



2/7/2022

RFP#: FSD5-2022-01

Hytera Two-Way Radio System

Overview

Florence School District Five (FSD5) is accepting proposals from qualified vendors to upgrade and add to our current Hytera Two Way Radio System. We currently have a Hytera RD982 DMR repeater located on the City of Johnsonville Water Tower adjacent to the District Office. This only allows us two (2) time slots and we have three (3) schools and a bus fleet that we would like to use the repeater system. Currently only one school, Johnsonville High School, is utilizing the repeater. Johnsonville Elementary School and Johnsonville Middle School are using analog simplex communications. Our bus fleet currently does NOT have two-way radios.

We currently have a mix of Hytera PD 782i, Hytera PD 682i, and Hytera PD 362i radios, as well as various other analog radios.

Vendors are requested to ensure that their bid meets the following requirements:

1. Additional Hytera RD982 DMR repeater to allow for a total of four (4) time slots and link repeaters.
2. Fourteen (14) Hytera MD782i mobile / base radios for buses and base station setup at Transportation Office and District Office
3. Twenty-five (25) Hytera MD682i handheld radios
4. Vendor must be an authorized Hytera dealer
5. This must be a turnkey project. All materials, software, licensing, etc., must be included in proposal.

Instructions for submittal of proposals

There is a mandatory pre-bid walkthrough meeting scheduled for Wednesday, January 26, 2022 at 11:00am EST at 156 East Marion Street, Johnsonville, SC 29555. To be considered, offeror must attend Pre-Bid Walkthrough meeting.

Vendors are responsible for ensuring that their proposals meet all aspects of this RFP.

All proposals must be submitted in a sealed package that is clearly labeled, "SEALED PROPOSAL: RFP # FSD5-2022-01". Proposals received after the deadline will not be accepted. Proposals shall be sent by means of commercial carrier or hand delivered to the address listed below. The full name of vendor must be clearly marked on the outside of the package.



2/7/2022

RFP#: FSD5-2022-01

All packages must include the following:

1. Two printed copies of the proposal
2. Signed copy of RFP acknowledging full understanding
3. Flash drive containing digital copy of proposal in MS Word or Adobe PDF format

All proposals can be sent to the following address:

Adam W. Kennedy
Director of Technology and Safety Operations
Florence School District Five
Post Office Box 98
156 East Marion Street
Johnsonville, SC 29555

Questions or concerns

Upon publication of this RFP and until notice of contract award, all communication from proposers regarding this RFP must be directed to Adam Kennedy in email at akennedy@fsd5.org. It is the vendor's responsibility to understand requirements and specifications of this RFP and to seek clarification as required.

Florence School District Five shall distribute all official changes, modifications, responses to questions or notices relating to this RFP. Any information not provided by Florence School District Five shall not be taken into consideration and vendors relying on this information do so at their own risk.

Schedule

The table below shows anticipated dates of actions relating to this RFP. If it is found necessary to change any of these dates, an addendum to this RFP will be issued.

Milestone	Date
RFP issued	February 7, 2022
Mandatory Pre-Bid Walkthrough	February 24, 2022 at 11:00 am EST District Office 156 E. Marion Street Johnsonville, SC 29555
Deadline for clarification questions	March 4, 2022 at 4:00 pm EST
Proposals due	March 11, 2022 at 4:00 pm EST



2/7/2022

RFP#: FSD5-2022-01

Project Objectives

1. Achieve uniform and affective two-way radio communications in our school district.
2. Have the ability for school personnel, district office personnel, and transportation personnel to communicate via two-way radios easily and reliably.
3. Add to our current Hytera system without the need for a total overhaul of our radio system.

Proposal requirements

1. Must include **all** requirements as outlined in overview.
2. Three (3) references from other school districts or customers that vendor have worked with to include a phone number and email address. (If applicable)
3. List of equipment proposed with all manufacturer model numbers and itemized pricing.
4. Proposed implementation schedule showing a basic timeline from contract being awarded.
5. Vendor statement of exception outlining necessary exception to any requirements of this RFP - or- If there are none a statement stating no exceptions necessary.
6. Any additional information as deemed necessary by vendor

Proposal Evaluation and award

Florence School District Five will evaluate submitted proposals based on level of completeness, past record of performing similar work, ability to work with local staff, cost of equipment and services. In addition to meeting all requirements of this RFP, the following factors will also be evaluated:

1. Vendor ability to support system
2. Proposed systems ability to meet requirements in this RFP
3. Vendor references
4. History with district

Proposals may be rejected for the following reasons:

1. Failure to meet requirements as set in this RFP
2. Failure to submit a complete response
3. Failure to demonstrate technical competence
4. Failure to submit proposal by deadline

Discussions with responsible entities that have submitted proposals may occur to clarify details or any question with submitted proposal. All submitted proposals will be afforded fair and equal treatment with respect to any opportunity for discussion and revision.



2/7/2022

RFP#: FSD5-2022-01

Notice of Award or Intent to Award will be posted in the Finance Department located at the District Office, 156 East Marion Street, Johnsonville, SC 29555. If the total value of the contract resulting from this solicitation is less than \$100,000.00, Proposers who desire to receive a copy of the Statement of Award must include a self-addressed stamped envelope. All Proposers will receive an "Intent to Award" if the total value of any contract resulting from this solicitation is \$100,000.00 or greater.

General Procedures

1. This Request for Proposals is issued in accordance with applicable provisions to the district purchasing policies and procedures.
2. Responses will be opened in private by District Officials to avoid disclosure of contents that are confidential to competing vendors.
3. Florence School District Five will not be liable for any cost incurred by vendors submitting responses to this RFP.
4. Contracted vendor shall not assign any interest in the contract and shall not transfer any interest without prior written consent of Florence School District Five.
5. In submitting a quote/proposal, the vendor understands that the district and its representatives will determine which quote/proposal, if any, is accepted. Vendor waives any right to claim damages, based on the selection process. All completed quotes/proposals and support documentation submitted become the property of the district and will be retained as required by State and Federal law.
6. At the completion of this project, the successful vendor must provide proof of ownership showing Florence School District Five is the sole owner of record and demonstrate that all warranty information is in the name of the district and is appropriately documented with the equipment manufacturer(s).
7. If, through any cause, the contracted firm fails to fulfill the obligations agreed to in a timely and proper manner, the district shall have the right to terminate the contract by notifying the firm in writing and specifying a termination date not less than thirty (30) calendar days in advance. In such event, the contracted firm shall be entitled to just and equitable compensation for any satisfactory work completed.
8. Any modifications to or clarifications of this RFP will be distributed by the District to each Respondent, who also provides a fax number, mailing address, and/or email address for such purpose.
9. If the equipment proposed in response to this "Request for Proposal" is not capable of performing all functions described in the specifications, an Exception Statement shall be supplied stating all features and functions to which the exception is being taken, and the effect of this exception.
10. The proposal must be firm for acceptance for a period of 90 days.



2/7/2022

RFP#: FSD5-2022-01

11. Florence School District Five reserves the right to determine whether a vendor is responsible and responsive and has the ability and resources to perform the contract in full and to comply with the specifications. Florence School District Five reserves the right to request additional information from the vendor to satisfy any questions that might arise. Florence School District Five further reserves the right to reject any or all proposals or to issue an invitation for new proposals.

Name of Vendor	
Authorized Signature	
Title	
Printed Name	
Date Signed	