



# RANDOLPH

## County School System

76008292023-VOIP

Requests for Voice Over IP Services

**Randolph County School System will receive request proposals for VOIP Services at:**

2222-C S Fayetteville St. Asheboro NC 27205

336-633-5000

[msugg@randolph.k12.nc.us](mailto:msugg@randolph.k12.nc.us)

**IMPORTANT NOTICE TO ALL BIDDERS / PROPOSERS:** Randolph County School System reserves the right to disqualify incomplete proposals, waive minor defects, as it deems applicable, in the written proposals, to request additional information from any respondent, change or modify the scope of the project at any time, without any penalty, negotiate terms with one or more of the respondents, reject any or all proposals, without a penalty, and take any steps necessary to act in RCSS's best interest. Bids / proposals will not be considered for award if received by Randolph County School System after the official closing date and time.

The requirements for submitting a proposal are stated in the Request for Proposal (RFP). All inquiries regarding this RFP should be directed to Michael Sugg.

All proposals are due at the RCSS Administrative Office, 2222-C South Fayetteville Street, Asheboro NC 27205, no later than Oct 13, 2023, 2:00 PM. There will not be a public opening.

Please contact Michael Sugg, RCSS Point of Contact, at [msugg@randolph.k12.nc.us](mailto:msugg@randolph.k12.nc.us) or 336-633-5086 for a site visit if needed.

Proposals may not be withdrawn for a period of sixty (60) days from the date of the bid opening.

Minority businesses are encouraged to submit bids for this project. The RCSS Board of Education awards public contracts without regard to race, religion, color, creed, national origin, sex, age or handicapped condition as defined by North Carolina General Statutes, Section 168A-3.

The Board reserves the right to reject any or all bids presented and to waive any informalities and irregularities.

RCSS reserves the right to reject any and all proposals not considered to be in the best interest of RCSS, to negotiate with one or more of the companies submitting proposals, or to reject all proposals.

**1) Definitions.**

As used in this RFP, the following terms will have the meanings set forth below:

RCSS	Randolph County School System, Asheboro, NC
RCSS Point of Contact	Person designated by RCSS to act as a liaison between RCSS and the awarded vendor, representing the interests of the district.
Contract	A contract executed by RCSS and the vendor for all or part of the products and services covered by this RFP.

**2) Schedule and Process.**

Date	Event
Sept 5, 2023	RFP Issued
Sept 18, 2023 10:00 AM	Pre-Proposal Conference & site visits
Oct 2, 2023	Questions Due to RCSS
Oct 6, 2023 5:00 PM	Response to questions available
Oct 13, 2023 2:00PM	RFP Responses Due
Nov 20, 2023	To RCSS Board of Education for Approval
Nov 27, 2023	Begin Contract

**3) Proposal Conditions.**

The following terms are applicable to this RFP:

- a) This RFP does not constitute an offer by RCSS. RCSS reserves the right, in its sole discretion, to reject any or all proposals in response to this RFP, to waive any irregularities or informalities in a proposal, and to enter into any agreement deemed by RCSS to be in the best interest of the district. RCSS reserves the right to discuss and negotiate with the selected vendor any terms and conditions in the proposals including but not limited to financial terms.
- b) Reservation of Right to Change Schedule.  
RCSS will ultimately determine the timing and sequence of events resulting from this RFP and reserves the right to delay the closing date and time for any phase of the schedule if RCSS staff believe that an extension will be in the best interest of the district.
- c) Reservation of Right to Amend RFP.  
RCSS reserves the right to amend or cancel this RFP at any time during the process if it believes that doing so is in the best interest of the district.
- d) Vendor Responsible for Costs.  
The vendor, and not RCSS, is responsible for all costs associated with preparing a proposal, including but not limited to travel, presentations, site inspections, discussions, meetings, or negotiations.
- e) RCSS' Right to Terminate Discussions.  
The vendor's participation in this process may result in RCSS selecting the vendor to engage in further discussions. Further discussions, however, do not signify a commitment by RCSS to execute an agreement or to continue discussions. RCSS may terminate discussions at any time and for any reason.
- f) Requirement for Representation as to Accuracy and Completeness of Proposal.  
Each vendor must make the following representations and warranty in its Proposal Cover Letter, **“The information contained in this proposal or any part thereof, including its Attachments, Schedules, and other documents and instruments delivered to RCSS is true, accurate, and complete, and is intended to provide RCSS with all requested information necessary to evaluate the vendor's capability to fulfill the specified requirements.”**
- g) Trade Secrets/Confidentiality.  
Upon receipt by the RCSS Purchasing Department, your proposal is considered a public record except for material which qualifies as “trade secret” information under N.C. General Statute 66-152 et. seq. Following the receipt of proposals, RCSS' Finance Department, as well as other RCSS staff and members of the general public who submit public records requests will have access to your proposal. To properly designate material as trade secret under these circumstances, each vendor must take the following precautions: **(a) any trade secrets submitted by a vendor should be submitted in a separate, sealed envelope marked “Trade Secret-Confidential and Proprietary Information-Do Not Disclose Except for the Purpose of Evaluating this Proposal;” and, (b) the same trade secret/confidentiality designation should be stamped on each page of the trade materials contained in the envelope.**

In submitting a proposal, each vendor agrees that RCSS may reveal any trade secret materials contained in such response to all RCSS staff and RCSS officials involved in the selection process, and to any outside consultant or other third parties who serve on the evaluation committee or who are hired by RCSS to assist in the selection process.

Furthermore, each vendor agrees to indemnify and hold harmless RCSS and each of its officers, employees, and agents from all costs, damages, and expenses incurred in connection with refusing to disclose any material which the vendor had designated as a trade secret. **Any vendor that designates its entire proposal as a trade secret may be disqualified.**

h) Statutory Requirements.

Any contract awarded as a result of this RFP will be in full conformance with all statutory requirements of North Carolina and all statutory requirements of the Federal Government, to the extent applicable.

i) Additional Evidence of Capability.

Vendors must be prepared to present additional evidence of experience, qualifications, ability, products, service facilities, and financial standing if requested by RCSS.

j) No Collusion or Conflict of Interest.

By responding to this RFP, the vendor affirms that the Proposal is not made in connection with any competing vendor submitting a separate response to this RFP, and is in all respects fair and without collusion or fraud.

k) Proposal Terms Firm and Irreversible.

The signed proposal is considered a firm offer on the part of the vendor; however, RCSS reserves the right to negotiate prices and services. The vendor chosen for an award should be prepared to have its proposal and any relevant correspondence incorporated into the contract, either in part or in its entirety, at RCSS' discretion. RCSS wishes to reserve the option to add additional sites to the contract in the future. There is no guarantee this will be done. If additional sites are added to the scope of work, RCSS may elect to ask the vendor to submit a quote, or negotiate with the vendor on those prices and services already in effect at the time of the service expansion.

l) Proposal Binding for 60 Days.

Each proposal must be signed by an individual authorized to bind the vendor. The proposal will be deemed a firm offer for a sixty (60) calendar day period from the due date. The proposal must provide the name, title, address, and telephone number of the individual with authority to contractually bind the vendor.

m) Subcontracting.

RCSS intends to contract with one vendor. The successful vendor is the prime contractor and will be solely responsible for contractual performance. No subcontractors may be used without approval from RCSS. In the event of a subcontracting relationship, the prime vendor will assume all responsibility for the performance of the services that are supplied by the subcontractor. Insurance requirements for all subcontractors are the same as for the prime vendor. Additionally, RCSS must be named as a third-party beneficiary in all subcontracts.

n) Use of RCSS' Name.

In submitting a proposal, the vendor agrees not to use RCSS' name as a part of any commercial advertising without prior written approval by the RCSS. Additionally, vendors must not issue news releases concerning the RFP without the written permission of RCSS.

o) Withdrawal for Modification of Proposals.

Vendors may change or withdraw their proposals at any time prior to the stated date and time for receipt of proposals. After the time for receipt of proposals no proposal may be withdrawn for a period of 60 days.

p) Exceptions to RFP.

Other than exceptions that are stated in compliance with this section, each proposal is deemed to agree to comply with all terms, conditions, specifications, and requirements of this RFP. An “exception” is defined as the vendor’s inability or unwillingness to meet a term, condition, specification, or requirement in the manner specified in the RFP. All exceptions taken must be identified and explained in writing in your proposal and must specifically reference the relevant section(s) of this RFP. If the vendor provides an alternate solution when taking an exception to a requirement, the benefits of this alternative solution and impact, if any, on part of the remainder of the vendor’s solution, must be described in detail.

q) Fair Trade Certifications.

By submission of a Proposal, the vendor certifies that in connection with this procurement:

The prices have been arrived at independently, without consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with anyone; and Unless otherwise required by law, the prices which have been quoted in its proposal have not been knowingly disclosed by the vendor prior to opening; and No attempt has been made or will be made by the vendor to induce any other person or firm to submit or not to submit a proposal for the purpose of restricting competition.

r) Compliance with Laws.

Each vendor agrees to make itself aware of and comply with all local, state and federal ordinances, statutes, laws, rules, and regulations applicable to the services covered by this RFP. Each vendor further agrees that it will at all times during the term of the contract be in compliance with all applicable federal, state and/or local laws regarding employment practices. Such laws will include, but will not be limited to the Affordable Care Act, Workers’ Compensation, the Fair Labor Standards Act (FLSA), the Americans with Disabilities Act (ADA), the Family and Medical Leave Act (FMLA), and all OSHA regulations applicable to the work covered by this RFP

**6. Term.**

The term for the initial agreement is for twelve (12) months. RCSS reserves the right to extend, renew, or terminate the contract after the initial term.

**7. Award of Contracts.**

Randolph County School System District will evaluate the proposals to determine the most advantageous proposal. We will use the following factors to evaluate the proposals.

- Ability of the proposed system(s) to meet the stated requirements
- Proposed vendor experience and qualifications related to delivering, installing and maintaining the proposed system
- Total cost of ownership for the proposed system
- References of comparable installations noting quality of past performances
- Documented installation plans for off hours implementation
- Documented training plans for users and Information Technology staff
- System warranty, technical support and annual maintenance offerings
- RFP response document completeness

**8. Indemnification.**

To the fullest extent permitted by law, the vendor will indemnify, defend and hold harmless the RCSS and RCSS’s officers, agents and employees from and against any and all loss, damages, obligations, liabilities and expenses (including reasonable attorney’s fees) that arise directly or indirectly from:

- a.) Any act(s) of negligence or willful misconduct by vendor or any of its agents, employees or subcontractors

(or any allegations or any of the foregoing), including but not limited to any liability caused by an accident or other occurrence resulting in bodily injury, death, sickness or disease to any person(s) or damage or destruction to any property, real or personal; or

b.) Any claims seeking payment for labor or materials provided by the vendor under the contract.

**General Information and Instructions:**

This Request for Proposal (RFP) is being used to obtain proposals for a replacement of the current telephone systems in use at the Randolph County School System District, which includes 32 physical locations.

Randolph County School System is releasing this request for proposal to allow eligible vendors an opportunity to submit a proposal for our VOIP purchase, installation, and training needs. Randolph County School System will accept one Proposal from each eligible vendor. The Proposal must include all requested services for all Randolph County School System locations. Proposals that do not meet the minimum requirements will be rejected without consideration.

**Purpose of the Project:**

The purpose of this project is to replace the existing telephone systems at each location. The solution must support, among other things, centralized administration, inter-site dialing and directory, advanced features, integration with current intercom systems, all while keeping our same telephone numbers. The proposed system will consist of a hosted solution in a cloud environment. The project is to be implemented in phases, replacing the telephone system at each school one at a time, adding them to the new communications solution. Distribution of new phones will be distributed by RCSS. The winning vendor will work with the District's Technology Director to finalize a full implementation plan.

**Overall Scope:**

- The Proposal shall be for a complete purchase installation and training of VOIP systems.
  - The proposed system must be (SIP) based to adhere to industry standards.
- The proposed system must include moving all necessary copper lines to SIP.
- The selected vendor shall provide NEW phones and at all locations identified in Attachment A.
  - All phones shall be capable of local and long-distance calls, intercom, and bell schedule notification functionality.
  - The VOIP solution must provide a central management console by which Randolph County School System can monitor, edit, and manage all extensions.
  - The VOIP Solution must contain a failover option (ex. 911) in the event of network outages.
  - The selected vendor must provide an expectation of costs for hardware, software, services, and fees for the following 4 years after implementation, if applicable.

**Management Solution:**

Included in this RFP, please provide your solution for a device / extension management solution. This solution should include, but not be limited to, the following:

- Voice calls must provide free local and long distance within the continental United States
- The system requires the design of the system to interconnect with existing analog paging Systems and to be redundant at our school sites.
- Bell Schedule including phones and hall/playground speakers with a disable feature for testing days
- Voicemail solutions to include dial in, forward to email, or message forwarding.
- Extension Grouping and Call Forwarding for each location

- The customers should be able to set administrator and conference PIN codes
- The system must allow an auto attendant with extension dialing options
- The system must allow auto forwarding and do not disturb options at each extension

### **System Architecture:**

- The proposed system must support connectivity of analog phones, and other analog devices. How are analog phones and devices such as fax machines connected to the system?
- The proposed solution must support the ability to integrate additional standards-based applications and devices with the base system. Describe how the proposed solution provides the ability to add and integrate standards-based protocol applications and devices to the base system.
- IP Phone sets must be provisioned, configured, and maintained from the telephone server. Items managed by the telephone server:
  - User Extension/Identity
  - Contacts/BLF Keys
  - Firmware Updates
  - Applications
- The configuration method used by the solution should be browser based. (Chrome)
- The proposed system must integrate with existing paging/intercom systems to allow for paging, bells and announcements.

### **Phone System Features:**

- The IP Phone system must have features to enable customizable views for customers and administrators, allowing for individual access to calling, conferencing recording, call queues, reporting and troubleshooting capabilities.

Phone system feature list - each item listed below is Mandatory and must be included for the proposal to be considered. Features marked mandatory does not insinuate that RCSS will purchase all features.

#### **Call Method**

- VOIP
- SIP Trunking
- 4-digit dialing

#### **Call Control**

- Hold
- Assisted Transfer
- Call Parking
- Do Not Disturb
- Send Calls
- Directed and Group Pickup

#### **Unified Communications**

- Voice over IP
- Fax



**Extensions**

- IP Phone/ATA extensions
- Extensions Templates
- 3,4,5, or 6-digit long extensions
- Extension/Hunt groups with multiple ring patterns
- Masking of outbound Caller ID on a per call basis or permanent (Executive extensions masked with Secretary's, etc.)

**Logging and Reporting**

- Scheduled reports
- Current Calls
- Real-time views of SIP and PRI channel activity
- Call Logs
- Call Reporting
- Queue Status
- Queue Reports
- Error Logs

## More Features

- Dial by Name Directory
- VOIP Provider Diagnostic Tools

**CLASSROOM AND GENERAL STAFF PHONE****Quantity 1859 phones.**

10/100/1000 network port with additional PC port.

2-line support capable of auto-answering to speakerphone for intercom functionality in the classroom.

Speakerphone capabilities ▪ *Excellent speaker and microphone quality to provide ability for teachers to hear in the classroom.*

**SCHOOL OFFICE / ADMIN PHONE****Quantity 420 phones.**

10/100/1000 network port with additional PC port.

6-line support.

Speakerphone capabilities ▪ *Excellent speaker and microphone quality*

Classrooms	Yealink T33G – Or Equivalent	1,874
Office / Admin	Yealink T54W – Or Equivalent	435 (32 – w/expansion module) EXP50

	Note: One Sidecar per site for reception to have more extension transfer options	
Failover equipment	Variety as recommended	Up to 32 Price per each

**Training requirements:** Training for the "key operator" and other departmental personnel shall be provided during and after installation at time appropriate for each location. On-going training is to be provided as needed to Randolph County School System Technical staff at NO additional cost to Randolph County School System. Online training tutorials may be used in place of in person training if available throughout the contract.

**Ownership of Equipment:** Randolph County School System will maintain complete ownership of the equipment purchased and installed on premises for the duration of the program.

**Vendor Requirements:**

- The vendor must have at least a five-year track record providing the services described in this request for proposal.
- The vendor must provide at least three current referenceable accounts similar to the size and needs of our organization
- Vendor in house support must be available 24/7.

**Vendor Contact:** The selected vendor shall provide one contact point accountable to Randolph County School System for the complete project management process. It is imperative that they have easy access to this contact at all times during normal business hours (8:00 am to 5:00 pm).

**Bidding Instructions**

Before making their bid, the vendor shall examine the instructions and specifications carefully to make themselves thoroughly familiar with all requirements.

- All bids shall include firm prices, which are to be held for a period of ninety (90) days after date bids are due to allow adequate time to tabulate bids and make selections desired. No vendor may withdraw a bid within ninety (90) days of receipt of the bid.
- All questions from vendors must be made through email to address [msugg@randolph.k12.nc.us](mailto:msugg@randolph.k12.nc.us) and shall be received no later than Oct 2, 2023.
- Answers to questions will be posted at <https://bit.ly/rcssvoiprpf> on Oct 6, 2023
- Each bid shall be submitted in hard copy form through mail to: Michael Sugg 2234D Enterprise St. Asheboro NC 27205
- Although price is a determining factor, RCSS may reject any or all bids, if it is in their best interest to do so, and may award a contract as they see fit in their sole and absolute discretion. RCSS will accept the bid that offers the best overall value to the district.
- Bidding vendor is required to provide a list of (3) three references, make sure to include any educational based entities. References should include: Entity Name, Address, Contact name and title, Phone number and email address, # of students, and applications in use at that entity. References should have experience with the system the vendor is quoting.
- RCSS is not liable for any costs incurred by the vendor(s) in connection with preparation and submission of a response to the RFP.

- The price quoted shall include all delivery, assembly, interface, and installation costs. Each bidding vendor shall include 2 different pricing scenarios.
  1. RCSS Tech staff configures and deploys each phone to designated locations, after training from the winning vendor.
  2. Winning vendor doing 100% of the install (including configuring each phone & delivering to designated locations).
- Site survey/walk-throughs are not required, but available upon request.
- The winning vendor will be selected and approved on October 23, 2023 at 8:30 pm by the Randolph County School System Board of Education.

### **BID SUBMISSIONS**

- Bids should be submitted by and will not be accepted Oct 13, 2023.
- All bids will be accepted in hard copy form via mail to the project contact.
  - o Please ensure the bid is sent in a timely manner so that it is received by us no later than the closing of the RFP. Late bids will not be accepted.
- We will **NOT ACCEPT** re-bids or bid corrections after an initial bid has been submitted.

### **RFP Coordinator**

Upon release of this RFP, all communications concerning the proposal must be directed to the RFP Coordinator listed below:

- Name: Michael Sugg - Director of Information Systems
- Address: 2234 Enterprise St. Asheboro NC 27205
- Phone: 336-633-5151
- Email: msugg@randolph.k12.nc.us

### **Vendor Acknowledgements**

The winning bidder will agree to the following as part of the contract:

- Vendor will hold a kickoff meeting within two weeks of contract award
- Installation planning of new system will begin within 3 weeks of contract award
- Due to Funding constraints, all work must be completed and billed by May 15th
- Vendor will supply a detailed timeline for installation of the new system
- Vendor agrees to be on site during cut over to respond to and resolve any issues.
- Vendor will conduct user training for Tech Staff (all facets including hardware, software and programming) and users to be completed within 2 weeks of system deployment
- Vendor is required to provide a Certificate of Insurance upon notification that they have submitted the winning bid (All contracted/subcontracted workers must pass a background check to work on RCSS campuses)

**Attachment A:** Current list of school / building locations and existing copper lines. Proposals may recommend changes to the existing environment.

School Name	Address	Copper Lines
Central Office	2234D Enterprise St. Asheboro NC 27205	PRI Circuit
Archdale Elementary School	207 Trindale Road Archdale NC 27263	5
Coleridge Elementary School	4528 Hwy 22 South Ramseur NC 27316	4
Eastern Randolph High School	390 Eastern Randolph Road Ramseur NC 27316	6
Farmer Elementary School	3557 Grange Hall Road Asheboro NC 27205	5
Franklinville Elementary School	162 Pine Street Franklinville NC 27248	5
Grays Chapel Elementary School	5322 NC Hwy 22 North Franklinville NC 27248	5
Hopewell Elementary School	6294 Welborn Road Trinity NC 27370	6
John Lawrence Elementary School	6068 Suits Road Archdale NC 27263	4
Level Cross Elementary School	5417 Old Greensboro Road Randleman NC 27317	4
Liberty Elementary School	206 N. Fayetteville Liberty NC 27298	6
New Market Elementary School	6096 US Hwy 311 Sophia NC 27350	4
Northeastern Randolph Middle School	3493 Ramseur-Julian Road Liberty NC 27298	4
Providence Grove High School	5555 Mack Lineberry Road Climax NC 27233	8

Ramseur Elementary School	6755 Jordan Road Ramseur NC 27316	4
Randolph Early College High School	629 Industrial Park Avenue Asheboro NC 27205	0
Randleman Elementary School	100 Swaim Street Randleman NC 27317	4
Randleman Middle School	800 High Point Street Randleman NC 27317	8
Randleman High School	4396 Tigers Den Road Randleman NC 27317	9
Seagrove Elementary School	528 Old Plank Road Seagrove NC 27341	5
Southeastern Randolph Middle School	5302 Foushee Road Ramseur NC 27316	6
Southmont Elementary School	2497 Southmont School Road Asheboro NC 27205	6
Southwestern Randolph High School	1641 Hopewell Friends Road Asheboro NC 27205	9
Southwestern Randolph Middle School	1509 Hopewell Friends Road Asheboro NC 27205	7
Tabernacle Elementary School	4901 Tabernacle School Road Asheboro NC 27205	6
Trindale Elementary School	400 Balfour Archdale NC 27263	4
Trinity Elementary School	5457 Braxton Craven Road Trinity NC 27370	6
Trinity High School	5746 Trinity High Drive Trinity NC 27370	5
Trinity Middle School	5271 Surrett Drive Archdale NC 27263	5

Uwharrie Ridge 6-12	1463 Pleasant Union Road Trinity NC 27370	7
Wheatmore Middle School	5105 Archdale Road Trinity NC 27370	8
Wheatmore High School	3678 Finch Farm Road Trinity NC 27370	8
Virtual Academy at Randolph	4829 Tabernacle School Road Asheboro NC 27205	2

Attachment B-Proposal Costs

Please use the following format for submitting proposal costs.

[VOIP Proposal Cost Form](#)

Qty	Description	Unit Price	Ext.Price	Location/Item	Monthly Cost	Yearly Cost	Implementation and Upfront Cost
	<b>Archdale Elementary School</b>			Archdale Elementary School			
45	Teacher phone			Coleridge Elementary School			
8	Admin phone			Eastern Randolph High School			
	Misc. Services & Regulatory Fees			Farmer Elementary School			
	Licenses			Franklinville Elementary School			
	Implementation Cost			Grays Chapel Elementary School			
	End user/Portal training			Hopewell Elementary School			
	<b>Central Office</b>			John Lawrence Elementary School			
159	Admin phone			Level Cross Elementary School			
	Misc. Services & Regulatory Fees			Liberty Elementary School			
	Licenses			New Market Elementary School			
	Implementation Cost			Northeastern Randolph Middle School			
	End user/Portal training			Providence Grove High School			
	<b>Coleridge Elementary School</b>			Ramseur Elementary School			
33	Teacher phone			Randolph Early College High School			
7	Admin phone			Randleman Elementary School			
	Misc. Services & Regulatory Fees			Randleman Middle School			
	Licenses			Randleman High School			
	Implementation Cost			Seagrove Elementary School			
	End user/Portal training			Southeastern Randolph Middle School			
	<b>Eastern Randolph High School</b>			Southmont Elementary School			
88	Teacher phone			Southwestern Randolph High School			
12	Admin phone			Southwestern Randolph Middle School			
	Misc. Services & Regulatory Fees			Tabernacle Elementary School			
	Licenses			Trindale Elementary School			
	Implementation Cost			Trinity Elementary School			
	End user/Portal training			Trinity High School			
	<b>Farmer Elementary School</b>			Trinity Middle School			
34	Teacher phone			Uwharrie Ridge 6-12			
4	Admin phone			Wheatmore Middle School			
	Misc. Services & Regulatory Fees			Wheatmore High School			
	Licenses			Virtual Academy at Randolph			
	Implementation Cost						
	End user/Portal training						
	<b>Franklinville Elementary School</b>						
40	Teacher phone						
9	Admin phone						
	Misc. Services & Regulatory Fees						
	Licenses						
	Implementation Cost						
	End user/Portal training						
	<b>Grays Chapel Elementary School</b>						
71	Teacher phone						
5	Admin phone						



	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Hopewell Elementary School</b>							
69	Teacher phone							
5	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>John Lawrence Elementary School</b>							
47	Teacher phone							
8	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Level Cross Elementary School</b>							
66	Teacher phone							
7	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Liberty Elementary School</b>							
55	Teacher phone							
5	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>New Market Elementary School</b>							
47	Teacher phone							
9	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Northeastern Randolph Middle School</b>							
63	Teacher phone							
6	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Providence Grove High School</b>							
100	Teacher phone							
13	Admin phone							
	Misc. Services & Regulatory Fees							

	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Ramseur Elementary School</b>							
60	Teacher phone							
5	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Randolph Early College High School</b>							
19	Teacher phone							
9	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Randleman Elementary School</b>							
57	Teacher phone							
7	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Randleman Middle School</b>							
74	Teacher phone							
13	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Randleman High School</b>							
80	Teacher phone							
13	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Seagrove Elementary School</b>							
53	Teacher phone							
5	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Southeastern Randolph Middle School</b>							
62	Teacher phone							
10	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							

	Implementation Cost							
	End user/Portal training							
	<b>Southmont Elementary School</b>							
65	Teacher phone							
8	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Southwestern Randolph High School</b>							
86	Teacher phone							
14	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Southwestern Randolph Middle School</b>							
59	Teacher phone							
11	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Tabernacle Elementary School</b>							
38	Teacher phone							
5	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Trindale Elementary School</b>							
51	Teacher phone							
3	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Trinity Elementary School</b>							
42	Teacher phone							
5	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Trinity High School</b>							
86	Teacher phone							
12	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							

	End user/Portal training							
	<b>Trinity Middle School</b>							
54	Teacher phone							
9	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Uwharrie Ridge 6-12</b>							
56	Teacher phone							
10	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Wheatmore Middle School</b>							
65	Teacher phone							
10	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Wheatmore High School</b>							
83	Teacher phone							
15	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	<b>Virtual Academy at Randolph</b>							
16	Teacher phone							
4	Admin phone							
	Misc. Services & Regulatory Fees							
	Licenses							
	Implementation Cost							
	End user/Portal training							
	Total Teacher							
	Total Admin							