

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9200CX-12P-2X2G-E	Catalyst 9000 Compact Switch 12-Port PoE+, 240W, Essentials	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9200CX-NW-E-12	C9200CX Network Essentials, 12-port license	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	SCAT9200CXUK9-178	UNIVERSAL	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9200CX-DNA-E-12	C9200CX Cisco DNA Essentials, 12-Port Term Licenses	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9200CX-DNAE12-5Y	C9200CX Cisco DNA Essentials, 5Y Term License, 12P	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9200CX-8P-2X2G-E	Catalyst 9000 Compact Switch 8 port PoE+, 240W, Essentials	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9200CX-NW-E-8	C9200CX Network Essentials, 8-port license	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	CAB-TA-NA	North America AC Type A Power Cable	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	SCAT9200CXUK9-178	UNIVERSAL	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9200CX-DNA-E-8	C9200CX Cisco DNA Essentials, 8-Port Term Licenses	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9200CX-DNAE8-5Y	C9200CX Cisco DNA Essentials, 5Y Term License, 8P	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	MS250-24P-HW	Meraki MS250-24P L3 Stck Cld-Mngd 24x GigE 370W PoE Switch	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS250-24P-1YR	Meraki MS250-24P Enterprise License and Support, 1YR	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	LIC-MS250-24P-3YR	Meraki MS250-24P Enterprise License and Support, 3YR	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS250-24P-5YR	Meraki MS250-24P Enterprise License and Support, 5YR	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS250-24P-7YR	Meraki MS250-24P Enterprise License and Support, 7YR	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS250-24P-10YR	Meraki MS250-24P Enterprise License and Support, 10YR	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	MS250-48FP-HW	Meraki MS250-48FP L3 Stck Cld-Mngd 48x Gige 740W PoE Switch	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS250-48FP-1YR	Meraki MS250-48FP Enterprise License and Support, 1YR	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS250-48FP-3YR	Meraki MS250-48FP Enterprise License and Support, 3YR	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	LIC-MS250-48FP-7YR	Meraki MS250-48FP Enterprise License and Support, 7YR	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS250-48FP-10Y	Meraki MS250-48FP Enterprise License and Support, 10YR	%	\$	\$	%
Current/ Example of Requested	MS225-24P-HW	Meraki MS225-24P L2 Stck Cld-Mngd 24x GigE 370W PoE Switch	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS225-24P-1YR	Meraki MS225-24P Enterprise License and Support, 1YR	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS225-24P-3YR	Meraki MS225-24P Enterprise License and Support, 3YR	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	LIC-MS225-24P-5YR	Meraki MS225-24P Enterprise License and Support, 5YR	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS225-24P-7YR	Meraki MS225-24P Enterprise License and Support, 7YR	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS225-24P-10YR	Meraki MS225-24P Enterprise License and Support, 10YR	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	MS225-48FP-HW	Meraki MS225-48FP L2 Stck Cld-Mngd 48x GigE 740W PoE Switch	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	LIC-MS225-48FP-1YR	Meraki MS225-48FP Enterprise License and Support, 1YR	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS225-48FP-3YR	Meraki MS225-48FP Enterprise License and Support, 3YR	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS225-48FP-5YR	Meraki MS225-48FP Enterprise License and Support, 5YR	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS225-48FP-7YR	Meraki MS225-48FP Enterprise License and Support, 7YR	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	LIC-MS225-48FP-10Y	Meraki MS225-48FP Enterprise License and Support, 10YR	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	MS210-24P-HW	Meraki MS210-24P 1G L2 Cid-Mngd 24x GigE 370W PoE Switch	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS210-24P-1YR	Meraki MS210-24P Enterprise License and Support, 1 Year	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS210-24P-3YR	Meraki MS210-24P Enterprise License and Support, 3 Year	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	LIC-MS210-24P-5YR	Meraki MS210-24P Enterprise License and Support, 5 Year	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS210-24P-7YR	Meraki MS210-24P Enterprise License and Support, 7 Year	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS210-24P-10YR	Meraki MS210-24P Enterprise License and Support, 10 Year	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	MS210-48FP-HW	Meraki MS210-48FP 1G L2 Cld-Mngd 48x GigE 740W PoE Switch	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	LIC-MS210-48FP-1YR	Meraki MS210-48FP Enterprise License and Support, 1 Year	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS210-48FP-3YR	Meraki MS210-48FP Enterprise License and Support, 3 Year	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS210-48FP-5YR	Meraki MS210-48FP Enterprise License and Support, 5 Year	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-MS210-48FP-7YR	Meraki MS210-48FP Enterprise License and Support, 7 Year	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	MA-PWR-1025WAC	Meraki 1025WAC PSU	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	MA-PWR-CORD-US	Meraki AC Power Cord for MX and MS (US Plug)	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	MA-CBL-40G-50CM	Meraki 40GbE QSFP Cable, 0.5 Meter	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	MA-CBL-40G-1M	Meraki 40GbE QSFP Cable, 1 Meter	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	MA-CBL-40G-3M	Meraki 40GbE QSFP Cable, 3 Meter	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	CON-SNT-C98008KC	SNTC-8X5XNBD Cisco Catalyst 9800-80 Wireless Control	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	SC980080K9-173	Cisco Catalyst 9800-80 Wireless Controller	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9800-BLANK	Cisco 9800 Wireless Controller Module Blank	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9800-AC-1100W	Cisco Catalyst Wireless Controller 1100W AC Power Supply	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9800-40-K9	Cisco Catalyst 9800-40 Wireless Controller	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	CON-SNTP-C98004KA	SN7C-24X7X4 Cisco Catalyst 9800-40 Wireless Control	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	SC980040K9-173	Cisco Catalyst 9800-40 Wireless Controller	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9800-PWR-BLANK	Cisco 9800 Wireless Controller PS Blank	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9800-AC-750W-R	Cisco Catalyst 9800-40 750W AC Power Supply	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	CAB-L620P-C13-US	Power Cord, 250VAC, 15A, NEMA L6-20 to C13, US	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9800-L-F-K9	Cisco Catalyst 9800-L Wireless Controller_Fiber Uplink	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	CON-SNT-C9800LFL	SNTC-8X5XNBD Cisco Catalyst 9800-L Wireless Controlle	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	SC9800LK9-173	Cisco Catalyst 9800-L Wireless Controller	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9800-AC-110W	Cisco Catalyst 9800 L Wireless Controller Power Supply	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	CAB-AC-C5-BR	AC Power Cord, Type C5, Brazil	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9800-CL-K9	Cisco Catalyst 9800-CL Wireless Controller for Cloud	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	CON-ECMUS-C9800CLC	SOLN SUPP SWSS Cisco Catalyst 9800-CL Wireless Control	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	SC9800CLGCPK9-173	Cisco Catalyst 9800-CL Wireless Controllers - GCP	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	EDU-C9800-CL-K9	EDU SKU_Cisco Catalyst 9800-CL Wireless Controller for Cloud	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	CON-ECMU-EDUC98C9	SWSS UPGRADES EDU SKUCisco Catalyst 9800-CL Wireless	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	SC9800CLGCPK9-173	Cisco Catalyst 9800-CL Wireless Controllers - GCP	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	LIC-C9800L-PERF=	Cisco C9800 Series Wireless Controller upgrade license-Spare	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9800-AC-750W-R=	Cisco Catalyst 9800-40 750W AC Power Supply, Reverse Air	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9800L-RMNT=	Spare C9800 Wireless Controller Rack Mount Tray	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9800-10X10GE=	Cisco Catalyst 9800-80 10GE Module	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9800-2X40GE=	Cisco Catalyst 9800-80 2 Port 40GE Module	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9800-18X1GE=	Cisco Catalyst 9800-80 1GE Module	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9800-1X100GE=	Cisco Catalyst 9800-80 1 Port 100GE Module	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9800-1X40GE=	Cisco Catalyst 9800-80 1 Port 40GE Module	%	\$	\$	%
	Group Name: Catalyst AP					
New			%	\$	\$	%
Current/ Example of Requested	AIR-DNA	CISCO DNA for Wireless - CHOOSE ONLY QTY 1 HERE	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-DNA-TRK-5Y	CISCO DNA Wireless Term Tracker 5Y	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9105AXI-B	Cisco Catalyst 9105AX Series	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	CON-SNT-C9105AIB	SNTC-8X5XNBD Cisco Catalyst 9105AX Series	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways-Recessed	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-AP-BRACKET-8	AP Mounting Bracket	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	SW9105AXI-CW-K9	Capwap software for Catalyst 9105AXI	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	CDNA-E-C9105	Wireless Cisco DNA On-Prem Essentials, 9105 Tracking	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	DNA-E-3Y-C9105	C9105AX Cisco DNA On-Prem Essential,3Y Term,Trk Lic	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-DNA-E	Wireless Cisco DNA On-Prem Essential, Term Lic	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-DNA-E-3Y	Wireless Cisco DNA On-Prem Essential, 3Y Term Lic	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	PI-LFAS-AP-T	Prime AP Term Licenses	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-DNA-E-T-3Y	Wireless Cisco DNA On-Prem Essential, 3Y Term, Tracker Lic	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-DNA-NWSTACK-E	AIR CISCO DNA Perpetual Network Stack	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9115AXI-B	Cisco Catalyst 9115AX Series	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	CON-SSSNT-C915AXIB	SOLN SUPP 8X5XNBD Cisco Catalyst 9115AX Series	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	SW9115AX-CAPWAP-K9	Capwap software for Catalyst 9115AX	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways-Recessed	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9115AX-DNA-OPTOUT	CISCO DNA SUBSCRIPTION OPTOUT for C9115AX	%	\$	\$	%
New			%	\$	\$	%

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Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9115AXI-SINGLE	C9115AXI SINGLEPACK OPTION	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9115-OVER	C9115AX OVER OPTION	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9115AXE-B	Cisco Catalyst 9115AX Series	%	\$	\$	%
New			%	\$	\$	%

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	CON-SNT-C9115BXE	SNTC-8X5XNBD Cisco Catalyst 9115AX Series	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	SW9115AX-CAPWAP-K9	Capwap software for Catalyst 9115AX	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways-Recessed	%	\$	\$	%
New			%	\$	\$	%

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9115AX-DNA-OPTOUT	CISCO DNA SUBSCRIPTION OPTOUT for C9115AX	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9115AXE-SINGLE	C9115AXE SINGLEPACK OPTION	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9115-OVER	C9115AX OVER OPTION	%	\$	\$	%
New			%	\$	\$	%

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9120AXI-B	C9120AX Internal 802.11ax 4x4:4 MIMO;!OT;BT5;mGig;USB;RHL	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	CON-SNT-C9120BIX	SNTC-8X5XNBD Cisco Catalyst 9120AX Series	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	SW9120AX-CAPWAP-K9	Capwap software for Catalyst 9120AX	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	%	\$	\$	%
New			%	\$	\$	%

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways-Recessed	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9120AX-DNA-OPTOUT	CISCO DNA SUBSCRIPTION OPTOUT for C9120AX	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9120AXI-SINGLE	SINGLE PACK OPTION	%	\$	\$	%
New			%	\$	\$	%

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9120-OVER	C9120AX OVERPACK OPTION	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9120AXE-B	C9120AX External 802.11ax 4x4:4 MIMO;IOT;BT5;mGig;USB;RHL	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	CON-SNT-C120AXE9	SNTC-8X5XNBD Cisco Catalyst 9120AX Series	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	SW9120AX-CAPWAP-K9	Capwap software for Catalyst 9120AX	%	\$	\$	%
New			%	\$	\$	%

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways-Recessed	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9120AX-DNA-OPTOUT	CISCO DNA SUBSCRIPTION OPTOUT for C9120AX	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	%	\$	\$	%
New			%	\$	\$	%

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9120AXE-SINGLE	SINGLE PACK OPTION	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9120-OVER	C9120AX OVERPACK OPTION	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9120AXP-B	Cisco Catalyst 9120 Series	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	CON-SSSNT-C9120XPB	SOLN SUPP 8X5XNBD Cisco Catalyst 9120 Series	%	\$	\$	%
New			%	\$	\$	%

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	SW9120AX-CAPWAP-K9	Capwap software for Catalyst 9120AX	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways-Recessed	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	CDNA-E-C9120	Wireless Cisco DNA On-Prem Essentials, 9120 Tracking	%	\$	\$	%
New			%	\$	\$	%

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	DNA-E-3Y-C9120	C9120AX Cisco DNA On-Prem Essential, 3Y Term, Trk Lic	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-DNA-E	Wireless Cisco DNA On-Prem Essential, Term Lic	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-DNA-E-3Y	Wireless Cisco DNA On-Prem Essential, 3Y Term Lic	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	CON-SSTCM-AIRDNAE	SOLN SUPP SW SUBAironet CISCO DNA Es	%	\$	\$	%
New			%	\$	\$	%

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	PI-LFAS-AP-T	Prime AP Term Licenses	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-DNA-E-T	Wireless Cisco DNA On-Prem Essential, Term, Tracker Lic	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-DNA-E-T-3Y	Wireless Cisco DNA On-Prem Essential, 3Y Term, Tracker Lic	%	\$	\$	%
New			%	\$	\$	%

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-DNA-NWSTACK-E	AIR CISCO DNA Perpetual Network Stack	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9120AXE-SINGLE	SINGLE PACK OPTION	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9120-OVER	C9120AX OVERPACK OPTION	%	\$	\$	%
New			%	\$	\$	%

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9124AXI-B	Wi-Fi 6 Outdoor AP, Internal Ant, -B Regulatory Domain	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	CON-SNT-C9124AXI	SNTC-8X5XNBD Wi-Fi 6 Outdoor AP, Internal Ant, -B Reg	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-AP-NO-BRACKET	AP Bracket not shipped	%	\$	\$	%
New			%	\$	\$	%

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	SW9124AX-CAPWAP-K9	Capwap software for Catalyst 9124AX	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9124AXI-DNA-OPTOT	CISCO DNA SUBSCRIPTION OPTOUT for C9124AX	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9124AXE-B	Wi-Fi 6 Outdoor AP, External Ant, - B Regulatory Domain	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	CON-SNT-C9BB4AXE	SNTC-8X5XNBD Wi-Fi 6 Outdoor AP, External Ant, -B Reg	%	\$	\$	%
New			%	\$	\$	%

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-Rate Eligible
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	SW9124AXE-CW-K9	Capwap software for Catalyst 9124AX	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-MNT-VERT1	Vertical pole/wall mounting kit for Catalyst APs	%	\$	\$	%
New			%	\$	\$	%

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9124AXE-DNA-OPTOT	CISCO DNA SUBSCRIPTION OPTOUT for C9124AX	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9130AXI-B-EDU	Cisco Catalyst 9130AX Series - EDU	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	CON-SNT-C9130EDI	SNTC-8X5XNBD Cisco Catalyst 9130AX Series - EDU	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	SW9130AX-CAPWAP-K9	Capwap software for Catalyst 9130AX	%	\$	\$	%
New			%	\$	\$	%

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways-Recessed	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9130-SINGLE	SINGLE PACK OPTION	%	\$	\$	%
New			%	\$	\$	%

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C9130-OVER	C9130AX OVER OPTION	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	CDNA-E-C9130	Wireless Cisco DNA On-Prem Essentials, 9130 Tracking	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	DNA-E-3Y-C9130	C9130AX Cisco DNA On-Prem Essential,3Y Term,Trk Lic	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-DNA-EDU-E	Wireless Cisco DNA On-Prem Essential, Term, EDU Lic	%	\$	\$	%
New			%	\$	\$	%

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	EDU-DNA-E-3Y	Wireless Cisco DNA On-Prem Essential, 3Y Term, EDU Lic	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	PI-LFAS-AP-T	Prime AP Term Licenses	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-DNA-E-T	Wireless Cisco DNA On-Prem Essential, Term, Tracker Lic	%	\$	\$	%
New			%	\$	\$	%

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-DNA-E-T-3Y	Wireless Cisco DNA On-Prem Essential, 3Y Term, Tracker Lic	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-DNA-NWSTACK-E	AIR CISCO DNA Perpetual Network Stack	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9136I-B	Cisco Catalyst 9136I Series, Internal Antennas, -B Regulator	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	CON-SNT-C9136IBX	SNTC-8X5XNBD Cisco Catalyst 9136I Series, Internal A	%	\$	\$	%
New			%	\$	\$	%

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	SW9136-CAPWAP-K9	Capwap software for Catalyst 9136I	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways-Recessed	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9136I-DNA-OPTOUT	CISCO DNA SUBSCRIPTION OPTOUT for C9136AX	%	\$	\$	%
New			%	\$	\$	%

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9136I-SINGLE	SINGLE PACK OPTION	%	\$	\$	%
New			%	\$	\$	%
Current/ Example of Requested	C9136I-OVER	C9136I OVER OPTION	%	\$	\$	%
	Group Name: CW Wireless AP					
Current/ Example of Requested	CW9166I-B	Catalyst 9166I AP (W6E, tri-band 4x4, XOR) w/Reg-B	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	CON-SNT-CW911B66	SNTC-8X5XNBD Catalyst 9166I AP (W)	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	SW9166-CAPWAP-K9	Capwap software for Catalyst 9166I	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways-Recessed	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	CDNA-E-C9166	Wireless Cisco DNA On-Prem Essential, 9166 Tracking	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	DNA-E-3Y-C9166	C1661 Cisco DNA On-Prem Essential, 3Y Term, Trk Lic	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-DNA-E	Wireless Cisco DNA On-Prem Essential, Term Lic	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-DNA-E-3Y	Wireless Cisco DNA On-Prem Essential, 3Y Term Lic	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	PI-LFAS-AP-T	Prime AP Term Licenses	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-DNA-E-T	Wireless Cisco DNA On-Prem Essential, Term, Tracker Lic	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-DNA-E-T-3Y	Wireless Cisco DNA On-Prem Essential, 3Y Term, Tracker Lic	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-DNA-NWSTACK-E	AIR CISCO DNA Perpetual Network Stack	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	CW9166I-SINGLE	SINGLE PACK OPTION	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	CW9166I-OVER	C9166I OVER OPTION	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	CW9164I-B	Catalyst 9164I AP (W6E, tri-band 4x4) w/Reg-B	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	CON-SNT-CW9164IB	SNTC-8X5XNBD Catalyst 9164I AP (W6E, tri-band 4x4) w/	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	SW9164-CAPWAP-K9	Capwap software for Catalyst 9164I	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways-Recessed	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	CDNA-E-C9164	Wireless Cisco DNA On-Prem Essential, 9164 Tracking	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	DNA-E-3Y-C9164	C1641 Cisco DNA On-Prem Essential,3Y Term,Trk Lic	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-DNA-E	Wireless Cisco DNA On-Prem Essential, Term Lic	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-DNA-E-3Y	Wireless Cisco DNA On-Prem Essential, 3Y Term Lic	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	PI-LFAS-AP-T	Prime AP Term Licenses	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-DNA-E-T	Wireless Cisco DNA On-Prem Essential, Term, Tracker Lic	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-DNA-E-T-3Y	Wireless Cisco DNA On-Prem Essential, 3Y Term, Tracker Lic	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-DNA-NWSTACK-E	AIR CISCO DNA Perpetual Network Stack	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	CW91641-SINGLE	SINGLE PACK OPTION	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	CW9164I-OVER	C9164I OVER OPTION	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	CW9166I-MR	Catalyst 9166I AP (W6E, tri-band 4x4) w/MERAKI	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	CW9164I-MR	Catalyst 9164I AP (W6E, tri-band 4x4) w/Meraki	%	\$	\$	%
	Group Name: Meraki AP					
New			%	\$	\$	
Current/ Example of Requested	MR36-HW	Meraki MR36 Wi-Fi 6 Indoor AP	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	MR36H-HW	Meraki MR36H Wi-Fi 6 Cloud Managed AP	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	MR44-HW	Meraki MR44 WiFi 6 Indoor AP	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	MR46-HW	Meraki MR46 Wi-Fi 6 Indoor AP	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	MR56-HW	Meraki MR56 Wi-Fi 6 Indoor AP	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	MR57-HW	Meraki MR57 Wi-Fi 6E Indoor AP	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	MR70-HW	Meraki MR70 Cloud Managed AP	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	MR76-HW	Meraki MR76 Wi-Fi 6 Outdoor AP	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	MR86-HW	Meraki MR86 Wi-Fi 6 Outdoor AP	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	LIC-ENT-1YR	Meraki MR Enterprise License, 1YR	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	LIC-ENT-3YR	Meraki MR Enterprise License, 3YR	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	LIC-ENT-7YR	Meraki MR Enterprise License, 7YR	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	LIC-ENT-10YR	Meraki MR Enterprise License, 10YR	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	MX68-HW	Meraki MX68 Router/Security Appliance	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	MX75-HW	Meraki MX75 Router/Security Appliance	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	MX85-HW	Meraki MX85 Router/Security Appliance	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	MX95-HW	Meraki MX95 Router/Security Appliance	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	MX105-HW	Meraki MX105 Router/Security Appliance	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	MX250-HW	Meraki MX250 Router/Security Appliance	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	MX450-HW	Meraki MX450 Router/Security Appliance	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	LIC-MX68-SEC-1YR	Meraki MX68 Advanced Security License and Support, 1YR	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	LIC-MX68-SEC-3YR	Meraki MX68 Advanced Security License and Support, 3YR	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	LIC-MX68-SEC-5YR	Meraki MX68 Advanced Security License and Support, 5YR	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	LIC-MX68-SEC-7YR	Meraki MX68 Advanced Security License and Support, 7YR	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	LIC-MX68-SEC-10YR	Meraki MX68 Advanced Security License and Support, 10YR	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	LIC-VMX-S-ENT-1Y	Meraki vMX Enterprise License, Small, 1 Year	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	LIC-VMX-S-ENT-3Y	Meraki vMX Enterprise License, Small, 3 Year	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	LIC-VMX-S-ENT-5Y	Meraki vMX Enterprise License, Small, 5 Year	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	LIC-VMX-M-ENT-1Y	Meraki vMX Enterprise License, Medium, 1 Year	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	LIC-VMX-M-ENT-3Y	Meraki vMX Enterprise License, Medium, 3 Year	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	LIC-VMX-M-ENT-5Y	Meraki vMX Enterprise License, Medium, 5 Year	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	LIC-VMX-L-ENT-1Y	Meraki vMX Enterprise License, Large, 1 Year	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	LIC-VMX-L-ENT-3Y	Meraki vMX Enterprise License, Large, 3 Year	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	LIC-VMX-L-ENT-5Y	Meraki vMX Enterprise License, Large, 5 Year	%	\$	\$	%
New	Group Name: Catalyst Wireless Accessories					
Current/ Example of Requested	AIR-ANT2513P4M-N=	2.4 GHz/5 GHz 13 dBi Patch Antenna., 4 port, N conn.	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-ANT2524DW-R=	2.4 GHz 2 dBi/5 GHz 4 dBi Dipole Ant., White, RP-TNC	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-ANT2524DB-R=	2.4 GHz 2 dBi/5 GHz 4 dBi Dipole Ant., Blk, RP-TNC	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-ANT2524DG-R=	2.4 GHz 2 dBi/5 GHz 4 dBi Dipole Ant., Gray, RP-TNC	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-ANT2524DW-R=	2.4 GHz 2 dBi/5 GHz 4 dBi Dipole Ant., White, RP-TNC	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-PWRINJ6=	Power Injector (802.3at) for Aironet Access Points	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-PWR-CORD-NA	AIR Line Cord North America	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-PWR-CORD-NA=	AIR Line Cord North American Spare	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-CHNL-ADAPTER=	T-Rail Channel Adapter for Cisco Aironet Access Points	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-ACC1530-PMK2=	Pole Mount Kit for AP1530 Series with tilt adjustment	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-ACC1560-PMK1=	1530/1560 Series Pole/Wall Mount Kit w/Power Adpater Mount	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-PWRINJ-60RGD1=	Power Injector, 60W, outdoor, North America plug	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-PWRINJ-60-PMK=	Pole Mount kit for AIR-PWRINJ-60	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-PWRINJ6=	Power Injector (802.3at) for Aironet Access Points	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-PWR-CORD-NA	AIR Line Cord North America	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-PWRADPT-RGD1=	Power Adapter for AP1530/1560 Series, no AC connector	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-ACC15-SFP-GLD=	Outdoor-AP1570, SFP Port Gland, Bag of 5 units	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	GLC-LX-SM-RGD=	1000Mbps Single Mode Rugged SFP	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	GLC-SX-MM-RGD=	1000Mbps Multi-Mode Rugged SFP	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-PWR-C=	Power Adapter (AC/DC) - Indoor AP700W	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-PWR-CORD-NA	AIR Line Cord North America	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-PSU1-770W=	770W AC Hot-Plug Power Supply for 5520 Controller	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-CAB010LL-N=	10 ft LOW LOSS CABLE ASSEMBLY W/N CONNECTORS	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-PWR-CORD-NA=	AIR Line Cord North American Spare	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-ACC245LA-N=	2.4 and 5 GHz Lightning Arrestor, N Connector	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-ACC15-DC-PLGS=	Outdoor-AP, DC-Power connector, Bag of 10 units	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-ACC15-N-CAP=	Outdoor-AP, Cover-cap for N-connector, Bag of 10 units	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-ACCAMK-2=	1560 External Directional Antenna Mount Kit	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-ACC1560-CVR=	Cover and Solar Shield for AP1560 Series	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL - NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-ACC1530-KIT1=	Spare accessory kit for AP1530 Series	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-ANT2568VG-N=	2.4 GHz 6dBi/5 GHz 8dBi Dual Band Omni Ant., Gray, N conn.	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-ANT2547VG-N=	2.4 GHz 4dBi/5 GHz 7dBi Dual Band Omni Ant., Gray, N conn.	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-ANT2547V-N=	2.4 GHz 4dBi/5 GHz 7dBi Dual Band Omni Antenna, N connector	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price (discount)	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-ANT2588P3M-N=	2.4 GHz 8 dBi/5 GHz 8 dBi Directional Ant., 3 port, N conn.	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-ANT2513P4M-N=	2.4 GHz/5 GHz 13 dBi Patch Antenna.,4 port, N conn.	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-ANT2450VG-N=	2.4 GHz 5dBi Omni, Vertical Pol. Antenna, Gray, N conn.	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-ANT2480V-N=	2.4 GHz, 8 dBi Omni with N Connector	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-ANT2450V-N=	2.4 GHz, 5.0 dBi Omni Ant. with N Connect	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-ANT2413P2M-N=	2.4 GHz 13 dBi Directional Antenna , 2 port , N connectors	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-ANT5150VG-N=	5 GHz 5dBi Omni, Vertical Pol. Antenna, Gray, N conn.	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-ANT5150HG-N=	5 GHz 5dBi Omni, Horizontal Pol. Antenna, Gray, N conn.	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-ANT5180V-N=	4.9 GHz-5.8 GHz, 8.0 dBi Omni with N Connector	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	AIR-ANT5114P2M-N=	5 GHz 14 dBi Directional Antenna , 2 port , N connectors	%	\$	\$	%
New	Group Name: Meraki Wireless Accessories					
New			%	\$	\$	
Current/ Example of Requested	MA-ANT-20	Meraki Dual-band Omni Antennas	%	\$	\$	%
New			%	\$	\$	
Current/ Example of Requested	MA-ANT-25	Meraki Dual Band Patch Antenna	%	\$	\$	%
New			%	\$	\$	

BID RESPONSE FORM - PRICE PROPOSAL – NETWORK EQUIPMENT & INSTALLATION SERVICES - AS NEEDED BASIS

Current/ Example of Requested	MA-ANT-27	Meraki Dual Band Sector Antenna	%	\$	\$		\$	%
New								
Current/ Example of Requested	MA-PWR-30W-US	Meraki AC Adapter for MR Wireless Access Points (US Plug)	%	\$	\$		\$	%
New								
Current/ Example of Requested	MA-INJ-4	Meraki MR 802.3at PoE Injector (Power Cord Not Included)	%	\$	\$		\$	%
New								
Current/ Example of Requested	MA-PWR-CORD-US	Meraki AC Power Cord for MX and MS (US Plug)	%	\$	\$		\$	%
	Group Name: Meraki Cellular Gateways							
New							\$	
Current/ Example of Requested	MG21E-HW-NA	Meraki MG21E Cellular Gateway External Antennas - N America	%	\$	\$		\$	%
New							\$	