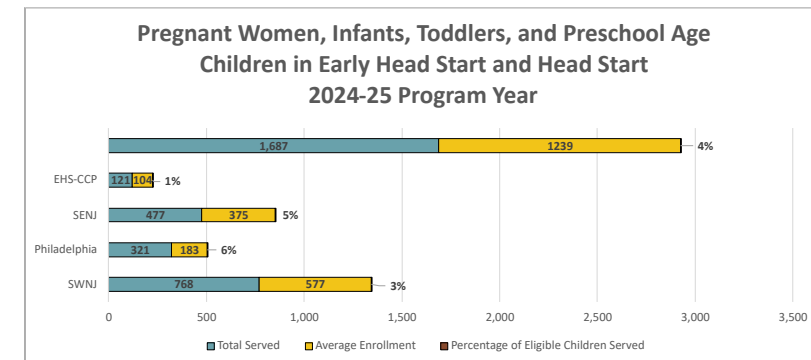
### Funding Sources for Gateway Head Start



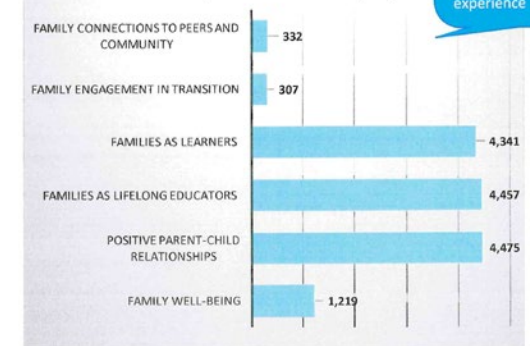
### How Gateway Early Head Start and Head Start Utilizes its funding:



Gateway's most recent five-year cycle of the Aligned Monitoring System was for the Philadelphia Grant in 2023. The report stated, "Based on the information gathered during this review, it has been determined that your program meets the requirements of all applicable HSPPS, laws, regulations, and policy requirements."

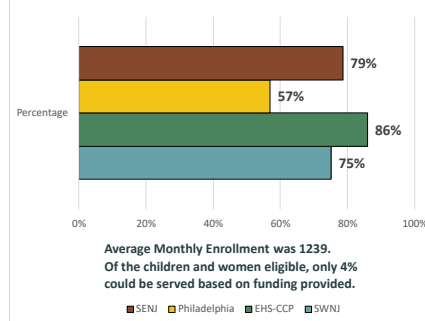


### Ready Rosie App Usage by Family Outcome Category



In the 2024-25 Program year, 811 parents volunteered as part of their child's Early Head Start and Head start experience

### Percentage of Pregnant Women, Infants, Toddlers, and Preschool Children Served based on Funded Enrollment 2024-25 Program Year



### School Readiness for 2024-25: Percentage of 3 and 4 year old Children Meeting or Exceeding Expectations in Six Areas of Development

