

Escambia County Schools
301 Belleville Ave. Brewton, AL 36426
Invitation to Bid (ITB)
Video Surveillance System (Bid 2019-3)



Escambia County Schools (ECS) is seeking bids for the replacement of our current video surveillance solution(s).

This is a invitation to bid only. It does not imply or guarantee a purchase. A decision to purchase from any proposal, either in part or in its entirety, will be based several factors and will be made by the Board of Education from a recommendation made by the Superintendent while complying with all state of Alabama procurement and bid laws.

ECS will use the attached ITB Response Form to evaluate and compare requested equipment and services. Please review the following specifications and submit a completed ITB Response Form and any other relevant supporting documentation.

Sealed bids must be delivered in person to 301 Belleville Ave, Brewton, Alabama, 36426 or delivered by mail to PO Box 307, Brewton, Alabama, 36427 prior to the scheduled bid opening. The envelope/container must be marked "**Video Surveillance System (Bid 2019-3)**" on the front and "SEALED BID DO NOT OPEN" on the seal. If you wish to mail the bid please mail to Attention: Julie Madden, Chief Financial Officer, at the address listed above. Any late bids will not be opened or considered. No faxed or electronic bids will be accepted.

Bid Opening Information:

Bid Name:	Video Surveillance System (Bid 2019-3)
Date:	January 23, 2019
Time:	10:00 AM
Location:	Escambia County Board of Education 301 Belleville Ave, Brewton, Alabama, 36426

Service and Equipment Specifications and Vendor Requirements:

Escambia County Schools is searching for a vendor to provide the following services and equipment specifications:

- A complete and consistent video surveillance system with IP cameras and NVR(s) video storage for all ESC schools and non-instructional facilities.
- Facility floor plans with camera locations and camera counts are attached
- All cameras will have a minimum of 1080p HD recording with a minimum of H.264 encoding capabilities.
- Ability to select the recording video quality
- Minimum of 90 days of storage per camera when minimum image quality is selected and when the system is set to record when motion is detected
- Minimum of 30 days of storage per camera when optimum image quality is selected and when the system is set to record when motion is detected
- IR illumination for nighttime recording
- Indoor and outdoor camera deployment
- All cameras should be vandal resistant cameras
- Video storage must be done at the facility or school where the camera is located and on the same subnet as the camera.
- At minimum, the entire system must be on a VLAN dedicated to the surveillance equipment only. Preferred would be a separate physical LAN for the entire surveillance system. No video surveillance component can be connected to any USAC (Erate) funded network equipment. The vendor is responsible for installation of the physical LAN or for working with our current network provider to create and maintain the needed VLANs as well as any and all associated costs for either.
- Management and remote viewing of any and all equipment and video must be able to be done from a single pane of glass and a single logon anywhere on our WAN with current industry standard security and access controls. The system must be viewable on ios, android, chrome os, windows, and linux devices. Remote viewing from outside our WAN would also be preferred.
- ECS is requesting a maintenance contract to service the system and cameras for a period of 5 years. The contract should cover the vendor service during and after the expiration of the manufacturer warranty. Warranty extensions or renewal fees and pricing should be included in the bid response, if available. System component, or equivalent component, availability needs to be guaranteed for the 5 year period. Pricing for a yearly bank of service hours for non-warranty related issues should also be provided. ECS is requesting the vendor to recommend the number of hours needed each year to support the system.
- ECS would like the option to lease equipment for a period of 5 years with a buyout option, if such an option is available. During the course of the lease the hardware will be covered under a replacement warranty. Pricing should be provided, if available, to continue the hardware warranty beyond the terms of the lease renewable on a yearly basis. Pricing for a yearly bank of service hours for non-warranty related issues should also be provided. ECS is requesting the vendor to recommend the number of hours needed each year to support the system.
- Vendor will be responsible for installation. Any and all costs related to installation and correct operation should be included in the response.
- Camera locations are marked on attached facility floor plan maps. A spreadsheet with camera counts has also been attached.
- The purpose of this bid is for ECS to obtain pricing for a video surveillance system for the entire

school system. Entire project pricing will be used to evaluate and award the bid. However, ECS may choose to not purchase the project in its entirety. ESC may choose to purchase the system in phases depending upon available funding and needs. ECS will solely decide the scope and content of the purchasing phases and which phases will be purchased or not.

Contract Terms

- The term of this bid award and resulting contract will be for three (3) years. The Escambia County Board of Education reserves the option to extend the bid contract for a maximum of five (5) years. The bid extension is renewable each year and is dependent upon the mutual consent of both parties.
- During the length of the contract and after the initial purchase, equipment models may change but initial quoted pricing will be the maximum and initially quoted equipment specifications will be the minimum for future purchases during this contract term and possible extension years.
- Although equipment models variations for future purchases are allowed, all equipment purchased during the term of the contract will be 100% compatible with initially purchased equipment.

Miscellaneous

1. Point of Contact: Jamie Burkett, Technology Coordinator, Escambia County Board of Education, P.O. Box 307, 301 Belleville Ave., Brewton, AL 36426, jamie.burkett@escoschools.net
2. If the vendor recommends a change in system design or requested equipment then these changes must be presented to the ITB committee at least 72 hours prior to the bid opening. Please contact us as soon as possible to set a meeting time and date to present recommended changes.
3. Any changes, additions, modifications to the bid request will be posted to the Escambia County School's web site (www.escambia12.net located on the left of the page under departments, click on Information Technology and then Documents to see posted ITBs). It is the responsibility of the vendor to check the website before submitting a bid for any posted changes to the bid request.
4. Specifications or qualifications are not intended to eliminate any reputable manufacturer, brand, or bidder. Reference to manufacturers, brand names, suppliers' itemization numbers, specification of qualifications, etc. is intended to set quality standards and does NOT exclude bids from others as long as quality standards are met and the bidder is able to provide information substantiating this fact.
5. If a bid differs in any way from the bid specifications, the bidder must list the differences on the bid response form telling exactly where and how the bid deviates from said specifications. If no exceptions are listed on the bid, it will be presumed the bidder proposes to meet the specifications in every respect; and if awarded the contract, performance on this basis will be required.
6. All bidders must complete and submit the attached Bid Response Form and submit an itemized list of equipment and services.
7. It is the bidder's responsibility to comply with all local, state and federal laws as they apply to this bid.
8. Escambia County School District is exempted from all sales and use taxes under the provisions of Title 40, Chapter 23, Section 4 (15), Code of Alabama, 1975.
9. Bid price is to be all inclusive (including taxes, shipping fees, delivery fees etc.) with no further charges made against Escambia County School District.
10. Contracts over \$10,000 require compliance with Equal Employment Opportunity Regulations,

The Clean Air Act, The Clean Water Act and Environmental Protection Agency Regulations.

11. Escambia County School District is an equal educational opportunity agency and prohibits discrimination in any of its educational programs, including employment, on the basis of sex, race, religion, national origin, color, age or any handicapping condition. The Board of Education complies fully with the provisions of Title IX of the Education Amendments of 1972, Section 504 of the Rehabilitation Act of 1973, and the appropriate Department of Education regulations.
12. Escambia County School District will review all bid responses utilizing guidelines outlined by the Alabama State Bid Law. All ITBs will be reviewed by selected members of the Escambia County Schools Administration, Information Technology, and Finance Departments. Escambia County Schools is the sole judge in determining the award of this ITB and review of all specifications and selection of services/products requested. This bid will be awarded with consideration as to what is the best interest of the Escambia County Board of Education. Please note that it is the Escambia County Board of Education's prerogative to award the bid based on factors other than price with serviceability, reliability, experience and longevity of vendors being examples. The final awarding of this bid will be made by the Escambia County School District Board of Education based on a recommendation from the Superintendent.
13. Escambia County Schools will serve as the sole judge in determining equals. The Board reserves the right to make adjustments to the number of units requested under this ITB. The Board also reserves the right to accept or reject any or all ITBs.
14. Vendor must have been in continuous business for a minimum of 3 years providing similar products and services.
15. Prices shall be the maximum allowed product / service price for the length of this contract (including option years). The cost of any manufacturer's maintenance services added during the contract term will be charged according to the contracted rate.
16. Except as otherwise specifically stated in this ITB, the Vendor must provide their own tools needed to perform the required diagnosis and repair of equipment or software. Escambia County School District will however, provide any required equipment components, materials or licenses needed to complete the repair and upkeep of Escambia County School District equipment or software (does not include tools).
17. In the event vendor equipment, software, materials, etc. are necessary to provide services, they must be compatible with existing equipment, software, material, etc. The school system is not required make any purchase of equipment, software, material, etc. to accept the vendor's services.
18. The Vendor shall protect all buildings, furniture, equipment, personal items, trees, shrubs, lawns and all landscaping on school property from damage. Any damaged property shall be repaired or replaced at The Vendor's expense.
19. Escambia County School District reserves the right to cancel the contract with the vendor for nonperformance at any time during the contract period. Nonperformance includes, but is not limited to; failure to supply good quality service, failure to provide services for the full term of the contract, installation performance, poor billing and customer service services, and failure to maintain status as an authorized representative of services.
20. If you choose not to bid, please return the invitation to Escambia County School District and state the reason. Failure to respond may cause your company to be removed from the bid list file.
21. Vendor must meet State of Alabama E-Verify compliance. Section 9 of the Alabama Immigration Act No. 2011-535 requires contractors provide Escambia County Schools with the contractor's E-Verify Memorandum of Understanding as a condition of the award of any contract. (<http://www.ago.state.al.us/File-Immigration-AL-Law-2011-535>)
22. Escambia County Schools prefers to use state or national purchasing contracts or joint purchasing programs that can be lawfully utilized. Please provide any and all such purchasing programs that the proposed equipment and services can be purchased from.

Video Surveillance System (Bid 2019-3) Response Form

Company Name:	Representative:	E-mail Address:
Address:	Phone:	Fax:

School / Facility	Address	Hardware Costs	Software Costs	Install Costs	5 year warranty extension fees	5 year costs for a local service plan to cover non-warranty service	Total costs per school or facility
Atmore Bus Shop	150 Maple Dr., Atmore, AL 36502						
Atmore Resource Center	501 South Pensacola Ave., Atmore AL, 36502						
Brewton Bus Shop	823 Andrew Jackson Street, East Brewton, AL 36426						
Escambia Alternative School	21600 Highway 31, Flomaton, AL 36441						
Escambia BOE Administration Office	301 Belleville Ave., Brewton, AL 36426						
Escambia Brewton Career Technical Center	2824 Pea Ridge Road, Brewton, AL 36426						
Escambia County High	1215 South Presley St., Atmore, AL 36502						
Escambia County Middle	1565 N Hwy 21, Atmore, AL 36502						
Flomaton Elementary	1634 Poplar Street, Flomaton, AL 36441						
Flomaton High	21200 Highway 31, Flomaton, AL 36441						
Huxford Elementary	637 Huxford Road, Atmore, AL 36502						
Pollard McCall Elementary	3975 Old Highway 31, Brewton, AL 36426						
Rachel Patterson Elementary	1102 West Craig St., Atmore, AL 36502						
Turtle Point Environmental Science Center	20959 Highway 31, Flomaton, AL 36441						
W.S. Neal Elementary School	701 Williamson Street, East Brewton, AL 36426						
W.S. Neal High School	801 Andrew Jackson Street, East Brewton, AL 36426						
W.S. Neal Middle School	703 Williamson St, East Brewton, AL 36426						
Total district project costs:							

Alt. School	Indoor Classrooms			Outdoor
Building 1	2	6	5	13
Building 2	3	3	1	7
Building 3	1	6	2	9
	6	15	8	29

HES	Indoor Classrooms			Outdoor
Main Building	5	14	6	25
4-6 Building	2	7	5	14
Media Center		5	1	6
Annex		2		2
Cafe		5		5
	7	33	12	52

WSNMS	Indoor Classrooms			Outdoor
Main Building	2	12	3	17
Gym	0	9	4	13
100	5	14	7	26
200	5	14	5	24
				0
	12	49	19	80

ABS	Indoor Classrooms			Outdoor
Main Building	4	0		8
				0
				0
				0
				0
	4	0	4	8

ECHS	Indoor Classrooms			Outdoor
100 Hall	9	16	5	30
Main Building	26	26	9	61
CT Building	5	14	3	22
500 Building	0	5	3	8
Field House	4	0	2	6
GYM	9	0	3	12
	53	61	25	139

FHS	Indoor Classrooms			Outdoor
GYM	0	6	5	11
100	6	27	3	36
200	4	10	7	21
Sped/Gym	0	8	2	10
Field House	0	0	2	2
	10	51	19	80

WSNHS	Indoor Classrooms			Outdoor
A/GYMS	4	16	3	23
B/E/Media	3	15	2	20
Cafe	2	5	2	9
D	1	10	3	14
F	3	13	6	22
	13	59	16	88

School/Building	Indoor Classrooms	Classrooms	Outdoor	Total
Alt. School	6	15	8	29
ECHS	53	61	25	139
ECRC	5	30	23	58
ECMS	15	70	25	110
RPES	24	55	17	96
HES	7	33	12	52
FHS	10	51	19	80
FES	14	36	17	67
PMJH	7	32	22	61
WSNES	24	54	14	92
WSNMS	12	49	19	80
WSNHS	13	59	16	88
ACO	6	0	4	10
BCO	6	0	1	7
BBS	6	0	2	8
ABS	4	0	4	8
	212	545	228	985

ECRC	Indoor Classrooms			Outdoor
Shop 1	0	9	3	12
Shop 2	0	8	9	17
Main Building	5	13	11	29
	5	30	23	58

FES	Indoor Classrooms			Outdoor
Main Building	8	13	8	29
Annex	4	12	5	21
K Building	2	6	3	11
Cafe		5	1	6
	14	36	17	67

ACO	Indoor Classrooms			Outdoor
Main Building	6	0	4	10
				0
				0
				0
	6	0	4	10

ECMS	Indoor Classrooms			Outdoor
Gym	3	10	6	19
Main Building	2	10	4	16
CHall	5	21	7	33
BHall	5	28	8	41
Field House	0	1	0	1
	15	70	25	110

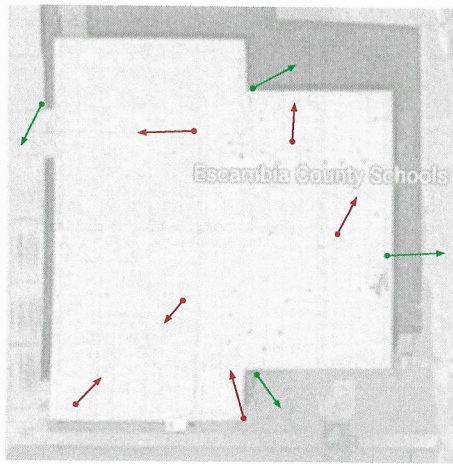
PMJH	Indoor Classrooms			Outdoor
Main Building	7	15	9	31
Media Center	0	5	2	7
Cafe	0	6	4	10
Gym	0	4	4	8
Annex	0	2	3	5
	7	32	22	61

BCO	Indoor Classrooms			Outdoor
Main Building	6	0	1	7
				0
				0
				0
	6	0	1	7

RPES	Indoor Classrooms			Outdoor
Main Building	24	55	17	96
				0
				0
				0
	24	55	17	96

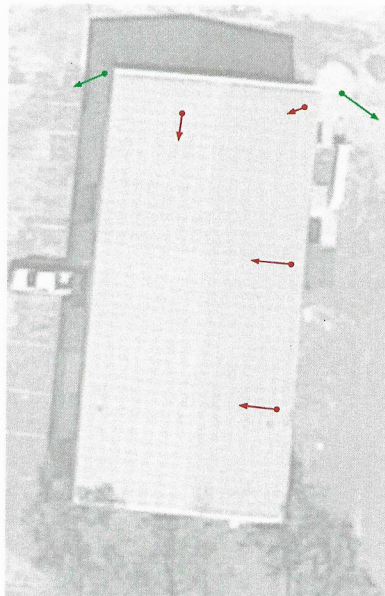
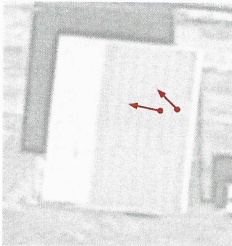
WSNES	Indoor Classrooms			Outdoor
Main Building	20	41	10	71
Gym	0	4	0	4
Annex	4	9	4	17
				0
	24	54	14	92

BBS	Indoor Classrooms			Outdoor
Main Building	4		2	6
Pump House	2			2
				0
				0
	6	0	2	8



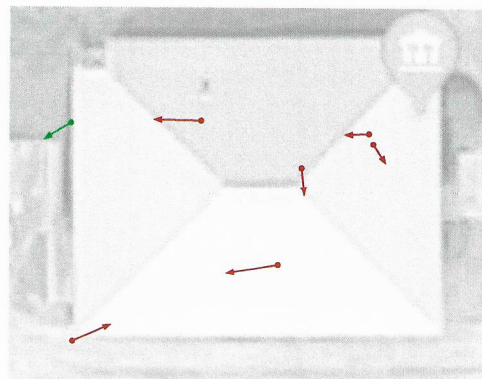
ACO	Indoor	Classrooms	Outdoor	
Main Building	6	0	4	10
				0
				0
				0
				0
	6	0	4	10

ABS	Indoor	Classrooms	Outdoor	
Main Building	4	0	4	8
				0
				0
				0
				0
	4	0	4	8



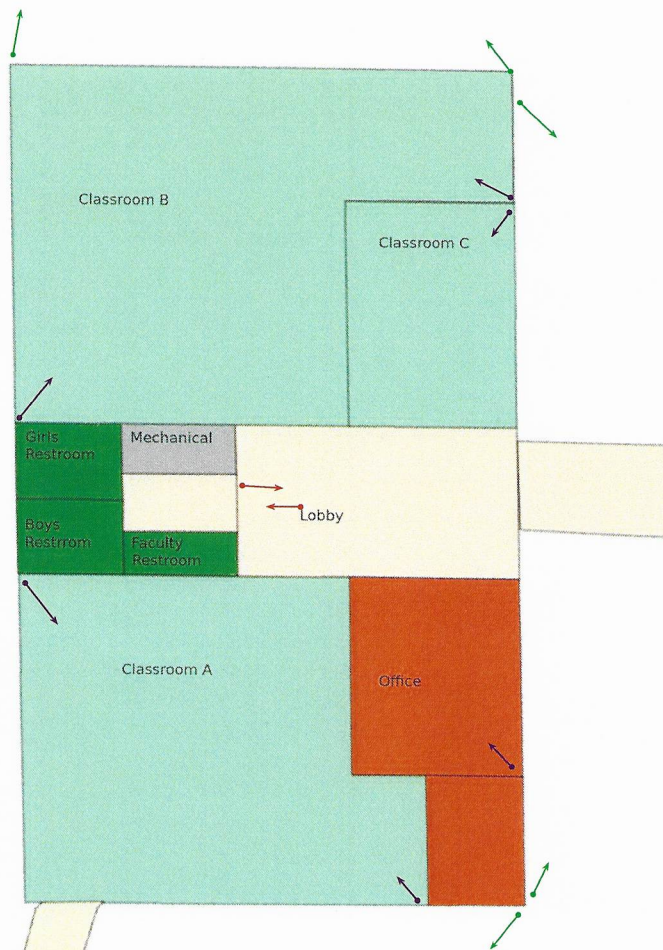
BBS	Indoor	Classrooms	Outdoor	
Main Building	4		2	6
Pump House	2			2
				0
				0
				0
	6	0	2	8

BCO	Indoor	Classrooms	Outdoor	
Main Building	6	0	1	7
				0
				0
				0
				0
	6	0	1	7

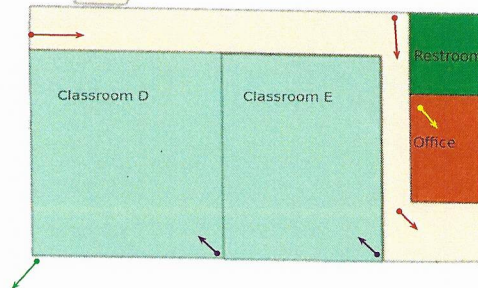


Alt. School	Indoor	Classrooms	Outdoor	
Building 1	2	6	5	13
Building 2	3	3	1	7
Building 3	1	6	2	9
	6	15	8	29

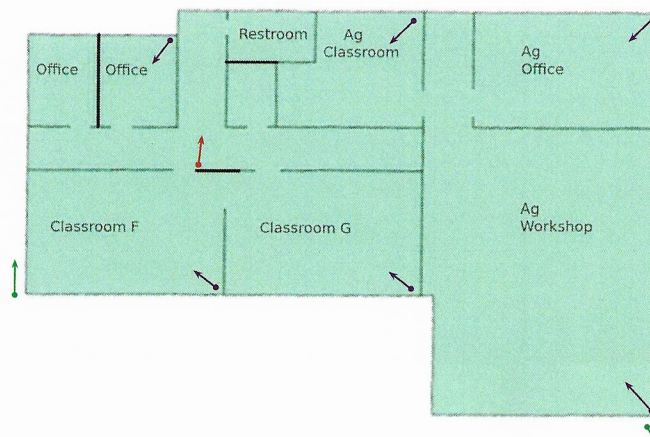
Building 1



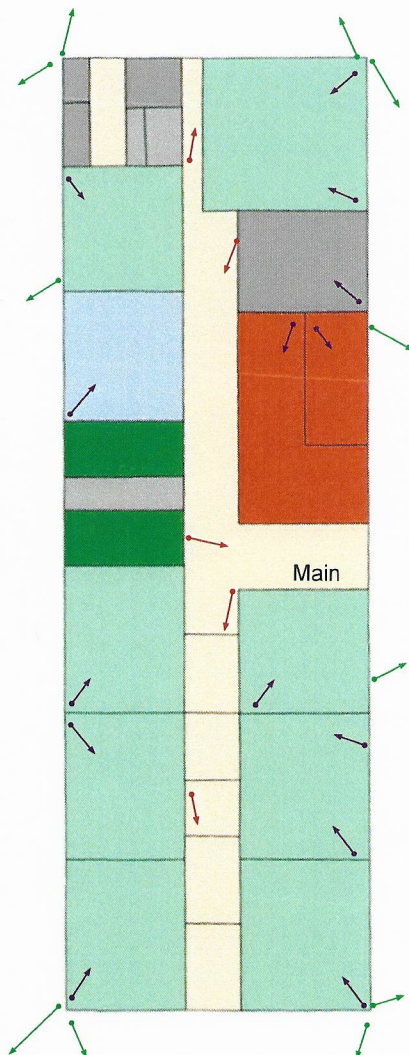
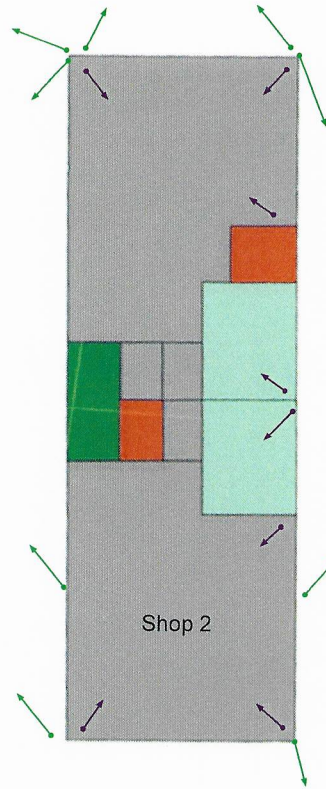
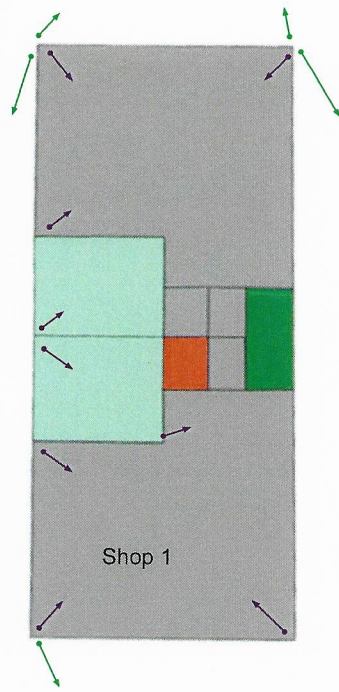
Building 2



Building 3



Escambia Alternative School
Principal: Patty Frazier
School Type: Alternative
Address:
21280 Highway 31
Flomaton, AL 36441



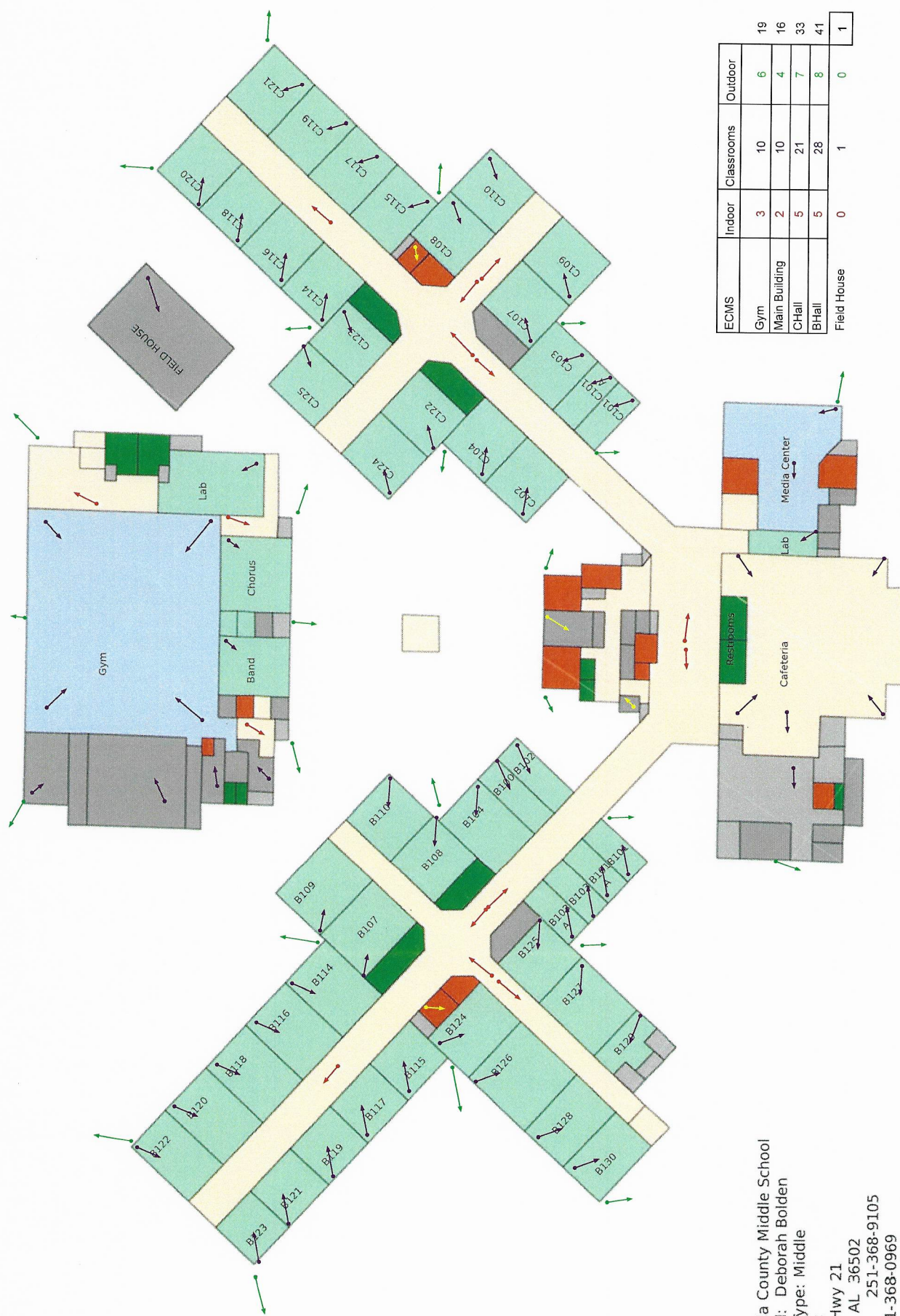
ECRC	Indoor	Classrooms	Outdoor	
Shop 1	0	9	3	12
Shop 2	0	8	9	17
Main Building	5	13	11	29

Escambia Career Readiness Center

Principal: Mr. Todd Williamson
 School Type: Career Technical
 Address:
 2824 Pea Ridge Road
 Brewton, AL 36426
 Phone: 251-867-7829
 Fax: 251-867-7064



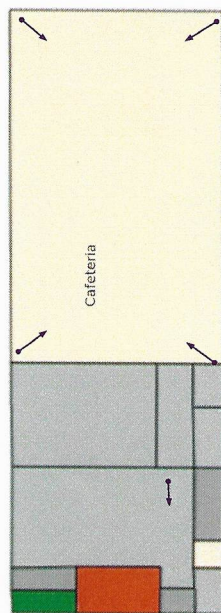
Escambia County High School
 Principal: Mr. Dennis Fuqua
 School Type: High
 Address:
 1215 South Presley St.
 Atmore, AL 36502
 Phone: (251)368-9181
 Fax: (251)368-0674



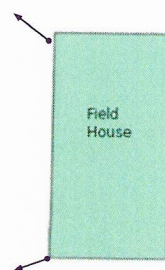
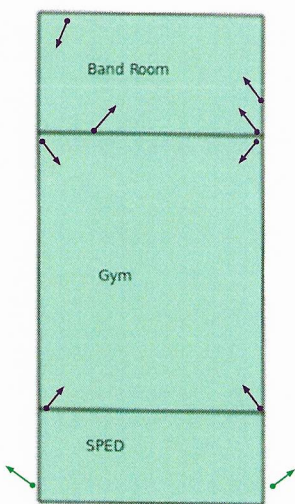
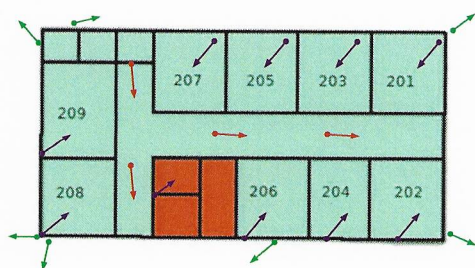
ECMS	Indoor	Classrooms	Outdoor	
Gym	3	10	6	19
Main Building	2	10	4	16
Chall	5	21	7	33
BHall	5	28	8	41
Field House	0	1	0	1

Escambia County Middle School
Principal: Deborah Bolden
School Type: Middle
Address:
1565 N Hwy 21
Atmore, AL 36502
Phone: 251-368-9105
Fax: 251-368-0969

FES	Indoor	Classrooms	Outdoor
Main Building	8	13	8
Annex	4	12	5
K Building	2	6	3
Cafe		5	1
	14	36	17
			67

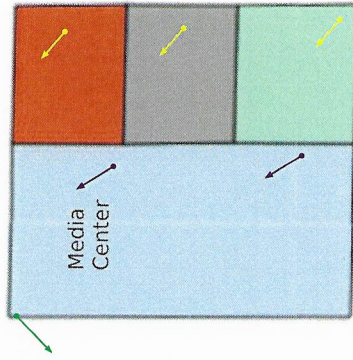
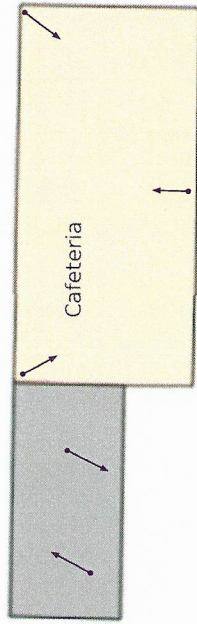
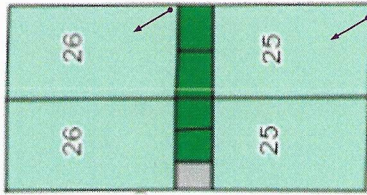


Flomaton Elementary School
 Principal: George Brown
 School Type: Elementary
 Address:
 1634 Poplar Street
 Flomaton, AL 36441
 Phone: 251-296-3991
 Fax: 251-296-4118



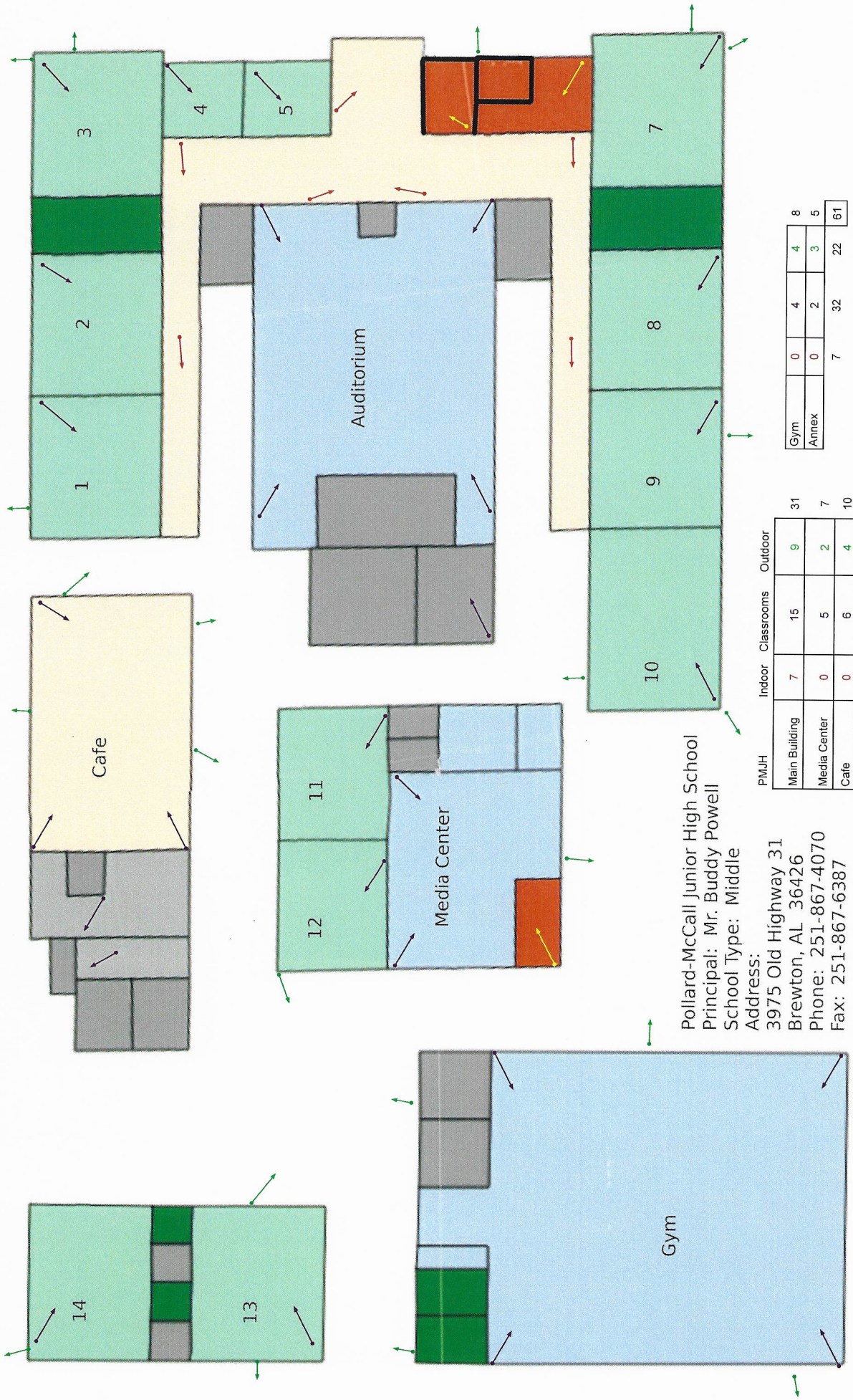
FHS	Indoor	Classrooms	Outdoor	
GYM	0	6	5	11
100	6	27	3	36
200	4	10	7	21
Sped/Gym	0	8	2	10
Field House	0	0	2	2
	10	51	19	80

Flomaton High School
 Principal: Flomaton High School
 School Type: High
 Address:
 21200 Highway 31
 Flomaton, AL 36441
 Phone: 251-296-2627
 Fax: 251-296-3395



HES	Indoor	Classrooms	Outdoor
Main Building	5	14	6
4-6 Building	2	7	5
Media Center		5	1
Annex		2	
Cafe		5	5
	7	33	12
			52

Huxford Elementary School
 Principal: Leigh Ann Rowland
 School Type: Elementary
 Address:
 637 Huxford Road
 Atmore, AL 36502
 Phone: 251-294-5475
 Fax: 251-294-5858



Pollard-McCall Junior High School
 Principal: Mr. Buddy Powell
 School Type: Middle
 Address:
 3975 Old Highway 31
 Brewton, AL 36426
 Phone: 251-867-4070
 Fax: 251-867-6387

Rachel Patterson Elementary School
 Principal: John Brantley
 Grade Level: K-3
 School Type: Elementary
 Address:
 1102 West Craig St.
 Atmore, AL 36502
 Phone: 251-368-4860
 Fax: 251-368-0764

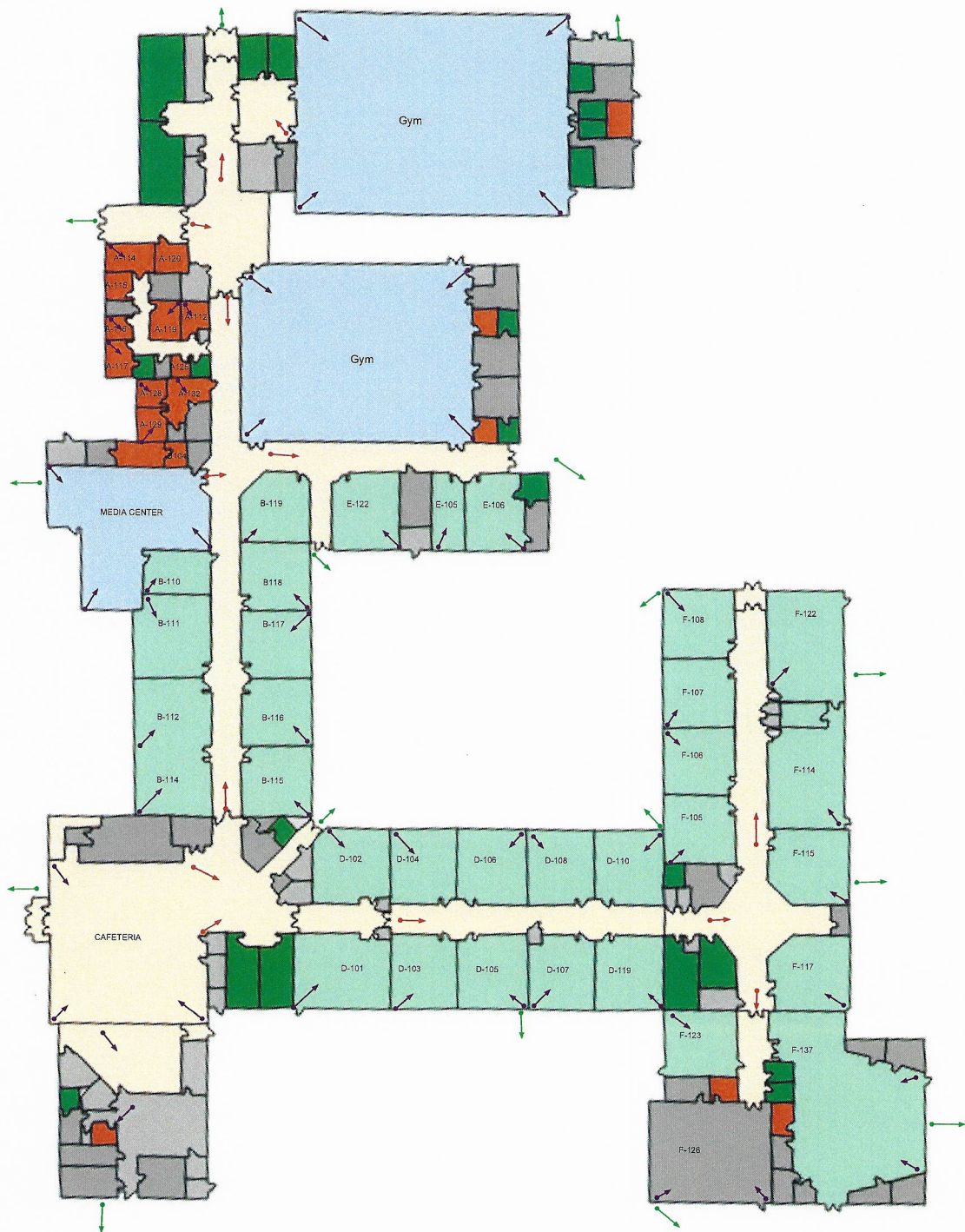
RPES	Indoor	Classrooms	Outdoor
Main Building	24	55	17
			96





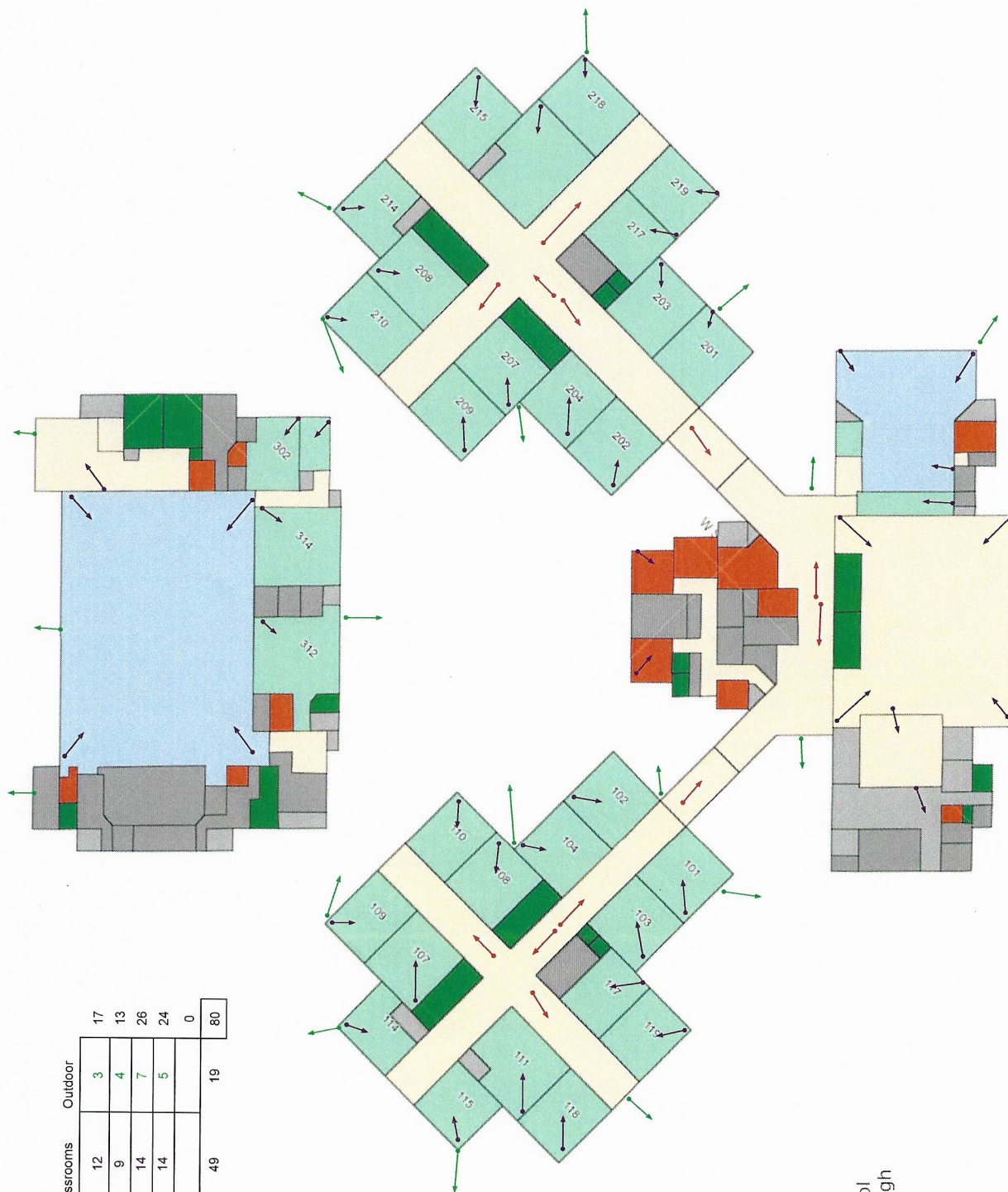
WSNES	Indoor	Classrooms	Outdoor	
Main Building	20	41	10	71
Gym	0	4	0	4
Annex	4	9	4	17
				0
				0
	24	54	14	92

W.S. Neal Elementary School
Principal: Eric T Andrews
School Type: Elementary
Address:
701 Williamson Street
Brewton, AL 36426
Phone: 251-867-7674
Fax: 251-867-9165



W.S. Neal High School
Principal: Mr. Matthew Hodge
School Type: High
Address: 801 Andrew Jackson Street
East Brewton, AL 36426
Phone: 251-867-4225
Fax: 251-867-4642

WSNHS	Indoor	Classrooms	Outdoor	
A/GYMS	4	16	3	23
B/E/Media	3	15	2	20
Cafe	2	5	2	9
D	1	10	3	14
F	3	13	6	22
	13	59	16	88



WSNMS	Indoor	Classrooms	Outdoor
Main Building	2	12	3
Gym	0	9	4
100	5	14	7
200	5	14	5
	12	49	19
			80
			0

W.S. Neal Middle School
 Principal: Dr. Laura Leigh
 School Type: Middle
 Address:
 703 Williamson St
 Brewton, AL 36426
 Phone: 251-867-5035