

1. Are you for cloud-based firewall or management of existing on-premises firewall?
We are not apposed to any solutions for Firewall management as long as they are secure
2. How are you looking for the firewall to do Patch management?
We have always managed Patching in house but would definitely listen to any options available
3. The RFP mentions 1,650–1,700 students and employees. Could you please provide the following breakout per location:
 - a. Number of students and type of computer (ie. Chromebook, Windows 11, etc.):
Current Enrollment 8/25/25: 1683 and exclusively use Chromebooks
 - b. Number of employees and type of computer (ie. Chromebook, Windows 11, etc.):
Current Employee 8/25/25: 355 and use Windows 11, Chromebooks, and MacOS
 - c. Number of servers and software installed (ie. 10 Windows, 3 Linux, etc):
15 Servers, 13 in the Windows Environment and 2 in the Linux Environment
4. For your network, can you give me a quantity breakdown of network devices by quantity and type: (ie. 10 Cisco)
 - a. Switches – 25 HP Switches
 - b. Cameras – 192 Openeye Cameras
 - c. Firewalls – 1 Fortinet Firewall
 - d. Printers – 15 Kyocera Copiers, 15 HP Printers
 - e. Other IoT: AC controls, Access Controls (Paxton)
 - f. Wireless Aps- 145 (Extreme Network)
5. What type of virtualization do you leverage (ie. On-prem VMware, cloud AWS, etc)
VMWare
6. Are you looking for MFA for employees and students?
We currently use Classlink as our MFA for Employees and Students
7. What is your current MDR solution?
Fortigate, Sophos, Google Admin Suite
8. What is your current software deployment solution (ie. BIGFOX)?
FOG and Microsoft Deployment Services
9. Is it correct that Chromebooks are not part of the EDR solution? NA if you don't use them.
That is correct
10. What are you currently using for Patch Management?
A mix of FOG, Microsoft Deployment, Manual Deployment
11. How many employees are on your IT staff?
3
12. How many users need privileged access?
3
13. How many VPN connections do you have?
One for the IT department

14. How many locations do you have?
3 Schools and 1 Board office but only 3 physical locations
15. How many locations have Internet access?
100%
16. Do you currently segment student traffic from employee traffic?
We segment Chromebook traffic
17. Do you have different Wireless SSIDs for students and employees? If so please list.
We have 2 SSID's Lanier for District wide connectivity and CBL for Chromebook connectivity
18. Have had in security breaches in the last 3 years?
No
19. Do you have Cyber Insurance?
Yes
20. What is the primary identity and access management (IAM) solution (ie. Active Directory)?
Active Directory and Google Workspace
21. What collaboration platforms are being used, including license type, license count, and number of instances (ie, O365 - E5- 1, Google Workspace - 1)?
O365 – 1, Google Workspace – 1, Classlink - 1
22. What percentage of endpoints are internal (on the county network) versus external (remote, mobile, etc.)? **100% internal**
23. What help desk system does Lanier County School currently use?
Yoss Systems - Bamboo
24. Do you have current, documented policies that include, Enterprise Security Policy, Acceptable/Responsible Use Policy, Privacy Policy, Security Incident Response Policy, please provide supporting documentation.
Our board polices are located here
<https://simbli.eboardsolutions.com/Index.aspx?S=4100>
Our Cybersecurity Policy is locate here
https://docs.google.com/document/d/1kTUmMb8_3M3fNAivFcOFYuH5T7-ABAE5jIiwunkYkSI/edit?usp=sharing
25. How many days would you like the log information to be maintained? **90 Days**
26. What is the period of performance we should be costing? The RFP has a start date of 3/18/2025 which has passed. **Error has been corrected and posted to our website**
www.lanier.k12.ga.us , 371 award date (TBD) to June 30, 2025
27. Regarding the part of Section 7 that follows “Disclaimers”, the evaluation criteria is inconsistent with the evaluation criteria under Section 4. Is this a mistake? In addition, there seem to be other inconsistencies, such as the criteria that states “Vendor will be given 10 points if delivery is guaranteed by June 30, 2025” which has already passed.
Error on the RFP has been corrected and posted to our website www.lanier.k12.ga.us
28. Can you extend the submission date by one week after all questions have been addressed?
There may be answers to questions provided that materially change sections of responses.

29. Is Lanier County Schools going to commit the resources to meeting the new delivery date? **Yes**
30. Is Penetration testing external only? **Yes**
- a. How many URLS? **10**
31. You have a requirement for Vulnerability management. How many IP addresses do you need scanned? **We have a range from the Department of Education that covers 255 IP address and we also have supplemental internet that cover 1 IP address**
32. Where is the data located for data loss prevention (ie. Onprem file servers, Onedrive, etc.)? **Onprem (virtural servers) and Google Drive**
33. Do you require Web Vulnerability testing? If so how many URLS? **Not required but would like to see options. 10 URL's**