

### **Attachment 7.3 – Cost-Reimbursable Financial Projected Worksheet**

The budget must address all line items. All indirect and overhead costs must be included in the Administrative Fee. If using a per meal/meal equivalent, the projections below are based on **<FSMC inserts estimated number of meals>** meals/meal equivalents.

REVENUES	Year One (2024-2025)	Year Two (2025-2026)	Year Three (2026-2027)	Year Four (2027-2028)	Year Five (2028-2029)
<b>Cash Sales</b>					
Student Breakfast Sales					
Student Lunch Sales					
A La Carte Sales					
Adult Sales					
Special Event Sales					
<b>Total Cash</b>					
<b>Federal Reimbursement (Based on Current Rates)</b>					
Breakfast					
Lunch					
Snacks					
Summer Food Service Program					
USDA Foods Credit					
<b>Total Reimbursements</b>					
<b>*Total Revenue (Total Cash + Total Reimbursements) =</b>					
EXPENSES	Year One (2024-2025)	Year Two (2025-2026)	Year Three (2026-2027)	Year Four (2027-2028)	Year Five (2028-2029)
<b>SFA Food Costs</b>					
Gross Food Cost					
Food Deposit Cost					
Food Delivery Cost					
USDA Foods Used					
USDA Foods Delivery					
USDA Foods Processing					
<b>Total Food Cost</b>					
<b>Labor Costs</b>					
<b>Total Labor Costs</b> (same as Attachment 7.2)					

EXPENSES (Continued)	Year One (2024-2025)	Year Two (2025-2026)	Year Three (2026-2027)	Year Four (2027-2028)	Year Five (2028-2029)
<b>FSMC Fees</b>					
Administrative Fee					
Management Fee					
<b>Total Administrative and Management Fees</b>					
<b>Direct Costs</b>					
Paper & Disposable Goods					
Replacement/Small Wares					
Auto Expenses					
Insurance Expense					
Telephone					
Office Supplies					
Postage					
Bank Deposit Services					
Uniforms & Laundry					
Other Delivery & Freight/Non-Food					
Advertising, Promotions & Menus					
Marketing/Franchise & Décor					
Equipment Financing					
Equipment Repair					
Licenses					
Employee Travel					
Security Background Check					
Miscellaneous – Specify					
<b>Total Direct Costs</b>					
Total Discounts, Rebates, Applicable Credits, Allowances or incentives from FSMC Suppliers credited to SFA					
<b>*Total Expenses</b>					
<b>Food Service Surplus (Total Revenues – Total Expenses)</b>					

\*Total Expenses= All Food Costs + All Labor Costs + All Fees + All Direct Costs – Total Discounts, Rebates, Applicable Credits, Allowances or Incentives from FSMC Suppliers credited to SFA