

Addendum #2
RFP – Supplemental Custodial Services for Salem City Schools

Q: What is the total budgeted # custodial FTE for your district?

A: **36.5**

Q: What does your SCS custodian cost annually on average?

A: **\$31,085.60, but that includes building managers. Without building managers, it is \$28,046.89**

Q: What are you spending annually all-in for your custodial program to include: labor, payroll associated payroll costs, workers comp, healthcare, pension, PTO, OT subs for custodians, subcontractors, equipment, supplies, etc.?

A: **\$4,906,064.87 in fiscal year 23, which is the full school year we just finished.**