

PUBLIC DISCLOSURE OF PROPOSED COLLECTIVE BARGAINING AGREEMENT
in accordance with AB 1200 (Chapter 1213/Statutes 1992), AB 2756 (Chapter 52/Statutes 2004), GC 3547.5

Name of School District:	SANTA MARIA JOINT UNION HIGH SCHOOL DISTRICT
Name of Bargaining Unit:	CERTIFICATED & CLASSIFIED MGMT, PLUS CONFIDENTIAL
Certificated, Classified, Other:	CERTIFICATED & CLASSIFIED MGMT, PLUS CONFIDENTIAL

The proposed agreement covers the period beginning: July 1, 2021 and ending: June 30, 2023
 (date) (date)

The Governing Board will act upon this agreement on: January 12, 2022
 (date)

Note: This form, along with a copy of the proposed agreement, must be submitted to the County Office at least ten (10) working days prior to the date the Governing Board will take action.

A. Proposed Change in Compensation

Bargaining Unit Compensation All Funds - Combined	Annual Cost Prior to Proposed Settlement	Fiscal Impact of Proposed Agreement (Complete Years 2 and 3 for multiyear and overlapping agreements only)		
		Year 1 Increase/(Decrease)	Year 2 Increase/(Decrease)	Year 3 Increase/(Decrease)
		2021-22	2022-23	2023-24
1. Salary Schedule Including Step and Column	\$ 6,065,291	\$ 302,681	\$ -	\$ -
		4.99%	0.00%	0.00%
2. Other Compensation Stipends, Bonuses, Longevity, Overtime, Differential, Callback or Standby Pay, etc.	\$ 22,011	\$ 95,375	\$ -	\$ -
		433.31%	0.00%	0.00%
Description of Other Compensation		Longevity Schedule	0	0
3. Statutory Benefits - STRS, PERS, FICA, WC, UI, Medicare, etc.	\$ 1,444,764	\$ 93,357	\$ -	\$ -
		6.46%	0.00%	0.00%
4. Health/Welfare Plans	\$ 631,020	\$ -	\$ -	\$ -
		0.00%	0.00%	0.00%
5. Total Bargaining Unit Compensation Add Items 1 through 4 to equal 5	\$ 8,163,086	\$ 491,413	\$ -	\$ -
		6.02%	0.00%	0.00%
6. Total Number of Bargaining Unit Employees (Use FTEs if appropriate)	45.00			
7. Total Compensation Average Cost per Bargaining Unit Employee	\$ 181,402	\$ 10,920	\$ -	\$ -
		6.02%	0.00%	0.00%

SANTA MARIA JOINT UNION HIGH SCHOOL DISTRICT
CERTIFICATED & CLASSIFIED MGMT, PLUS CONFIDENTIAL

8. What was the negotiated percentage change? For example, if the change in "Year 1" was for less than a year, what is the annualized percentage of that change for "Year 1"?

For the 2021-22 year, the salary schedules for Certificated & Classified Management increased by 4.5% retroactive to July 1, 2021. A salary schedule was established for Assistant Superintendent/Contracted Positions. The beginning salary is 5% over the highest certificated manager position + longevity.

9. Were any additional steps, columns, or ranges added to the salary schedules? (If yes, please explain.)

A longevity schedule has been introduced as follows: 6-8 yrs = 1% of Monthly Base, 9-11 yrs = 2% of Monthly Base, 12-14 yrs = 3% of Monthly Base, 15-17 yrs = 4% of Monthly Base, and 18+ yrs = 5% of Monthly Base. The longevity base date is equal to the employee's full-time management assignment date, and is not based on their length of service with the District.

10. Please include comments and explanations as necessary. (If more room is necessary, please attach an additional sheet.)

The decision was made to split up the salary schedules by unit so that Certificated Management, Classified Management, Assistant Superintendent/Contracted Positions, and Confidential all have their own salary schedules.

11. Does this bargaining unit have a negotiated cap for Health and Welfare benefits? Yes No
If yes, please describe the cap amount.

2021-22 annual caps are, for full 1.0 FTE for health: Single tier \$6,516.00 (remains unchanged); two party tier \$12,777.72; family tier \$17,737.20. Dental & Vision fully paid by District.

B. Proposed negotiated changes in noncompensation items (i.e., class size adjustments, staff development days, teacher prep time, classified staffing ratios, etc.)

None.

C. What are the specific impacts (positive or negative) on instructional and support programs to accommodate the settlement? Include the impact of changes such as staff reductions or increases, program reductions or increases, elimination or expansion of other services or programs (i.e., counselors, librarians, custodial staff, etc.)

None known.

D. What contingency language is included in the proposed agreement (e.g., reopeners, etc.)?

None.

E. Identify other major provisions that do not directly affect the district's costs, such as binding arbitrations, grievance procedures, etc.

None.

F. Source of Funding for Proposed Agreement:

1. Current Year

Current resources and fund balance.

2. If this is a single year agreement, how will the ongoing cost of the proposed agreement be funded in subsequent years?

Existing unallocated unappropriated reserves.

3. If this is a multiyear agreement, what is the source of funding, including assumptions used, to fund these obligations in subsequent years? (Remember to include compounding effects in meeting obligations.)

Existing unallocated unappropriated reserves.

SANTA MARIA JOINT UNION HIGH SCHOOL DISTRICT

G. IMPACT OF PROPOSED AGREEMENT ON CURRENT YEAR OPERATING BUDGET**Unrestricted General Fund**

Bargaining Unit: CERTIFICATED & CLASSIFIED MGMT, PLUS CONFIDENTIAL

Object Code	Column 1	Column 2	Column 3	Column 4
	Latest Board- Approved Budget Before Settlement (As of 2021-22 First Interim Budget)	Adjustments as a Result of Settlement (compensation)	Other Revisions (agreement support and/or other unit agreement) Explain on Page 4i	Total Revised Budget (Columns 1+2+3)
REVENUES				
LCFF Revenue 8010-8099	\$ 112,261,580		\$ -	\$ 112,261,580
Federal Revenue 8100-8299	\$ -		\$ -	\$ -
Other State Revenue 8300-8599	\$ 1,924,196		\$ -	\$ 1,924,196
Other Local Revenue 8600-8799	\$ 939,084		\$ -	\$ 939,084
TOTAL REVENUES	\$ 115,124,860		\$ -	\$ 115,124,860
EXPENDITURES				
Certificated Salaries 1000-1999	\$ 44,062,994	\$ 212,257		\$ 44,275,251
Classified Salaries 2000-2999	\$ 14,701,352	\$ 113,422	\$ -	\$ 14,814,774
Employee Benefits 3000-3999	\$ 21,977,102	\$ 78,718	\$ -	\$ 22,055,820
Books and Supplies 4000-4999	\$ 8,153,508		\$ -	\$ 8,153,508
Services, Other Operating Expenses 5000-5999	\$ 9,960,940		\$ -	\$ 9,960,940
Capital Outlay 6000-6999	\$ 5,070,795		\$ -	\$ 5,070,795
Other Outgo 7100-7299 7400-7499	\$ 729,050		\$ -	\$ 729,050
Indirect/Direct Support Costs 7300-7399	\$ (2,201,202)		\$ -	\$ (2,201,202)
TOTAL EXPENDITURES	\$ 102,454,539	\$ 404,397	\$ -	\$ 102,858,936
OTHER FINANCING SOURCES/USES				
Transfers In and Other Sources 8900-8979	\$ 403,000	\$ -	\$ -	\$ 403,000
Transfers Out and Other Uses 7600-7699	\$ -	\$ -	\$ -	\$ -
Contributions 8980-8999	\$ (13,790,131)	\$ (87,016)	\$ -	\$ (13,877,147)
OPERATING SURPLUS (DEFICIT)*	\$ (716,810)	\$ (491,413)	\$ -	\$ (1,208,223)
BEGINNING FUND BALANCE				
9791	\$ 34,113,606			\$ 34,113,606
Prior-Year Adjustments/Restatements 9793/9795	\$ -			\$ -
ENDING FUND BALANCE	\$ 33,396,796	\$ (491,413)	\$ -	\$ 32,905,383
COMPONENTS OF ENDING BALANCE:				
Nonspendable Amounts 9711-9719	\$ 187,588	\$ -	\$ -	\$ 187,588
Restricted Amounts 9740				
Committed Amounts 9750-9760	\$ -	\$ -	\$ -	\$ -
Assigned Amounts 9780	\$ 1,233,185	\$ -	\$ -	\$ 1,233,185
Reserve for Economic Uncertainties 9789	\$ 4,955,611	\$ -	\$ -	\$ 4,955,611
Unassigned/Unappropriated Amount 9790	\$ 27,020,411	\$ (491,413)	\$ -	\$ 26,528,998

*Net Increase (Decrease) in Fund Balance

NOTE: 9790 amounts in Columns 1 and 4 must be positive

SANTA MARIA JOINT UNION HIGH SCHOOL DISTRICT

G. IMPACT OF PROPOSED AGREEMENT ON CURRENT YEAR OPERATING BUDGET**Restricted General Fund**

Bargaining Unit: CERTIFICATED & CLASSIFIED MGMT, PLUS CONFIDENTIAL

Object Code	Column 1	Column 2	Column 3	Column 4
	Latest Board-Approved Budget Before Settlement (As of 2021-22 First Interim Budget)	Adjustments as a Result of Settlement (compensation)	Other Revisions (agreement support and/or other unit agreement) Explain on Page 4i	Total Revised Budget (Columns 1+2+3)
REVENUES				
LCFF Revenue	8010-8099	\$ 2,153,926	\$ -	\$ 2,153,926
Federal Revenue	8100-8299	\$ 25,681,427	\$ -	\$ 25,681,427
Other State Revenue	8300-8599	\$ 11,610,678	\$ -	\$ 11,610,678
Other Local Revenue	8600-8799	\$ 4,822,980	\$ -	\$ 4,822,980
TOTAL REVENUES		\$ 44,269,011	\$ -	\$ 44,269,011
EXPENDITURES				
Certificated Salaries	1000-1999	\$ 8,057,757	\$ 48,189	\$ 8,105,946
Classified Salaries	2000-2999	\$ 5,691,882	\$ 19,395	\$ 5,711,278
Employee Benefits	3000-3999	\$ 9,459,072	\$ 13,100	\$ 9,472,172
Books and Supplies	4000-4999	\$ 2,219,357		\$ 2,219,357
Services, Other Operating Expenses	5000-5999	\$ 2,136,909		\$ 2,136,909
Capital Outlay	6000-6999	\$ 338,800		\$ 338,800
Other Outgo	7100-7299 7400-7499	\$ 2,639,051		\$ 2,639,051
Indirect/Direct Support Costs	7300-7399	\$ 987,495		\$ 987,495
TOTAL EXPENDITURES		\$ 31,530,323	\$ 80,685	\$ 31,611,008
OTHER FINANCING SOURCES/USES				
Transfers In and Other Sources	8900-8979	\$ -	\$ -	\$ -
Transfers Out and Other Uses	7600-7699	\$ 375,000	\$ -	\$ 375,000
Contributions	8980-8999	\$ 12,304,496	\$ 80,685	\$ 12,385,181
OPERATING SURPLUS (DEFICIT)*		\$ 24,668,184	\$ 0	\$ 24,668,184
BEGINNING FUND BALANCE				
	9791	\$ 7,603,517		\$ 7,603,517
Prior-Year Adjustments/Restatements	9793/9795	\$ -		\$ -
ENDING FUND BALANCE		\$ 32,271,701	\$ 0	\$ 32,271,701
COMPONENTS OF ENDING BALANCE:				
Nonspendable Amounts	9711-9719	\$ -	\$ -	\$ -
Restricted Amounts	9740	\$ 5,851,120	\$ -	\$ 5,851,120
Committed Amounts	9750-9760			
Assigned Amounts	9780			
Reserve for Economic Uncertainties	9789		\$ -	\$ -
Unassigned/Unappropriated Amount	9790	\$ 26,420,581	\$ 0	\$ 26,420,581

*Net Increase (Decrease) in Fund Balance

NOTE: 9790 amounts in Columns 1 and 4 must be positive

SANTA MARIA JOINT UNION HIGH SCHOOL DISTRICT

G. IMPACT OF PROPOSED AGREEMENT ON CURRENT YEAR OPERATING BUDGET**Combined General Fund**

Bargaining Unit: CERTIFICATED & CLASSIFIED MGMT, PLUS CONFIDENTIAL

Object Code	Column 1	Column 2	Column 3	Column 4
	Latest Board- Approved Budget Before Settlement (As of 2021-22 First Interim Budget)	Adjustments as a Result of Settlement (compensation)	Other Revisions (agreement support and/or other unit agreement) Explain on Page 4i	Total Revised Budget (Columns 1+2+3)
REVENUES				
LCFF Revenue	8010-8099	\$ 114,415,506	\$ -	\$ 114,415,506
Federal Revenue	8100-8299	\$ 25,681,427	\$ -	\$ 25,681,427
Other State Revenue	8300-8599	\$ 13,534,874	\$ -	\$ 13,534,874
Other Local Revenue	8600-8799	\$ 5,762,063	\$ -	\$ 5,762,063
TOTAL REVENUES		\$ 159,393,870	\$ -	\$ 159,393,870
EXPENDITURES				
Certificated Salaries	1000-1999	\$ 52,120,751	\$ 260,447	\$ 52,381,197
Classified Salaries	2000-2999	\$ 20,393,234	\$ 132,817	\$ 20,526,051
Employee Benefits	3000-3999	\$ 31,436,174	\$ 91,818	\$ 31,527,992
Books and Supplies	4000-4999	\$ 10,372,866	\$ -	\$ 10,372,866
Services, Other Operating Expenses	5000-5999	\$ 12,097,849	\$ -	\$ 12,097,849
Capital Outlay	6000-6999	\$ 5,409,595	\$ -	\$ 5,409,595
Other Outgo	7100-7299 7400-7499	\$ 3,368,101	\$ -	\$ 3,368,101
Indirect/Direct Support Costs	7300-7399	\$ (1,213,707)	\$ -	\$ (1,213,707)
TOTAL EXPENDITURES		\$ 133,984,862	\$ 485,082	\$ 134,469,944
OTHER FINANCING SOURCES/USES				
Transfer In and Other Sources	8900-8979	\$ 403,000	\$ -	\$ 403,000
Transfers Out and Other Uses	7600-7699	\$ 375,000	\$ -	\$ 375,000
Contributions	8980-8999	\$ (1,485,635)	\$ (6,331)	\$ (1,491,966)
OPERATING SURPLUS (DEFICIT)*		\$ 23,951,374	\$ (491,413)	\$ 23,459,961
BEGINNING FUND BALANCE				
	9791	\$ 41,717,123		\$ 41,717,123
Prior-Year Adjustments/Restatements	9793/9795	\$ -		\$ -
ENDING FUND BALANCE		\$ 65,668,497	\$ (491,413)	\$ 65,177,084
COMPONENTS OF ENDING BALANCE:				
Nonspendable Amounts	9711-9719	\$ 187,588	\$ -	\$ 187,588
Restricted Amounts	9740	\$ 5,851,120	\$ -	\$ 5,851,120
Committed Amounts	9750-9760	\$ -	\$ -	\$ -
Assigned Amounts	9780	\$ 1,233,185	\$ -	\$ 1,233,185
Reserve for Economic Uncertainties	9789	\$ 4,955,611	\$ -	\$ 4,955,611
Unassigned/Unappropriated Amount	9790	\$ 53,440,992	\$ (491,413)	\$ 52,949,579

*Net Increase (Decrease) in Fund Balance

NOTE: 9790 amounts in Columns 1 and 4 must be positive

SANTA MARIA JOINT UNION HIGH SCHOOL DISTRICT

G. IMPACT OF PROPOSED AGREEMENT ON CURRENT YEAR OPERATING BUDGET**Fund 13/61 - Cafeteria Fund**

Bargaining Unit: CERTIFICATED & CLASSIFIED MGMT, PLUS CONFIDENTIAL

		Column 1	Column 2	Column 3	Column 4
Object Code		Latest Board- Approved Budget Before Settlement (As of 2021-22 First Interim Budget)	Adjustments as a Result of Settlement (compensation)	Other Revisions (agreement support and/or other unit agreement) Explain on Page 4i	Total Revised Budget (Columns 1+2+3)
REVENUES					
LCFF Revenue	8010-8099	\$ -		\$ -	\$ -
Federal Revenue	8100-8299	\$ 3,600,332		\$ -	\$ 3,600,332
Other State Revenue	8300-8599	\$ 280,000		\$ -	\$ 280,000
Other Local Revenue	8600-8799	\$ 22,933		\$ -	\$ 22,933
TOTAL REVENUES		\$ 3,903,265		\$ -	\$ 3,903,265
EXPENDITURES					
Certificated Salaries	1000-1999	\$ -	\$ -	\$ -	\$ -
Classified Salaries	2000-2999	\$ 1,283,740	\$ 4,792	\$ -	\$ 1,288,532
Employee Benefits	3000-3999	\$ 502,964	\$ 1,539	\$ -	\$ 504,503
Books and Supplies	4000-4999	\$ 3,085,000		\$ -	\$ 3,085,000
Services, Other Operating Expenses	5000-5999	\$ 134,500		\$ -	\$ 134,500
Capital Outlay	6000-6999	\$ 25,000		\$ -	\$ 25,000
Other Outgo	7100-7299 7400-7499	\$ -		\$ -	\$ -
Indirect/Direct Support Costs	7300-7399	\$ 96,696		\$ -	\$ 96,696
TOTAL EXPENDITURES		\$ 5,127,900	\$ 6,331	\$ -	\$ 5,134,231
OTHER FINANCING SOURCES/USES					
Transfers In and Other Sources	8900-8979	\$ -	\$ 6,331	\$ -	\$ 6,331
Transfers Out and Other Uses	7600-7699	\$ -	\$ -	\$ -	\$ -
OPERATING SURPLUS (DEFICIT)*		\$ (1,224,635)	\$ (0)	\$ -	\$ (1,224,635)
BEGINNING FUND BALANCE					
Prior-Year Adjustments/Restatements	9791	\$ 2,433,209			\$ 2,433,209
	9793/9795	\$ -			\$ -
ENDING FUND BALANCE		\$ 1,208,573	\$ (0)	\$ -	\$ 1,208,573
COMPONENTS OF ENDING BALANCE:					
Nonspendable Amounts	9711-9719	\$ -	\$ -	\$ -	\$ -
Restricted Amounts	9740	\$ 1,208,539			\$ 1,208,539
Committed Amounts	9750-9760	\$ -	\$ -	\$ -	\$ -
Assigned Amounts	9780	\$ 34	\$ -	\$ -	\$ 34
Reserve for Economic Uncertainties	9789	\$ -		\$ -	\$ -
Unassigned/Unappropriated Amount	9790	\$ -	\$ (0)	\$ -	\$ (0)

*Net Increase (Decrease) in Fund Balance

NOTE: 9790 amounts in Columns 1 and 4 must be positive

SANTA MARIA JOINT UNION HIGH SCHOOL DISTRICT
 CERTIFICATED & CLASSIFIED MGMT, PLUS CONFIDENTIAL

Explanations for Column 3 "Other Revisions" entered on Pages 4a through 4h:

Page 4a: Unrestricted General Fund	Amount	Explanation
Revenues	\$ -	
Expenditures	\$ -	
Other Financing Sources/Uses	\$ -	

Page 4b: Restricted General Fund	Amount	Explanation
Revenues	\$ -	
Expenditures	\$ -	
Other Financing Sources/Uses	\$ -	

Page 4d: Fund 11 - Adult Education Fund	Amount	Explanation
Revenues	\$ -	
Expenditures	\$ -	
Other Financing Sources/Uses	\$ -	

Page 4e: Fund 12 - Child Development Fund	Amount	Explanation
Revenues	\$ -	
Expenditures	\$ -	
Other Financing Sources/Uses	\$ -	

Page 4f: Fund 13/61 - Cafeteria Fund	Amount	Explanation
Revenues	\$ -	
Expenditures	\$ -	
Other Financing Sources/Uses	\$ -	

Page 4g: Other	Amount	Explanation
Revenues	\$ -	
Expenditures	\$ -	
Other Financing Sources/Uses	\$ -	

Page 4h: Other	Amount	Explanation
Revenues	\$ -	
Expenditures	\$ -	
Other Financing Sources/Uses	\$ -	

Additional Comments:

SANTA MARIA JOINT UNION HIGH SCHOOL DISTRICT

H. IMPACT OF PROPOSED AGREEMENT ON SUBSEQUENT YEARS

Unrestricted General Fund MYP

Bargaining Unit: CERTIFICATED & CLASSIFIED MGMT, PLUS CONFIDENTIAL

Object Code	2021-22	2022-23	2023-24
	Total Revised Budget After Settlement	First Subsequent Year After Settlement	Second Subsequent Year After Settlement
REVENUES			
LCFF Revenue 8010-8099	\$ 112,261,580	\$ 114,727,233	\$ 113,507,465
Federal Revenue 8100-8299	\$ -	\$ -	\$ -
Other State Revenue 8300-8599	\$ 1,924,196	\$ 1,937,333	\$ 1,939,091
Other Local Revenue 8600-8799	\$ 939,084	\$ 971,443	\$ 857,707
TOTAL REVENUES	\$ 115,124,860	\$ 117,636,009	\$ 116,304,263
EXPENDITURES			
Certificated Salaries 1000-1999	\$ 44,275,251	\$ 44,487,508	\$ 46,618,053
Classified Salaries 2000-2999	\$ 14,814,774	\$ 15,041,277	\$ 15,193,854
Employee Benefits 3000-3999	\$ 22,055,820	\$ 23,877,880	\$ 24,304,167
Books and Supplies 4000-4999	\$ 8,153,508	\$ 6,662,182	\$ 6,810,749
Services, Other Operating Expenses 5000-5999	\$ 9,960,940	\$ 10,288,510	\$ 10,450,833
Capital Outlay 6000-6999	\$ 5,070,795	\$ 1,911,515	\$ 1,911,515
Other Outgo 7100-7299 7400-7499	\$ 729,050	\$ 747,163	\$ 725,743
Indirect/Direct Support Costs 7300-7399	\$ (2,201,202)	\$ (1,078,332)	\$ (1,017,750)
Other Adjustments		\$ -	\$ -
TOTAL EXPENDITURES	\$ 102,858,936	\$ 101,937,704	\$ 104,997,163
OTHER FINANCING SOURCES/USES			
Transfers In and Other Sources 8900-8979	\$ 403,000	\$ 403,000	\$ 403,000
Transfers Out and Other Uses 7600-7699	\$ -	\$ -	\$ -
Contributions 8980-8999	\$ (13,877,147)	\$ (14,070,446)	\$ (14,447,506)
OPERATING SURPLUS (DEFICIT)*	\$ (1,208,223)	\$ 2,030,859	\$ (2,737,407)
BEGINNING FUND BALANCE			
9791	\$ 34,113,606	\$ 32,905,383	\$ 34,936,242
Prior-Year Adjustments/Restatements 9793/9795	\$ -		
ENDING FUND BALANCE	\$ 32,905,383	\$ 34,936,242	\$ 32,198,835
COMPONENTS OF ENDING BALANCE:			
Nonspendable Amounts 9711-9719	\$ 187,588	\$ 187,588	\$ 187,588
Restricted Amounts 9740			
Committed Amounts 9750-9760	\$ -	\$ -	\$ -
Assigned Amounts 9780	\$ 1,233,185	\$ 1,233,185	\$ 1,233,185
Reserve for Economic Uncertainties 9789	\$ 4,955,611	\$ 4,006,704	\$ 4,088,328
Unassigned/Unappropriated Amount 9790	\$ 26,528,998	\$ 29,508,765	\$ 26,689,734

*Net Increase (Decrease) in Fund Balance

NOTE: 9790 amounts must be positive

SANTA MARIA JOINT UNION HIGH SCHOOL DISTRICT

H. IMPACT OF PROPOSED AGREEMENT ON SUBSEQUENT YEARS

Restricted General Fund MYP

Bargaining Unit: CERTIFICATED & CLASSIFIED MGMT, PLUS CONFIDENTIAL

Object Code	2021-22	2022-23	2023-24
	Total Revised Budget After Settlement	First Subsequent Year After Settlement	Second Subsequent Year After Settlement
REVENUES			
LCFF Revenue 8010-8099	\$ 2,153,926	\$ 2,153,926	\$ 2,125,555
Federal Revenue 8100-8299	\$ 25,681,427	\$ 5,829,050	\$ 4,547,331
Other State Revenue 8300-8599	\$ 11,610,678	\$ 5,882,471	\$ 5,603,489
Other Local Revenue 8600-8799	\$ 4,822,980	\$ 4,809,283	\$ 4,314,701
TOTAL REVENUES	\$ 44,269,011	\$ 18,674,731	\$ 16,591,076
EXPENDITURES			
Certificated Salaries 1000-1999	\$ 8,105,946	\$ 7,436,907	\$ 7,553,773
Classified Salaries 2000-2999	\$ 5,711,278	\$ 5,286,061	\$ 5,380,094
Employee Benefits 3000-3999	\$ 9,472,172	\$ 9,961,747	\$ 10,082,282
Books and Supplies 4000-4999	\$ 2,219,357	\$ 2,698,220	\$ 2,725,101
Services, Other Operating Expenses 5000-5999	\$ 2,136,909	\$ 2,701,540	\$ 2,740,060
Capital Outlay 6000-6999	\$ 338,800	\$ 439,191	\$ 442,313
Other Outgo 7100-7299	\$ 2,639,051	\$ 2,784,661	\$ 2,784,661
7400-7499			
Indirect/Dirrect Support Costs 7300-7399	\$ 987,495	\$ 1,065,214	\$ 1,065,214
Other Adjustments		\$ -	\$ -
TOTAL EXPENDITURES	\$ 31,611,008	\$ 32,373,541	\$ 32,773,498
OTHER FINANCING SOURCES/USES			
Transfers In and Other Sources 8900-8979	\$ -	\$ 6,331	\$ 6,331
Transfers Out and Other Uses 7600-7699	\$ 375,000	\$ 375,000	\$ 375,000
Contributions 8980-8999	\$ 12,385,181	\$ 12,801,853	\$ 13,028,404
OPERATING SURPLUS (DEFICIT)*	\$ 24,668,184	\$ (1,265,626)	\$ (3,522,686)
BEGINNING FUND BALANCE			
9791	\$ 7,603,517	\$ 32,271,701	\$ 31,006,075
Prior-Year Adjustments/Restatements 9793/9795	\$ -		
ENDING FUND BALANCE	\$ 32,271,701	\$ 31,006,075	\$ 27,483,389
COMPONENTS OF ENDING BALANCE:			
Nonspendable Amounts 9711-9719	\$ -	\$ -	\$ -
Restricted Amounts 9740	\$ 5,851,120	\$ 1,635,280	\$ 1,635,280
Committed Amounts 9750-9760			
Assigned Amounts 9780			
Reserve for Economic Uncertainties 9789	\$ -	\$ -	\$ -
Unassigned/Unappropriated Amount 9790	\$ 26,420,581	\$ 29,370,795	\$ 25,848,109

*Net Increase (Decrease) in Fund Balance

NOTE: 9790 amounts must be positive

SANTA MARIA JOINT UNION HIGH SCHOOL DISTRICT

H. IMPACT OF PROPOSED AGREEMENT ON SUBSEQUENT YEARS

Combined General Fund MYP

Bargaining Unit: CERTIFICATED & CLASSIFIED MGMT, PLUS CONFIDENTIAL

Object Code	2021-22	2022-23	2023-24
	Total Revised Budget After Settlement	First Subsequent Year After Settlement	Second Subsequent Year After Settlement
REVENUES			
LCFF Revenue 8010-8099	\$ 114,415,506	\$ 116,881,159	\$ 115,633,020
Federal Revenue 8100-8299	\$ 25,681,427	\$ 5,829,050	\$ 4,547,331
Other State Revenue 8300-8599	\$ 13,534,874	\$ 7,819,805	\$ 7,542,580
Other Local Revenue 8600-8799	\$ 5,762,063	\$ 5,780,726	\$ 5,172,408
TOTAL REVENUES	\$ 159,393,870	\$ 136,310,740	\$ 132,895,339
EXPENDITURES			
Certificated Salaries 1000-1999	\$ 52,381,197	\$ 51,924,415	\$ 54,171,826
Classified Salaries 2000-2999	\$ 20,526,051	\$ 20,327,338	\$ 20,573,947
Employee Benefits 3000-3999	\$ 31,527,992	\$ 33,839,627	\$ 34,386,449
Books and Supplies 4000-4999	\$ 10,372,866	\$ 9,360,402	\$ 9,535,849
Services, Other Operating Expenses 5000-5999	\$ 12,097,849	\$ 12,990,051	\$ 13,190,893
Capital Outlay 6000-6999	\$ 5,409,595	\$ 2,350,706	\$ 2,353,829
Other Outgo 7100-7299 7400-7499	\$ 3,368,101	\$ 3,531,824	\$ 3,510,404
Indirect/Direct Support Costs 7300-7399	\$ (1,213,707)	\$ (13,118)	\$ 47,464
Other Adjustments		\$ -	\$ -
TOTAL EXPENDITURES	\$ 134,469,944	\$ 134,311,245	\$ 137,770,661
OTHER FINANCING SOURCES/USES			
Transfers In and Other Sources 8900-8979	\$ 403,000	\$ 409,331	\$ 409,331
Transfers Out and Other Uses 7600-7699	\$ 375,000	\$ 375,000	\$ 375,000
Contributions 8980-8999	\$ (1,491,966)	\$ (1,268,593)	\$ (1,419,102)
OPERATING SURPLUS (DEFICIT)*	\$ 23,459,961	\$ 765,233	\$ (6,260,093)
BEGINNING FUND BALANCE			
9791	\$ 41,717,123	\$ 65,177,084	\$ 65,942,317
Prior-Year Adjustments/Restatements 9793/9795	\$ -		
ENDING FUND BALANCE	\$ 65,177,084	\$ 65,942,317	\$ 59,682,224
COMPONENTS OF ENDING BALANCE:			
Nonspendable Amounts 9711-9719	\$ 187,588	\$ 187,588	\$ 187,588
Restricted Amounts 9740	\$ 5,851,120	\$ 1,635,280	\$ 1,635,280
Committed Amounts 9750-9760	\$ -	\$ -	\$ -
Assigned Amounts 9780	\$ 1,233,185	\$ 1,233,185	\$ 1,233,185
Reserve for Economic Uncertainties 9789	\$ 4,955,611	\$ 4,006,704	\$ 4,088,328
Unassigned/Unappropriated Amount 9790	\$ 52,949,579	\$ 58,879,560	\$ 52,537,843

*Net Increase (Decrease) in Fund Balance

NOTE: 9790 amounts must be positive

Public Disclosure of Proposed Collective Bargaining Agreement
SANTA MARIA JOINT UNION HIGH SCHOOL DISTRICT
CERTIFICATED & CLASSIFIED MGMT, PLUS CONFIDENTIAL

I. IMPACT OF PROPOSED AGREEMENT ON UNRESTRICTED RESERVES

1. State Reserve Standard

		2021-22	2022-23	2023-24
a.	Total Expenditures, Transfers Out, and Uses (Including Cost of Proposed Agreement)	\$ 134,844,944	\$ 134,686,245	\$ 138,145,661
b.	Less: Special Education Pass-Through Funds	\$ -	\$ -	\$ -
c.	Net Expenditures, Transfers Out, and Uses	\$ 134,844,944	\$ 134,686,245	\$ 138,145,661
d.	State Standard Minimum Reserve Percentage for this District Enter percentage →	3.00%	3.00%	3.00%
e.	State Standard Minimum Reserve Amount for this District (For districts with less than 1,001 ADA, this is the greater of Line a, times Line b, or \$50,000)	\$ 4,045,348	\$ 4,040,587	\$ 4,144,370

2. Budgeted Unrestricted Reserve (After Impact of Proposed Agreement)

a.	General Fund Budgeted Unrestricted Designated for Economic Uncertainties (9789)	\$ 4,955,611	\$ 4,006,704	\$ 4,088,328
b.	General Fund Budgeted Unrestricted Unassigned/Unappropriated Amount (9790)	\$ 26,528,998	\$ 29,508,765	\$ 26,689,734
c.	Special Reserve Fund (Fund 17) Budgeted Designated for Economic Uncertainties (9789)			
d.	Special Reserve Fund (Fund 17) Budgeted Unassigned/Unappropriated Amount (9790)	\$ 3,111,073	\$ 2,723,628	\$ 2,334,246
e.	Total Available Reserves	\$ 34,595,682	\$ 36,239,097	\$ 33,112,308
f.	Reserve for Economic Uncertainties Percentage	25.66%	26.91%	23.97%

3. Do unrestricted reserves meet the state minimum reserve amount?

2021-22	Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
2022-23	Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
2023-24	Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>

4. If no, how do you plan to restore your reserves?

5. Does the Total Compensation Increase/(Decrease) on Page 1, Section A, #5 agree with the Total Increase/(Decrease) for all funds as a result of the settlement(s)? Please explain any variance.

Total Compensation Increase/(Decrease) on Page 1, Section A, #5	\$ 491,413
General Fund balance Increase/(Decrease), Page 4c, Column 2	\$ (491,413)
Adult Education Fund balance Increase/(Decrease), Page 4d, Column 2	\$ -
Child Development Fund balance Increase/(Decrease), Page 4e, Column 2	\$ -
Cafeteria Fund balance Increase/(Decrease), Page 4f, Column 2	\$ (0)
Other Fund balance Increase/(Decrease), Page 4g, Column 2	\$ -
Other Fund balance Increase/(Decrease), Page 4h, Column 2	\$ -
Total all fund balances Increase/(Decrease) as a result of the settlement(s)	\$ (491,413)

Variance \$ 0

Variance Explanation:

6. Will this agreement create or increase deficit financing in the current or subsequent years?

"Deficit Financing" is defined to exist when a fund's expenditures and other financing uses exceed its revenues and other financing sources in a given year. If a deficit is shown below, provide an explanation and any deficit reduction plan, as necessary.

<u>General Fund Combined</u>	<u>Surplus/ (Deficit)</u>	<u>(Deficit) %</u>	<u>Deficit primarily due to:</u>
Current FY Surplus/(Deficit) before settlement(s)?	\$ 23,951,374	17.8%	One-time funds.
Current FY Surplus/(Deficit) after settlement(s)?	\$ 23,459,961	17.4%	One-time funds.
1st Subsequent FY Surplus/(Deficit) after settlement(s)?	\$ 765,233	0.6%	One-time funds.
2nd Subsequent FY Surplus/(Deficit) after settlement(s)?	\$ (6,260,093)	(4.5%)	One-time funds.

Deficit Reduction Plan (as necessary):

Were "Other Adjustments" amount(s) entered in the multiyear projections (pages 5a and 5b) for 1st and 2nd

7. Subsequent FY?

"Other Adjustments" could indicate that a budget reduction plan was/is being developed to address deficit spending, and to rebuild reserves. Any amount shown below must have an explanation. If additional space is needed, attach a separate sheet, or use page 9a.

<u>MYP</u>	<u>Amount</u>	<u>"Other Adjustments" Explanation</u>
1st Subsequent FY Unrestricted, Page 5a	\$ -	
1st Subsequent FY Restricted, Page 5b	\$ -	
2nd Subsequent FY Unrestricted, Page 5a	\$ -	
2nd Subsequent FY Restricted, Page 5b	\$ -	

CERTIFICATED & CLASSIFIED MGMT, PLUS CONFIDENTIAL

J. COMPARISON OF PROPOSED CHANGE IN TOTAL COMPENSATION TO CHANGE IN LCFF FUNDING FOR THE NEGOTIATED PERIOD

The purpose of this form is to determine if the district has entered into bargaining agreements that would result in salary increases that are expected to exceed the projected increase in LCFF funding.

(fill out columns for which there is an agreement)

	Prior Year	2021-22	2022-23	2023-24
a. LCFF Funding per ADA	11,915.00	12,668.84	12,834.04	-
b. Amount Change from Prior Year Funding per ADA		753.84	165.20	-
c. Percentage Change from Prior Year Funding per ADA		6.33%	1.30%	0.00%
d. Total Compensation Amount Change (from Page 1, Section A, Line 5)		491,413.26	-	-
e. Total Compensation Percentage Change (from Page 1, Section A, Line 5)		6.02%	0.00%	0.00%
f. Proposed agreement is within/exceeds change in LCFF Funding (f vs. e)		Within	-	-

K. CERTIFICATION NO. 1: CERTIFICATION OF THE DISTRICT'S ABILITY TO MEET THE COSTS OF THE COLLECTIVE BARGAINING AGREEMENT

This certification page must be signed by the district's Superintendent and Chief Business Official at the time of public disclosure and is intended to assist the district's Governing Board in determining whether the district can meet the costs incurred under the tentative Collective Bargaining Agreement in the current and subsequent years. The absence of a certification signature or if "I am unable to certify" is checked should serve as a "red flag" to the district's Governing Board.

In accordance with the requirements of Government Code Sections 3540.2 and 3547.5, the Superintendent and Chief Business Official of the Santa Maria Joint Union High School District, hereby certify that the District can meet the costs incurred under this Collective Bargaining Agreement during the term of the agreement from July 1, 2021 to June 30, 2022.

Board Actions

The board actions necessary to meet the cost of the agreement in each year of its term are as follows:

Current Year

Budget Adjustment Categories:

Revenues/Other Financing Sources
 Expenditures/Other Financing Uses
 Ending Balance(s) Increase/(Decrease)

Budget Adjustment Increase/(Decrease)	
\$	(0)
\$	491,413
\$	(491,413)

Subsequent Years

Budget Adjustment Categories:

Revenues/Other Financing Sources
 Expenditures/Other Financing Uses
 Ending Balance(s) Increase/(Decrease)

Budget Adjustment Increase/(Decrease)	
\$	-
\$	-

Budget Revisions

If the district does not adopt and submit within 45 days all of the revisions to its budget needed in the current year to meet the costs of the agreement at the time of the approval of the proposed collective bargaining agreement, the county superintendent of schools is required to issue a qualified or negative certification for the district on its next interim report.

Assumptions

See attached page for a list of the assumptions upon which this certification is based.

Certifications

I hereby certify I am unable to certify

District Superintendent
 (Signature)

Date

I hereby certify I am unable to certify

Chief Business Official
 (Signature)

Date

Special Note: The Santa Barbara County Education Office may request additional information, as necessary, to review the district's compliance with requirements.

L. CERTIFICATION NO. 2

The disclosure document must be signed by the district Superintendent at the time of public disclosure and by the President or Clerk of the Governing Board at the time of formal board action on the proposed agreement.

The information provided in this document summarizes the financial implications of the proposed agreement and is submitted to the Governing Board for public disclosure of the major provisions of the agreement (as provided in the "Public Disclosure of Proposed Collective Bargaining Agreement") in accordance with the requirements of AB 1200 and Government Code Sections 3540.2(a) and 3547.5.

[Redacted]

SANTA MARIA JOINT UNION HIGH SCHOOL DISTRICT

District Name

**District Superintendent
(Signature)**

Date

[Redacted]
Maria Malkin
Fiscal Services Manager II

Contact Person

[Redacted]
805-922-4573 x 4404

Phone

[Redacted]
After public disclosure of the major provisions contained in this summary, the Governing Board at its meeting on January 12, 2022 took action to approve the proposed agreement.

**President (or Clerk), Governing Board
(Signature)**

Date

Special Note: The Santa Barbara County Education Office may request additional information, as necessary, to review the district's compliance with requirements.