

**BID RESPONSE FORM – PRICE PROPOSAL - WIDE AREA NETWORK, & INTERNET SERVICES**

Vendors must separate pricing for E-rate eligible and ineligible products/services.

BID OPENING DATE: March 18, 2021 @ 9:30 AM

BID NUMBER: #21-21 AWARDED VENDOR: SOUTHERN LIGHT

**Item 1: Lit Fiber Leased/Managed Wide Area Network Services - 100 Gbps Ring**

Item Nbr	Product/Service	E-rate Eligible Monthly Price Per Site	E-rate Eligible Total District Monthly Price (All Sites)	E-rate Eligible Total District Yearly Price	E-rate Eligible One-time Nonrecurring Fee (Specify exactly what each includes)	E-rate Ineligible District Monthly & One-Time (O/T) –not included in previous pricing, if any (specify what is ineligible)
1.1	10 Gbps Wide Area Network Services (99 circuits)	\$3,100	\$306,900	\$3,682,800	\$0.00	\$0.00 Mo. \$0.00 O/T
1.2	25 Gbps Wide Area Network Services (99 circuits)	\$3,720	\$368,280	\$4,419,360	\$0.00	\$0.00 Mo. \$0.00 O/T
1.3	40 Gbps Wide Area Network Services (99 circuits)	\$4,185	\$414,315	\$4,971,780	\$0.00	\$0.00 Mo. \$0.00 O/T
1.4	100 Mbps Wide Area Network Services (Dauphin Island ES)	\$1,495	\$1,495	\$17,940	\$0.00	\$0.00 Mo. \$0.00 O/T
1.5	Estimated Taxes & Fees (If not provided, Customer will assume all are included in the pricing specified above)	6% (will depend on bandwidth chosen)	6% (will depend on bandwidth chosen)	6% (will depend on bandwidth chosen)	6% (will depend on bandwidth chosen)	6% (will depend on bandwidth chosen)
1.6	Other Charges, if any: (100 Gbps WAN) Optional (99 circuits)	\$4,340	\$ 429,660	\$ 5,155,920	\$0.00	\$0.00 Mo. \$0.00 O/T
<b>Total Leased Lit Basic Services – Items 1.1 – 1.6:</b>		Will depend on bandwidth chosen	Will depend on bandwidth chosen	Will depend on bandwidth chosen	Will depend on bandwidth chosen	Will depend on bandwidth chosen
<b>Specify Category of Service: <u>Telecommunications</u></b>						

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**Item 2: BASIC SERVICES - Dark Fiber Leased/Managed Wide Area Network Services**

Item Nbr	Product/Service	E-rate Eligible Monthly Price Per Site	E-rate Eligible Total District Monthly Price (All Sites)	E-rate Eligible Total District Yearly Price	E-rate Eligible One-time Nonrecurring Fee (Specify exactly what each includes)	E-rate Ineligible District Monthly & One-Time (O/T)-- not included in previous pricing, if any (specify what is ineligible)
2.1	10 Gbps Wide Area Network Services (99 circuits)	\$582	\$ 57,618	\$ 691,416	\$0.00	\$0.00 Mo.
2.2	25 Gbps Wide Area Network Services (99 circuits)	\$582	\$ 57,618	\$ 691,416	\$0.00	\$0.00 O/T \$0.00 Mo.
2.3	40 Gbps Wide Area Network Services (99 circuits)	\$582	\$ 57,618	\$ 691,416	\$0.00	\$0.00 Mo. \$0.00 O/T
2.4	100 Mbps Wide Area Network Services (Dauphin Island ES)	\$582	\$ 582	\$ 13,968	\$0.00	\$0.00 Mo. \$0.00 O/T
2.5	Estimated Taxes & Fees (If not provided, Customer will assume all are included in the pricing specified above)	\$0.00	\$ 0.00	\$ 0.00	\$0.00	\$0.00 Mo. \$0.00 O/T
2.6	Other Charges, if any: (Maintenance and Operations)	\$105	\$ 10,395	\$ 124,740	\$0.00	\$0.00 Mo. \$0.00 O/T
<b>Total Dark Fiber Services - Items 2.1 – 2.6 (Unbundled):</b>		<b>\$687</b>	<b>\$ 68,013</b>	<b>\$ 816,156</b>	<b>\$0.00</b>	<b>\$0.00 Mo.</b> <b>\$0.00 O/T</b>
Specify Category of Service: <u>Telecommunications</u>						

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**Item 3: BASIC SERVICES – Internet Services**

Item Nbr	Product/Service	E-rate Eligible Monthly Price Per Site	E-rate Eligible Total District Monthly Price (All Sites)	E-rate Eligible Total District Yearly Price	E-rate Eligible One-time Nonrecurring Fee (Specify exactly what each includes)	E-rate Ineligible District Monthly & One-Time (O/T)-- not included in previous pricing, if any (specify what is ineligible)
3.1	10 Gbps Internet Access with no Firewall Services entering system at single aggregation site	\$ 6,799	\$ 6,799	\$ 81,588	\$0	\$ 73 Mo. \$0 O/T
3.2	20 Gbps Internet Access with no Firewall Services entering system at single aggregation site	\$ 11,999	\$ 11,999	\$ 143,988	\$0	\$ 128 Mo. \$0 O/T
3.3	30 Gbps Internet Access with no Firewall Services entering system at single aggregation site	\$ 16,999	\$ 16,999	\$ 203,988	\$0	\$183 Mo. \$0 O/T
3.4	Estimated Taxes & Fees (If not provided, Customer will assume all are included in the pricing specified above)	\$ 0	\$ 0	\$ 0	\$0	\$0 Mo. \$0 O/T
3.5	Other Charges, if any: (Specify the charge and which service charges apply to)	\$ 0	\$ 0	\$ 0	\$0	\$0 Mo. \$0 O/T
<b>Total Internet Services - Items 3.1 – 3.5 :</b>		Will depend on bandwidth chosen	Will depend on bandwidth chosen	Will depend on bandwidth chosen	Will depend on bandwidth chosen	Will depend on bandwidth chosen
<b>Specify Category of Service: <u>Telecommunications</u></b>						

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**Item 4: IRU/Maintenance and Operations Services**

Item Nbr	Product/Service	E-rate Eligible Monthly Price Per Site	E-rate Eligible Total District Monthly Price (All Sites)	E-rate Eligible Total District Yearly Price	E-rate Eligible One-time Nonrecurring Fee (Specify exactly what each includes)	E-rate Ineligible District Monthly & One-Time (O/T)-- not included in previous pricing, if any (specify what is ineligible)
4.1	IRU Services	\$0.00	\$0.00	\$0.00	IRU Fee: \$6,841,532	\$ Mo.
4.2	Maintenance and Operation Services (99 locations)	\$105	\$ 10,395	\$ 124,740	\$0.00	\$ O/T \$ Mo.
						\$ O/T
<b>Total Optional Services - Items 4.1 – 4.6:</b>		\$105	\$10,395	\$124,740	\$ 6,841,532	\$ Mo. \$ O/T

**Specify Category of Service:** Telecommunications

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<b>Item 5: Optional Services - Dark Fiber Leased/Managed Wide Area Network Services</b>						
<b>Item Nbr</b>	<b>Product/Service</b>	<b>E-rate Eligible Monthly Price Per Site</b>	<b>E-rate Eligible Total District Monthly Price (All Sites)</b>	<b>E-rate Eligible Total District Yearly Price</b>	<b>E-rate Eligible One-time Nonrecurring Fee (Specify exactly what each includes)</b>	<b>E-rate Ineligible District Monthly &amp; One-Time (O/T)-- not included in previous pricing, if any (specify what is ineligible)</b>
5.1	100Mbps WAN Bandwidth Incremental Increases to individual sites during the term of the contract	\$90.00 Between 1G and 10G Only	N/A	N/A	N/A	N/A Mo. N/A O/T
5.2	Estimate for Addition of Individual Sites during the term of the contract (Estimate ONLY - exact pricing to be negotiated at time of new site identification)	Uniti will attempt to match contracted pricing	N/A	N/A	Depends on distance from existing network	N/A Mo. N/A O/T
5.3	1000 Mbps Internet with No Firewall Services entering system at single aggregation site	See Item 3 for Internet Pricing	N/A	N/A	N/A	N/A Mo. N/A O/T
5.4	Incremental Internet increases of 100Mbps for the term of the contract	\$100.00 Between 1G and 10G Only	N/A	N/A	N/A	N/A Mo. N/A O/T
5.5	Estimated Taxes & Fees (If not provided, Customer will assume all are included in the pricing specified above)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 Mo. \$0.00 O/T
5.6	Other Charges, if any: (Specify the charge and which service charges apply to)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 Mo. \$0.00 O/T
<b>Total Optional Services - Items 5.1 – 5.6:</b>		N/A	N/A	N/A	N/A	N/A Mo. N/A O/T
<b>Specify Category of Service: <u>Telecommunications</u></b>						

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