

REQUEST FOR PROPOSALS
WIRELESS ACCESS POINTS FY 2022-2023
CHILTON COUNTY SCHOOL DISTRICT

Revised 2/9/22

Project:

The **Chilton County School District (CCSD)** is seeking quotes from qualified ALJP vendors to provide wireless access points, associated networking components and licensing to replace the current equipment. The wireless access points specified in this request will be installed at schools throughout the district by district personnel. No setup or installation labor is required or requested unless needed.

Chilton County School District is currently implementing a Cisco based wired network infrastructure, and any solution must be 100% compatible. Integration with the Meraki Management Dashboard is highly desired.

One (1) access point will be placed in each classroom and larger access points with external antenna in common areas such as the Gyms, Cafeteria, Auditorium, etc. Outdoor access points will be placed at each school.

All items must be of equal or greater specification with regard to the listed items in the below specifications. No consideration is to be implied regarding manufacturer or model as all quotes will be considered equally in accordance with the bid requirements.

Specifications & Quantity:

Meraki MR46 or equivalent Wireless Access Point	Meraki MR56 or equivalent High Capacity Wireless Access Point	Meraki MR86 or equivalent Outdoor Wireless Access Point
700	226	30

- All parts necessary for access points to function should be included in the bid/quote, including access point mounts.
- Any licenses necessary for the access point to fully function for **5 years** should be included.
- Configuration and installation of access points must be bid as a separate item, if needed.
- No quantity is guaranteed. Chilton County School District reserves the right to implement the proposal in its entirety or in part based on funding and the best interests of the school district.
- Vendor must provide documentation of specifications and guarantee that the quoted items are compatible and integrate seamlessly with installed equipment.

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Funding:

This project is contingent on E-Rate funding, board approval, and availability of matching funds.

Schedule of Events:

EVENT	DATE
Release of RFP to Bidders	February 7, 2022
Last Date for Questions	February 21, 2022
Bid Email Due Date	February 25, 2022, 11:59 AM CST
Contract Award	February 28, 2022
Services Begin	July 1, 2022
All questions must be emailed to karrington@chiltonboe.com and must have "CCS Wireless Access Points 2022-2023 Mini-Quote Submission" in the subject. All questions and answers will be posted on the mini-bid website. Please check back regularly for updates.	

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Terms:

Complete bids should be emailed to karrington@chiltonboe.com and must have “CCS Wireless Access Points 2022-2023 Mini-Quote Submission” in the subject no later than Friday, February 25, 2022, by 11:59 AM CST.

Vendors must use their ALJP bid as the basis for this quote. Pricing may be lower, but Chilton County School District must be able to demonstrate to USAC that the prices submitted clearly tie back to the vendor’s ALJP bid award. Provide pricing good through June 30, 2023. No shipping costs may be added at the time of purchase.

As with all E-rate RFPs, the district will, at its sole discretion, decide whether a vendor/respondent award will result from this RFP. The issuance of this RFP does not obligate the district to make an award.

Prospective vendor’s employees may be required to have a background check before entering schools during attendance hours.

Chilton County School District reserves the right to accept and/or deny any or all items on the proposal at the unit price submitted.

Vendor must provide an inventoried excel spreadsheet of all equipment installed using the attached format if installation is included in purchase. This must be turned in to the Chilton County School District Technology Coordinator on a flash drive upon completion of the project.

No invoice will be paid until all purchase order items have been delivered to the school district’s satisfaction.

Chilton County School District reserves the right to cancel the contract with the vendor for nonperformance. All items must be new, unused, current technology, not end-of-life, close out, or refurbished products.

Vendor must be an established business and must have handled orders for the same or similar products.

Vendor must be in good standing with the FCC and provide a current Service Provider Identification Number (SPIN) with USAC Schools and Libraries (E-rate) throughout the term of any agreement. Please indicate SPIN on all documentation. Vendors who do not currently have green light status will not be considered. The loss of green light status with the FCC shall render any contracts entered into with the vendor to be immediately null and void.

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Additional Requirements:

Depending on the size of the project, after hours installation may be required.

Separate E-rate eligible items from ineligible items on all quotes and invoicing.

If Chilton County School District does not receive E-rate funding as a result of vendor error, the vendor will still be required to provide bid services and Chilton County School District will only be obligated to their E-rate percentage.

Bid bond may be required depending on size of the project.

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Disqualifications:

If one or more of the following occur, then the entire bid/quote will be disqualified. A disqualification means that the bid/quote will not be accepted, evaluated, or considered.

- The bid/quote is received after February 25, 2022, at 11:59 AM CST.
- The required bid documentation listed in the terms is not included.
- The vendor fails to provide a SPIN.
- The vendor does not currently have a green light status with USAC.
- The vendor does not bid on the project as specifically outlined in the RFP.

Evaluation:

Award Rubric		
Description	Weight	Notes
Price of Eligible Products and/or Services	40%	Based on all E-rate <u>eligible</u> costs according to the SLD's 2022 ESL.
Completeness of bid/quote and Quality of Proposed Services (all documents provided)	20%	Long-term costs of support contracts and licensing. Service Level Agreement terms.
Prior Experience with Vendor or Local or In State Vendor	20%	Prior experience/Local or In State
Warranty/Maintenance/Support Features	10%	Management features for K-12 environments. Technical support services.
References	10%	A minimum of three references provided with at least two being a School District, preferably in Alabama.

The Chilton County School District will award based on the vendor submission that best meets the needs of the school system regarding the current Technology Plan, future growth, and RFP specifications, not necessarily the lowest price even though price will be a primary factor.

Chilton County School District may elect to award all, some or none of the services bid.

Chilton County School District reserves the right to reject any or all of the bids or any items of any bids, to waive any informalities in bids received, and to waive technical errors in the best interest of Chilton County School District will thereby be promoted.

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References (Letters of Recommendation may be attached)

Name of School System or Company	Name of Person and Job Title	Contact Phone Number and Email

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Equipment Inventory Format

Manufacturer	Model	Serial Number	Date Installed	School Building	Room/ Location