

REQUEST FOR PROPOSALS
FY 2025-2026
BESSEMER CITY SCHOOLS

Bessemer City Schools (BCS) is seeking proposals from qualified ALJP to replace all UPS devices in its network infrastructure. We would like prices for the APC devices listed. All devices should include a network management interface for management and monitoring.

BCS requests prices for installation services per unit as an option. Installation must be performed outside of school instructional hours. Installation will include removal and disposal of existing UPS.

BCS intends to purchase UPS devices through existing contracts under ALJP (**E-Rate 470 #220004337**), contingent on USAC funding. Only those vendors with existing contracts for UPS equipment need to respond. Please direct all questions via email to Dr. Florence Williams, Technology Director, at flwilliams@bessk12.org. BCS intends to make a decision regarding purchase by March 18th, 2024. The evaluation criteria will be as follows:

Factor	Weight
Price of Equipment and Installation Services	40%
E-Rate Documentation/References	20%
Quality of Product	20%
Availability/cost of replacement batteries	15%
Local or In-state vendor	5%

Requested Equipment:

Location	Qty	Equipment	Description
AES	1	GXT5LI-3000LVRT2UXLN	Vertiv-UPS 3000VA Lithium-ion Rack/Tower-Mount UPS
AES	5	GXT5LI-1500LVRT2UXLN	Vertiv-UPS 1500VA Lithium-ion Rack/Tower-Mount UPS
BCMS	1	GXT5LI-3000LVRT2UXLN	Vertiv-UPS 3000VA Lithium-ion Rack/Tower-Mount UPS
BCMS	5	GXT5LI-1500LVRT2UXLN	Vertiv-UPS 1500VA Lithium-ion Rack/Tower-Mount UPS
BCHS	1	GXT5LI-3000LVRT2UXLN	Vertiv-UPS 3000VA Lithium-ion Rack/Tower-Mount UPS
BCHS	6	GXT5LI-1500LVRT2UXLN	Vertiv-UPS 1500VA Lithium-ion Rack/Tower-Mount UPS
BOE	3	GXT5LI-3000LVRT2UXLN	Vertiv-UPS 3000VA Lithium-ion Rack/Tower-Mount UPS

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BOE	3	GXT5LI-1500LVRT2UXLN	Vertiv-UPS 1500VA Lithium-ion Rack/Tower-Mount UPS
GES	1	GXT5LI-3000LVRT2UXLN	Vertiv-UPS 3000VA Lithium-ion Rack/Tower-Mount UPS
GES	3	GXT5LI-1500LVRT2UXLN	Vertiv-UPS 1500VA Lithium-ion Rack/Tower-Mount UPS
HES	1	GXT5LI-3000LVRT2UXLN	Vertiv-UPS 3000VA Lithium-ion Rack/Tower-Mount UPS
HES	3	GXT5LI-1500LVRT2UXLN	Vertiv-UPS 1500VA Lithium-ion Rack/Tower-Mount UPS
JES	1	GXT5LI-3000LVRT2UXLN	Vertiv-UPS 3000VA Lithium-ion Rack/Tower-Mount UPS
JES	5	GXT5LI-1500LVRT2UXLN	Vertiv-UPS 1500VA Lithium-ion Rack/Tower-Mount UPS
NHAS	1	GXT5LI-1500LVRT2UXLN	Vertiv-UPS 1500VA Lithium-ion Rack/Tower-Mount UPS
WES	1	GXT5LI-3000LVRT2UXLN	Vertiv-UPS 3000VA Lithium-ion Rack/Tower-Mount UPS
WES	2	GXT5LI-1500LVRT2UXLN	Vertiv-UPS 1500VA Lithium-ion Rack/Tower-Mount UPS
MAINT	2	GXT5LI-1500LVRT2UXLN	Vertiv-UPS 1500VA Lithium-ion Rack/Tower-Mount UPS
FedProg	1	GXT5LI-1500LVRT2UXLN	Vertiv-UPS 1500VA Lithium-ion Rack/Tower-Mount UPS

46	WMBKT2U	Wall-mount bracket for 2U UPS, black Liebert® GXT5 up to 3kVA
46	VP9562	Vertiv rPDU, Basic Standard, 15A, 120V, 1.4kW, Horizontal, (10) NEMA 5-15R, 10ft power cord with 5-15P, Black Powder Coat
1	CL_VM VM Gateway	Critical Labs network Management VM Gateway
1	CLD50	1-50 Device Annual License
1	CLO50	1-50 Device Onboarding
46	RDU101	Vertiv Liebert IntelliSlot RDU101 - Network Card Remote Management Adapter (RDU101

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Funding:

This project is contingent on E-Rate funding, board approval, and availability of matching funds.

Proposal Process:

Schedule of Events:

EVENT	DATE
Release of RFP to Bidders	February 21, 2025
Bid Email Due Date	Friday, March 7, 2025, 11:59 AM CST
Contract Award	Upon School Board Approval
<p>All questions must be emailed to flwilliams@bessk12.org and must have "BCS 2025-2026 UPS Mini- Quote Submission" in the subject. All questions and answers will be posted on the mini-bid website. Please check back regularly for updates.</p>	

Terms:

Complete bids should be emailed to flwilliams@bessk12.org and must have "BCS 2025-2026 Mini- Quote UPS Submission" in the subject no later than Friday, March 7, 2025, 11:59 AM CST.

Vendors must use their ALJP bid as the basis for this quote. Pricing may be lower, but BCS must be able to demonstrate to USAC that the prices submitted clearly tie back to the vendor's ALJP bid award. Provide pricing good through June 30, 2025. No shipping costs may be added at the time of purchase.

All prices submitted on the bid are to be "delivered prices" and shall be inclusive of all charges and fees and shall not include any state or local tax. Tax-exempt information is available upon request. No additional fees and/or charges may be added during the length of the contract.

As with all E-rate RFPs, the district will, at its sole discretion, decide whether a vendor/respondent award will result from this RFP. The issuance of this RFP does not obligate the district to make an award.

REQUEST FOR PROPOSALS

FY 2025-2026

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Prospective vendor employees may be required to have a background check before entering schools during attendance hours.

BCS reserves the right to accept and/or deny any or all items on the proposal at the unit price submitted.

The Winning Vendor must provide an inventoried Excel spreadsheet of all equipment installed using the attached format if installation is included in the purchase.

No invoice will be paid until all purchase order items have been delivered to the school district's satisfaction.

BCS will require Vendor to file a 474 (SPI).

BCS reserves the right to cancel the contract with the vendor for nonperformance. All items must be new, unused, current technology, not end-of-life, close-out, or refurbished products.

The vendor must be an established business for a minimum of at least 3 continuous years and must have handled orders for the same or similar products.

Vendor ALJP Contract number(s) should be on ALL quotes and invoices.

The vendor must be in good standing with the FCC and provide a current Service Provider Identification Number (SPIN) with USAC Schools and Libraries (E-rate) throughout the term of any agreement. Please indicate SPIN on all documentation. Vendors who do not currently have green light status will not be considered. The loss of green light status with the FCC shall render any contracts entered into with the vendor to be immediately null and void.

The vendor must be able to complete installation according to specified deadlines.

Additional Requirements:

Depending on the size of the project, after-hours installation may be required.

Separate E-rate eligible items from ineligible items on all quotes and invoicing.

If BCS does not receive E-rate funding as a result of vendor error, the vendor will still be required to provide bid services and BCS will only be obligated to their E-rate percentage.

REQUEST FOR PROPOSALS
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Bid bond may be required depending on size of the project.

Disqualifications:

If one or more of the following occur, then the entire bid/quote will be disqualified. A disqualification means that the bid/quote will not be accepted, evaluated, or considered.

- The bid/quote is received after Friday, March 7, 2025, 11:59 AM CST.
- The required bid documentation listed in the terms is not included.
- The vendor fails to provide a SPIN.
- The vendor does not currently have a green light status with USAC.
- The vendor does not bid on the project as specifically outlined in the RFP.

The BCS will award based on the vendor submission that best meets the needs of the school system regarding the current Technology Plan, future growth, and RFP specifications, not necessarily the lowest price even though price will be a primary factor.

BCS may elect to award all, some, or none of the services bid.

BCS reserves the right to reject any or all of the bids or any items of any bids, to waive any informalities in bids received, and to waive technical errors in the best interest of BCS will thereby be promoted.

Equipment Inventory Format

Manufacturer	Model	Serial Number	Date Installed	School Building	Room/ Location