

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID NUMBER: 24-06

Network Equipment, Components, and Associated Services:

Current/ Example of Requested	Model	Description	Quantity	Disc % off of List Price	Unit Cost (after discount)	Total Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9300X-24Y-E	Catalyst 9300X 24x25G Fiber Ports, modular uplink Switch	21					
	BIDDERS:	C SPIRE		64.5%	\$10,498.11	\$220,460.31	\$170.00 EACH - \$3,570.00	100%
Current/ Example of Requested	CON-SW-C9300XE	SNTC-NO RMA Catalyst 9300X 24x25G Fiber Ports, modul 1 Year	21					
	BIDDERS:	C SPIRE		100%	\$0.00	No Response	\$0.00	100%

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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Current/ Example of Requested	Model	Description	Quantity	Disc % off of List Price	Unit Cost (after discount)	Total Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	SC9300UK9-179	Cisco Catalyst 9300 XE 17.9 UNIVERSAL UNIVERSAL	21					
	BIDDERS:	C SPIRE		0%	\$0.00	No Response	\$0.00	100%
Current/ Example of Requested	PWR-C1-715WAC-P	715W AC 80+ platinum Config 1 Power Supply	21					
	BIDDERS:	C SPIRE		0%	\$0.00	No Response	\$0.00	100%

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Current/ Example of Requested	C9300-SPS-NONE	No Secondary Power Supply Selected	21					
	BIDDERS:	C SPIRE		0%	\$0.00	No Response	\$0.00	100%
Current/ Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	21					
	BIDDERS:	C SPIRE		0%	\$0.00	No Response	\$0.00	100%

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Current/ Example of Requested	C9300X-NW-E-24	C9300 Network Essentials, 24-port license	21					
	BIDDERS:	C SPIRE		0%	\$0.00	No Response	\$0.00	100%
Current/ Example of Requested	STACK-T1-50CM	50CM Type 1 Stacking Cable	21					
	BIDDERS:	C SPIRE		64.5%	\$41.99	\$881.79	\$0.00	100%

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

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Current/ Example of Requested	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	21					
	BIDDERS:	C SPIRE		64.5%	\$39.89	\$837.69	\$0.00	100%
Current/ Example of Requested	C9300-SSD-NONE	No SSD Card Selected	21					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

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Current/ Example of Requested	PWR-C1-BLANK	Config 1 Power Supply Blank	21					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	C9300X-NM-BLANK	Catalyst 9300 Network Module Blank Module	21					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

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Current/ Example of Requested	C9300X-DNA-24Y-E	C9300 DNA Essentials, Term License	21					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	C9300-DNA-L-E-5Y	DNA Essentials 5 Year License	21					
	BIDDERS:	C SPIRE		64.5%	\$428.32	\$8,994.72	\$0.00	100%

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Current/ Example of Requested	Model	Description	Quantity	Disc % off of List Price	Unit Cost (after discount)	Total Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9300X-NM-NONE	Catalyst 9300 No-Network Module Selection	21					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	21					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

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Current/ Example of Requested	C9300X-12Y-E	Catalyst 9300X 12x25G Fiber Ports, modular uplink Switch	1					
	BIDDERS:	C SPIRE		64.5%	\$7,138.71	\$7,138.71	\$170.00 EACH - \$170.00	100%
Current/ Example of Requested	CON-SW-C9300X12	SNTC-NO RMA Catalyst 9300X 12x25G Fiber Ports, modul 1 Year	1					
	BIDDERS:	C SPIRE		100%	\$0.00	\$0.00	\$0.00	100%

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Current/ Example of Requested	SC9300UK9-179	Cisco Catalyst 9300 XE 17.9 UNIVERSAL UNIVERSAL	1					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	PWR-C1-715WAC-P	715W AC 80+ platinum Config 1 Power Supply	1					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

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Current/ Example of Requested	C9300-SPS-NONE	No Secondary Power Supply Selected	1					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	1					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

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Current/ Example of Requested	C9300X-NW-E-12	C9300 Network Essentials, 12-port license	1					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	STACK-T1-50CM	50CM Type 1 Stacking Cable	1					
	BIDDERS:	C SPIRE		64.5%	\$41.99	\$41.99	\$0.00	100%

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Current/ Example of Requested	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	1					
	BIDDERS:	C SPIRE		64.5%	\$39.89	\$39.89	\$0.00	100%
Current/ Example of Requested	C9300-SSD-NONE	No SSD Card Selected	1					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

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Current/ Example of Requested	PWR-C1-BLANK	Config 1 Power Supply Blank	1					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	C9300X-NM-BLANK	Catalyst 9300 Network Module Blank Module	1					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

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Current/ Example of Requested	C9300X-DNA-12Y-E	C9300 DNA Essentials, Term License	1					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	C9300-DNA-L-E-5Y	DNA Essentials 5 Year License	1					
	BIDDERS:	C SPIRE		64.5%	\$428.32	\$428.32	\$0.00	100%

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Current/ Example of Requested	C9300X-NM-NONE	Catalyst 9300 No-Network Module Selection	1					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	1					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

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Current/ Example of Requested	C9300X-NM-8Y=	Catalyst 9300 8 x 10G/25G Network Module SFP+/SFP28	22					
	BIDDERS:	C SPIRE		64.5%	\$1,070.81	\$23,557.82	\$170.00 EACH - \$3,740.00	100%
Current/ Example of Requested	C9300-48H-E	Catalyst 9300 48-port UPoE+, Network Essentials	278					
	BIDDERS:	C SPIRE		64.5%	\$4,680.47	\$1,301,170.66	\$170.00 EACH - \$47,260.00	100%

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Current/ Example of Requested	CON-SW-C930210L	SNTC-NO RMA Catalyst 9300 48-por 1 Year	278					
	BIDDERS:	C SPIRE		100%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	C9300-NW-E-48	C9300 Network Essentials, 48-port license	278					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

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Current/ Example of Requested	SC9300UK9-176	Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL	278					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	PWR-C1-1100WAC-P	1100W AC 80+ platinum Config 1 Power Supply	278					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

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Current/ Example of Requested	C9300-SPS-NONE	No Secondary Power Supply Selected	278					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	CAB-C15-CBN	Cabinet Jumper Power Cord, 250 VAC 13A, C14-C15 Connectors	278					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

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Current/ Example of Requested	C9300-SSD-NONE	No SSD Card Selected	278					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	STACK-T1-50CM	50CM Type 1 Stacking Cable	278					
	BIDDERS:	C SPIRE		64.5%	\$41.99	\$11,673.22	\$0.00	100%

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Current/ Example of Requested	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	278					
	BIDDERS:	C SPIRE		64.5%	\$39.89	\$11,089.42	\$0.00	100%
Current/ Example of Requested	NM-BLANK-T1	Cisco Catalyst Type 1 Network Module Blank	278					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

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Current/ Example of Requested	PWR-C1-BLANK	Config 1 Power Supply Blank	278					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	C9K-SMART-BUILDING	Smart Building Application Identifier	278					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

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Current/ Example of Requested	C9300-DNA-E-48	C9300 DNA Essentials, 48-Port Term Licenses	278					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	C9300-DNA-E-48-5Y	C9300 DNA Essentials, 48-Port, 5 Year Term License	278					
	BIDDERS:	C SPIRE		64.5%	\$785.26	\$218,302.28	\$0.00	100%

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Current/ Example of Requested	Model	Description	Quantity	Disc % off of List Price	Unit Cost (after discount)	Total Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9300-NM-NONE	No Network Module Selected	278					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	278					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

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Current/ Example of Requested	C9300-NM-2Y=	Catalyst 9300 2 x 25GE Network Module, spare	60					
	BIDDERS:	C SPIRE		64.5%	\$1,118.86	\$67,131.60		100%
Current/ Example of Requested	C9300-NM-8X=	Catalyst 9300 8 x 10GE Network Module, spare	108					
	BIDDERS:	C SPIRE		64.5%	\$1,110.50	\$119,934.00		100%

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Current/ Example of Requested	STACK-T1-3M=	3M Type 1 Stacking Cable	63					
	BIDDERS:	C SPIRE		64.5%	\$159.98	\$10,078.74	\$0.00	100%
Current/ Example of Requested	CAB-SPWR-150CM=	Catalyst Stack Power Cable 150 CM Spare	63					
	BIDDERS:	C SPIRE		64.5%	\$95.00	\$5,985.00	\$0.00	100%

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Current/ Example of Requested	SFP-10/25G-LR-S=	10/25GBASE-LR SFP28 Module	159					
	BIDDERS:	C SPIRE		64.5%	\$984.84	\$156,589.56	\$0.00	100%
Current/ Example of Requested	SFP-25G-AOC2M=	25GBASE Active Optical SFP28 Cable, 2M	26					
	BIDDERS:	C SPIRE		64.5%	\$202.69	\$5,269.94	\$0.00	100%

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Current/ Example of Requested	C9300L-24P-4G-E	Catalyst 9300L 24p PoE, Network Essentials ,4x1G Uplink	373					
	BIDDERS:	C SPIRE		64.5%	\$2,001.87	\$746,697.51	\$170.00 EACH - \$63,410.00	100%
Current/ Example of Requested	CON-SW-C9300L2E	SNTC-NO RMA Catalyst 9300L 24p PoE, Network Essentia	373					
	BIDDERS:	C SPIRE		100%	\$0.00	\$0.00	\$0.00	100%

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Current/ Example of Requested	C9300L-NW-E-24	C9300L Network Essentials, 24-port license	373					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	PWR-C1-BLANK	Config 1 Power Supply Blank	373					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

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Current/ Example of Requested	Model	Description	Quantity	Disc % off of List Price	Unit Cost (after discount)	Total Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9300L-STACK-BLANK	Catalyst 9300L Blank Stack Module	746					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	FAN-T2	Cisco Type 2 Fan Module	1119					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

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Current/ Example of Requested	PWR-C1-715WAC-P	715W AC 80+ platinum Config 1 Power Supply	373					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	C9300L-SPS-NONE	No Secondary Power Supply Selected	373					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID NUMBER: 24-06

Current/ Example of Requested	Model	Description	Quantity	Disc % off of List Price	Unit Cost (after discount)	Total Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	373					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	C9300L-SSD-NONE	No SSD Card Selected	373					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID NUMBER: 24-06

Current/ Example of Requested	Model	Description	Quantity	Disc % off of List Price	Unit Cost (after discount)	Total Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9300L-DNA-E-24	C9300L Cisco DNA Essentials, 24-port license	373					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	C9300L-DNA-E-24-5Y	C9300L Cisco DNA Essentials, 24-port, 5 Year Term license	373					
	BIDDERS:	C SPIRE		64.5%	\$428.32	\$159,763.36	\$0.00	100%

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID NUMBER: 24-06

Current/ Example of Requested	Model	Description	Quantity	Disc % off of List Price	Unit Cost (after discount)	Total Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	373					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	S9300LUK9-179	Cisco Catalyst 9300L XE 17.9 UNIVERSAL	373					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID NUMBER: 24-06

Current/ Example of Requested	Model	Description	Quantity	Disc % off of List Price	Unit Cost (after discount)	Total Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9300L-48P-4G-E	Catalyst 9300L 48p PoE, Network Essentials ,4x1G Uplink	45					
	BIDDERS:	C SPIRE		64.5%	\$3,254.15	\$146,436.75	\$170.00 EACH - \$7,650.00	100%
Current/ Example of Requested	CON-SW-C930G4EP	SNTC-NO RMA Catalyst 9300L 48p P	45					
	BIDDERS:	C SPIRE		100%	\$0.00	\$0.00	\$0.00	100%

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID NUMBER: 24-06

Current/ Example of Requested	Model	Description	Quantity	Disc % off of List Price	Unit Cost (after discount)	Total Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	S9300LUK9-179	Cisco Catalyst 9300L XE 17.9 UNIVERSAL	45					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	C9300L-NW-E-48	C9300L Network Essentials, 48-port license	45					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID NUMBER: 24-06

Current/ Example of Requested	Model	Description	Quantity	Disc % off of List Price	Unit Cost (after discount)	Total Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	PWR-C1-BLANK	Config 1 Power Supply Blank	45					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	C9300L-STACK-BLANK	Catalyst 9300L Blank Stack Module	90					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID NUMBER: 24-06

Current/ Example of Requested	Model	Description	Quantity	Disc % off of List Price	Unit Cost (after discount)	Total Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	FAN-T2	Cisco Type 2 Fan Module	135					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	PWR-C1-715WAC-P	715W AC 80+ platinum Config 1 Power Supply	45					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID NUMBER: 24-06

Current/ Example of Requested	Model	Description	Quantity	Disc % off of List Price	Unit Cost (after discount)	Total Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9300L-SPS-NONE	No Secondary Power Supply Selected	45					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	45					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID NUMBER: 24-06

Current/ Example of Requested	Model	Description	Quantity	Disc % off of List Price	Unit Cost (after discount)	Total Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9300L-SSD-NONE	No SSD Card Selected	45					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%
Current/ Example of Requested	C9300L-DNA-E-48	C9300L Cisco DNA Essentials, 48-port license	45					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID NUMBER: 24-06

Current/ Example of Requested	Model	Description	Quantity	Disc % off of List Price	Unit Cost (after discount)	Total Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9300L-DNA-E-48-5Y	C9300L Cisco DNA Essentials, 48-port, 5 Year Term license	45					
	BIDDERS:	C SPIRE		64.5%	\$785.26	\$35,336.70	\$0.00	100%
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	45					
	BIDDERS:	C SPIRE		0%	\$0.00	\$0.00	\$0.00	100%

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID NUMBER: 24-06

Current/ Example of Requested	Model	Description	Quantity	Disc % off of List Price	Unit Cost (after discount)	Total Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	PAN-PA-3420	Palo Alto Networks PA-3400 Series PA-3420 - Security appliance - 10 GigE, 5 GigE, 2.5 GigE, 25 Gigabit Ethernet - front to back airflow - 1U - rack-mountable	2					
	BIDDERS:	C SPIRE		9.92%	\$39,444.51	\$78,889.02	\$680.00 EACH - \$1,360.00	50%
Current/ Example of Requested	PAN-PA-3420-BND-CORESEC-3YR	PA-3420, Core Security Subscription Bund Product	2					
	BIDDERS:	C SPIRE		9.92%	\$79,870.86	\$159,741.72	\$0.00	27%

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID NUMBER: 24-06

Current/ Example of Requested	Model	Description	Quantity	Disc % off of List Price	Unit Cost (after discount)	Total Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	PAN-SVC-PREM-3420-3YR	Palo Alto Networks Premium Support - Extended service agreement - advance parts replacement - 3 years -	2					
	BIDDERS:	C SPIRE		9.92%	\$23,076.97	\$46,153.94	\$0.00	10%
Current/ Example of Requested	PAN-PA-5410-AC	Palo Alto Networks PA-5410 - Security appliance - 40 Gigabit LAN, 100 Gigabit Ethernet, 5 GigE, 2.5 GigE, 25 Gigabit LAN - front to back airflow - 2U	2					
	BIDDERS:	C SPIRE		9.92%	\$65,449.61	\$130,899.22	\$680.00 EACH - \$1,360.00	50%

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID NUMBER: 24-06

Current/ Example of Requested	Model	Description	Quantity	Disc % off of List Price	Unit Cost (after discount)	Total Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	PAN-PA-5410-BND-CORESEC-3YR	PA-5410, Core Security Subscription Bund Product	2					
	BIDDERS:	C SPIRE		9.92%	\$132,538.61	\$265,077.22	\$0.00	27%
Current/ Example of Requested	PAN-SVC-PREM-5410-3YR	Palo Alto Networks Premium Support - Extended service agreement - advance parts replacement - 3 years	2					
	BIDDERS:	C SPIRE		9.92%	\$38,256.88	\$76,513.76	\$0.00	10%

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MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID NUMBER: 24-06

Percentage off of List for Any Equipment Not Listed Above: --- for Any Associated Manufacturer

BIDDERS: C SPIRE _____ 64.5% _____

Maintenance:

BIDDERS: C SPIRE _____ 35% _____

Please Specify any Exceptions where the Specified Percentage off List Would NOT Apply:

Hourly Rate for Configuration & Installation of Any Network Equipment Not Listed Above:

BIDDERS: C SPIRE _____ \$170.00 _____ Hourly

Additional Proposed Network Equipment and Components or equivalent, if any. Include Configuration, Installation & Training and Manufacturer Maintenance, as appropriate (attach additional pages if needed):

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID NUMBER: 24-06

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E- rate Eligible

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID NUMBER: 24-06

(Group I – Continued) Patch Cords, Cables, & Connectors:

	Model	Description	Product Manufacturer	Unit Cost	Specify % E-rate Eligible
Current/ Example of Requested		LC to ST Fiber Jumpers, SM, Duplex, 3mtr			
BIDDERS: C SPIRE	LCST-01203		CWC	\$8.99	100%
New					
Current/ Example of Requested		ST to ST coupler for Single mode			
BIDDERS: C SPIRE	31F2-TT400		CWC	\$3.00	100%

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID NUMBER: 24-06

Current/ Example of Requested		ST to SC single mode duplex patch cord, 1 meter			
BIDDERS: C SPIRE	SCST-01203		CWC	\$8.50	100%
Current/ Example of Requested		ST to LC multimode duplex patch cord, 1 meter			
BIDDERS: C SPIRE	LCST-01201		CWC	\$7.99	100%

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID NUMBER: 24-06

	Model	Description	Product Manufacturer	Unit Cost	Specify % E-rate Eligible
Current/ Example of Requested		ST to SC multimode duplex patch cord, 3 meter			
BIDDERS: C SPIRE	STST-11103		CWC	\$12.00	100%
Current/ Example of Requested		ST to LC multimode duplex patch cord, 3 meter			
BIDDERS: C SPIRE	LCST-11003		CWC	\$12.75	100%

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

MOBILE COUNTY PUBLIC SCHOOL SYSTEM (MCPSS)

BID NUMBER: 24-06

Current/ Example of Requested		Duplex SC-LC MM 62.5 10Mtr Cord			
BIDDERS: C SPIRE	L CSC-11110		CWC	\$18.00	100%
Current/ Example of Requested		Duplex LC-LC MM62.5 10Mtr Cord			
BIDDERS: C SPIRE	LC LG11103		CWC	\$12.00	100%

(Cont'd) - Percentage off of List for Any Patch Cords Not Listed (Include Product Manufacturer):

BIDDERS: C SPIRE _____ 40% _____

Additional Proposed Patch Cords & Connectors, if any (attach additional pages if needed):

VENDOR ADDRESS

**#101410
TEKLINKS, INC
dba C SPIRE
107 ST. FRANCIS STREET
SU8ITE 2500
MOBILE, AL 36602
(855) 455-9628**